

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Financial Services – Purchasing Division

AGENDA DATE: January 19, 2010

CONTACT PERSON NAME AND PHONE NUMBER: Terrence Freiburg, Purchasing Manager, 541-4313

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Request that the Purchasing Manager for Financial Services, Purchasing Division, be authorized to issue Purchase Order(s) to various vendors such as Bazaar Uniforms & Men's Store, LeHigh Safety Shoe Company, Northern Imports, Inc.dba Work Wear Safety Shoes, Scorpion Sales, and Uniforms of Texas under the Region 19 Cooperative Purchasing Program Contract 08-6133 for work uniforms and shoes to various departments in an estimated amount of \$75,000.00. This is in addition to previous purchase orders issued to various vendors in the estimated amount of \$75,000.00. Total projected expenditures are \$150,000.00.

BACKGROUND / DISCUSSION:

This contract has been used by various departments in order to expedite the procurement process and price reasonableness.

PRIOR COUNCIL ACTION:

Yes. City Council has approved the purchase of work uniforms and shoes. Various departments have used this contract in the past.

AMOUNT AND SOURCE OF FUNDING:

Various

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

PROJECT FORM

DATE: January 14, 2010

TO: Municipal Clerk

FROM: Terrence Freiburg, Purchasing Manager
Purchasing Manager, ext. 4313

Deniese Baisley
Procurement Analyst, ext. 4263



Please place the following item on the CONSENT Agenda of JANUARY 19, 2010.

Item should read as follows:

Request that the Purchasing Manager for Financial Services, Purchasing Division, be authorized to issue Purchase Order(s) to Bazaar Uniforms & Men's Store, LeHigh Safety Shoe Company, and Northern Imports, Inc. dba Work Wear Safety Shoes, under the Region 19 Cooperative Purchasing Program Contract 08-6133 for work uniforms and shoes to various departments in an estimated amount of \$75,000.00. This is in addition to previous purchase orders in the amount of \$75,000.00. Total projected expenditures are \$150,000.00.

The participation by the City of El Paso in the Region 19 Cooperative Purchasing Program was approved by Mayor and City Council on March 4, 2008.

Department: Various
Total Amount: \$75,000.00 (Total projected expenditures \$150,000)
Account No: Various
Funding Sources: Various
District(s): All

Municipal Clerk's Use

ITEM NO. _____

cc: BID FILE

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Work Uniforms, Shoes, and Related- ESC Region 19 Purchasing Cooperative
RFP NUMBER: 08-6133
RFP OPENING DATE: September 13, 2007
CONTRACT TERM: Date of Award until September 30, 2008 with the option to extend in 12-month increments not to exceed 36 months in the aggregate (Extended on August 14, 2008 until September 30, 2009 by the ESC Region Board of Directors) (Extended on August 17, 2009 until September 30, 2010 by ESC Region 19)
FUNDING SOURCE: Various
RFQ's ISSUED: 31
RESPONSES: 7
ADVERTISEMENT DATES: August 26th & September 2nd , 2007
BOARD MEETING DATE: December 13, 2007 (Administrative approval on Oct. 26, 2007 as per board resolution)

RECOMMENDED FOR AWARD: **Bazaar Uniforms & Men's Store (HUB)**
Lehigh Safety Shoe Company
Northern Imports, Inc. dba Work Wear Safety Shoes
Scorpion Sales
Uniforms of Texas
TOTAL (estimated) **\$100,000.00 annually**

EXPLANATIONS:
Award of this contract will enable Region 19 and its Purchasing Cooperative members to purchase work uniforms and shoes from the awarded vendors as needed during the term of the contract. A proposal from David's Apparel was not considered because it did not agree to the "Statement of Cooperative Purchasing". Vendors who did not provide a retail price list were not considered for item #15 which was the catalog award part of this contract. All the vendors awarded under this contract have local representation and store fronts.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC-Region 19

EVALUATION COMMITTEE: Deborah Rose
ESC Region 19 Head Start

Charlie Rodriguez
ESC Region 19 Head Start

Maxine Cruz
San Elizario ISD

ORDER INFORMATION:

Bazaar Uniforms & Men's Store

Attn: Christopher Joseph
2430 E. Yandell
El Paso, TX 79903
915-544-7340/ 915-241-8648
Fax: 915-544-7341
www.bazaaruniforms.com / cjoseph29@yahoo.com

Lehigh Safety Shoe Company

Attn: ~~Henry Guovara~~ (Tara Mitchell- National Gov't Sales- 866-762-5972, ext. 2814 as of 2/1/09)
Mark Dean as of 09-28-09
(Fax orders to 740-753-5531)
(Tabitha Fulton- Manager- 800-444-4086, ext. 2625 as of 2/1/09)
(Local Contact- Jesus Rivera- El Paso- 740-331-0552 for on site as of 2/1/09)

~~2014 E. Yandell, Suite 1
5405 S. Desert Blvd
El Paso, TX 79903 79932
015-565-2703/ cell 015-204-7088
Fax: 015-562-7120
Henry.guovara@rockybrands.com
www.lehighsafetyshoes.com
www.slipgrips.com
www.lehighoutfitters.com~~

New Address as of 09-28-09

39 E. Canal St.
Nelsonville, OH 45764

Northern Imports, Inc. dba Work Wear Safety Shoes

Attn: Allan or Anita Escamilla
1360 Lee Trevino Drive, Suite 102
El Paso, TX 79936
915-592-9332/ 800-428-0373
Fax: 915-592-9346
www.workwearboots.com

Scorpion Sales

Attn: David Pearlman
1710 Texas Street
El Paso, TX 79901
915-833-5155 / 888-327-3275
Fax: 915-833-5371
www.scorpionsale.biz
pearl@elp.rr.com

Item	Description	Qty	Price	Ext.	ARO
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- 1 Polo Shirts
- 100% cotton herringbone polo
 - fashion jacquard collar with welts
 - 3-button clean finished placket
 - woodtone buttons
 - extended tail with side vents
 - one shirt pocket
 - available in white/navy/ spruce & white/navy/red color combinations
 - all shirts to come with "Region 19 Head Start Transportation" or coop member designation embroidered emblems which will be provided with the Purchase Order
 - Reference: Unifirst Catalog #0611 or comparable
 - Brand/ Model: **Edwards #1490 Herringbone Polo**
 - Catalogs or samples must be provided for award consideration on alternates
Available in navy/slate, tan/ black, burgundy/ black, and blue/ yellow

Size Medium	\$ 15.95
Size Large	\$ 15.95
Size X-large	\$ 15.95
Size 2X-large	\$ 16.34

1st low- Uniforms of Texas

Note- Bazaar Uniforms at \$14.79 only available in solid colors only not meeting specifications

- 2 Long Sleeve Industrial Shirts
- 65/35 poly cotton poplin shirts
 - two button-through pockets and banded collars
 - gray shirt/ blue pin stripes
 - regular long sleeve
 - left side to have patch stating "Region 19 Head Start Support Services" or designation by coop member and left side to have a patch with employee's first name which will be provided with purchase order
 - Brand/ Model: **Red Kap SP14EX**
 - Catalogs or samples must be provided for award consideration

Size Medium	\$ 13.09
Size Large	\$ 13.09
Size X-large	\$ 13.09
Size 2X-large	\$ 14.79

1st low- Bazaar Uniforms & Mens Store

Item	Description	Qty	Price	Ext.	ARO
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3. Industrial Work Pants
- 65% polyester/ 35% cotton
 - jean style wasteband
 - front & back pockets
 - reinforced seam stitching
 - solid brass zipper
 - machine washable
 - color on all to be navy blue and black
 - Brand/ Model: Red Kap #PT50 or PT20 (same price)
 - Catalogs or samples must be provided for award consideration
- All sizes \$ 11.29

1st low- Bazaar Uniforms

4. Long Sleeve Work Shirt
- 65% polyester & 35% combed cotton
 - 7-button front
 - 2 flushed two piece collar with sewn-in stays
 - stitched down front facing strong
 - angled bar tracks light gray with charcoal collar
 - 2 patches required
 - Brand/ Model: Red Kap SP 10CW
 - Catalogs or samples must be provided for award consideration
- | | |
|---------------|----------|
| Size Medium | \$ 12.39 |
| Size Large | \$ 12.39 |
| Size X-large | \$ 12.39 |
| Size 2X-large | \$ 14.99 |

1st low- Bazaar Uniforms & Men's Store

5. Long Sleeve Work Shirt
- 65% polyester & 35% combed cotton
 - 7-button front
 - 2 flushed two piece collar with sewn-in stays
 - stitched down front facing strong
 - color to be white
 - 2 patches required
 - Brand/ Model: Red Kap SP14WH
 - Catalogs or samples must be provided for award consideration
- | | |
|---------------|----------|
| Size Medium | \$ 9.87 |
| Size Large | \$ 9.87 |
| Size X-large | \$ 9.87 |
| Size 2X-large | \$ 10.99 |

1st low- Bazaar Uniforms & Men's Store

Item	Description	Qty	Price	Ext.	ARO
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6. Long Sleeve Work Shirt
- 100% Dacron polyester, textured 2-ply filling singles wrap
 - made from visa-quality polyester fabric, 7.25 oz. Per linear foot
 - Flexible hand
 - 2 required tags
 - colors to be navy blue, white,
 - uniform type, security & flag tags
 - Brand/ Model; Tact Squad #8002
 - Catalogs or samples must be provided for award consideration

Size Medium	\$ 12.95
Size Large	\$ 12.95
Size X-large	\$ 12.95
Size 2X-large	\$ 14.95

1st low- Uniforms of Texas

7. Short Sleeve Smocks ea.
- 80/20 poly/cotton
 - wrinkle resistant slightly tapered fit
 - Cuffed sleeves
 - 4-button front
 - Deep patch pockets
 - Color to be navy blue
 - Unifirst #4520 or comparable
 - Brand/ Model: Red Kap TP23 NV
 - Catalogs or samples must be provided for award consideration

All Sizes	\$ 10.89
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1st low- Bazaar Uniforms

8. $\frac{3}{4}$ Sleeve Smocks ea.
- 80/20 poly/cotton
 - deep reinforced front pockets
 - buttons bell sleeves panel
 - front and back slightly tapered fit
 - Colors: gold, blue, white, green, red
 - Unifirst #4525 or comparable
 - Brand/ Model; Red Kap TP31
 - Catalogs or samples must be provided for award consideration

All Sizes	\$12.59
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1st low- Bazaar Uniforms

Item	Description	Qty	Price	Ext.	ARO
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|----|---|-----|--|--|--|
| 9. | Work Jackets | ea. | | | |
| | <input type="checkbox"/> 65% polyester & 35% combed cotton twill fabric
<input type="checkbox"/> 7 1/2 oz per square yard fabric plus warmth or permanent nylon quilted polyurethane lining
<input type="checkbox"/> heavy duty brass zipper
<input type="checkbox"/> front pockets & handy patch pocket on the left sleeve
<input type="checkbox"/> two-position cuffs adjustable at either side of the waste
<input type="checkbox"/> two patches required
<input type="checkbox"/> color to be dark blue or charcoal grey
<input type="checkbox"/> Brand/ Model; <u>Red Kap JT 22 NV or CH</u>
<input type="checkbox"/> Catalogs or samples must be provided for award consideration | | | | |

All Sizes \$ 22.78

1st low- Bazaar Uniforms

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|-----|---|-----|--|--|--|
| 10. | Industrial Cargo Pants | ea. | | | |
| | <input type="checkbox"/> Dickies 211-2372 or better
<input type="checkbox"/> Sample required
<input type="checkbox"/> Provide available colors
<input type="checkbox"/> Multiple pockets
<input type="checkbox"/> Brand/ Model: <u>Dickies 211-2372</u> | | | | |

All Sizes \$ 13.95

1st low- Uniforms of Texas

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|-----|---|-----|--|--|--|
| 11. | Polo Shirts | ea. | | | |
| | <input type="checkbox"/> RedKap SK52 or better
<input type="checkbox"/> Sample Required
<input type="checkbox"/> Provide available sized
<input type="checkbox"/> Brand/ Model : <u>Red Kap SK52</u> | | | | |

All Sizes \$ 14.95

1st low- Uniforms of Texas

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|-----|---|-----|--|--|--|
| 12. | Mens Lined Team Jackets | ea. | | | |
| | <input type="checkbox"/> Provide available sizes
<input type="checkbox"/> JTC2 Lined Team Jackets or better
<input type="checkbox"/> Sample required
<input type="checkbox"/> Brand/ Model : <u>Dickies JTC2</u> | | | | |

All Sizes \$ 37.00

1st low- Uniforms of Texas

Item	Description	Qty	Price	Ext.	ARO
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|-----|---|-----|-----|----------------|--|
| 13. | Men's Plain Toe Service Oxfords | ea. | | | |
| | <ul style="list-style-type: none"> <input type="checkbox"/> Black leather uppers for easy wipe clean <input type="checkbox"/> Padded collars and tongue for all day comfort <input type="checkbox"/> Industrial grade comfort linings <input type="checkbox"/> Cushioned insoles for absorbing shocks, and fatigue reduction <input type="checkbox"/> Sidewall stitched for additional durability <input type="checkbox"/> Extra grip outsole <input type="checkbox"/> Must be slip resistance tested and certified <input type="checkbox"/> Reference brand: Commercial workplace Grabber 2325 brand or comparable <input type="checkbox"/> Samples and specification required on alternates for consideration <input type="checkbox"/> Available in Mens-7-12, 13, 14, 15/ Womens- 5,6,7,-12, 13, 14, 15 <input type="checkbox"/> Brand/ Model; <u>Converse (Florsheim) C1120</u> <input type="checkbox"/> Catalogs or samples must be provided for award consideration | | | | |
| | | | pr. | \$ 44.00/ pair | |

1st low- Work Wear Safety Shoes

Note- Uniforms of Texas @ \$30.98 was not a full leather upper and Bazaar @ \$38.49 did not provide adequate slip resistance data and the sample provided was not slip resistant

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|-----|---|-----|-----|----------|--|
| 14. | 6" Maximum Heavy duty work boots | pr. | | | |
| | <ul style="list-style-type: none"> <input type="checkbox"/> Premium full grain leather uppers <input type="checkbox"/> Fully lined with combrelle or comparable patented product <input type="checkbox"/> Cushioned insole inserts with contour cushioned heel supports <input type="checkbox"/> Dual – Density polyurethane soles <input type="checkbox"/> Austempered steel toe <input type="checkbox"/> Oiled leather uppers <input type="checkbox"/> 6 eyelets with heavy duty shoe strings <input type="checkbox"/> commercial anti-slip grabbing bottoms <input type="checkbox"/> Reference brand: Freedom II Model 740 or comparable <input type="checkbox"/> Samples and specification required on alternates for consideration <input type="checkbox"/> Available in Mens-7-11, 12, 13/ Womens- 8-11, 12 <input type="checkbox"/> Brand/ Model; <u>Guardzman #53045</u> <input type="checkbox"/> Catalogs or samples must be provided for award consideration | | | | |
| | | | Pr. | \$ 44.95 | |

1st low- Work Wear Safety Shoes

Note- Uniforms of Texas @ \$37.00 did not provide a required sample for evaluation

Item	Description	Qty	Price	Ext.	ARO
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15. Catalog Discount (hats, shirts, pants, work shoes, etc.) to be based on overall selection and pricing (shipping & handling to be included with discount unless otherwise stated by vendor at time of bid submittal. This vendor is required to have staff locally available for sizing and fitting:

_____ % from retail price in current catalog

SHOES ONLY	1st low- Lehigh Safety Shoes-	30% discount from retail price
	2nd low- Work Wear Safety Shoes-	25% discount from retail + 30% discount from Retail on volume purchases

CLOTHING ONLY	1st low- Bazaar Uniforms -	26% discount from 2008 Apparel & Accessories Catalog only 20% markup from 2008 VF Imagewear Wholesale price 30% markup from Dickies Occupational Wear Net wholesale price list
	2nd low- Scorpion Sales-	11.9% discount from 2007 HeadtoToe catalog 11.9% discount from 2007 Tri-Mountain Gold Catalog

Does vendor give volume discounts? If so, please provide details on volume discounts.

ALL VENDORS AWARDED UNDER THIS CONTRACT WILL GIVE BETTER THAN AWARD PRICING ON VOLUME PURCHASES EXCEPT LEHIGH SAFETY SHOES

16. Vendor must provide catalog for evaluation purposes

BAZAAR UNIFORMS & MENS STORE

Pricing for patch with employee's first name	\$ 1.09
Pricing for employees first name embroidered on shirt	\$ 1.09
Pricing for patch with employees first and last name	\$ 1.24
Pricing for employees first and last name embroidered on shirt	\$ 1.19
Pricing for organization name patch on shirt	\$ 1.99
Pricing for organization name embroidered on shirt	\$ 1.99

UNIFORMS OF TEXAS

Pricing for patch with employee's first name	\$ 3.73
Pricing for employees first name embroidered on shirt	\$ 2.50
Pricing for patch with employees first and last name	\$ 3.75
Pricing for employees first and last name embroidered on shirt	\$ 2.50
Pricing for organization name patch on shirt	\$ 3.75
Pricing for organization name embroidered on shirt	\$ 3.50