

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Fire

AGENDA DATE: _____

CONTACT PERSON/PHONE: Michael Calderazzo/771-1071, Terrence Freiburg, 541-4313

DISTRICT(S) AFFECTED: All

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Award Solicitation Number 2007-060, Security Guard Services - Fire Department to Ruiz Protective Service, Inc. as the lowest responsive bidder.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

This contract covers after hours security guard service for Fire Department Headquarters at 8600 Montana. In addition, it includes a provision to hire the contractor's security services for Fire Stations around the city if the need arises.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

No.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Funding is from the Fire Department Operating budget, 01101-22010090-502212 and annual estimated expenditure is estimated to be \$57,090.88, three year total: \$171,272.64.

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: Rolando Ruiz
(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA: _____

CITY MANAGER: _____

DATE: _____

| Solicitation No: 2007-060 | | | | | | | | |
|---|-------------|-------------------|------------------------------|------------------------|------------------------------|----------------------------|----------------------------|---------------------------|
| Security Guard Services - El Paso Fire Department | | | | | | | | |
| Lowest Hourly Rate: 7.84/hr. | | | | | | | | |
| 7.84 | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| Company | Hourly Rate | Price (45 Points) | Past Performance (15 Points) | References (15 Points) | Employee Benefits (5 Points) | Certifications (15 Points) | Additional Info (5 Points) | Total (out of 100 Points) |
| Whelan Security Inc | 8 | 44 | 15 | 15 | 5 | 15 | 5 | 99 |
| Rulz Protective Svc | 7.84 | 45 | 15 | 15 | 5 | 15 | 5 | 100 |
| Paragon | 13.86 | 25 | 15 | 15 | 0 | 15 | 5 | 75 |
| U.S. Security & Inv. | 8.5 | 42 | 0 | 0 | 5 | 15 | 5 | 67 |
| Centennial One | 13.89 | 25 | 15 | 15 | 0 | 15 | 5 | 75 |
| Centennial One with Prepay Discount | 13.82 | 26 | 15 | 15 | 0 | 15 | 5 | 76 |
| Bradford | 11.32 | 31 | 15 | 15 | 5 | 15 | 5 | 86 |
| Bradford with Prepay Discount | 8.49 | 42 | 15 | 15 | 5 | 15 | 5 | 97 |
| Desert Eagle | 9.4 | 38 | 15 | 15 | 5 | 15 | 5 | 93 |
| Desert Eagle with Prepay Discount | 8.46 | 42 | 15 | 15 | 5 | 15 | 5 | 97 |
| Initial Security | 10.25 | 34 | 15 | 15 | 5 | 15 | 5 | 89 |
| Mike Garcia | 9.1 | 39 | 15 | 15 | 3 | 15 | 5 | 92 |

CITY OF EL PASO BID TABULATION

| BID ITEM: SECURITY GUARD SERVICES | | | | | BID # 2007-060 | | | | |
|--|--|--|--|---|------------------|--|--------------|---|--------------|
| BID DATE: DECEMBER 13, 2006 | | | | | DEPARTMENT: FIRE | | | | |
| | | BRADFORD ALL AMERICAN INTERNATIONAL SECURITY, INC. EL PASO, TX | | CENTENNIAL ONE OF WASHINGTON, INC. KALAMAZOO, MI | | DESERT EAGLE SECURITY AGENCY EL PASO, TX | | INITIAL SECURITY EL PASO, TX | |
| ITEM | DESCRIPTION | MONTHLY | YEARLY TOTAL | MONTHLY | YEARLY TOTAL | MONTHLY | YEARLY TOTAL | MONTHLY | YEARLY TOTAL |
| 1. | UNARMED GUARD SERVICES AT THE FIRE DEPARTMENT ESTIMATED 6,282 HOURS/YEAR | \$11.32 <small>(HOURLY RATE)</small> | \$71,112.24 <small>(BIDDER'S YEARLY TOTAL: \$71,112.00)</small> | \$7,271.42 <small>(BIDDER'S YEARLY TOTAL: \$87,256.98)</small> | \$87,257.04 | \$4,920.90 | \$59,050.80 | \$5,365.88 <small>(BIDDER'S YEARLY TOTAL: \$64,390.50)</small> | \$64,390.56 |
| | | HOUR RATE | | HOUR RATE | | HOUR RATE | | HOUR RATE | |
| 2. | UNARMED GUARD SERVICES AS REQUIRED AT FIRE STATIONS APPROXIMATELY 1,000 HOURS/YEAR | \$11.32 | | \$13.89 | | \$9.40 | | \$10.25 | |
| <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE ORIGINAL CONTRACT, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED ANYTIME DURING THE CONTRACT PERIOD:</p> <p>A. ONE (1) YEAR YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>B. TWO (2) YEARS YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>C. NO OPTION OFFERED <input type="checkbox"/></p> | | | | | | | | | |
| PAYMENT TERMS: | | 25% - 10 DAYS | | 0.5% - 10 DAYS | | 10% - 10 DAYS | | NET - 30 DAYS | |

FORMULA: MONTHLY RATE X TWELVE MONTHS = YEARLY TOTAL
 NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 
 DATE: 12-20-06

CITY OF EL PASO BID TABULATION

| | | | | | | | | | |
|--|--|--|--------------|--|------------------------------------|---|--------------|--|--------------|
| BID ITEM: SECURITY GUARD SERVICES BID DATE: DECEMBER 13, 2006 | | | | | BID # 2007-060 DEPARTMENT: FIRE | | | | |
| | | MIKE GARCIA MERCHANT SECURITY, LLC EL PASO, TX | | PARAGON SECURITY & INVESTIGATIONS AGENCY, INC. ARLDINGTON, TX | | RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX | | U. S. SECURITY AND INVESTIGATIONS EL PASO, TX | |
| ITEM | DESCRIPTION | MONTHLY | YEARLY TOTAL | MONTHLY | YEARLY TOTAL | MONTHLY | YEARLY TOTAL | MONTHLY | YEARLY TOTAL |
| 1. | UNARMED GUARD SERVICES AT THE FIRE DEPARTMENT ESTIMATED 6,282 HOURS/YEAR | \$4,763.00 | \$57,156.00 | \$7,255.71 | \$87,068.52 | \$4,104.24 | \$49,250.88 | \$4,450.00 | \$53,400.00 |
| (BIDDER'S YEARLY TOTAL: \$53,397.00) | | | | | | | | | |
| | | HOURLY RATE | | HOURLY RATE | | HOURLY RATE | | HOURLY RATE | |
| | | \$9.10 | | \$13.86 | | \$7.84 | | \$8.50 | |
| THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE ORIGINAL CONTRACT, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED ANYTIME DURING THE CONTRACT PERIOD: A. ONE (1) YEAR B. TWO (2) YEARS C. NO OPTION OFFERED | | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/> | | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/> | | YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/> | | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/> | |
| PAYMENT TERMS: | | NET - 30 DAYS | | 0% - 10 DAYS 0% - 20 DAYS 0% - 30 DAYS NET - 30 DAYS | | NET - 30 DAYS | | NET - 30 DAYS | |

FORMULA: MONTHLY RATE X TWELVE MONTHS = YEARLY TOTAL

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 
 DATE: 1-16-07
 (REVISED PAGE 2 ONLY)

CITY OF EL PASO BID TABULATION

| | | | | | | | |
|---|---|---|---------------------|--|--|-------------------|--|
| BID ITEM: SECURITY GUARD SERVICES BID DATE: DECEMBER 13, 2006 | | | | BID # 2007-060 DEPARTMENT: FIRE | | | |
| | | WHELAN SECURITY INC. EL PASO, TX | | | | | |
| ITEM | DESCRIPTION | MONTHLY | YEARLY TOTAL | | | | |
| 1. | UNARMED GUARD SERVICES AT THE FIRE DEPARTMENT ESTIMATED 6,282 HOURS/YEAR | \$4,188.00 | \$50,256.00 | | | | |
| | | HOUR RATE | | | | | |
| UNARMED GUARD SERVICES AS REQUIRED AT FIRE STATIONS APPROXIMATELY 1,000 HOURS/YEAR | | \$8.00 | | | | | |
| THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE ORIGINAL CONTRACT, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED ANYTIME DURING THE CONTRACT PERIOD: | | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> C. NO OPTION OFFERED <input type="checkbox"/> | | | | | |
| PAYMENT TERMS: | | NET - 30 DAYS | | | | | |
| BIDS SOLICITED: 28 | | BIDS RECEIVED: 9 | | BIDS LOCAL: 16 | | NO BIDS: 0 | |

FORMULA: MONTHLY RATE X TWELVE MONTHS = YEARLY TOTAL
NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 
 DATE: 12-20-06

HCI SECURITY
ATTN: LORIE TRESLER
1851 GULF FREEWAY SOUTH #31
LEAGUE CITY, TX 77573

RUIZ PROTECTIVE SERVICE, INC.
ATTN: AL CAMPOS
1700 EAST YANDELL
EL PASO, TX 79902

CONTINENTAL INVESTIGATION
ATTN: RUBEN RODRIGUEZ
104 S. LITTLE FLOWER RD., STE. B
EL PASO, TX 79915

MERCHANT SECURITY INC.
ATTN: MIKE GARCIA
6000 WELCH AVE., STE. 11
EL PASO, TX 79905

TEXAS ENFORCER, L.L.C.
ATTN: MARIA SOSA
P.O. BOX 971122
EL PASO, TX 79997

DIAMOND DETECTIVE AGENCY, INC.
ATTN: JOHN J. JORDAN JR.
1651 S. HALSTED STREET
CHICAGO HEIGHTS, IL 60411

AMERICAN PROTECTIVE SERVICES
ATTN: MICHAEL R. CASTANEDA
444 EXECUTIVE CENTER BLVD STE 201
EL PASO, TX 79902

AMERITEX GUARD SERVICES
100 N CENTRAL EXPRESSWAY SUITE 350
RICHARDSON, TEXAS 75080
ATTN: GARY GUMOWSKI

U.S. SECURITY ASSOCIATED, INC. DBA
ADVANCE SECURITY
ATTN: KENNETH R. WIMMER
8815 DYER ST., STE. 130
EL PASO, TX 79904

KNIGHT PROTECTIVE SERVICE, INC.
ATTN: CURTIS MARTIN
8507 EDGEWORTH DR
CAPITOL HEIGHTS, MD 20743

WHELAN SECURITY
7362 REMCON CIRCLE
EL PASO, TX 79912

ALL AMERICAN INTERNATIONAL SECURITY
ATTN: BEN W. BRADFORD
324 EUCLID
EL PASO, TX 79905

AKAL SECURITY
6501 BOEING SUITE J-2
EL PASO, TX 79925

ATTN: JAVED ASLAM
STEALTH SECURITY SERVICES, INC.
9521 WESTHEIMER ROAD SUITE 380
HOUSTON, TX 77063

ATTN: ROGELIO RODRIGUEZ
DESERT EAGLE SECURITY AGENCY
910 N. MESA - 2ND FLOOR
EL PASO, TX 79902

ATTN: LARRY MEEHAW
U.S. SECURITY ASSOCIATES
7618 BOEING, SUITE G
EL PASO, TX 79925

ATTN: JAMIE HOUSTON
INITIAL SECURITY
10333 HARWIN, SUITE 300
HOUSTON, TX 77036

ATTN: BREDGITT WALKER
AMERICAN EAGLE PROTECTIVE
SERVICES
717 MOUNTAIN RIDGE DRIVE
LEANDER, TX 78641

ATTN: DAVID PERKINS
AT SYSTEMS SECURITY, INC.
2400 WEST DUNLAP AVENUE SUITE 225
PHOENIX, ARIZONA 85201

PRESTIGE SECURITY AGENCY
3400 QUANAH PLACE
EL PASO, TX 79936-1814

SECURITAS SECURITY
SERVICES USA, INC.
1155 WESTMORELAND SUITE 201
EL PASO, TX 79925

ATTN: KEN MURRAY
FIRST CHOICE SECURITY
2211 E. MISSOURI AVE., STE. N230
EL PASO, TX 79903

ATTN: GARY GUMOWSKI
AMERITEX GUARD SERVICES
100 N. CENTRAL EXPRESSWAY, STE 350
RICHARDSON, TX 75080

ATTN: JOHN AUSTIN
DIAMOND DETECTIVE AGENCY, INC.
1651 S. HALSTED STREET
CHICAGO HEIGHTS, IL 60411

ATTN: CAESAR J. SALAS
US METRO GROUP
3700 WILSHIRE BLVD., STE 1070
LOS ANGELES, CA 90010

NIGHT EYES PROTECTIVE SERVICES
2407 YANDELL
EL PASO, TX 79905

ATTN: RAUL DELEON
INITIAL SECURITY
7500 VISCOUNT SUITE C66
EL PASO, TX 79925

ATTN: VIVIAN MARTIN
VRM SECURITY & PROTECTION
6040 UPSHAW DRIVE #409
HUMBLE, TX 77396