

**CITY OF EL PASO DOWNTOWN DEVELOPMENT CORPORATION
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Office of the Chief Financial Officer
AGENDA DATE: April 11, 2016
CONTACT PERSON/PHONE: Dr. Mark Sutter, Chief Financial Officer, 212-1063

DISTRICT(S) AFFECTED: All

SUBJECT:

Report on status of The City of El Paso Downtown Development Corporation debt financing model.
City Manager's Office, Mark Sutter (915) 212-1063

BACKGROUND / DISCUSSION:

The City of El Paso Downtown Development Corporation (the "*Corporation*") has been created and organized as a public, nonprofit local government corporation incorporated pursuant to Subchapter D of Chapter 431, Texas Transportation Code, as amended, to aid, assist and act on behalf of the City of El Paso, Texas (the "*City*") in the performance of the City's governmental functions.

On November 6, 2012, the voters of the City authorized the City to provide for the planning, acquisition, establishment, development, construction and financing of a sports and community venue project within the City of the type described and defined in Section 334.001(4) (A).

The Corporation has previously issued its "City of El Paso Downtown Development Corporation Special Revenue Bonds, Series 2013A and Taxable Series 2013B (Downtown Ballpark Venue Project)" (the "*Series 2013 Taxable Bonds*")

PRIOR COUNCIL ACTION:

Update presented on March 17, 2015

AMOUNT AND SOURCE OF FUNDING:

N/A.

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Downtown Development Corporation Update

Stadium Financing Update:

2015 Results

2016 Projections

Mark Sutter, Ph.D., CFO

Results/Model/Projections

	FY14 Actual	FY15 Model	FY15 Actual		FY16 Model per OS	FY16 Projected		
2% HOT	2,473,077	2,639,830	2,905,481		2,719,025	2,903,887	(1)	
Sales Tax	98,614	181,603	237,176	**	183,419	166,198	(2)	
Ticket rev	246,048	218,396	262,528		627,049	246,048	(3)	766,048 Combined in OS
Rent	244,445	250,000	533,333			400,000		
Parking	107,982	157,320	126,338			120,000		
Total Revenue	3,170,166	3,447,149	4,064,856		3,529,493	3,836,133		
Debt Service+fees	4,147,403	4,311,575	4,321,070		4,311,575	4,321,070		
Subsidy needed >	<u>(977,238)</u>	<u>(864,426)</u>	<u>(256,214)</u>		<u>(782,082)</u>	<u>(484,937)</u>		
Additional subsidy transfer to adjust to cash basis *			(567,661)					
Total transfer, including cash basis adjustment			<u>(823,875)</u>					
** Includes \$70,977.83 primarily from 2014					(1) HOT adjusted for Bowling Congress			
					(2) Includes concession sales tax			
					(3) Reduces to \$250,000 in year 3			
HOT/Debt Svc >>	60%	61%	67%		63%	67%		

Other Economic Impacts

- 72 Home games
- Downtown draw/development
- Restaurants/bars
- Experience adjustments;
 - ✓ Reduce traffic cones (\$600K)
 - ✓ Law enforcement/traffic management
- Hotel rooms

Discussion/Questions?