

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services
AGENDA DATE: January 8, 2013
CONTACT PERSON/PHONE: Stuart Ed, General Services Director, 621-6822
Bruce D. Collins, Purchasing Manager, 541-4313
DISTRICT (S) AFFECTED: ALL

SUBJECT:
Purchase of Automated Side Loader (ASL) Refuse Trucks

Request that the Purchasing Manager of Financial Services, Purchasing Division be authorized to purchase eleven (11) 2013 Autocar ACX64 chassis from Chastang's Ford aka Chastang's Bayou City Autocar at a price of \$156,158.00 per chassis through the use of BuyBoard Contract #358-10, and eleven (11) automated side loader bodies from Bridgeport Manufacturing at a price of \$96,893.00 per ASL body through the use of BuyBoard Contract #357-10. The total award including a \$400.00 BuyBoard fee is \$2,783,961.00.

BACKGROUND / DISCUSSION:
The General Services - Fleet Division is recommending the award of the above bid. The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replacing them with vehicles that operate more efficiently, more environmentally-friendly, and at a lower cost to the city.

PRIOR COUNCIL ACTION:
Yes. Council previously approved a similar purchase on September 14, 2010, Item 12A.

SELECTION SUMMARY:
N/A

AMOUNT AND SOURCE OF FUNDING:
Department: Environmental Services Department
Amount \$2,783,961.00
Funds Available: Dept: 334 Div: 34060 Acct: 580290 Fund: 3150 Project: PSWM00170
Funds Source: Environmental Services Dept – Capital Outlay

BOARD / COMMISSION ACTION:
N/A

*****AUTHORIZATION*****

DEPARTMENT HEAD:

Stuart Ed, General Services Director

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **JANUARY 8, 2013**.

Discussion and action on the request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order(s) to Chastang's Ford aka Chastang's Bayou City Autocar, a Texas Association of School Boards (TASB) Buyboard contractor under Contract No. 358-10 (Vehicles & Heavy Duty Trucks & Options), for eleven (11) Autocar ACX64 chassis, and to Bridgeport Manufacturing, Inc., a Texas Association of School Boards (TASB) Buyboard contractor under Contract No. 357-10 (Refuse Bodies & Trailers/Dump Bodies) for eleven (11) Automated Side Loader (ASL) bodies. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Texas Association of School Boards (TASB Buyboard) was approved by Mayor and City Council on August 21, 2007.

Department:	General Services
Award to Vendor 1:	Chastang's Ford aka Chastang's Bayou City Autocar Houston, TX
Estimated Amount:	\$1,717,938.00 (11 units)
Award to Vendor 2:	Bridgeport Manufacturing, Inc. Bridgeport, TX
Estimated Amount:	\$1,066,023.00 (11 units)
Total Estimated Award:	\$2,783,961.00
Account No.:	Dept. #334 – Div #34060 – Acct #580290 – Fund #3150 – Project: PSWM00170
Funding Source:	Environmental Services Capital – Heavy Off Road Equipment
District(s):	All
Reference No.:	2013-118

This is a Cooperative, unit price contract.

*******ADDITIONAL INFO BELOW*******

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S E R V I C E S O L U T I O N S S U C C E S S



To: Bruce D. Collins, Purchasing Manager
From: René Barraza, Business and Financial Manager
Date: December 19, 2012
Re: BuyBoard Contracts #358-10& #357-10

The General Services Department recommends utilizing Buy Board Contracts #358-10 and #357-10 Purchasing Cooperative program to issue a \$1,718,138.00 purchase order to Chastang's Ford aka Chastang's Bayou City Autocar for the purchase of eleven (11) 2013 ACX65 Chassis and a \$1,050,403.00.00 purchase order to Bridgeport Manufacturing for the acquisition of eleven (11) refuse truck bodies. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. Is there an urgent need for the product/service? In other words, is time of the essence?

Yes. The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles that have met their life expectancy and replacing them with vehicles that operate more efficiently and produce lower emissions. The purchase of these trucks will allow for the replacement schedule to remain on target and will replace older vehicles with newer technology meaning more efficient operations.

2. Does the purchase through the Program promote the standardization of equipment?

Yes. The city currently owns over ninety ASL refuse trucks hat have been assigned to the Environmental Services Department to help them meet their mission requirements.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Cortney Carlisle Nilar

City Manager
Joyce A. Wilson



FINANCIAL SERVICES DEPARTMENT
2 Civic Center Plaza, 7th Floor, City Hall – El Paso, Texas 79901
(915) 541-4011



Texas Comptroller
Leadership Circle

3. *Does the purchase through the program support local business? If not is there a comparable product/service available locally?*

Yes, this purchase does support local business. Truck Enterprises, Inc., Integrated Mechanics, Rocky Mountain Cummins and Stewart and Stevenson who are all local will provide parts and service to include warranty service repairs.

4. *Do the available vendors have prior work experience and/or familiarity with the City Of El Paso.*

Yes, the city has previously purchased equipment from the recommended vendors in the past. The vendor has been responsive to the City's needs. Product support and customer service have always backed the City's needs.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City Of El Paso in the past or as quoted from other companies?*

Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.

TEXAS LOCAL GOVERNMENT PURCHASING COOPERATIVE BuyBoard

End User: City of El Paso	Date Prepared: 11/26/2012
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Product Description	2013 Autocar ACX64 suitable for an automated sideloader
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A: Base Price in Bid/Proposal Number: 358-10	Series: 6	\$ 113,166.00
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B: Options:			
DESCRIPTION	AMOUNT	DESCRIPTION	AMOUNT
Cummins ISX 11.9L 350 hp engine	\$ 13,406.00	Allison 4500 RDS 6-spd automatic	\$ 788.00
4 Wheel locking differential	\$ 966.00	Huckspin frame fasteners	\$ 361.00
Engine oil pan guard	\$ 470.00	85 gallon fuel tank	\$ 391.00
46,000 # rear axle	\$ 3,926.00	46,000 # rear suspension	\$ 1,460.00
Wire braided fuel lines	\$ 155.00	Floorplan expense	\$ 2,000.00
5 Year transmission warranty	\$ 2,021.00	2013 O.B.D. engine upgrade	\$ 1,350.00
210" Wheelbase	\$ 712.00		
22.5 x 9.0 Steel rear wheels	\$ 889.00	Central manifold air drain system	\$ 120.00
Right hand drive only cab	\$ 3,937.00		
1/4" Frame liner	\$ 1,743.00		
Front pto adapter	\$ 876.00	5 yr./ 300k engine extended warranty	\$ 2,450.00
AM/FM CD stereo	\$ 431.00	315/80R22.5 rear tires w Duraseal	\$ 1,997.00
A/C with roof mounted condenser	\$ 2,389.00	Bodybuilder junction box	\$ 154.00
Subtotal Column 1: \$ 31,921.00		Subtotal Column 2: \$ 11,071.00	
Published Options added to Base Price (Subtotal of "Col 1" & "Col 2")			\$ 42,992.00

C: Subtotal of A + B	Pricing good until 1-17-13	\$ 156,158.00
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D: Quantity ordered	\$ <u>11.00</u>	x C	\$ 1,717,738.00
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E: BUYBOARD FEE	Per Purchase Order	\$ 400.00
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F: TOTAL PURCHASE PRICE INCLUDING (D+E)	\$ 1,718,138.00
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To Order Fax Purchase Order To : 713-678-5001 Attn: John Chastang	
or E-mail to: jnchastang@chastangford.com	
and Fax to BuyBoard at 800-211-5454	
Approx. Delivery :90-120 Days to body company	
Note: Autoacr pre-bought some 2012 engines that may be available when the city orders. If there are still (11) available when the city orders we will reduce the price by \$1350 each.	