

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** FIRE

**AGENDA DATE:** January 22, 2008

**CONTACT PERSON/PHONE:** CHIEF ROBERTO RIVERA/TERRENCE FREIBURG, PURCHASING MANAGER

**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

The Fire Department has reviewed solicitation #2008-016 and recommends Council to approve the Aerial Fire Apparatus award to First In, Inc. The award value is \$793,971.00. First In, Inc. was the only responsive bidder.

**BACKGROUND / DISCUSSION:**

The recommended award is for a 100' aerial fire apparatus. The new fire apparatus is a replacement to a vehicle already scheduled for replacement, but suffered accelerated aging due to flood responses. The apparatus will be placed at Fire Station 24, 1498 Lomaland, District 7.

**PRIOR COUNCIL ACTION:** NA

**AMOUNT AND SOURCE OF FUNDING:**

Department 14200500; Account 508006; Fund 27264; Project PSTM06PW555; Class 3700; Requisition # 2008000369; estimated value of \$793,971.00

**BOARD / COMMISSION ACTION:** NA

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** Roberto Rivera, Fire Chief Roberto Rivera

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

CITY CLERK DEPT.  
08 JAN 11, PM 1:10

CITY CLERK DEPT.  
08 JAN 14 PM 1:10

PROJECT FORM

DATE: January 10, 2008

PROJECT: Aerial Fire Apparatus, 5 Person Tilt Cab, 100' Heavy Duty  
SOLICITATION NO: 2008-016 DEPARTMENT: FIRE  
BUDGET NO: 508006-27264-14200500-37000-PSTM06PW555  
FUNDING SOURCE: STORM 2006, Vehicular Equipment  
REPRESENTATIVE DISTRICT(S): All

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RECOMMENDATION: Vendor: First In, Inc.  
El Paso, Texas  
Item(s): #1 Aerial Fire Apparatus, 5 Person Tilt Cab, 100' Heavy Duty  
Total Award: \$793,971.00

The award of Solicitation No. 2008-016, Aerial Fire Apparatus, 5 Person Tilt Cab, 100' Heavy Duty to First In, Inc. for a total amount of \$793,971.00.

This is a fixed-price, single (one-time) purchase. Vendor offers an option to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within six (6) months from the date of award of the contract. No prompt payment discount was offered.

The Fire and Financial Services Departments recommend award as indicated to the sole vendor offering the best value bid.

BIDS SOLICITED 34 (1 local)  
BIDS RECEIVED 01  
"NO BID" RECEIVED 00

TOTAL RECOMMENDED AWARD: \$793,971.00

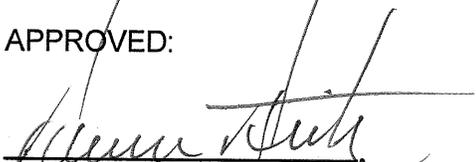
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COUNCIL APPROVED  REJECTED  MUNICIPAL CLERK \_\_\_\_\_

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APPROVED:

COUNCIL MEETING DATE: January 22, 2008

  
Terrence Freiburg  
Purchasing Manager 

**JOHN COOK**  
MAYOR

**JOYCE WILSON**  
CITY MANAGER

**ROBERTO RIVERA**  
FIRE CHIEF



**CITY COUNCIL**  
ANN MORGAN LILLY, DISTRICT 1  
SUSANNAH M. BYRD, DISTRICT 2  
J. ALEXANDRO LOZANO, DISTRICT 3  
MELINA CASTRO, DISTRICT 4  
RACHEL QUINTANA, DISTRICT 5  
EDDIE HOLGUIN JR., DISTRICT 6  
STEVE ORTEGA, DISTRICT 7  
BETO O'ROURKE, DISTRICT 8

**FIRE DEPARTMENT**

**M E M O R A N D U M**

**To:** Mary Jane Lopez, Procurement Analyst  
**From:** Michael Calderazzo, Logistics Chief *MC*  
**Subject:** Award Recommendation For Bid # 2008-016  
**Date:** December 13, 2007

CITY CLERK DEPT.  
08 JAN 14 PM 1:11

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The Fire Department has reviewed the bid for Aerial Fire Apparatus and recommends award of solicitation # 2008-016 to First In, Inc. as the only responsive bidder. The award should include all optional equipment (excluding items 47,48, and 58) as stipulated with a total value of \$793,971.00 for one tilt-cab heavy-duty 100' aerial fire apparatus.

Funding for this contract is from the following:

Account 508006  
Fund 27264  
Department 14200500  
Project PSTM06PW555  
Class 37000

Requisition # 2008000369 has been submitted for this project.

**00-000**



# CITY OF EL PASO BID TABULATION

BID ITEM: AERIAL FIRE APPARATUS, 5 PERSON TILT CAB, 100' HEAVY DUTY  
 BID DATE: OCTOBER 24, 2007

BID # 2008-016  
 DEPARTMENT: FIRE

			FIRST IN INC. EL PASO, TX		
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	UNIT PRICE	UNIT PRICE
1.	1 EACH	AERIAL FIRE APPARATUS, 5 PERSON TILT CAB, 100' HEAVY DUTY, AS SPECIFIED	\$793,971.00 EA		
		MANUFACTURER	PIERCE		
		MODEL NUMBER	ARROW XT W/100' MIDMOUNT LADDER		

### ADDITIONAL REQUIRED EQUIPMENT

ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	2	PICK HEAD AXES WITH WOOD HANDLES	\$49.00	\$98.00				
		MANUFACTURER	AKRON					
		MODEL NUMBER	WP-6					
		BIDDER COMPLIES	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
2.	2	FLATHEAD AXES WITH WOOD HANDLES	\$47.00	\$94.00				
		MANUFACTURER	AKRON					
		MODEL NUMBER	WF-6					
		BIDDER COMPLIES	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
3.	2	50" CROWBAR	\$40.00	\$80.00				
		MANUFACTURER	FIREHOOKS					
		MODEL NUMBER	CBPP-51					
		BIDDER COMPLIES	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

09 JAN 14 PM 1:11  
CITY CLERK DEPT

APPROVED BY: *Mary Jane Lopez*  
 DATE: 11-01-07

# CITY OF EL PASO BID TABULATION

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 DEPARTMENT: FIRE

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ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
4.	2	CLAW TOOL	\$237.00	\$474.00				
MANUFACTURER			PARATECH					
MODEL NUMBER			22000591					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
5.	2	36" HOOLIGAN TOOLS	\$189.00	\$378.00				
MANUFACTURER			PARATECH					
MODEL NUMBER			22000601					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
6.	2	ALUMINUM "D" HANDLE SCOOP SHOVEL	\$53.00	\$106.00				
MANUFACTURER			AKRON					
MODEL NUMBER			AS-27D					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
7.	2	LONG HANDLE POINTED SPADE SHOVEL	\$34.00	\$68.00				
MANUFACTURER			AKRON					
MODEL NUMBER			RS-48F					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

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08 JAN 14 PM 1:11

CITY CLERK DEPT.

APPROVED BY: mgz

DATE: 11-01-07

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**BID # 2008-016**  
**DEPARTMENT: FIRE**

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ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
8.	2	12-POUND SLEDGE HAMMER	\$62.00	\$124.00				
MANUFACTURER			AKRON					
MODEL NUMBER			FSY-12					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
9.	2	PLAIN SHOVELS WITH "D" HANDLE	\$33.00	\$66.00				
MANUFACTURER			ZICO					
MODEL NUMBER			RPS-DG					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
10.	1	42-INCH PORTER BOLT CUTTER (1/2-INCH CAPACITY)	\$87.00	\$87.00				
MANUFACTURER			FIREHOOKS					
MODEL NUMBER			BC-36					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
11.	2	AKRON STYLE 60 FLOOR SQUEEGEE	\$84.00	\$168.00				
MANUFACTURER			AKRON					
MODEL NUMBER			STYLE 60					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

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ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
12.	6	WHITE CANVAS 12' X 18' SALVAGE COVER	\$143.00	\$858.00				
MANUFACTURER			GOSPORT					
MODEL NUMBER			CCS-12					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
13.	1	LARGE RUBBER Mallet	\$21.00	\$21.00				
MANUFACTURER			FIREHOOKS					
MODEL NUMBER			CM-12					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
14.	2	PARATECH #625 PRT RESCUE TOOL WITH POUCH AND ACCESSORIES	\$903.00	\$1,806.00				
MANUFACTURER			PARATECH					
MODEL NUMBER			22-00625					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
15.	6	SPRINKLER HEAD SHUT OFF (3 WEDGE AND 3 RECESSED TYPE)	\$35.00	\$210.00				
MANUFACTURER			AKRON					
MODEL NUMBER			1078					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

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**DEPARTMENT: FIRE**

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ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
16.	1	HOSE BED COVER, RED, HEAVY DUTY (MINIMUM 18 TO 20 OZ MATERIAL), RIP STOP TYPE VINYL WITH SNAP FASTENERS, CAPABLE OF COVERING ENTIRE TOPSIDE DUNNAGE AREA	\$1,320.00	\$1,320.00				
MANUFACTURER								
MODEL NUMBER								
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
17.	1	2 1/2 PRESSURIZED WATER EXTINGUISHER WITH MOUNT	\$159.00	\$159.00				
MANUFACTURER			BROOKS					
MODEL NUMBER			AX240 15HB					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
18.	1	5-LB ABC EXTINGUISHER WITH BRACKET	\$70.00	\$70.00				
MANUFACTURER			BROOKS					
MODEL NUMBER			AX402T					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
19.	1	15-POUND CO2 EXTINGUISHER WITH MOUNT	\$273.00	\$273.00				
MANUFACTURER			BROOKS					
MODEL NUMBER			AX331 15HB					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

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ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
20.	2	20-LB ABC EXTINGUISHER WITH BRACKET	\$137.00	\$274.00				
MANUFACTURER			BROOKS					
MODEL NUMBER			AX411 15HB					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
21.	1	SUPER VAC 620G4 POWER FAN, 10,000 TO 12,000 CFM	\$1,700.00	\$1,700.00				
MANUFACTURER			UNIFIRE					
MODEL NUMBER			DSTS-DP4-5					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
22.	1	SUPER VAN P200SE, 5,000 CFM SMOKE EJECTOR	\$1,277.00	\$1,277.00				
MANUFACTURER			TELE-LITE					
MODEL NUMBER			TLAS-205					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
23.	2	SURVIVAIR 9702-00 SALVAGE MASTER, WET VACUUM UNIT	\$2,551.00	\$5,102.00				
MANUFACTURER			GRAINGER					
MODEL NUMBER			970200					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

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ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
24.	1	PARTNER K950 12-INCH SAW WITH CARBID BLADE	\$1,225.00	\$1,225.00				
MANUFACTURER			PARTNER					
MODEL NUMBER			K12 FP					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
25.	2	PROSSER 250 GPM SUBMERSIBLE PUMPS, MODEL 1211-4, 1HP, 115 VOLTS	\$704.00	\$1,408.00				
MANUFACTURER			TELE-LITE					
MODEL NUMBER			WSP 100AA					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
26.	1	AJAX 911 STANDARD DUTY AIR CHISEL, COMPLETE WITH AIR CHUCK	\$1,674.00	\$1,674.00				
MANUFACTURER			AJAX					
MODEL NUMBER			911-RK					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
27.	1	UNIVENT SAW WITH CHAIN GUARD MODEL P561 WITH PLUNGE/DEPTH GAUGE	\$1,332.00	\$1,332.00				
MANUFACTURER			UNIFIRE					
MODEL NUMBER			PS-16DG					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

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**DEPARTMENT: FIRE**

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ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
28.	2	150' LENGTHS 3/8" BLACK HOISTING ROPE WITH STORAGE BLACK BAG	\$134.00	\$268.00				
MANUFACTURER			CMC					
MODEL NUMBER			272450 430205					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
29.	2	150' LENGTHS OF 1/2" WELLINGTON PURITAN-KOTE NFPA COLOR CODED BLUE ROPE WITH A 600 POUND WORKING RATING AND COLOR CODED BLUE STORAGE BAG	\$165.00	\$330.00				
MANUFACTURER			CMC					
MODEL NUMBER			273203 430203					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
30.	2	250' LENGTHS OF 1/2" WELLINGTON PURITAN-KOTE NFPA ORANGE COLOR CODED ROPE WITH A 600 POUND WORKING RATING AND A COLOR CODED ORANGE STORAGE BAG	\$258.00	\$516.00				
MANUFACTURER			CMC					
MODEL NUMBER			273210 430301					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

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CITY CLERK DEPT.

APPROVED BY: MAZ  
 DATE: 11-01-07

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 BID DATE: OCTOBER 24, 2007

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 DEPARTMENT: FIRE

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ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE		UNIT PRICE		UNIT PRICE	
31.	2	TWO 400' LENGTHS OF 1/2" WELLINGTON PURITAN-KOTE NFPA COLOR CODED RED ROPE WITH A 600 POUND WORKING RATING AND COLOR CODED RED STORAGE BAG	\$393.00	\$786.00				
MANUFACTURER			CMC					
MODEL NUMBER			27320 430503					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
32.	6	CMC PRO SERIES CONFINED SPACE RESCUE HARNESS MODEL #202163, 164, 165, NFPA 1995 CLASS III HARNESS WITH BLACK STORAGE BAG BAG (SMALL X2, REGULAR X2, XLARGE X2)	\$340.00	\$2,040.00				
			(BIDDER'S TOTAL PRICE: \$680.00)					
MANUFACTURER			CMC					
MODEL NUMBER			202162	432101				
			202164	432103				
			202165	432107				
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
33.	1	5-INCH STORZ X THREE 2 1/2" FNST GATED VALVE (NO RELIEF VALVE)	\$1,778.00	\$1,778.00				
			(BIDDER'S TOTAL PRICE: \$1,788.00)					
MANUFACTURER			AKRON					
MODEL NUMBER			STYLE 2582					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

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ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
34.	2	AKRON #448 DUAL WRENCH HOLDER WITH TWO STYLE 10 WRENCHES	\$101.00	\$202.00				
MANUFACTURER			AKRON					
MODEL NUMBER			STYLE 448					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
35.	2	SNAPTITE #FSPH-1 FOUR 5" SPANNERS WITH MOUNTING BRACKET	\$78.00	\$156.00				
MANUFACTURER			SNAPTITE					
MODEL NUMBER			SS-MP					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
36.	1	AKRON #583 HOSE HOIST	\$248.00	\$248.00				
MANUFACTURER			AKRON					
MODEL NUMBER			STYLE 583					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
37.	1 SET	AKRON #773 3" HOSE JACKET	\$658.00	\$658.00				
MANUFACTURER			AKRON					
MODEL NUMBER			STYLE 773					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

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ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
38.	1	AKRON #588 HOSE CLAMP AND ONE AKRON #589 MOUNT	\$431.00	\$431.00				
MANUFACTURER			AKRON					
MODEL NUMBER			STYLE 588					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
39.	1 SET	NFPA APPROVED 5" HOSE JUMPERS	\$879.00	\$879.00				
MANUFACTURER			ZICO					
MODEL NUMBER			EAHB-50-24					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
40.	6	VULCAN STREAMLIGHTS	\$96.00	\$576.00				
MANUFACTURER			STREAMLIGHT					
MODEL NUMBER			44001					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
41.	2	CIRCLE "D" PF51GFCI-5P POWER JUNCTION BOX FOR THREE WIRES, L5-20 NEMA CONFIGURATION	\$539.00	\$1,078.00				
MANUFACTURER			CIRCLE D					
MODEL NUMBER			PF51GFC1-5P					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

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42.	4	125' LENGTHS OF 12-3 S00W, 20A 125A 125V TWIST LOCK NEMA L5-20 PLUGS AND BOOTS MOUNTED ON FOUR (4) EACH HANNAY CR16-14-16 MANUAL PORTABLE REELS	\$775.00	\$3,100.00				
MANUFACTURER			CIRCLE D					
MODEL NUMBER			CF-16-14-16					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
43.	4	CIRCLE "D" FLOOD LIGHTS MODEL 150LG-5MI AND ONE SET PER LIGHT OF P-23 HOLD-DOWNS	\$534.00	\$2,136.00				
MANUFACTURER			CIRCLE D					
MODEL NUMBER			150LG-5MI 500W P-13					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
44.	1	COLLINS MODEL #CL-12-M HAND-HELD SPOTLIGHT WITH MOMENTARY SWITCH	\$168.00	\$168.00				
MANUFACTURER			HAVIS SHIELD					
MODEL NUMBER			CD-CL-12					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
45.	2	COMBI-BAGS (DIXIE) 1 RED, 1 ORANGE WITH LSP OXY-REG AND DEMAND VALVE 40 L.P.M.	\$122.00	\$244.00				
MANUFACTURER			R & B FABRICATIONS					
MODEL NUMBER			968JM					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

08 JAN 14 PM 1:11  
CITY CLERK DEPT.

APPROVED BY: MAZ  
 DATE: 11-01-07

# CITY OF EL PASO BID TABULATION

BID ITEM: AERIAL FIRE APPARATUS, 5 PERSON TILT CAB, 100' HEAVY DUTY  
 BID DATE: OCTOBER 24, 2007

BID # 2008-016  
 DEPARTMENT: FIRE

			FIRST IN INC. EL PASO, TX					
ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
46.	1	LIFE PAC 500, AUTOMATED EXTERNAL DEFIBRILLATOR WITH NON RE-CHARGEABLE LITHIUM BATTERY PAC, AUTOMATED EXTERNAL DEFIBRILLATOR TO MODEM CABLE, AND FAST PATCH CABLE WITH CONTROL SWITCH	\$1,844.00	\$1,844.00				
MANUFACTURER			CARDIAC SCIENCE					
MODEL NUMBER			9300E-501P 9051-002					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
47.	6	SCOTT NXG7 2.2 AIR-PACK, STANDARD HARNESS, QUICKCONNECT REGULATOR, DUAL EBSS, EZ FLO II+ CBRN, PAK ALERT SE+, EPIC VOICE AMPLIFIER/RI ASSEMBLY WITH BRACKET, AND AV3000 FACEPIECE	NO BID	NO BID				
MANUFACTURER			NO BID					
MODEL NUMBER								
BIDDER COMPLIES			YES <input type="checkbox"/>	NO <input type="checkbox"/>				
48.	6	SCOTT CARBON CYLINDER AND NXG2 VALVE ASSEMBLY 30 MINUTE #804840-01	NO BID	NO BID				
MANUFACTURER			NO BID					
MODEL NUMBER								
BIDDER COMPLIES			YES <input type="checkbox"/>	NO <input type="checkbox"/>				

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08 JAN 14 PM 1:11  
 CITY CLERK DEPT

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 DATE: 11-01-07

# CITY OF EL PASO BID TABULATION

BID ITEM: AERIAL FIRE APPARATUS, 5 PERSON TILT CAB, 100' HEAVY DUTY  
 BID DATE: OCTOBER 24, 2007

BID # 2008-016  
 DEPARTMENT: FIRE

			FIRST IN INC. EL PASO, TX					
ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
49.	1	SPARE TIRE AND WHEEL FRONT BRIDGESTONE 425/65R22.5, 20 PLY G286 MOUNTED ON 22.50" X 12.25" ALCOA ALUMINUM WHEEL WITH 10-STUD 11.25" BOLT CIRCLE	\$1,352.00	\$1,352.00				
MANUFACTURER			NONE STATED					
MODEL NUMBER			NONE STATED					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>					
50.	1	SPARE TIRE AND WHEEL REAR GOODYEAR 12R22.5, 16 PLY "MUD AND SNOW" G167 TREAD MOUNTED ON 22.50" X 8.25" ALCOA ALUMINUM WHEEL WITH 10 STUD 11.25" BOLT CIRCLE	\$1,318.00	\$1,318.00				
MANUFACTURER			NONE STATED					
MODEL NUMBER			NONE STATED					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>					
51.	1	20-TON HYDRAULIC JACK WITH HANDLE	\$150.00	\$150.00				
MANUFACTURER			GRAINGER					
MODEL NUMBER			32C63-G					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>					

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# CITY OF EL PASO BID TABULATION

BID ITEM: AERIAL FIRE APPARATUS, 5 PERSON TILT CAB, 100' HEAVY DUTY  
 BID DATE: OCTOBER 24, 2007

BID # 2008-016  
 DEPARTMENT: FIRE

			FIRST IN INC. EL PASO, TX					
ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
52.	1 SET	SINGLE TIRE SNOW CABLES FOR THIS APPARATUS	\$195.00	\$195.00				
MANUFACTURER			CHECKER					
MODEL NUMBER			2251R					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
53.	2 SETS	WHEEL CHOCKS WITH MOUNTING, NFPA APPROVED	\$555.00	\$1,110.00				
MANUFACTURER			ZICO					
MODEL NUMBER			SAC-44 SQCH44-H					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
54.	1	DAVID CLARK VOICE ACTIVATED INTERCOM SYSTEM WITH RADIO INTERFACE. FIVE (5) STATION WITH HEADSETS AND REAR TAILBOARD INTERCOM CONNECTION	\$8,034.00	\$8,034.00				
MANUFACTURER			DAVID CLARK					
MODEL NUMBER								
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
55.	3 PERSONS	ENGINE ELECTRONIC CONTROL TRAINING - 3 PERSONS	LOT	\$6,100.00				
MANUFACTURER			NONE STATED					
MODEL NUMBER			NONE STATED					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

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# CITY OF EL PASO BID TABULATION

BID ITEM: AERIAL FIRE APPARATUS, 5 PERSON TILT CAB, 100' HEAVY DUTY  
 BID DATE: OCTOBER 24, 2007

BID # 2008-016  
 DEPARTMENT: FIRE

			FIRST IN INC. EL PASO, TX					
ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
56.	3 PERSONS	ENGINE OVERHAUL / REPAIR TRAINING - 3 PERSON	LOT	\$7,275.00				
MANUFACTURER			NONE STATED					
MODEL NUMBER			NONE STATED					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
57.	3 PERSONS	ALLISON EVS TRANSMISSION SERVICE TRAINING - 3 PERSONS	LOT	\$7,275.00				
MANUFACTURER			NONE STATED					
MODEL NUMBER			NONE STATED					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
58.	1 PERSON	ENGINE PARTS TRAINING - 1 PERSON	NO BID	NO BID				
MANUFACTURER			NO BID					
MODEL NUMBER								
BIDDER COMPLIES			YES <input type="checkbox"/>	NO <input type="checkbox"/>				
59.	2 PERSONS	ADVANCED RTA SYSTEM TRAINING (RTA-FLEET SOFTWARE) - 2 PERSONS	LOT	\$2,620.00				
MANUFACTURER			NONE STATED					
MODEL NUMBER			NONE STATED					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

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CITY CLERK DEPT.

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DATE: 11-01-07

# CITY OF EL PASO BID TABULATION

BID ITEM: AERIAL FIRE APPARATUS, 5 PERSON TILT CAB, 100' HEAVY DUTY  
 BID DATE: OCTOBER 24, 2007

BID # 2008-016  
 DEPARTMENT: FIRE

			FIRST IN INC. EL PASO, TX					
ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
60.	2 PERSON	IQ REPORT WRITER (RTA) TRAINING - 2 PERSONS	LOT	\$1,870.00				
MANUFACTURER			NONE STATED					
MODEL NUMBER			NONE STATED					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
61.	2 PERSONS	ADVANCED IQ REPORT WRITER (RTA) TRAINING - 2 PERSONS	LOT	\$2,620.00				
MANUFACTURER			NONE STATED					
MODEL NUMBER			NONE STATED					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
62.	2 PERSONS	RTA PAPERLESS SHOP & MECHANIC TRAINING - 2 PERSONS	LOT	\$1,870.00				
MANUFACTURER			NONE STATED					
MODEL NUMBER			NONE STATED					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
63.	2 PERSONS	RTA ADVANCED PARTS TRAINING - 2 PERSONS	LOT	\$1,870.00				
MANUFACTURER			NONE STATED					
MODEL NUMBER			NONE STATED					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

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 CITY CLERK DEPT.

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 DATE: 11-01-07

# CITY OF EL PASO BID TABULATION

**BID ITEM: AERIAL FIRE APPARATUS, 5 PERSON TILT CAB, 100' HEAVY DUTY**  
**BID DATE: OCTOBER 24, 2007**

**BID # 2008-016**  
**DEPARTMENT: FIRE**

			FIRST IN INC. EL PASO, TX					
ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
64.	3 <small>PERSONS</small>	VEHICLE MANUFACTURERS MICRO PROCESSOR AND ELECTRICAL TRAINING - 3 PERSONS	LOT	\$8,100.00				
MANUFACTURER			NONE STATED					
MODEL NUMBER			NONE STATED					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
65.	1	TEXAS FLAG ON FRONT GRILLE	\$988.00	\$988.00				
MANUFACTURER			NONE STATED					
MODEL NUMBER			NONE STATED					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
66.	4	MOTOROLA XTS 5000 MODEL 2 PORTABLE RADIOS FOR A 800 MHZ SMART NET SYSTEM	\$4,451.00	\$17,804.00				
MANUFACTURER			NONE STATED					
MODEL NUMBER			NONE STATED					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
67.		MOTOROLA XTL 5000 MOBILE RADIO FOR A 800 MHZ SMART NET SYSTEM	\$5,065.00	\$0.00				
MANUFACTURER			NONE STATED					
MODEL NUMBER			NONE STATED					
BIDDER COMPLIES			YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

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CITY CLERK DEPT

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 DATE: 11-01-07

# CITY OF EL PASO BID TABULATION

**BID ITEM: AERIAL FIRE APPARATUS, 5 PERSON TILT CAB, 100' HEAVY DUTY**  
**BID DATE: OCTOBER 24, 2007**

**BID # 2008-016**  
**DEPARTMENT: FIRE**

			FIRST IN INC. EL PASO, TX					
ITEM	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
68.	1 <small>PERSON</small>	CF-19 PANASONIC TOUGHBOOK WITH PASS THROUGH	*					
		MANUFACTURER	NONE STATED					
		MODEL NUMBER	NONE STATED					
		BIDDER COMPLIES	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
69.	1 <small>PERSONS</small>	GAMBER JOHNSON CAB MOUNT FOR CF-19 TOUGHBOOK	\$1,290.00	\$1,290.00				
		MANUFACTURER	NONE STATED					
		MODEL NUMBER	NONE STATED					
		BIDDER COMPLIES	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				
70.	1	MOTOROLA 850 VRM DATA RADIO FOR PANASONIC TOUGHBOOK (MCT) IVLU (INTELEGENT VEHICLE LOGIC UNIT) FOR THE AVL TO INCLUDE A MOTOROLA GTX DATA RADIO OR CURRENT EQUIVALENT DATA RADIO AND THE CABLING KIT	**					
		MANUFACTURER	NONE STATED					
		MODEL NUMBER	NONE STATED					
		BIDDER COMPLIES	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>				

NOTE: THIS IS A BEST VALUE PROCUREMENT.  
 OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

\* PER PANASONIC THIS MODEL WILL NOT BE AVAILABLE AFTER DECEMBER 31, 2007.  
 IF A DIFFERENT MODEL IS CHOSEN THE COST WILL CHANGE.  
 \*\* THIS IS FOR THE VRM850 ONLY.

08 JAN 14 PM 1:11  
 CITY CLERK DEPT.

APPROVED BY:           *MJL*            
 DATE: 11-01-07

# CITY OF EL PASO BID TABULATION

BID ITEM: AERIAL FIRE APPARATUS, 5 PERSON TILT CAB, 100' HEAVY DUTY  
 BID DATE: OCTOBER 24, 2007

BID # 2008-016  
 DEPARTMENT: FIRE

	FIRST IN INC. EL PASO, TX		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE THE OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:			
A. SIX (6) MONTHS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		
B. TWELVE (12) MONTHS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> (+ 2.5% OF ORIGINAL CONTRACT PRICE)		
C. EIGHTEEN (18) MONTHS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> (+ 2.5% OF ORIGINAL CONTRACT PRICE)		
D. TWENTY-FOUR (24) MONTHS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> (+ 5.58% OF ORIGINAL CONTRACT PRICE)		
E. NO OPTION OFFERED.	<input type="checkbox"/>		
PAYMENT TERMS:	NET - 30 DAYS		
BIDDER'S PROMISED DELIVERY:	270 CONSECUTIVE CALENDAR DAYS		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.			
BIDS SOLICITED: 34                      BIDS RECEIVED: 1                      BIDS LOCAL: 1                      NO BIDS: 0			

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: Mary Jane Lopez  
 DATE: 11-01-07

03 JAN 14 PM 1:11  
 CITY CLERK DEPT.

4 GUYS INC  
230 INDUSTRIAL PARK RD  
MYERSDALE PA 15552

HME INC  
1950 BYRON CTR AVE  
GRAND RAPIDS MI 49509

CENTRAL STATES FIRE APPARTUS  
100 THIRD ST PO BOX 57  
LYONS SD 57041

LONGHORN EMERGENY  
1014 OAK ST.  
MCKINNEY, TX 75069

INDEPENDENT FIRE COMPANY  
711 ASPEN NW  
ALBUQUERQUE NM 87102

FIRE SERVICE EQUIPMENT, INC.  
1500 WYOMING AVENUE  
EL PASO, TX 79902

AMERICAN LAFRANCE OF NEW  
MEXICO  
12901 US HWY 66 W FRONTAGE RD  
ALBUQUERQUE, NM 87121

LTD  
LUVERNE FIRE APPARATUS CO  
1209 E BIRCH ST  
BRANDON SD 57005-2003

SUTPHEN CORPORATION  
7000 COLUMBUS-MARYSVILLE RD  
AMLIN OH 43002-0158

BECKER FIRE EQUIPMENT CO  
1275 N 6 MILE RD  
CASPER WY 82604

KME  
ONE INDUSTRIAL COMPLEX  
NESQUEHONING, PA 18240

THE PHOENIX GROUP EMERGENCY  
308 LAKEWOOD  
WAXAHACHIE TX 75165

*Change of  
address  
8500 Palmetto  
Commerce Pkwy  
UTP*

CUSTOM FIRE APPARATUS INC  
509 68<sup>TH</sup> AVE  
OSCEOLA WI 54020

F & F SUPPLY  
17134 LENA LANE  
FAYETTVILLE, AR 72704

VERMONT FIRE TECHNOLOGIES  
PO BOX 154 154 INDUSTRY ST  
WILLIAMSTOWN VT 05679

M & W FIRE APPARATUS  
845 THIRD STREET  
VINTON, VA 24179

OSHKOSH  
PO BOX 2566  
OSHKOSH WI 54903-2566

DACO FIRE EQUIPMENT  
201 AVENUE R  
LUBBOCK, TX 79915

EMERGENCY ONE INC  
PO BOX 2710  
OCALA FL 34478

PIERCE MANUFACTURING INC  
2600 AMERICAN DR PO BOX 2017  
APPLETON WI 54913

RUSH TRUCK CENTER, EL PASO  
12253 GATEWAY WEST  
EL PASO, TX 79936

ATTN: WYATT OAKLEY  
NAFECO WEST TEXAS  
BOX 704  
STAMBORD, TX 79553

S & S FIRE APPARATUS  
4353 W 1900 N-48  
FAIRMONT IN 46928

PETE'S EQUIPMENT REPAIR  
1400 BROADWAY  
NE ALBUQUERQUE, NM 87102

F & F SUPPLY  
1100 OHIO AVENUE  
BIG LAKE, TX 76932

SEAGRAVE  
105 E 12<sup>TH</sup> ST  
CLINTONVILLE WI 54929

FREIGHTLINER OF SAN ANTONIO  
ATTN: ARTHUR BLISS  
8700 IH - 10E  
CONVERSE, TX 78109

AMERICAN LAFRANCE  
9550 NORTH LOOP EAST  
HOUSTON TX 77029

ATTN: DOUG BRADFORD  
FERRARA FIRE APPARATUS, INC.  
27855 JAMES CHAPEL ROAD  
HOLDEN, LA 70744

FIRST IN, INC.  
500 W. PAISANO SUITE C  
EL PASO TX 79901

FIRST IN, INC.  
21432 N. CENTRAL AVE.  
PHOENIX, AZ 85024

SMEAL FIRE APPRATUS  
HIGHWAY 91 WEST  
P.O. BOX 8  
SNYDER, NEBRASKA 68664  
ATTN.: SALES

FERRARA FIRE APPARATUS, INC.  
PO BOX 249  
HOLDEN, LA 70744  
ATTN.: SALES

CITY CLERK DEPT.  
08 JAN 14 PM 1:12