

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: El Paso Fire Dep. OEM

AGENDA DATE: 01/11/11

CONTACT PERSON NAME AND PHONE NUMBER: Deputy Chief Ralph Johnson (915) 838-3263
Bruce Collins-Purchasing Manager (915) 541-4313

DISTRICT(S) AFFECTED: All

SUBJECT:

Purchase of twenty-four Panasonic CF-19 Toughbooks Mobile Data Terminals (MDT) and twenty-four docking stations with related equipment for the MDT's. The El Paso Fire Department Fire and Rescue Apparatus use the MDT to transmit location of the vehicle, receive and transmit critical information about emergency calls. These items will be purchased from Portable Computer Systems, Inc. d/b/a/ PCS Mobile.

BACKGROUND / DISCUSSION:

The Fire apparatus currently are not equipped to receive the data from the new Computer Aided Dispatch (CAD) system to insure safe and efficient response to emergency dispatches. These Toughbooks will allow for that. Without them the units will not be recommended for dispatch by the new system causing delays in response times that we cannot afford to have in emergency situations. The docking stations, mounting hardware and the power supplies will enable the Toughbooks to be installed on the front line apparatus.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?
No

AMOUNT AND SOURCE OF FUNDING:

Department: Fire

Toughbooks

Amount: \$86,643.12

Funds Available: Dept # 22150024; Acct # 508035; Fund # 07192; Class # 22000; Project# G221018

Funds Source: Grant Metropolitan Medical Response System (MMRS) FY09

Contract: Texas DIR-SDD-531

Docking Station

Amount: \$18,908.04

Funds Available: Dept # 22150024; Acct # 503302; Fund # 07189; Class # 22000; Project# G220903

Funds Source: Grant State Homeland Security Program (SHSP) FY08

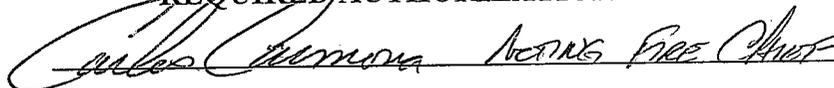
Contract: Texas DIR-SDD-518

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A
N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:


Carlos Ramirez Acting Fire Chief

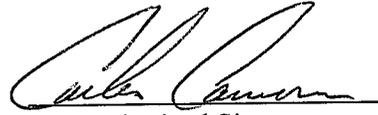
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SERVICE SOLUTIONS SUCCESS



To: Purchasing Manager
Michael W. Plum, Administrative Analyst

From: Carlos Carmona, Assistant Fire Chief



Authorized Signature

Date: December 21, 2010

Re: 2010-CF-19 Toughbooks, TX CONTRACT # DIR-SDD-531
2010-CF-19 Toughbooks Docking stations and hardware, TX CONTRACT
DIR-SDD-581

The Fire Department recommends utilizing the TX CONTRACT # DIR-SDD-531 to issue a \$86,643.12 purchase order to PCS mobile for twenty-four Panasonic CF-19 Toughbooks Mobile Data Terminals (MDT) to be installed on front line fire apparatus. In addition, Fire Department recommends utilizing the TX CONTRACT # DIR-SDD-518 to issue a \$18,908.04 purchase order to PCS mobile for twenty-four Panasonic CF-19 Toughbooks docking stations and hardware to be installed on front line fire apparatus. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

Yes. These need to be installed and operational on or before February 28th 2011. This is the go live date for the new Computer Aided Dispatch (CAD) system. The current equipment will not work with the new CAD system.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes. These MDTs and docking stations will work in conjunction with other units that have already been upgraded.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

No. No local businesses are available under the Texas DIR purchasing cooperative. Consolidated

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Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

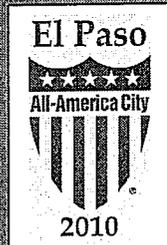
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Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

FINANCIAL SERVICES – PURCHASING DIVISION
2 Civic Center Plaza, 7th Floor, City Hall - El Paso, Texas 79901 - (915) 541-4308



4. Do the available vendors have prior work experience and/or familiarity with the City?

Yes. All of the Fire Department's Panasonic Toughbooks and docking stations have been purchased from these DIRs with this vendor.

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Yes. The pricing offered by PCS Mobile is fair and reasonable in comparison to non DIR vendors.

The participation by the City of El Paso in the Department of Information Resources (DIR) Cooperative Program was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24, 2008.

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Panasonic Computer Solutions Company

URL [Vendor Website](#)
Vendor ID 1362786846905
HUB Type Non HUB

DIR Contract Number DIR-SDD-531
Contract Term End Date 6/5/2011
Contract Exp Date 6/6/2011

Panasonic Computer Solutions Company

Contact David Knisely
Phone (973) 303-7727
Fax 832-754-0041

DIR

Contact Alko Morales
Phone (512) 475-0515
Fax (512) 475-4759

How to Order

1. For product and pricing information, select from any Reseller Vendor contact listed below.
2. Generate a purchase order, made payable to the selected Reseller Vendor. You must reference the DIR Contract Number **DIR-SDD-531** on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated reseller sales representative.

Contract Overview

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Contract: [DIR-SDD-531](#)

Standard Terms and Conditions PDF - 165 KB

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 198 KB | Updated 10/16/2010

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing PDF - 13 KB | Updated 10/16/2010

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

Available Brands

Panasonic

Available Products & Services

Computers
Ruggedized Computers

[No thanks, return to search](#)

Additional Contract Information

[Amendment 1 \(35 KB\)](#)
[Amendment 2 \(48 KB\)](#)

Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Abacus Computers, Inc.	1751844304300	Asian/Male	Mark Singh	Phone: 432-687-5424 Fax: (432) 682-7741	6 Desta Drive, Suite 1350 Midland, TX 79705
Austin Ribbon & Computer Supplies, Inc.	1742339797900	Woman Owned	Ryan Grant	Phone: (512) 452-0651 Fax: 512-452-0691	9211 Waterford Centre Blvd, Suite 202 Austin, TX 78758
CDW Government, LLC	1364230110800	Non HUB	Wilson Garcia	Phone: 312-705-3363 Fax: (312) 705-9492	230 North Milwaukee Avenue Vernon Hills, IL 60061
GTSI Corp	1541248422000	Non HUB	David Thomas	Phone: (703) 502-2468	2553 Dulles View Drive Herndon, VA
Ingram User Interface	1264784542400	Asian/Male	Scott Ingram	Phone: (888) 539-0992 x101 Fax: 512-857-9104	P.O. Box 130261 Houston, TX 77219
Insight Public Sector, Inc.	1363949000500	Non HUB	Ken Richter	Phone: 800-467-4448 Fax: (480) 760-6128	6820 South Harl Avunue Tempe, AZ 85283
John Wright Associates	1752872369900	Non HUB	John Wright	Phone: 817-459-2001 Fax: 817-459-2515	Arlington, TX
Paradigm System Solutions, Inc.	1412191485800	Non HUB	Rick Woodard	Phone: (214) 675-4388	3419 Westminister Avenue Dallas, TX 75205
Portable Computer Systems, Inc.	1841396969400	Non HUB	Saul Delgado	Phone: 877-995-9665 Fax: 303-346-4274	12851 W. 43rd Drive, Unit 2 Golden, CO 80403

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(512) 475-4700

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3. E-mail or Fax your purchase order and quote form to your designated reseller sales representative.

Panasonic Computer Solutions Company

Contact David Kolsely
Phone (973) 303-7727
Fax 832-754-0041

DIR

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