

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Information Technology

**AGENDA DATE:** January 25, 2011

**CONTACT PERSON NAME/PHONE:** Art Armas, CIO and IT Director at 915-541-4288  
Bruce D. Collins, Purchasing Manager at 915-541-4308

**DISTRICT(S) AFFECTED:** ALL

**SUBJECT:**

Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to Innovative PBX Services, Inc. a State Department of Information Resources (DIR) contractor under Contract Number DIR-SDD-667 to upgrade the structured cabling system at Mission Valley Regional Command Center to the newest standards for data communications in the estimated amount of \$59,710.17.

The participation by the City of El Paso in the Department of Information Resources (DIR) was approved by the Mayor and City Council on February 27, 2007.

**BACKGROUND / DISCUSSION:**

The Information Technology Department is requesting to upgrade the cable system at the Mission Valley Regional Command Center to the newest standards for data communications that will support a multi-product environment. The City of El Paso has the general authority to access the contracts of other governmental agencies available through local, regional, and State cooperative purchasing programs. The City of El Paso can use those contracts that offer the best fit and overall value based on the City's specific needs and requirements.

**PRIOR COUNCIL ACTION:**

**Has the Council previously considered this item or a closely related one?**

Yes. City Council approved structured cabling services for various City Departments for IT on August 10, 2010 as Item 5D reference number 2011-275. The award was for \$200,000 and through the same DIR contract, DIR-SDD-667, and the same vendor Innovative PBX Services, Inc.

**AMOUNT AND SOURCE OF FUNDING:**

\$59,710.17; 2010 Certificates of Obligation - City Wide Network Infrastructure; 508010-27269-14400200-PCP10IT02B.

**BOARD / COMMISSION ACTION:**

**Enter appropriate comments or N/A**

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

**(If Department Head Summary Form is initiated by Purchasing, client department should sign also)**

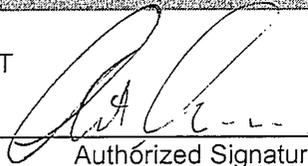
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To: Terrence Freiburg, Procurement Analyst, IT

From: Art Armas, Director,  
Information Technology Department

  
Authorized Signature

Date: December 9, 2010

Re: Texas Department of Information Resources, Contract DIR-SDD-667

The Information Technology Department recommends authorizing Purchase Order(s) for structured cabling service and installation at the Mission Valley Regional Command Center.

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*  
Yes, there is a need for the equipment to unify communications.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes, the City of El Paso is standardizing a Category 6-plenum rated copper cable (i.e., Panduit).

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

Yes, local business is supported. Innovative PBX Services, Inc. (IPS) is a local business.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes. IPS has been a vendor used for cabling and network support.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes. Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of this bid.

The participation by the City of El Paso in the Texas Department of Information Resources was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24,

Mayor  
John F. Cook

City Council

District 1  
Ann Morgan-Lib

District 2  
Susie Byrd

District 3  
Emma Acosta

District 4  
Carl C. Robinson

District 5  
Rachel Quinonez

District 6  
Eddie Holgado Jr.

District 7  
Steve Ortega

District 8  
Beto O'Rourke

City Manager  
Joyce A. Wilson



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All

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**Innovative PBX Services, Inc.**

URL [Vendor Website](#)  
Vendor ID 1742759423300  
HUB Type Black/Male

DIR Contract Number DIR-SDD-667  
Contract Term End Date 3/31/2011  
Contract Exp Date 3/31/2012

**Innovative PBX Services, Inc.**

Contact [David Young](#)  
Phone (915) 779-3834  
Fax (915) 351-0296

DIR  
Contact [Joan Scott](#)  
Phone (512) 475-3290  
Fax (512) 475-4759

**How to Order**

1. For product and pricing information, visit the [Innovative PBX Services, Inc.](#) website or contact [David Young](#) at (915) 779-3834.
2. Generate a purchase order, made payable to Innovative PBX Services, Inc.. You must reference the DIR Contract Number **DIR-SDD-667** on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated vendor sales representative.

**Contract Overview**

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Contract: [DIR-SDD-667](#)

**Standard Terms and Conditions PDF - 163 KB**

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

**HUB Subcontracting Plan (HSP) PDF - 81 KB | Updated 06/10/2010**

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

**Pricing PDF - 461 KB | Updated 06/10/2010**

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

[No thanks, return to search](#)

**Available Brands**

Innovative PBX Services

**Available Products & Services**

Cabling Services  
Networking Equipment

**Additional Contract Information**

[Amendment\\_1](#) (59 KB)

**Reseller Vendor Contacts**

There are no resellers associated with this contract

[Capitol Complex Directory](#)  
[Statewide Search](#)  
[Sponsored Sites](#)  
[Planned Procurement Schedule](#)

[Document Library](#)  
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**Dept. of Information Resources**  
300 W. 15th St. Ste. 1300  
Austin, TX 78701 MAP  
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