

CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services

AGENDA DATE: January 10, 2012

CONTACT PERSON/PHONE: Stuart Ed – Director, General Services Dept - Facilities Division (915) 621-6822
Bruce D. Collins, Purchasing Manager – Financial Services, (915) 541-4313

DISTRICT(S) AFFECTED: All

SUBJECT:

Award the following solicitation: 2012-055 – York HVAC System Units, Proprietary Parts and Service
To: Johnson Controls, Inc. of El Paso, TX
Estimated Annual Expenditures: \$110,000 – Parts - \$50,000 – Service - \$60,000
Total Estimated Expenditures: \$330,000.00 for three (3) years

BACKGROUND / DISCUSSION:

The General Services Department – Facilities Division is recommending the award of the above bid to Johnson Controls, Inc. who was the lowest, responsive, responsible bidder. There are currently over 80 buildings owned by the City that use York HVAC systems. These systems at some point in time will require maintenance, replacement and/or upgrades as well as requiring some type installation work. If approved, this award will allow for purchase of these items and services and will allow for consistent, safe and efficient operation of these units while maintaining maximum reliability. Local business is being supported.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes. The previous contract, 2008-153, was awarded on 04/29/2008.

SELECTION SUMMARY:

This solicitation was advertised on October 25, 2011 and November 1, 2011, and opened on November 16, 2011. On November 16, 2011, postcards were mailed out, the solicitation was posted on the City's website on and the email (Purnall) notification was sent out. Twenty-one local (21) bidders were solicited and one local bidders responded.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Department: General Services – Facilities Division
Amount: \$330,000.00
Funds Available: 31010325-502226-01101-31010 or 31010325-503200-01101-31010
Funds Source: General Services, Buildings/Facilities, General Fund

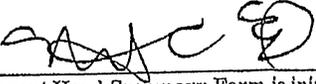
BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A.

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:


(If Department Head Summary Form is initiated by Purchasing, client department should also sign)

Information copy to appropriate Deputy City Manager

COUNCIL PROJECT FORM

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda for the Council Meeting of **JANUARY 10, 2012**.

The award of Solicitation No. 2012-055 (York HVAC Systems – Proprietary Parts and Service) to Johnson Controls, Inc., for an initial term estimated award of \$330,000.00.

Department: General Services
Award to: Johnson Controls, Inc.
El Paso, TX
Item(s): All
Option: 2 years
Payment Terms: Net 30
Initial Term Estimated Amount: \$330,000 (3 year total)
Total Estimated Award; \$550,000 (5 year total)
Account: 31010325-502226-01101-31010 or 31010325-503200-01101-31010
Funding Source: General Services, Building/Facilities, General Fund
District(s): All

This is a Low Bid, Requirements Contract.

The Financial Services - Purchasing Division and General Services recommend award as indicated to Johnson Controls, Inc., the sole bidder.

*******ADDITIONAL INFO BELOW*******

Six vendors were contacted to ascertain why they did not submit a bid for this solicitation and the following was a summary of their responses:

- They had received the Notice of Bid but did not respond to the bid because they did not sale, service or maintain this brand of equipment.



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: November 16, 2011
 Project Name: York HVAC Systems - Proprietary Parts and Service

Solicitation #: 2012-055
 Department: General Services

		JOHNSON CONTROLS INC. EL PASO, TX		
PART A: PARTS - PRICE LIST PRICING				
ITEM NO.	DESCRIPTION	PRICE ADJUSTMENT FACTOR		
1.	YORK HVAC SYSTEMS PARTS	NET <input type="checkbox"/> OR		
		- <u>10</u> % DISCOUNT <input checked="" type="checkbox"/> OR		
		+ ___ % MARK-UP <input type="checkbox"/>		
PRICE LIST OR CATALOG YORK HVAC SYSTEMS <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<u>(WWW2.YORK.COM/YORKPARTS)</u>		
List Number _____				
Dated _____				
TYPE OF PRICE LIST:				
WHOLESALER		<input type="checkbox"/>		
DISTRIBUTOR		<input type="checkbox"/>		
JOBBER		<input checked="" type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 11/22/2011



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: November 16, 2011
 Project Name: York HVAC Systems - Proprietary Parts and Service

Solicitation #: 2012-055
 Department: General Services

		JOHNSON CONTROLS INC. EL PASO, TX		
PART A: PARTS - PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM NO.	DESCRIPTION			
2.	YORK HVAC SYSTEMS PARTS (ALTERNATE)	NET <input type="checkbox"/> OR		
		- <u>5</u> % DISCOUNT <input checked="" type="checkbox"/> OR		
		+ ___ % MARK-UP <input type="checkbox"/>		
	PRICE LIST OR CATALOG			
	(Note: Manufacturer or Brand Name, as applicable)	YORK UNITARY PARTS		
	List Number _____	(WWW.SOURCE1PARTS.COM)		
	Dated _____	SI-2011 HC		
	TYPE OF PRICE LIST:	2011		
	WHOLESALER	<input type="checkbox"/>		
	DISTRIBUTOR	<input type="checkbox"/>		
	JOBBER	<input checked="" type="checkbox"/>		
	DEALER	<input type="checkbox"/>		
	RETAILER	<input type="checkbox"/>		
	OTHER _____	<input type="checkbox"/>		

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CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: November 16, 2011
 Project Name: York HVAC Systems - Proprietary Parts and Service

Solicitation #: 2012-055
 Department: General Services

	JOHNSON CONTROLS INC. EL PASO, TX		
SUBMITTED, WITH OFFER, TWO (2) ELECTRONIC COPIES (OR HARDCOPIES) OF EACH MANUFACTURER'S PRICE LIST(S) ON WHICH BID WAS BASED:		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
PART B: SERVICE LABOR RATE		PER HOUR	
REGULAR HOURS:		\$97.00	
AFTER HOURS/EMERGENCY:		\$145.50	
ITEM NO.	PART C: SAMPLE PRICING	MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)	
1.	DESCRIPTION	BUS ISOLATOR BOARD	
	MANUFACTURER PART NUMBER:	#031-01624-000	
	BIDDER'S PART NUMBER:		
	PRICE LIST COST (before Discount or Mark-up):	\$134.71	
	CITY'S COST (after Discount or Mark-up or Net):	\$121.23	
	LABOR COST (assume one (1) hour labor from PART B Regular Rate):	\$97.00	
	TOTAL COST (City's Cost + Labor Cost):	\$218.23	
2.	DESCRIPTION	SCR INPUT RECTIFIERS	
	MANUFACTURER PART NUMBER:	#371-04162-001	
	BIDDER'S PART NUMBER:		
	PRICE LIST COST (before Discount or Mark-up):	\$1,184.63	
	CITY'S COST (after Discount or Mark-up or Net):	\$1,066.16	
	LABOR COST (assume one (1) hour labor from PART B Regular Rate):	\$97.00	
TOTAL COST (City's Cost + Labor Cost):	\$1,163.16		

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CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: November 16, 2011
 Project Name: York HVAC Systems - Proprietary Parts and Service

Solicitation #: 2012-055
 Department: General Services

		JOHNSON CONTROLS INC. EL PASO, TX	
	PART C: SAMPLE PRICING		
ITEM NO.	DESCRIPTION		MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)
3.	MANUFACTURER PART NUMBER: BIDDER'S PART NUMBER: PRICE LIST COST (before Discount or Mark-up): CITY'S COST (after Discount or Mark-up or Net): LABOR COST (assume one (1) hour labor from PART B Regular Rate): TOTAL COST (City's Cost + Labor Cost):	VSD LOGIC BOARD #031-02077-000 \$1,632.84 \$1,469.55 \$97.00 \$1,566.55	
4.	MANUFACTURER PART NUMBER: BIDDER'S PART NUMBER: PRICE LIST COST (before Discount or Mark-up): CITY'S COST (after Discount or Mark-up or Net): LABOR COST (assume one (1) hour labor from PART B Regular Rate): TOTAL COST (City's Cost + Labor Cost):	SCR TRIGGER BOARD #031-02060-001 \$2,503.83 \$2,253.44 \$97.00 \$2,156.44	
5.	MANUFACTURER PART NUMBER: BIDDER'S PART NUMBER: PRICE LIST COST (before Discount or Mark-up): CITY'S COST (after Discount or Mark-up or Net): LABOR COST (assume one (1) hour labor from PART B Regular Rate): TOTAL COST (City's Cost + Labor Cost):	VSD LOGIC BOARD SERIAL PROM #031-01619-003 \$140.53 \$126.47 \$97.00 \$223.47	

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CITY OF EL PASO BID TABULATION FORM



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Solicitation #: 2012-055
Department: General Services

	JOHNSON CONTROLS INC. EL PASO, TX		
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input checked="" type="checkbox"/>		
NO OPTION OFFERED	<input type="checkbox"/>		
PAYMENT TERMS:	NET 30 DAYS		
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	
BIDDER'S PROMISED DELIVERY: Within ___ hours, or ___ same day, after receipt of firm order	32		
Within ___ hours or overnight after receipt of firm order in cases of emergency	24		

IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.

BIDS SOLICITED: 23 **BIDS RECEIVED:** 1 **BIDS LOCAL:** 21 **NO BIDS:** 0

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APPROVED BY:

DATE: 11/22/2011

KINGS AIRE
1035 KESSLER
EL PASO, TEXAS 79907

ARTIC BREESE
P. O. BOX 627
CANUTILLO, TX 79835

BARRETT HEATING & COOLING
10060 RAILROAD DRIVE
EL PASO, TX 79924-4439

GARICK ELECTRICAL & MECHANICAL
6138 YAGUE WAY
EL PASO, TX 79925

PALM SUPPLY COMPANY
P. O. BOX 1275
BAY CITY, MI 48706

*BN
NASS
WTF*

A-AMERICAN REFRIGERATION
5408 DAILEY
EL PASO, TX 79905

GRAY HEATING & COOLING
4584 RIPLEY DRIVE #8
P. O. BOX 13243
EL PASO, TX 79913

SUN CITY AC & REFRIGERATION
7250 COPPER QUEEN DR
EL PASO, TX 79915

DOMINGUEZ SHEET METAL WORKS
3128 ALAMEDA
EL PASO, TX 79905

TRANE COMMERCIAL SYSTEMS GROUP
1405 VANDERBILT
EL PASO, TX 79935

CARRIER COMMERCIAL SERVICE
1731 MYRTLE AVE
EL PASO, TX 79901

JOHNSON CONTROLS INC
1320 GOODYEAR DR
EL PASO, TX 79936

YORK INTERNATIONAL
1500 BASSETT ST
EL PASO, TX 79901

*BN
NASS
WTF*

DOSHER REFRIGERATION
4508 B. TETONS
EL PASO, TX 79924

*BN
NASS
WTF*

SERNA'S REFRIERATION HEATING &
COOLING
7842 NORTH LOOP DR
EL PASO, TX

CONTRACTORS HEATING & SUPPLY INC.
909 HAWKINS
EL PASO, TX 79915

EXPERT REFRIGERATION
3681 WOOSTER LN
EL PASO, TX 79936

ROGERS HEATING & AIR CONDITIONING
5221 EL PASO DR
EL PASO, TX 79905

SUNSHINE HEATING & AIR CONDITIONING,
INC.
329 E BORDERLAND DR
EL PASO, TX 79932

B & G AIR CONDITIONING
14709 NORCROSS PL
EL PASO, TX 79924

BARRETT AIR WORKS
10060 RAILROAD DR
EL PASO, TX 79924

BELMONT'S AIR CONDITIONING, INC
5408 ROSA DR
EL PASO, TX 79905

CLIMATE COOLING & HEATING, INC
7701 ALAMEDA AVE
EL PASO, TX 79915