

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Information Technology Services
AGENDA DATE: January 29, 2013
CONTACT PERSON/PHONE: Miguel Gamino, Director, Information Technology
DISTRICT(S) AFFECTED: All

SUBJECT:

The Information Technology Services Department requests that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue a Purchase Order to Technical & Scientific Application, Inc (TSA). The purchase is for EVA storage hardware for the Hewlett-Packard Performance Optimization Datacenter (POD) for an amount of \$ 598,900. TSA is a Texas Department of Information Resources (TXDIR) contractor and the purchase is per DIR-SDD-1364.

BACKGROUND / DISCUSSION:

On April 26, 2011, City Council approved the purchases of POD related purchases. Since implementation of the POD data migration has taken place and storage is approaching its capacity, therefore the need for additional storage. Additionally the timing of this purchase with data migration will simplify the process and shorten the time-line by approximately one month.

SELECTION SUMMARY:

Texas DIR contractor and fulfiller for HP products compatible and standardized to the current HP POD equipment.

PRIOR COUNCIL ACTION:

Yes. On April 26, 2011, Council approved POD related purchases.

AMOUNT AND SOURCE OF FUNDING:

Department: Information Technology
Amount: \$ 598,900
Funds Source: IT Capital Funds 190-28310-580100-4970 PCP10IT02A0

BOARD / COMMISSION ACTION:

N/A

*****AUTHORIZATION*****

DEPARTMENT HEAD:

Miguel A. Gamiño, Information Technology Services Director

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **JANUARY 29, 2013**

Discussion and action on the request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order to (Technical & Scientific Application, Inc.) a contractor under The Department of Information Resources (DIR), Contract #DIR-SDD-1364 for the purchase of EVA storage hardware for the Hewlett-Packard Performance Optimization Datacenter (POD). The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Department of Information Resources (DIR) Cooperative approved by Mayor and City Council on February 27, 2007.

| | |
|------------------------|------------------------------------------------------------|
| Department: | Information Technology |
| Award to: | Technical & Scientific Application, Inc. Houston, Texas |
| Total Estimated Award: | \$598,900.00 |
| Account No.: | 190-28310-5580100-4970 |
| Funding Source: | IT Capital Funds |
| District(s): | All |
| Reference No.: | 2013-134 |

This is a Cooperative, unit price contract.

*******ADDITIONAL INFO BELOW*******



To: Bruce Collins, Financial Services
Purchasing Director

From: Miguel A. Gamiño Jr., Director
Information Technology Services

Authorized Signature

Date: January 15, 2013

Re: Purchase of EVA storage hardware from Technical Solution Architects (TSA) for
the Hewlett-Packard Performance Optimization Datacenter (POD)

The Information Technology Department recommends purchasing EVA storage hardware from Technical & Scientific Application, Inc. (TSA) for the Hewlett-Packard Performance Optimization Datacenter (POD) for \$ 598,900.

The purpose of this purchase is to

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

Yes, the purchase is for additional storage for POD data migration. The current storage is approaching its capacity.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes. The EVA storage hardware for the POD is compatible and standardized to the current HP POD equipment.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

No, because the previous equipment was previously deployed and this purchase would provide the standardization and support of the POD data migration which is essential for the City of El Paso. Because of the previous deployment of the POD, there is not a comparable product available locally. In addition, this purchase is being sourced and provided with a discounted price through HP Texas DIR Contract SDD-136.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Cortney Carlisle Niland

City Manager
Joyce A. Wilson





4. Do the available vendors have prior work experience and/or familiarity with the City?

No. Technical & Scientific Application, Inc. (TSA) do not have prior work experience; however, Hewlett-Packard (HP) does have prior work experience. HP has specific experience related to the POD. The equipment being purchased was previously deployed to the City of El Paso to enable data migration testing.

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Yes, the prices were reviewed and determined to be reasonable and have been established through the States DIR contract services. The price sourced is as follows:

| | |
|---------------------------------------|----------------|
| SUBTOTAL | \$1,543,570.00 |
| DISCOUNT (TSA CUSTOMER CARE DISCOUNT) | -\$944,670.00 |
| SHIPPING COST | 0.00 |
| TOTAL COST | \$598,900.00 |

The participation by the City of El Paso in the Texas Department of Information Resources was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24, 2008.

Mayor
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City Council

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District 7
Steve Ortega

District 8
Cortney Carlisle Niland

City Manager
Joyce A. Wilson





2050 West Sam Houston Pkwy N.
Houston TX 77043
800-422-4872

Date 12/3/2012
Quote # 8250
Expires 1/31/2013
Sales Rep Nancy Hemmen
Project
Contact Araceli Guerra
Terms
Ship Via Best Way 3-5
FOB Origin

Customer
CITY OF EL PASO
2 CIVIC CENTER PLAZA, 7TH FL...
EL PASO TX 79901-1153
United States

Ship To
CITY OF EL PASO
2 CIVIC CENTER PLAZA, 7TH FL...
EL PASO TX 79901-1153
United States

| Item | Quantity | Description | Each | Extended |
|-------------|----------|----------------------------------------------------------------------------------------------------------|-----------|------------|
| AJ840A | 20 | HP M6625 2.5-inch SAS Drive Enclosure | 4,326.00 | 86,520.00 |
| AW611A | 420 | HP M6625 600GB 6G SAS 10K 2.5in HDD | 1,512.00 | 635,040.00 |
| QK764A | 80 | HP M6625 1TB 6G SAS 7.2K 2.5in MDL HDD | 998.00 | 79,840.00 |
| AJ840A | 8 | HP M6625 2.5-inch SAS Drive Enclosure | 4,326.00 | 34,608.00 |
| AW611A | 160 | HP M6625 600GB 6G SAS 10K 2.5in HDD | 1,512.00 | 241,920.00 |
| QK764A | 40 | HP M6625 1TB 6G SAS 7.2K 2.5in MDL HDD | 998.00 | 39,920.00 |
| QK717A | 2 | HP P6550 EVA Dual Controller FC Array | 18,500.00 | 37,000.00 |
| T5494IAE | 2 | HP P6000 CV v10.1 E-Software Suite | 125.00 | 250.00 |
| TA811AAE | 2 | HP P6500 Command View SW E-LTU | 22,200.00 | 44,400.00 |
| TA824AAE | 2 | HP P6500 Continuous Access SW E-LTU | 24,135.00 | 48,270.00 |
| TA827AAE | 2 | HP P6500 Business Copy SW E-LTU | 10,620.00 | 21,240.00 |
| TC362AAE | 2 | HP P6500/EVA 6x00 Perf Advisor SW E-LTU | 6,600.00 | 13,200.00 |
| 142257-006 | 30 | HP IEC320-C14 to C13 (10A/4.5ft/1.37m) PDU Cable | 15.00 | 450.00 |
| A0K04A | 30 | HP 1.37m 10A C13-C14 Gray Jpr Cord | 25.00 | 750.00 |
| QK736A | 18 | HP Premier Flex LC/LC OM4 2f 30m Cbl | 217.00 | 3,906.00 |
| HA111A3 | 1 | HP 3y Proactive 24 Service Proactive 24 Service - 3 Year | 0.00 | 0.00 |
| HA111A3 300 | 2 | Proactive Storage Services | 22,367.00 | 44,734.00 |
| HA111A3 3MZ | 2 | Proactive Storage Extension | 22,367.00 | 44,734.00 |
| HA111A3 Q1Y | 2 | Command View P6500 EVA Unlimited SW Sup | 6,294.00 | 12,588.00 |
| HA111A3 Q20 | 2 | Business Copy P6500 EVA Unlimited SWSup | 3,013.00 | 6,026.00 |
| HA111A3 Q22 | 2 | Continuous Access P6500 EVA Unlim SWSup | 6,849.00 | 13,698.00 |
| HA111A3 Q24 | 2 | P6500 EVA Dual Controller Array JW Supp | 1,665.00 | 3,330.00 |
| HA111A3 Q25 | 28 | P6300/P6500 Drive Enclosure JW Supp | 400.00 | 11,200.00 |
| HA111A3 Q26 | 700 | P6300/P6500 HDD Support HW Supp | 166.00 | 116,200.00 |
| HA111A3 QW0 | 2 | P6500/EVA6400 Perf Advisor SW LTU Supp - Available only as configure to order(CTO). Not sold separately. | 1,873.00 | 3,746.00 |

2050 West Sam Houston Pkwy N.
Houston TX 77043
800-422-4872

| Item | Quantity | Description | Each | Extended |
|------|----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|----------|
| | | <p>INDEMNIFICATION [Rev. 04-15-99] [Rev. 01-04-04]</p> <p>Contractor or its insurer will INDEMNIFY, DEFEND AND HOLD the City, its officers, agents and employees, HARMLESS FOR AND AGAINST ANY AND ALL CLAIMS, CAUSES OF ACTION, LIABILITY, DAMAGES OR EXPENSE, (INCLUDING BUT NOT LIMITED TO ATTORNEY FEES AND COSTS) FOR ANY DAMAGE TO OR LOSS OF ANY PROPERTY, OR ANY ILLNESS, INJURY, PHYSICAL OR MENTAL IMPAIRMENT, LOSS OF SERVICES, OR DEATH TO ANY PERSON ARISING OUT OF OR RELATED TO THIS AGREEMENT. Without modifying the conditions of preserving, asserting or enforcing any legal liability against the City as required by the City Charter or any law, the City will promptly forward to Contractor every demand, notice, summons or other process received by the City in any claim or legal proceeding contemplated herein. Contractor will 1) investigate or cause the investigation of accidents or occurrences involving such injuries or damages; 2) negotiate or cause to be negotiated the claim as the Contractor may deem expedient; and 3) defend or cause to be defended on behalf of the City all suits for damages even if groundless, false or fraudulent, brought because of such injuries or damages. Contractor will pay all judgments finally establishing liability of the City in actions defended by Contractor pursuant to this section along with all attorneys' fees and costs incurred by the City including interest accruing to the date of payment by Contractor, and premiums on any appeal bonds. The City, at its election, will have the right to participate in any such negotiations or legal proceedings to the extent of its interest. The City will not be responsible for any loss of or damage to the Contractor's property from any cause.</p> <p>552.232-25 Prompt Payment</p> <p>Prompt Payment (JUL 1998) (Deviation FAR 52.232-25) Notwithstanding any other payment clause in this contract, the Government will make invoice payments and contract financing payments under the terms and conditions specified in this clause. Payment shall be considered as being made on the day a check is dated or the date of an electronic funds transfer. Definitions of pertinent terms are set forth in section 32.902 of the Federal Acquisition Regulation. All days referred to in this clause are calendar days, unless otherwise specified. (However, see subparagraph (a)(4) of this clause concerning payments due on Saturdays, Sundays, and legal holidays.) (a) Invoice payments. (1) The due date for making invoice payments by the designated payment office is Net 45</p> <p>..... Authorized Signature : City of El Paso</p> | | |

Date 12/3/2012
 Quote # 8250

2050 West Sam Houston Pkwy N.
 Houston TX 77043
 800-422-4872

| Item | Quantity | Description | Each | Extended |
|------|----------|-------------|------|----------|
| | | | | |

The equipment on this quote is referencing TSA DIR Vendor ID# 1760200990800. Tax ID 76-0200990. DIR Contract # TX DIR - DIR-SDD-1364.

| | |
|----------------------------------------------|--------------|
| Subtotal | 1,543,570.00 |
| Discount (TSA Customer Care Discount) | -944,670.00 |
| Shipping Cost (Best Way 3-5) | 0.00 |
| Total | \$598,900.00 |



Hewlett-Packard EVA Storage Hardware Purchase Technical and Scientific Application, Inc.

Council Meeting: January 29, 2013
Agenda Item: 7b

Miguel Gamiño Jr., CPA
Director of Information Technology Services



STORAGE CAPACITY NEED

Why do we need to purchase?

- HP brought equipment to complete redesign improvements for the Performance Optimization Datacenter (POD)
- Additional storage capacity of approximately 300 TB needed to fit the needs of future software/storage capabilities
- Good opportunity to purchase equipment, realizing a discount of 61% that totals \$994,670