

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Office of Management & Budget/Insurance & Benefits

AGENDA DATE: January 26, 2010

CONTACT PERSON/PHONE: David Almonte

DISTRICT(S) AFFECTED: All

SUBJECT:

Approve the award of the Public Officials Errors and Omissions Liability Insurance Policy (E&O) to Illinois National Insurance Company through Wells Fargo Insurance Services, Inc. from February 1, 2010 through January 31, 2014 for \$280,424.00 for one year with two (2) one (1) year renewals.

BACKGROUND / DISCUSSION:

A request for proposal was released in 2009 under RFP2009-278R. This insurance policy primarily provides insurance coverage to the City for any employment practices violations. The limit of liability is \$5,000,000 aggregate with a \$50,000 per claim deductible per occurrence and a \$100,000 per occurrence deductible for law enforcement/fire authority employment practices' coverage.

There were three proposals submitted – Illinois National Insurance Company, Ace Insurance Company and Texas Municipal League. The evaluation criteria is attached. The evaluation committee consisted of Laura Gordon, First Assistant City Attorney, Irene Morales, Risk Manager, and Rebecca Ramirez, property and casualty consultant with Risk and Insurance Management Consultants, Inc. Illinois National Insurance Company received the highest average rating from committee. The evaluation committee finds Illinois National Insurance Company proposal provided the best coverage, service capability, financial stability and responsiveness to the RFP. In a response to answer additional questions from the committee, Ace Insurance Company did not respond and the TML response did not clarify the additional questions asked. The Illinois National Insurance Company's initial proposal and response to the additional questions received the highest rating.

PRIOR COUNCIL ACTION:

NA

AMOUNT AND SOURCE OF FUNDING:

99010273-01101-504402 (Non-Departmental)

BOARD / COMMISSION ACTION: NA

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: David Almonte

APPROVED FOR AGENDA: _____

CITY MANAGER: _____

DATE: _____

PROJECT FORM
REQUEST FOR PROPOSALS

DATE: January 13, 2010

PROJECT: PUBLIC OFFICIALS AND EMPLOYMENT PRACTICES LIABILITY INSURANCE
DEPARTMENT: OMB – INSURANCE AND BENEFITS
SOLICITATION NO: 2009-278R
BUDGET NOS: 99010273-01101-504402
FUNDING SOURCE: Non-Departmental – General Fund – General Liability Insurance
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION:

Item: Public Officials Errors and Omissions Liability Insurance Policy (E&O)
Vendor: Illinois National Insurance Company, New York, NY
Amount: \$280,424.00 – Annual Premium

The Office of Management and Budget and the Financial Services Department-Purchasing Division, based on evaluation factors established for this RFP, recommend award to Illinois National Insurance Company, New York, NY, through Wells Fargo Insurance Services of Texas, Inc., El Paso, Texas.

This is a four (4) year contract for Public Officials and Employment Practices Liability Insurance. Contract period begins February 1, 2010 through January 31, 2014, with the option to extend the term of the contract for two (2) additional one-year periods, if the option is exercised prior to the expiration of the original term of the contract: The annual cost to the City is \$280,424.00.

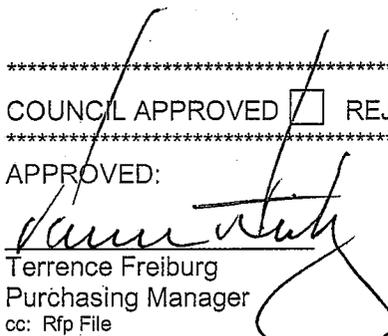
RFPS SOLICITED- 10 (2 local)
RFPS RECEIVED- 3
"NO OFFER" RECEIVED 0

TOTAL AWARD: \$1,121,696.00
 (Four-Year Total)

COUNCIL APPROVED REJECTED MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: January 26, 2010


Terrence Freiburg
Purchasing Manager
cc: Rfp File

Solicitation #2009-278R		Illinois National (Wells Fargo Insurance Services)	Ace (Wells Fargo Insurance Services)	Texas Municipal League
Evaluation Criteria	Max Pts			
Policy coverage--Ability to provide those coverages and endorsements requested and any limitations, exclusions or exceptions	40	38	33	24
Proposal rates--Rates fees for service provided, retention, total risk assumed and total cost based on \$50,000 deductible.	30	27	28	30
		\$ 280,424.00	\$ 272,612.00	\$ 257,570.00
Service Capability	10	9	8	7
Financial Stability, Reputation, References	10	9	8	6
Responsiveness to RFP	10	10	9	5
Total	100	93	86	72

CITY OF EL PASO REQUEST FOR PROPOSAL (RFP)

TITLE: PUBLIC OFFICIALS AND EMPLOYMENT PRACTICES LIABILITY INSURANCE

DEPARTMENT: OFFICE OF MANAGEMENT AND BUDGET - INSURANCE AND BENEFITS DIVISION

RFP DATE: JULY 29, 099

BID # 2009-278R

TEXAS MUNICIPAL LEAGUE
INTERGOVERNMENTAL RISK POOL

AUSTIN, TX

WELLS FARGO INSURANCE SERVICES
OF TEXAS, INC. (ACE USA)

EL PASO, TX

WELLS FARGO INSURANCE SERVICES
OF TEXAS, INC. (ILLINOIS NATIONAL
INSURANCE SERVICES)

EL PASO, TX

RFP'S SOLICITED: 10

RFP'S RECEIVED: 3

RFP'S LOCAL: 2

NO RFP'S: 0

APPROVED: _____



DATE: _____

Attn: Jim Brundage
Wells Fargo Insurance Services of
Texas, Inc.
2505 East Missouri
El Paso, TX 79903

Texas Municipal League
1821 Rutherford Lane
Austin, TX 78754

Arthur J. Gallagher & Co.
The Gallagher Centre
Two Pierce Place
Itasca, IL 60143-3141

Wm. Rigg Co.
777 Main St., Ste. C50
Fort Worth, TX 76102-5333

Employers General Insurance group
1700 Pacific Avenue, Suite 2500
Dallas, TX 75201

Texas Political Subdivisions
5757 Alpha Rd., Suite 625
Dallas, TX 75240

Les Peach
Artex Risk Solutions, Inc.
Two Pierce Place
Itasca, IL 60143-3141

Attn: Melanie Stinson, ACSR
Stinson & Son Nationwide Insurance
9900 Montana Avenue
El Paso, Texas 79925 *UTF*

U. S. Risk
10210 N. Central Expressway,
Suite 500
Dallas, TX 75231

Roach, Howard Smith & Barton
8750 N. Central Expressway, Suite
500
Dallas, TX 75231