

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Engineering and Construction Management and Department of Transportation

AGENDA DATE: January 24, 2012

CONTACT PERSON/PHONE: R. Alan Shubert, P.E., City Engineer (X4423)
Daryl W. Cole, Department of Transportation Director (621-6750)

DISTRICT(S) AFFECTED: Citywide

SUBJECT:

Discussion and action on the award of Solicitation No. 2012-017 for the Thermoplastic Striping 2012 to Roadsafe Traffic Systems, Inc. for a total estimated amount of \$667,341.00 and Option to purchase 100% additional quantity at the same unit price, for an additional 365 days, if exercised within 30 days prior to the expiration of the contract.

BACKGROUND / DISCUSSION:

The work done under this contract will consist of applying thermoplastic striping material in accordance with current striping plans.

The total contract time is 365 consecutive calendar days.

This is a low bid, unit-priced contract. Roadsafe Traffic Systems, Inc. is the lowest responsible, responsive bidder due to the low bidder (Double A Contracting LP) not extending their bid. It is requested that the City Manager be authorized to sign any contracts or other documents required to effectuate this award.

As a part of this award, upon the review of the City Attorney, the City Engineer or Department of Transportation Director may without further authorization from City Council approve contract changes which are necessary for proper execution of the work and carrying out the intent of the project, which are in accordance with applicable law, do not make changes to the prices and are within the appropriate budget.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

\$667,341.00. General Fund FY2012

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



(If Department Head Summary Form is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

Contractor Experience Reference Form

Contractor **RoadSafe Traffic Systems**

Project 1 **Kiewit/Sundt joint venture pavement marking**

Project 1 Scope The scope of work includes thermoplastic, raised pavement markers, obliteration, and preformed tape.

Project 1 Comments Project was completed in accordance with the plans and specifications and on time. The contractor was responsive in the work. Contract amount \$2,300,000.00. January 1, 2011 - November 23, 2011.

Project 2 **Fisher Sand and Gravel state work**

Project 2 Scope The scope of work includes paint, thermoplastic, raised pavement markers, obliteration and preformed tape.

Project 2 Comments Project was completed in accordance with the plans and specifications and on time. The contractor was responsive in the work. Contract amount \$500,000.00. September 12, 2010 - December 18, 2011.

Project 3 **Intermountain West, Nesbitt, MR Tanner City of Phoenix**

Project 3 Scope The scope of work includes permanent paint, short line thermoplastic, and preformed tape.

Project 3 Comments Project was completed in accordance with the plans and specifications and on time. The contractor was responsive in the work. Contract amount \$300,000.00. January 2009 - June 2011.

CONSTRUCTION PROJECT FORM

Unit Price

DATE: January 12, 2012
PROJECT: Thermoplastic Striping 2012
SOLICITATION NO: 2012-017
FUNDING SOURCE: General Fund FY2012
DEPARTMENT: Engineering and Construction Management and Department of Transportation
DISTRICT(S): Citywide **LOCATION:** Citywide

CITY CLERK DEPT.

2012 JAN 12 PM 2:22

AGENDA DATE: January 24, 2012 **Lowest responsible bidder**
CONTRACTOR: RoadSafe Traffic Systems, Inc.
TOTAL ESTIMATED AMOUNT: \$667,341.00

RECOMMENDATION:

Discussion and action on the award of Solicitation No. 2012-017 for the Thermoplastic Striping 2012 to RoadSafe Traffic Systems, Inc. for a total estimated amount of \$667,341.00.

It is requested that the City Manager of the City of El Paso be authorized to sign any contracts or other documents required to effectuate this award.

Work under this unit price contract is only an estimated value and will be ordered, performed, invoiced, and paid by measured quantity. The actual cost of this contract may be higher or lower than the total estimated value and will be the sum total of unit prices at the end of the contract term.

As a part of this award, upon the review of the City Attorney, the City Engineer or Department of Transportation Director may without further authorization from City Council approve contract changes which are necessary for proper execution of the work and carrying out the intent of the project, which are in accordance with applicable law, do not make changes to the prices and are within the appropriate budget.

This is a low bid, unit-price contract. The Engineering and Construction Management Department and The Department of Transportation recommend award as indicated to the lowest responsible bidder.

DESCRIPTION OR EXPLANATION:

Base Bid: \$667,341.00
Option: To purchase up to 100% of the original contract quantities at the same unit price, for an additional 365 days, if option is exercised within 30 days prior to the expiration of the contract.

TOTAL ESTIMATED AWARD: \$667,341.00
TIME FOR COMPLETION: 365 consecutive calendars days
LIQUIDATED DAMAGES: \$600.00/consecutive calendar day after expiration of contract time

APPROVED:



R. Alan Shubert, P.E.
City Engineer

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



DATE: January 12, 2012

TO: Richard Bristol, CIP Manager

ATTN: Claudia Garcia, Project Compliance Officer

FROM: Daryl W. Cole, Director EPDOT

D. W. Cole
1/12/12

SUBJECT: Thermoplastic Striping 2012 Solicitation # 2012-017

Due to the low bidder (Double A Contracting) not extending their bid EPDoT would like to recommend that the contract be awarded to Roadsafe Traffic Systems Inc., as the lowest, responsive bidder meeting specifications. Sum total estimated contract award of **\$667,341.00**.

This is a 365 calendar day requirement contract. Work under the unit price component is only an estimated value and will be ordered, performed, invoiced and paid by measured quantity. The actual cost of the unit price component will be the sum of total of unit prices at the end of the contract term.

We acknowledge the option to extend the contract's prices and quantities for an additional term. In accordance with the offer EPDoT will notify Roadsafe Traffic Systems in writing if the option will be executed.

If you have any questions, I may be reached at 621-6480.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Cortney Carlisle Niland

City Manager
Joyce A. Wilson



Department of Transportation (EPDoT)
Daryl W. Cole, Director

7968 San Paulo Drive, El Paso, TX 79907 • (915) 621-6480 • Fax (915) 621-6772
www.elpasotexas.gov

Thermoplastic Striping 2012

SOLICITATION No. 2012 – 017

SCOPE OF WORK

Work under this unit price contract is only an estimated minimum value and will be ordered, performed, invoiced, and paid by measured quantity. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total of unit prices at the end of the contract term.

As part of the award of this contract, the Transportation Department Director may, without further authorization from City Council, approve contract changes which are necessary for proper construction of the work and carrying out the intent of the design, which are in accordance with applicable law, and which do not make changes to the unit price and which are within the appropriate budget.

The work done under this contract will consist of applying thermoplastic striping material in accordance with current striping plans.

All of the following items are quantified in the line item listing included below.

HOT APPLIED THERMOPLASTIC MARKINGS

The hot applied thermoplastic markings will consist of:

Description of Item

Hot Applied Thermoplastic Reflective pavement Markings Type I, White, 4", Solid.
Hot Applied Thermoplastic Reflective Pavement Markings Type I, White, 4", Broken.
Hot Applied Thermoplastic Reflective Markings Type I, White, 8", Solid
Hot Applied Thermoplastic Reflective Pavement Markings Type I, Yellow, 4", Solid
Hot Applied Thermoplastic Reflective Pavement Markings Type I, Solid Double Yellow, 4".
Hot Applied Thermoplastic Reflective Pavement Markings Type I, Yellow, 4", Broken
Hot Applied Thermoplastic Reflective Pavement Markings Type I, Yellow, 4" Each, Combination Solid Plus Broken
(One Direction No Passing Marking Or Two Way Left Turn Channelization).
Eliminating Existing Pavement Markings
Hot Applied Thermoplastic Reflective pavement Markings Type I, White, 4", Solid Raised Profile.

Note: The prevailing work schedule shall be Monday through Saturday,

6:00 AM to 6:00 PM

CITY OF EL PASO BID TABULATION

BID TITLE:		THERMOPLASTIC STRIPING 2012				BID NO: 2012-017			
BID DATE:		October 12, 2011				DEPARTMENT: EL PASO DEPARTMENT OF TRANSPORTATION			
				DOUBLE A CONTRACTING L.P. ODESSA, TX		ROADSAFE TRAFFIC SYSTEMS, INC. PHOENIX, AZ		STRIPE-A-ZONE, INC. GRAND PRAIRIE, TX	
ITEM #	EST. QTY	UNITS	DESCRIPTION	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
UNIT PRICE: BASE BID									
1	162,000	LF	HOT APPLIED THERMOPLASTIC REFLECTIVE PAVEMENT MARKINGS TYPE I, WHITE, 4", SOLID	\$0.39	\$63,180.00	\$0.35	\$56,700.00	\$0.69	\$111,780.00
2	180,000	LF	HOT APPLIED THERMOPLASTIC REFLECTIVE PAVEMENT MARKINGS TYPE I, WHITE, 4", BROKEN	\$0.52	\$93,600.00	\$0.35	\$63,000.00	\$0.80	\$144,000.00
3	3,600	LF	HOT APPLIED THERMOPLASTIC REFLECTIVE PAVEMENT MARKINGS TYPE I, WHITE, 8", SOLID	\$1.00	\$3,600.00	\$0.36	\$1,296.00	\$2.75	\$9,900.00
4	9,000	LF	HOT APPLIED THERMOPLASTIC REFLECTIVE PAVEMENT MARKINGS TYPE I, YELLOW, 4", SOLID	\$0.50	\$4,500.00	\$0.35	\$3,150.00	\$0.69	\$6,210.00
5	351,000	LF	HOT APPLIED THERMOPLASTIC REFLECTIVE PAVEMENT MARKINGS TYPE I, SOLID DOUBLE YELLOW, 4"	\$0.37	\$129,870.00	\$0.70	\$245,700.00	\$1.30	\$456,300.00
6	15,300	LF	HOT APPLIED THERMOPLASTIC REFLECTIVE PAVEMENT MARKINGS TYPE I, YELLOW, 4", BROKEN	\$0.52	\$7,956.00	\$0.35	\$5,355.00	\$0.70	\$10,710.00
7	165,600	LF	HOT APPLIED THERMOPLASTIC REFLECTIVE PAVEMENT MARKINGS TYPE I, YELLOW, 4" EACH, COMBINATION SOLID PLUS BROKEN (ONE DIRECTION NO PASSING MARKING OR TWO WAY LEFT TURN CHANNELIZATION)	\$0.47	\$77,832.00	\$0.70	\$115,920.00	\$1.00	\$165,600.00
8	356,400	LF	ELIMINATING LANE PAVEMENT MARKINGS	\$0.32	\$114,048.00	\$0.40	\$142,560.00	\$1.10	\$392,040.00
9	19800	LF	HOT APPLIED THERMOPLASTIC REFLECTIVE PAVEMENT MARKINGS TYPE I, WHITE, 4", SOLID RAISED PROFILE	\$1.00	\$19,800.00	\$1.70	\$33,660.00	\$2.50	\$49,500.00
SUM TOTAL BASE BID (ITEMS NOS. 1 - 9)				\$514,386.00		\$667,341.00		\$1,346,040.00	
OPTION TO EXTEND				YES		YES		YES	
BID BOND				YES		YES		YES	

Approved By: *ML*

PROPOSAL

TO THE HONORABLE MAYOR AND CITY COUNCIL
CITY OF EL PASO
EL PASO, TEXAS

The undersigned having familiarized themselves with the local conditions affecting the cost of work and with the Contract documents consisting of Invitation to Bid, Instructions to Bidders, General Conditions, the Contractor's Proposal, Special Bid Conditions, Applicable Wage Rates, the Contract Form, plans, specifications, drawings, and addenda on file in the office of the Engineering and Construction Management Department of the City of El Paso, hereby propose to perform everything required to be performed and to provide furnish and install all the labor, materials, necessary tools, expendable equipment, and all utility and transportation services, and to complete in a workmanlike manner all the work required for the

Thermoplastic Striping 2012 SOLICITATION No. 2012 - 017

within the specified limits and in accordance with the plans, including Addenda numbers None, AT THE FOLLOWING UNIT PRICES.

ONLY ONE BIDDER MAY BE AWARDED A CONTRACT PURSUANT TO THIS BID.
EACH PROPOSAL MUST BE SUBMITTED ON THE PRESCRIBED FORM AND all blank spaces on the proposal form for proposal prices must be filled in, in ink or typewritten. FAILURE TO FILL IN ALL BLANK SPACES SHALL CAUSE THE BID PROPOSAL TO BE DEEMED NOT RESPONSIVE AND BID PROPOSAL WILL NOT BE CONSIDERED IN DETERMINING THE LOWEST RESPONSIBLE BIDDER.

UNIT PRICE SCHEDULE:

NOTE: The quantities shown in the unit price schedule are ESTIMATES ONLY. They are shown here only for the purpose of comparing bids as an expected total expenditure. The City, at its sole discretion, will direct exactly how many actual units will be placed, and will pay for only those units that are ordered and accepted. No payments will be made regarding the estimated quantities, they are estimates only.

Estimates are minimums, but not guaranteed minimums, and the contract cost can increase so long as the unit costs remain the same and the increased funds are appropriated in the budget.

Line item entries shall prevail over sum total entries. When discrepancies exist between unit prices and corresponding extended prices, unit prices shall prevail.

COMPANY NAME: RoadSafe Traffic Systems, Inc.

BIDDER'S SIGNATURE: [Signature]

UNIT PRICE: BASE BID

Item No.	Estimated Quantity & Unit	Description of Item	Unit Price	Total Amount (Quantity x Unit Price) (In Figures)
1	162,000 LF	Hot Applied Thermoplastic Reflective pavement Markings Type I, White, 4", Solid.	\$ 0.35 /LF	\$ 56,700.00
2	180,000 LF	Hot Applied Thermoplastic Reflective Pavement Markings Type I, White, 4", Broken.	\$ 0.35 /LF	\$ 63,000.00
3	3,600 LF	Hot Applied Thermoplastic Reflective Markings Type I, White, 8", Solid	\$ 0.36 /LF	\$ 1,296.00
4	9,000 LF	Hot Applied Thermoplastic Reflective Pavement Markings Type I, Yellow, 4", Solid	\$ 0.35 /LF	\$ 3,150.00
5	351,000 LF	Hot Applied Thermoplastic Reflective Pavement Markings Type I, Solid Double Yellow, 4".	\$ 0.70 /LF	\$ 245,700.00
6	15,300 LF	Hot Applied Thermoplastic Reflective Pavement Markings Type I, Yellow, 4", Broken	\$ 0.35 /LF	\$ 5,355.00
7	165,600 LF	Hot Applied Thermoplastic Reflective Pavement Markings Type I, Yellow, 4" Each, Combination Solid Plus Broken (One Direction No Passing Marking Or Two Way Left Turn Channelization).	\$ 0.70 /LF	\$ 115,920.00
8	356,400 LF	Eliminating Lane Pavement Markings	\$ 0.40 /LF	\$ 142,560.00
9	19,800 LF	Hot Applied Thermoplastic Reflective pavement Markings Type I, White, 4", Solid Raised Profile.	\$ 1.70 /LF	\$ 33,660.00

SUM TOTAL - BASE BID (ITEM NOS. 1- 9) \$ 667,341.00

NOTE 1: This is a requirements type contract wherein the City shall order the specified item(s) from the contractor, from time to time, as need arises. The City believes that the numbers used as item quantities to be a reasonably accurate estimate; however, the actual

COMPANY NAME: RoadSafe Traffic Systems, Inc.

BIDDER'S SIGNATURE: [Signature]

quantity may be more or less than the estimate, and shall not be the basis for any change in the per unit price bid.

Work under this unit price contract is only an estimated minimum value and will be ordered, performed, invoiced, and paid by measured quantity. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total of unit prices at the end of the contract term.

As part of the award of this contract, the Transportation Department Director may, without further authorization from City Council, approve contract changes which are necessary for proper construction of the work and carrying out the intent of the design, which are in accordance with applicable law, and which do not make changes to the unit price and which are within the appropriate budget.

AWARD OF THIS CONTRACT WILL BE MADE BASED ON THE OVERALL LOWEST RESPONSIVE, RESPONSIBLE BIDDER FOR EACH BASE BID.

OPTION TO EXTEND THE TERM OF THE AGREEMENT

(PLEASE CHECK APPROPRIATE BOX):

The City at its sole discretion, may exercise the option to purchase an additional quantity of items by giving the contractor written notice no later than thirty (30) days prior to the expiration of the contract.

Bidder offers the City the option of purchasing up to one hundred (100%) of the original contract quantities, at the same unit price, for an additional 365 days, if the option is exercised within:

A. Thirty days prior to the expiration of the contract YES [] NO []

COMPANY NAME: RoadSafe Traffic Systems, Inc.

BIDDER'S SIGNATURE: [Signature]

CONTRACT TIME AND LIQUIDATED DAMAGES

The undersigned Bidder agrees to commence work on a date to be specified in a written Notice to Proceed and to substantially complete the work at the specified site on which he/she has bid within THREE HUNDRED AND SIXTY FIVE (365) CONSECUTIVE CALENDAR DAYS.

Bidder agrees to pay as liquidated damages the sum of SIX HUNDRED DOLLARS AND ZERO CENTS (\$600.00) for each consecutive calendar day thereafter as provided in paragraph 6.8 of the General Conditions of the Contract. The unit price quantities of this contract are estimated.

PROPOSED BID SECURITY

Enclosed with this proposal is a bid bond for five percent (5%) of the TOTAL bid price including base bid(s) and alternate(s) which is agreed shall be collected and retained by the owner(s) as liquidated damages in the event this proposal is accepted by the Owner within sixty (60) consecutive calendar days after the date advised for the reception of bids and the undersigned fails to execute the contract and the required performance and payment bonds with the Owner within fourteen (14) consecutive calendar days after the date said proposal is accepted; otherwise, the said bid security shall be returned to the undersigned upon demand.

THE UNDERSIGNED BIDDER REPRESENTS TO THE CITY AND TO THE OTHER BIDDERS THAT HIS/HER BID, AND THE ESTIMATES ON WHICH IT IS BASED, HAS BEEN CAREFULLY CHECKED AND CONTAINS NO ERRORS, AND NOTHING HAS BEEN OMITTED OR OVERLOOKED IN DETERMINING THE AMOUNTS BID.

BIDDER'S NAME RoadSafe Traffic Systems, Inc.
(AS IT APPEARS ON ORGANIZATION CERTIFICATE ISSUED BY STATE IN WHICH COMPANY WAS ORGANIZED)

BY: [Signature] 10-10-11
Signature Date

Luke Kotz District Manager 602-243-1218 602-243-3470
Print Signer's name & title Telephone Fax

3015 East Illini St. Phoenix, AZ 85040
Address City, State, Zip Code

Physical Address of Business - if different from above

City, State, Zip Code

IF THE BIDDER BE A CORPORATION, THE FOLLOWING CERTIFICATE SHOULD BE EXECUTED:

I, Dave Meirick, certify that I am the Corporate Secretary of the corporation named as Bidder hereinabove; that Luke Kotz, who signed the foregoing contract on behalf of the Bidder, was then District Manager of said corporation; that said proposal was duly signed for and in behalf of said corporation by authority of its governing body, and is within the scope of its corporate powers.

[Signature]
CORPORATE SECRETARY SIGNATURE AND CORPORATE SEAL