

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: POLICE

AGENDA DATE: January 22, 2013

CONTACT PERSON & PHONE: Robert E. Feidner, Assistant Chief (915) 564-7309
Bruce Collins, Purchasing Manager (915) 541-4313

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Request that Purchasing Manager for Financial Services Purchasing Division be authorized to issue a purchase order to SHI Government Solutions to purchase Hewlett-Packard servers, storage devices, and services. The hardware portion of the purchase is \$ 113,880.00. The maintenance and service portion is being billed separately due to UASI Grant funding regulations. The service and maintenance portion of the estimate is \$ 17,524.00 for a 3-year agreement for a total cost of \$131,404.00.

BACKGROUND / DISCUSSION:

The purchase is for Hewlett-Packard servers, storage devices and installation services to expand the Fusion Center's current server and storage solution to support a Microsoft SharePoint installation and redundant system in the City's data center. The installation is in support of the Fusion Center's implementation of Microsoft's Fusion Core Solution and integration services. The attached quote includes all the hardware, software, support and installation services to create a SharePoint server farm and identical backup solution for off-site redundancy.

SELECTION SUMMARY:

The equipment and services were recommended by Information Technologies as the server and storage standard for the City of El Paso. The use of SHI Government Solutions per the State of Texas, Department of Information Resources contract DIR-SDD-1364 was approved by Council on February 27, 2007.

PRIOR COUNCIL ACTION:

Yes, City Council has approved issuance of purchase orders for SHI Government Solutions. Council approved the use of the purchasing cooperative DIR, (Department of Information Resources) on February 27, 2007.

AMOUNT AND SOURCE OF FUNDING:

The total cost of the project is \$131,404.00. \$ 113,880.00, which has been budgeted and will be funded by Urban Area Security Initiative (UASI) FY 2010 grant funding stream 322-22130-580100-2720-2010SST812; and, \$17,524.00 will be funded by Confiscated Funds accounts: 322-21270-580100-4342-P5002320. This purchase does not require a budget transfer.

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Name

Signature

Date

02

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **PURCHASING REQUESTS, ETC.**) for the Council Meeting of January 22, 2013.

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order(s) to Shi Government Solutions a contractor under the Department of Information Resources, (DIR) SDD-1364 (Hewlett-Packard Company) for (4) HP ProLiant DL380p Gen8 – Servers, and an extended service agreement for parts and labor, 3 years on site repair. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Department of Information Resources (DIR) was approved by Mayor and City Council on February 27, 2007.

Department: El Paso Police Department
Award to: Shi Government Solutions
Austin Texas

Total Estimated Amount: \$113,880.00 (4 servers).
\$ 17,524.00 (extended service agreement 3 years-\$ 5,841.33 per year)
Total Estimated Award \$ 131, 404.00

Account No.: 322/22130/580100/2720/2010SST812 UASI FY 2010
322/21270/580100/4342/ Confiscated Funds P5002320 (Extended Service)
Funding Source: Urban Area Security Initiative (UASI)
Confiscated Funds
District(s): All
Reference No.: 2013-122

This is a Cooperative, (unit price) contract.

*******ADDITIONAL INFO BELOW*******

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S



To: Bruce D. Collins, Purchasing Manager

From: Gregory Allen, Chief of Police

Authorized Signature

Date: December 20, 2012

Re: HP Storage and Data Management Solution Equipment

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Cortney Carlisle Niland

City Manager
Joyce A. Wilson

Chief of Police
Gregory K. Allen

1. Is there an urgent need for the product/service? In other words, is time of the essence?

Yes, the grant funding for this project will expire February 28, 2013.

2. Does the purchase through the Program promote the standardization of equipment?

Yes, the equipment was recommended by Information Technologies as the server and storage standard for the City. Additionally the El Paso Police Department would like to expand the current server, and storage solutions to support a Microsoft Share Point installation and redundant system in the city and county's redundant data center. The referenced quote includes all the hardware, software, support and installation services to create a SharePoint server farm and identical backup solution for off-site redundancy.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

No, the equipment and services in this purchase are offered through Shi Government Solutions a Texas DIR listed vendor with contract/cooperative pricing. Two local vendors were sourced under the DIR purchasing cooperative. Shi presented the City of El Paso, and the El Paso Police Department with the best price per submitted specifications.

4. Do the available vendors have prior work experience and/or familiarity with the City?

Yes, the equipment and services for this project are provided by a City recognized vendor.

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Yes, the pricing is in-line with products purchased in the past. The submitted estimates were reasonable in price with SHI Government Solutions providing the best value to the City of El Paso, and the El Paso Police Department.



911 N. Raynor
El Paso, Texas 79903
(915) 564-7000 – www.eppd.org



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Contract Number: **1364**

Results **1-16** of 16.

+Products and Services

Computers

- Computer Peripherals (1)
- Computer, Thin Clie... (1)
- Computers (1)
- Computers - Desktop (1)
- Computers - Laptops (1)
- Computers - Portable (1)
- Computers: Servers (1)

Hardware

- Hardware (1)
- Healthcare Informati... (1)

Network

- Networking Equipment (1)

Printers Copiers Sca...

- Managed Document Out... (1)
- Printers (1)
- Scanners (1)

Services

- Security Services (1)

Software

- IT Security Software (1)
- IT Security Software... (1)

Contracts by Product/Service Category

	Product Sub-Type	Contract No.	Vendor Name	HUB Type
	IT Security Software	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
	Security Services	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
	Printers	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
	Hardware	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
	Computer, Thin Clients, and Terminals	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
	Computers - Desktop	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
	Managed Document Output	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
	Scanners	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
	Computer Peripherals	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
+Brand	Healthcare Information Technology (HIT)	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
Doubletake Software (16)				
Hewlett-Packard (16)				
Microsoft (16)	IT Security Software/Hardware	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
Targus (16)				
+Vendor/Reseller	Networking Equipment	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
360 Technologies, In... (16)				
3-C Technology (16)	Computers: Servers	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
Abacus Computers, In... (16)				
ACBM, Inc. Dba: Amar... (16)				
Advantech Systems ... (16)	Computers - Portable	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
Agilet Solutions, Lt... (16)				
AGILYSYS INC. (16)				
Alinec Technologies (16)	Computers	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
Alphaworks, LLC (16)				
AL-RAZAQ COMPUTING S... (16)	Computers - Laptops	DIR-SDD-1364	Hewlett-Packard Company	Non HUB
Amagine Technologies... (16)				
Amtech Computer Syst... (16)				
Archive Supplies, In... (16)				
Attache Technology M... (16)				
Austin Ribbon & Comp... (16)				
CAD Supplies Special... (16)				
Cannon IV Inc (16)				
CDW Government, LLC (16)				
Centre Technologies (16)				
Checkpoint Services,... (16)				
Compliant Technology... (16)				
CompuCom Systems, In... (16)				
Computer Solutions (16)				
Computex, Inc (16)				
CompUTopia-Texas LLC (16)				
Criner-Daniels & Ass... (16)				
DB Computer Solution... (16)				
Decision Tree, Inc. (16)				
Delcom Group, LP (16)				
Desert Communication... (16)				

- DYKON Computer Help ... (16)
- En Pointe Technologi... (16)
- ePlus Technology, In... (16)
- Flores And Associate... (16)
- GDA Micro Technologi... (16)
- GHA Technologies (16)
- Global On-Line Compu... (16)
- GovConnection, Inc (16)
- Hewlett-Packard Comp... (16)
- HiEd Inc. (16)
- Horizon Telephone Sy... (16)
- Insight Public Secto... (16)
- Intech Southwest Ser... (16)
- IT Solutions On Dema... (16)
- KST Data, Inc. (16)
- LeTigre Solutions In... (16)
- Logicalis (16)
- M&A Technology, Inc. (16)
- M&T Consulting, LLC (16)
- Mainline Information... (16)
- Marimon Business Sys... (16)
- MDL Enterprise, Inc (16)
- Micro Technologies D... (16)
- MicroAge College Sta... (16)
- Minntek Solutions, I... (16)
- Mobius Partners, LLC (16)
- Netsync Network Solu... (16)
- NWN Corporation (16)
- Omega Business Syste... (16)
- Pante Technology Cor... (16)
- PC Mall Gov, Inc. (16)
- PCPC Direct, Ltd (16)
- Resilient Intelligen... (16)
- Reyna Enterprises In... (16)
- Sequel Data Systems,... (16)
- *SHI Government Solut... (16)
- Sigma Surveillance, ... (16)
- Solid IT Networks (16)
- South Texas Products (16)
- Southern Computer Wa... (16)
- Sungard Public Secto... (16)
- Synestra, Inc (16)
- Synetra Inc (16)
- Technical & Scientif... (16)
- Technology Assets, L... (16)
- Technology Service P... (16)
- TEICC (16)
- U.S. Tech (16)
- V-Quest Office Machi... (16)
- Warrigal Consulting ... (16)
- World Wide Technolog... (16)
- xNet Systems, Inc. (16)

See Less

+HUB Type

Non HUB (16)

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Dept. of Information Resources
 300 W. 15th St. Ste. 1300
 Austin, TX 78701 MAP
 (512) 475-4700

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Department of Information Resources 2012



Pricing Proposal
 Quotation #: 6158529
 Created On: 12/26/2012
 Valid Until: 1/30/2013

City of El Paso TX

John Espinosa
 2 Civic Center Plaza, 7th Floor
 El Paso, TX 79901
 United States
 Phone: (915) 541-4267
 Fax:
 Email: espinosajx@elpasotexas.gov

Inside Sales Manager

Jay Martell
 1301 South Mo-Pac Expressway
 Suite 375
 Austin, TX 78746
 Phone: 800-870-6079
 Fax: 512-732-0232
 Email: Jay_Martell@SHI.Com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 HP ProLiant DL380p Gen8 - Server - rack-mountable - 2U - 2-way - RAM 0 MB - SAS - hot-swap 2.5" - no HDD - Matrox G200 - Monitor : none. - CTO Hewlett Packard - Part#: 665554-B21 Note: DIR-SDD-1364	2	\$2,055.00	\$4,110.00
2 Intel Xeon E5-2609 - 2.4 GHz - 4 cores - 10 MB cache - factory integrated Hewlett Packard - Part#: 662252-L21 Note: DIR-SDD-1364	2	\$422.00	\$844.00
3 HP Low Power kit - Memory - 4 GB - DIMM 240-pin - DDR3 - 1333 MHz / PC3-10600 - CL9 - registered - ECC Hewlett Packard - Part#: 647893-B21 Note: DIR-SDD-1364	16	\$110.00	\$1,760.00
4 HP Enterprise - Hard drive - 300 GB - hot-swap - 2.5" SFF - SAS-2 - 15000 rpm - with HP SmartDrive carrier Hewlett Packard - Part#: 652611-B21 Note: DIR-SDD-1364	6	\$643.00	\$3,858.00
5 HP Ethernet 1Gb 4-port 331FLR - Network adapter - PCI Express 2.0 x4 - 10Mb LAN, 100Mb LAN, Gigabit LAN - 10Base-T, 100Base-TX, 1000Base-T - 4 ports - for ProLiant DL360p Gen8, DL380p Gen8, DL385p Gen8 Hewlett Packard - Part#: 684208-B21 Note: DIR-SDD-1364	2	\$10.00	\$20.00
6 HP Flash Backed Write Cache - RAID controller cache memory (512MB) - for ProLiant ML350p Gen8; Smart Array P222/512 with FBWC Hewlett Packard - Part#: 661069-B21 Note: DIR-SDD-1364	2	\$321.00	\$642.00
7 HP Small Form Factor Ball Bearing Rail Kit - Rack rail kit - 2U - for ProLiant DL380p Gen8, DL380p Gen8 Base, DL380p Gen8 Entry, DL380p Gen8 High Performance Hewlett Packard - Part#: 663478-B21 Note: DIR-SDD-1364	2	\$92.00	\$184.00
8 HP StorageWorks 82Q PCI-e Fibre Channel Host Bus Adapter Dual Port - Host bus adapter - PCI Express x8 low profile - 8Gb Fibre Channel (SW) - 2 ports - for ProLiant DL165 G7, DL360 G7, DL380 G7, DL580 G5, SL160s G6; StorageWorks X3800 G2 Hewlett Packard - Part#: AJ764A Note: DIR-SDD-1364	4	\$1,662.00	\$6,648.00

9	HP Common Slot Platinum Plus Power Supply Kit - Power supply - hot-plug (plug-in module) - 80 PLUS Platinum - AC 100-240 V - 460 Watt Hewlett Packard - Part#: 656362-B21 Note: DIR-SDD-1364	4	\$275.00	\$1,100.00
10	HP Care Pack Installation Service - Installation / configuration Hewlett Packard - Part#: HA113A1#5A6 Note: DIR-SDD-1364	2	\$280.00	\$560.00
11	HP ProLiant Essentials Insight Control Environment - License - electronic - for ProLiant DL120 G7, DL360 G7, DL380 G7, DL385 G7, DL580 G7, DL585 G7, DL980 G7, ML110 G7 Hewlett Packard - Part#: TC278AAE Note: DIR-SDD-1364	2	\$399.00	\$798.00
12	Fio Carepack Ic MI-DI-BI Sw Sup Hewlett Packard - Part#: H1K94A3#4YD Note: DIR-SDD-1364	2	\$173.00	\$346.00
13	HP ProLiant DL380p Gen8 - Server - rack-mountable - 2U - 2-way - RAM 0 MB - SAS - hot-swap 2.5" - no HDD - Matrox G200 - Monitor : none. - CTO Hewlett Packard - Part#: 665554-B21 Note: DIR-SDD-1364	2	\$2,055.00	\$4,110.00
14	Intel Xeon E5-2665 - 2.4 GHz - 8-core - 16 threads - 20 MB cache - factory integrated Hewlett Packard - Part#: 666509-L21 Note: DIR-SDD-1364	2	\$1,838.00	\$3,676.00
15	HP Low Power kit - Memory - 8 GB - DIMM 240-pin - DDR3 - 1333 MHz / PC3-10600 - CL9 - registered - ECC Hewlett Packard - Part#: 647897-B21 Note: DIR-SDD-1364	16	\$165.00	\$2,640.00
16	HP Enterprise - Hard drive - 300 GB - hot-swap - 2.5" SFF - SAS-2 - 15000 rpm - with HP SmartDrive carrier Hewlett Packard - Part#: 652611-B21 Note: DIR-SDD-1364	6	\$643.00	\$3,858.00
17	HP Ethernet 1Gb 4-port 331FLR - Network adapter - PCI Express 2.0 x4 - 10Mb LAN, 100Mb LAN, Gigabit LAN - 10Base-T, 100Base-TX, 1000Base-T - 4 ports - for ProLiant DL360p Gen8, DL380p Gen8, DL385p Gen8 Hewlett Packard - Part#: 684208-B21 Note: DIR-SDD-1364	2	\$10.00	\$20.00
18	HP Flash Backed Write Cache - RAID controller cache memory (512MB) - for ProLiant ML350p Gen8; Smart Array P222/512 with FBWC Hewlett Packard - Part#: 661069-B21 Note: DIR-SDD-1364	2	\$321.00	\$642.00
19	HP Small Form Factor Ball Bearing Rail Kit - Rack rail kit - 2U - for ProLiant DL380p Gen8, DL380p Gen8 Base, DL380p Gen8 Entry, DL380p Gen8 High Performance Hewlett Packard - Part#: 663478-B21 Note: DIR-SDD-1364	2	\$92.00	\$184.00
20	HP StorageWorks 82Q PCI-e Fibre Channel Host Bus Adapter Dual Port - Host bus adapter - PCI Express x8 low profile - 8Gb Fibre Channel (SW) - 2 ports - for ProLiant DL165 G7, DL360 G7, DL380 G7, DL580 G5, SL160s G6; StorageWorks X3800 G2 Hewlett Packard - Part#: AJ764A Note: DIR-SDD-1364	4	\$1,662.00	\$6,648.00
21	HP Common Slot Platinum Plus Power Supply Kit - Power supply - hot-plug (plug-in module) - 80 PLUS Platinum - AC 100-240 V - 460 Watt Hewlett Packard - Part#: 656362-B21 Note: DIR-SDD-1364	4	\$275.00	\$1,100.00

22	HP Care Pack Installation Service - Installation / configuration Hewlett Packard - Part#: HA113A1#5A6 Note: DIR-SDD-1364	2	\$280.00	\$560.00
23	HP ProLiant Essentials Insight Control Environment - License - electronic - for ProLiant DL120 G7, DL360 G7, DL380 G7, DL385 G7, DL580 G7, DL585 G7, DL980 G7, ML110 G7 Hewlett Packard - Part#: TC278AAE Note: DIR-SDD-1364	2	\$399.00	\$798.00
24	Fio Carepack Ic MI-DI-BI Sw Sup Hewlett Packard - Part#: H1K94A3#4YD Note: DIR-SDD-1364	2	\$173.00	\$346.00
25	HP StorageWorks Disk Enclosure D2700 - Storage enclosure - 25 bays (SATA-300 / SAS-2) - 0 x HD - rack-mountable - 2U - for ProLiant DL120 G7, DL360 G7, DL380 G7, DL580 G7; StorageWorks X1400 G2, X1800 G2 Hewlett Packard - Part#: AJ941A Note: DIR-SDD-1364	4	\$3,056.00	\$12,224.00
26	HP Dual Port Enterprise - Hard drive - 600 GB - hot-swap - 2.5" SFF - SAS-2 - 10000 rpm Hewlett Packard - Part#: 581286-B21 Note: DIR-SDD-1364	100	\$542.00	\$54,200.00
27	HP Care Pack Installation Service - Installation / configuration - on-site - for P/N: AD510AR, AE327AR Hewlett Packard - Part#: HA113A1#564 Note: DIR-SDD-1364	4	\$373.00	\$1,492.00
28	HP - Serial Attached SCSI (SAS) external cable - 4-Lane - 26 pin 4x Shielded Mini MultiLane SAS (SFF-8088) - 26 pin 4x Shielded Mini MultiLane SAS (SFF-8088) - 4 m Hewlett Packard - Part#: 432238-B21 Note: DIR-SDD-1364	4	\$128.00	\$512.00
			Total	\$113,880.00

Additional Comments

Good afternoon. Here is the price quote you requested.

Please provide end-user contact information (first name, last name, and email address) for all orders. Not including this information may result in a delay in order processing.

Also, please include SHI quote number on your PO. Please contact me if you have any questions.

Thank You for choosing SHI-GS! To ensure the best level of service, please provide End User Name, Phone Number, and E-Mail Address when submitting a Purchase Order. For any additional information including Hardware and Software Contract Numbers, please contact an SHI-GS Sales Representative at 800-870-6079.

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.



Pricing Proposal
Quotation #: 6158538
Created On: 12/26/2012
Valid Until: 1/30/2013

City of El Paso TX

John Espinosa
2 Civic Center Plaza, 7th Floor
El Paso, TX 79901
United States
Phone: (915) 541-4267
Fax:
Email: espinosajx@elpasotexas.gov

Inside Sales Manager

Jay Martell
1301 South Mo-Pac Expressway
Suite 375
Austin, TX 78746
Phone: 800-870-6079
Fax: 512-732-0232
Email: Jay_Martell@SHI.Com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 HP Care Pack 6-hour Call-to-Repair Proactive Care Service - Extended service agreement - parts and labor - 3 years - on-site - 24x7 - 6 hours (repair) - for ProLiant DL380 G7 Hewlett Packard - Part#: H1K94A3#7G3 Note: DIR-SDD-1364	2	\$2,419.00	\$4,838.00
2 HP Care Pack 6-hour Call-to-Repair Proactive Care Service - Extended service agreement - parts and labor - 3 years - on-site - 24x7 - 6 hours (repair) - for ProLiant DL380 G7 Hewlett Packard - Part#: H1K94A3#7G3 Note: DIR-SDD-1364	2	\$2,419.00	\$4,838.00
3 HP Care Pack 4-hour 24x7 Proactive Care Service - Extended service agreement - parts and labor - 3 years - on-site - 24x7 - 4 h Hewlett Packard - Part#: H1K92A3#14C Note: DIR-SDD-1364	4	\$1,962.00	\$7,848.00
Total			\$17,524.00

Additional Comments

Good afternoon. Here is the price quote you requested.

Please provide end-user contact information (first name, last name, and email address) for all orders. Not including this information may result in a delay in order processing.

Also, please include SHI quote number on your PO. Please contact me if you have any questions.

Thank You for choosing SHI-GS! To ensure the best level of service, please provide End User Name, Phone Number, and E-Mail Address when submitting a Purchase Order. For any additional information including Hardware and Software Contract Numbers, please contact an SHI-GS Sales Representative at 800-870-6079.

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.