

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: POLICE

AGENDA DATE: JANUARY 10, 2012

CONTACT PERSON/PHONE: COMMANDER ZINA SILVA, (915) 564-7141
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order to Nord Atlantic Trading, Inc., a contractor under the U.S. General Services Administration (G.S.A.) Contract # GS-07F-0235U for the purchase of (48) forty-eight Night Visions PVS-14 including accessories, (48) forty-eight 3X Military Magnifying Lens and (27) twenty-seven PASGT Helmet Mounts for a total estimated amount of \$139,072.44. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

BACKGROUND / DISCUSSION:

This purchase will allow Special Teams on the Police Department such as SWAT, Bomb Squad, COMSAR, and K-9 to deploy in any Tactical events where they are deemed Weapons of Mass Destruction, Vehicle Borne Improvised Explosive Devices, Improvised Explosive Devices, and Life Saving incidents are occurring in low or no light conditions. Currently several members of these teams do not have any night vision capabilities. Both SWAT and Bomb Squad have prior knowledge of this particular night vision device. The addition of this equipment will greatly enhance the safety of officers during these types of incidents. There will be standardization within the Police Department Special Teams as they will all be working off the same type of Night Vision Device (PVS-14).

SELECTION SUMMARY:

The manufacturer identified one authorized distributor of this product.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

21150010-508007-05408-21000 - 09-SR-BZ2400006 Buffer Zone Protection Program FY09

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____
Name Signature Date

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **PURCHASING REQUESTS, ETC.**) for the Council Meeting of **JANUARY 10, 2012**.

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order to Nord Atlantic Trading, Inc., a contractor under the U.S. General Services Administration (G.S.A.) Contract # GS-07F-0235U for the purchase of (48) forty-eight Night Visions PVS-14 including accessories, (48) forty-eight 3X Military Magnifying Lens and (27) twenty-seven PASGT Helmet Mounts. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

Department:	Police
Award to:	Nord Atlantic Trading, Inc. Miami, FL
Total Estimated Award:	\$139,072.44
Account No.:	21150010 – 508007 – 05408 – 09-SR-BZ2400006
Funding Source:	FY09 - Buffer Zone Protection Program Grant (BZPP)
District(s):	All
Reference No.:	2012-127

This is a Cooperative, unit price contract.

*******ADDITIONAL INFO BELOW*******

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



To: Bruce D. Collins, Purchasing Manager
Deniese Baisley, Procurement Analyst

From: Gregory K. Allen, Chief of Police

Date: December 19, 2011

Re: Night Vision PVS-14, 3X Military Lens, and PASGT Helmet Mounts from BZPP FY09 Grant

1. Is there an urgent need for the product/service? In other words, is time of the essence?

Yes, the purchase of the Night Vision PVS-14's, 3X Military Lens, and the PASGT Helmet Mounts will allow Special Teams on the Police Department such as SWAT, Bomb Squad, COMASR, and K-9 to deploy in any Tactical events where they are deemed Weapons of Mass Destruction, Vehicle Borne Improvised Explosive Devices, Improvised Explosive Devices, and Life Saving incidents are occurring in low or no light conditions. It is urgent, as this will be funded by the Buffer Zone Protection Program FY09 that is quickly coming to a close for funding.

2. Does the purchase through the Program promote the standardization of equipment?

Yes, there will be standardization within the Police Department Special Teams as they will all be working off the same type of Night Vision Device (PVS-14). Currently several members of these teams do not have any night vision capabilities. Both SWAT and Bomb Squad have prior knowledge of this particular night vision device. The addition of this equipment will greatly enhance the safety of these officers during these types of incidents.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

No, there is a local business that sells the same item being requested, however, they do not come within 5% of the current GSA price that Nord Atlantic USA offers. No HUB vendors were located.

4. Do the available vendors have prior work experience and/or familiarity with the City?

Yes, the El Paso Police Department has utilized this vendor in the past. The Vendor has been established as a vendor with the City of El Paso.

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Yes, this vendor has been the lowest in price offering timely turn around delivery dates and is offering the equipment under their GSA Contract #GS-07F-0235U.

Mayor
John F. Cook

City Council

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Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michael R. Noe

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Cortney Carlisle Niland

City Manager
Joyce A. Wilson

Chief of Police
Gregory K. Allen



911 N. Raynor
El Paso, Texas 79903
(915) 564-7000 – www.eppd.org





GSA Federal Acquisition Service

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Contractor Information

(Vendors) How to change your company information

Contract #: GS-07F-0235U Contractor: NORD ATLANTIC TRADING INC Address: 9981 SW 130TH ST MIAMI, FL 33176-5644 Phone: (305)251-5666 E-Mail: nordusa@bellsouth.net Web Address: http://www.nightvisionforce.com DUNS: 878515956		Socio-Economic : Small business SBA Certified Small Disadvantaged business EPLS : Contractor not found on the Excluded Parties List System Govt. Contracting Officer: Crystal G. Rudko Phone: 817-850-5509 E-Mail: crystal.rudko@gsa.gov				
Contract Clauses/Exceptions: View the specifics for this contract						
Source	Title	Contract Number	Contractor T&Cs /Pricelist	Contract End Date	Category	View Catalog
84	TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES MANAGEMENT, FIRE, RESCUE, CLOTHING, MARINE CRAFT AND EMERGENCY/DISASTER RESPONSE	GS-07F-0235U		Feb 28, 2013	426 4C 426 4S	