

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: GENERAL SERVICES

AGENDA DATE: JANUARY 24, 2012

CONTACT PERSON/PHONE: STUART ED, GENERAL SERVICES DIRECTOR, 621-6822
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Request that the Purchasing Manager of the Financial Services Department be authorized to issue a purchase order for one (1) 2012 Caterpillar Compactor from Wagner Equipment, Co. as specified in solicitation 2012-019.

Compactor: \$863,939.00
Optional Equipment (O3): \$7,800

Total purchase price: \$871,739.00

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The General Services - Fleet Division is recommending the award of the above bid to Wagner Equipment Company who was the most, responsive, responsible bidder. The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles and equipment that have met their life expectancy and replaces them with vehicles or equipment that operate more efficiently, more environmentally-friendly, and at a lower cost to the city. The approval of this purchase would allow the Environmental Services Department to process waste in landfills in a more resourceful manner while keeping compliant with state environmental guidelines and procedures. Local business is being supported.

SELECTION SUMMARY:

This solicitation was advertised on November 8, 2011 and November 15, 2011, and opened on November 23, 2011. On November 8, 2011, postcards were mailed out, the solicitation was posted on the City's website on and the email (Purmail) notification was sent out. Fourteen local (14) bidders were solicited and one local bidder responded.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes. A similar purchase was awarded on 08/27/07.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

34010296 - 508029 - 40499 - PSWM0017, Heavy Off-Road Equipment, Capital Outlay

BOARD / COMMISSION ACTION: Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

Name

Signature

Date



1/12/11

COMMITTEE SCORE SHEET

BID NO.: 2012 - 019
BID TITLE: LANDFILL COMPACTOR
 GENERAL SERVICES DEPARTMENT

	AL-JON MANUFACTURING, LLC OTTUMWA, IA	HUMDINGER EQUIPMENT, LTD LUBBOCK, TX	WAGNER EQUIPMENT CO. EL PASO, TX	WAGNER EQUIPMENT CO. EL PASO, TX	YELLOWHOUSE MACHINERY CO. ODESSA TX
Cost (# points/percent max) 60	\$829,960.00 60.00	\$845,000.00 58.93	\$863,939.00 57.64	\$942,325.00 52.85	\$1,250,000.00 39.84
Reputation & Quality of the Bidder's Services (# points/percent max) 25	17.00	17.00	23.00	23.00	19.00
Bidder's Operational Information					
Employs Minimum of Ten Employees 5	0.00	5.00	5.00	5.00	0.00
Total Hours Open for Repairs per week 5	5.00	4.00	5.00	5.00	5.00
Past Performance (# points/percent max) 5	0.00	0.00	2.00	2.00	0.00
GRAND TOTAL 100 (100 points/percent max)	82.00	84.93	92.64	87.85	63.84



**CITY OF EL PASO
 BID TABULATION FORM**



Bid Opening Date: November 23, 2011

Solicitation #: 2012-019

Project Name: Landfill Compactor

Department: General Services- Fleet

			AL-JON MANUFACTURING LLC OTTUMWA, IA		HUMDINGER EQUIPMENT, LTD LUBBOCK, TX		WAGNER EQUIPMENT CO. EL PASO, TX	
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)
1.	1 EACH	LANDFILL COMPACTOR (120,000 + LBS) <small>(UNIT PRICE MUST INCLUDE ALL S/H & DELIVERY CHARGES)</small>	\$829,960.00	\$829,960.00	\$845,000.00	\$845,000.00	\$863,939.00	\$863,939.00
MANUFACTURER			AL-JON MANUFACTURING LLC		TANA		CATERPILLAR	
MODEL NUMBER			LC960 TIER 3 OR TIER 4		GX520		836H W/OEM WHEELS	
OPTIONAL ITEMS FOR ITEM 1 ABOVE			(SUBJECT TO AVAILABILITY OF FUNDS)					
O-1.		CARON WHEELS, 55" ALTERNATING PATTERN, SELF-CLEANING WITH A MINIMUM 50 TEETH PER WHEEL	TOTAL PRICE		TOTAL PRICE		TOTAL PRICE	
			CARON COMPACTOR NO BID		TECHNOLOGY INCLUDED IN STANDARD SPECS		\$118,260.00	
O-2.		GPS MUST PROVIDE AN ONBOARD DISPLAY, PASS COUNTS, SLOPE SURFACE GENERATION, WASTE MAPPING, COMPACTION, GRADE INFORMATION, A RADIO NETWORK AND OFFICE MANAGEMENT SOFTWARE. VENDOR MUST PROVIDE LITERATURE SO THE PRODUCT CAN BE EVALUATED/COMPARED, TO INCLUDE A LIST OF ALL INCLUDED COMPONENTS.	\$98,250.00		\$77,500.00		PLEASE SEE ATTACHED INFORMATION OPTION A \$148,940.00 OPTION B \$108,177.00	
O-3.		AUTOMATIC CENTRAL LUBRICATION SYSTEM	\$8,175.00		\$8,000.00		\$7,800.00 LINCOLN QUICK LUBE	

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: _____

DATE: _____

11/28/2011



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: November 23, 2011
Project Name: Landfill Compactor

Solicitation #: 2012-019
Department: General Services- Fleet

	AL-JON MANUFACTURING LLC OTTUMWA, IA	HUMDINGER EQUIPMENT, LTD LUBBOCK, TX	WAGNER EQUIPMENT CO. EL PASO, TX
OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.			
BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:			
A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
B. ONE-HUNDRED, EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. THREE-HUNDRED, SIXTY FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET 30 DAYS	NET 30 DAYS	NET 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within <u> </u> consecutive calendar days	SEE NOTE, LC960 TIER 3 MACHINE 60-90 DAYS, LC960 TIER 4 MACHINE DELIVERED 4TH QUARTER IN 2012	120	120
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			

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APPROVED BY:

DATE: 10/28/2011



**CITY OF EL PASO
BID TABULATION FORM**



Bid Opening Date: November 23, 2011

Project Name: Landfill Compactor

Solicitation #: 2012-019

Department: General Services- Fleet

			WAGNER EQUIPMENT CO. EL PASO, TX ALTERNATE BID		YELLOWHOUSE MACHINERY COMPANY ODESSA, TX			
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)
1.	1 EACH	LANDFILL COMPACTOR (120,000 + LBS) <small>(UNIT PRICE MUST INCLUDE ALL S/H & DELIVERY CHARGES)</small>	\$942,325.00	\$942,325.00	\$1,250,000.00	\$1,250,000.00	\$0.00	\$0.00
MANUFACTURER			CATERPILLAR		BOMAG			
MODEL NUMBER			836H W/CARON 55" WHEEL, 8" TEETH, 4 ROW X 9 TEETH (36 TOTAL)		BC 1172 RB			
OPTIONAL ITEMS FOR ITEM 1 ABOVE			(SUBJECT TO AVAILABILITY OF FUNDS)					
O-1.		CARON WHEELS, 55" ALTERNATING PATTERN, SELF-CLEANING WITH A MINIMUM 50 TEETH PER WHEEL	TOTAL PRICE		TOTAL PRICE		TOTAL PRICE	
			NONE STATED		N/A BOMAG PAK-ALL WHEELS		\$0.00	
O-2.		<small>GPS MUST PROVIDE AN ONBOARD DISPLAY, PASS COUNTS, SLOPE SURFACE GENERATION, WASTE MAPPING, COMPACTION, GRADE INFORMATION, A RADIO NETWORK AND OFFICE MANAGEMENT SOFTWARE. VENDOR MUST PROVIDE LITERATURE SO THE PRODUCT CAN BE EVALUATED/COMPARED, TO INCLUDE A LIST OF ALL INCLUDED COMPONENTS.</small>	NONE STATED		\$136,000.00		\$0.00	
O-3.		AUTOMATIC CENTRAL LUBRICATION SYSTEM	NONE STATED		STANDARD		\$0.00	

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DATE: _____

11/28/2011



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: November 23, 2011
Project Name: Landfill Compactor

Solicitation #: 2012-019
Department: General Services- Fleet

	WAGNER EQUIPMENT CO. EL PASO, TX ALTERNATE BID	YELLOWHOUSE MACHINERY COMPANY ODESSA, TX	
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B. ONE-HUNDRED, EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. THREE-HUNDRED, SIXTY FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET 30 DAYS	NET 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within _____ consecutive calendar days	120	120	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 24	BIDS RECEIVED: 5	BIDS LOCAL: 14	NO BIDS: 0

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DATE: _____

11/28/2011

KAMSON
11501 CHITO SAMANIEGO DRIVE
EL PASO, TX 79936

SUNSTATE EQUIPMENT
8660 CASTNER DRIVE
EL PASO, TX 79907

TOM GROWNEY EQUIPMENT
11323 ROJAS DRIVE
EL PASO, TX 79936

RUSH TRUCK CENTER
12253 GATEWAY WEST
EL PASO, TX 79936

MESA EQUIPMENT & SUPPLY
1342 LOMALAND DRIVE
EL PASO, TX 79935

TEXAS EQUIPMENT CO.
ATTN: ERNESTO ESPARZA
18770 ALAMEDA AVE
P. O. BOX 140
TORNILLO, TX 79853

NUECES POWER EQUIPMENT
ATTN: GILBERT SAENZ
410 S. COTTON
EL PASO, TX 79901

NEW HOLLAND EQUIPMENT
9820 N. LOOP DRIVE
EL PASO, TX 79907

SIERRA MACHINERY INC
939 HAWKINGS BLVD.
EL PASO, TX 79915

BORDER MANCHINERY
1710 E. PAISANO DRIVE
EL PASO, TX 79901

PRIME EQUIPMENT
6914 GATEWAY EAST BLVD
EL PASO, TX 79915

CJC EQUIPMENT
P. O. BOX 1154
SONORA, TX 76950

ROAD MACHINERY COMPANY
ATTN: WESLEY KOLSTER
1181 BURGANDY STREET
EL PASO, TX 79907

RUST TRACTOR COMPANY
10501 DYER STREET
EL PASO, TX 79914

WAGNER EQUIPMENT
ATTN: GILBERT SAENZ
10501 DYER STREET
EL PASO, TX 79924

ASCO
ASSOCIATED SUPPLY CO. INC.
3412 KERMIT HWY
ODESSA, TX 79764

COOPER EQUIPMENT
ATTN: GEORGE COOPER
17474 JUDSON ROAD
SAN ANTONIO, TX 78247

HERTZ EQUIPMENT RENTAL
830 PENDALE ROAD
EL PASO, TX 79907

NUECES POWER EQUIPMENT
4501 U.S. HWY 59 NORTH
VICTORIA, TX 77905

WAUKESHA-PEARCE IND. INC
12320 S. MAIN STREET
HOUSTON, TX 77235-5068

ELLEN EQUIPMENT
18000 E. 22ND AVENUE
AURORA, CO 80011-3512

TEREX
200 NYALA FARM ROAD
WESTPORT, CT 06880

BOMAG AMERICAS, INC
2000 KENTVILLE ROAD
KEWANEE, IL 61443

WARREN CAT
3601 S. TREADAWAY BLVD ABILENE,
TX 79602

*AN-01 BN
A-NK WJAA
UTP UTP*

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UTP
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