

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: AIRPORT

AGENDA DATE: January 31, 2012

CONTACT PERSON/PHONE: Monica Lombrafia, Director of Aviation, 780-4724
Bruce D. Collins, Purchasing Manager, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

Award Solicitation No. 2012-082, Aircraft Rescue and Firefighting (ARFF) Vehicle, to OSHKOSH Corporation, the low responsive, responsible bidder, in the amount of \$520,807.00.

BACKGROUND / DISCUSSION:

The Department of Aviation has programmed the new ARFF fire truck to replace an existing fire truck. The reliability and serviceability of the fire truck to be replaced is questionable, and consequently the operating costs have become excessive.

SELECTION SUMMARY:

The Solicitation was advertised on 12/06/2011 and 12/13/2011. The postcards were mailed out on 12/22/11. The solicitation was posted on the City website on 12/06/2011. The email (Purmail) notification was sent out on 12/06/2011. A total of thirty-eight bidders with two local vendors were solicited and three bids were received. No bids were submitted by a local vendor.

Purchasing and Airport recommend awarding to lowest, responsive and responsible bidder.

PRIOR COUNCIL ACTION:

City Council approved a resolution on September 13, 2011, of the submittal of a grant application for FAA grants funds for the new ARFF fire truck.

AMOUNT AND SOURCE OF FUNDING:

Federal Aviation Administration Airport Improvement Program Grant - \$494,766.65
Airport Enterprise Fund - \$26,040.35

BOARD / COMMISSION ACTION: N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

Name

Monica Lombrafia

Signature

1/19/2012

Date

**COUNCIL PROJECT FORM
(ONE-TIME BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **JANUARY 31, 2012**.

Discussion and action on the award of Solicitation No. 2012-082 (Aircraft Rescue and Firefighting (ARFF) Vehicle) to Oshkosh Corporation for a total award of \$520,807.00.

Department:	Aviation
Award to:	Oshkosh Corporation Appleton, WI
Item(s):	All
Option:	None
Payment Terms:	Net 30 Days
Unit Amount:	\$520,807.00 (per unit)
Total Award:	\$520,807.00 (for 1 unit)
Account No.:	62620031 – 508027 –11519 – G620AIP0029
Funding Source:	Federal Aviation Administration Airport Improvement Program Grant - \$494,766.65 Airport Enterprise Fund - \$26,040.35
District(s):	All

This is a low bid, unit price purchase.

The Financial Services - Purchasing Division and Department of Aviation recommend award as indicated to Oshkosh Corporation, the lowest responsive, responsible bidder.

DATE: 1/26/20122



**CITY OF EL PASO
BID TABULATION FORM**



Bid Opening Date: January 4, 2012
Project Name: Aircraft Rescue And Firefighting (ARFF) Vehicle
Solicitation #: 2012-082
Department: Aviation

		KOVATCH MOBILE EQUIPMENT CORPORATION NESQUEHONING, PA	OSHKOSH CORPORATION APPLETON, WI	ROSENBAUER MINNESOTA, LLC WYOMING, MN	
ITEM	QTY.	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
1.	1 EACH	AIRCRAFT RESCUE & FIREFIGHTING (ARFF) VEHICLE, AS SPECIFIED	<u>\$ 543,958.00</u> * * PLUS ANY APPLICABLE TAXES AND REGISTRATION FEES	<u>\$ 520,807.00</u>	<u>\$ 560,984.00</u>
		MANUFACTURER	KOVATCH MOBILE EQUIPMENT CORP.	OSHKOSH CORPORATION	ROSENBAUER
		MODEL NUMBER	KME FORCE LEGACY	STRIKER 1500	PANTHER 4x4
		THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.			
		BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
		ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
		TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
		NO OPTION OFFERED.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
		PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
		BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
		BIDDER'S PROMISED DELIVERY: PURSUANT TO THE ABOVE REQUIREMENTS IN THE REQUIRED DELIVERY SECTION BIDDER'S PROMISED DELIVERY IS:	300-360	210 ARO	360
		Within <u>consecutive calendar days</u>			
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.					
		BIDS SOLICITED: 38	BIDS RECEIVED: 3	BIDS LOCAL: 2	NO BIDS: 0

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: _____ /s/

DATE: 01/05/2012

2012-082 AIRCRAFT RESCUE AND FIREFIGHTING (ARFF) VEHICLE - AVIATION

4 GUYS INC
230 INDUSTRIAL PARK ROAD
MYERSDALE, PA 15552

HME Ahrens-Fox
1950 BYRON CENTER AVENUE
WYOMING, MI 49519-1223

CENTRAL STATES FIRE APPARTUS
100 THIRD STREET
P. O. BOX 57
LYONS, SD 57041

LONGHORN EMERGENY
1014 OAK STREET
MCKINNEY, TX 75069

INDEPENDENT FIRE COMPANY
711 ASPEN AVENUE NW
ALBUQUERQUE, NM 87102

FIRE SERVICE EQUIPMENT, INC.
1500 WYOMING AVENUE
EL PASO, TX 79902

AMERICAN LAFRANCE OF NEW MEXICO
12901 US HWY 66 W FRONTAGE RD
ALBUQUERQUE, NM 87121

LUVERNE FIRE APPARATUS CO LTD
1209 E BIRCH STREET
BRANDON, SD 57005-2003

SUTPHEN CORPORATION
7000 COLUMBUS MARYSVILLE ROAD
AMLIN, OH 43002-0158

FERRARA FIRE APPARATUS, INC.
ATTN: DOUG BRADFORD
27855 JAMES CHAPEL ROAD
HOLDEN, LA 70744

KME
ONE INDUSTRIAL COMPLEX
NESQUEHONING, PA 18240

THE PHOENIX GROUP EMERGENCY
308 LAKEWOOD
WAXAHACHIE TX 75165

CUSTOM FIRE APPARATUS INC
509 68TH AVENUE
OSCEOLA, WI 54020

F & F SUPPLY
17134 LENA LANE
FAYETTVILLE, AR 72704

VERMONT FIRE TECHNOLOGIES
P. O. BOX 154
154 INDUSTRY STREET
WILLIAMSTOWN, VT 05679

M & W FIRE APPARATUS
845 THIRD STREET
VINTON, VA 24179

OSHKOSH
P. O. BOX 2566
OSHKOSH, WI 54903-2566

DACO FIRE EQUIPMENT
201 AVENUE R
LUBBOCK, TX 79915

EMERGENCY ONE INC
P. O. BOX 2710
OCALA, FL 34478

PIERCE MANUFACTURING INC
ATTN: SALES DEPARTMENT
P. O. BOX 2017
APPLETON, WI 54912-2017

RUSH TRUCK CENTER, EL PASO
12253 GATEWAY WEST
EL PASO, TX 79936

NAFECO WEST TEXAS
ATTN: WYATT OAKLEY
BOX 704
STAMBORD, TX 79553

SEAGRAVE
105 E 12TH STREET
CLINTONVILLE, WI 54929

PETE'S EQUIPMENT REPAIR
1400 BROADWAY
NE ALBUQUERQUE, NM 87102

F & F SUPPLY
1100 OHIO AVENUE
BIG LAKE, TX 76932

AMERICAN LAFRANCE LLC
1090 NEWTON WAY
SUMMERVILLE, SC 29483

FREIGHTLINER OF SAN ANTONIO
ATTN: ARTHUR BLISS
8700 IH - 10E
CONVERSE, TX 78109

AMERICAN LAFRANCE
9550 NORTH LOOP EAST
HOUSTON, TX 77029

ROSENBAUER AMERICA, LLC
100 THIRD STREET
LYONS, SD 57041-0057

GRIMSON FIRE
1828 FREEDOM ROAD
LANCASTER, PA 17601

E-ONE
1601 S.W. 37th AVE.
OCALA, FL 34474

SPARTAN MOTORS, INC.
1000 REYNOLDS RD.
CHARLOTTE, MI 48813

SEAGRAVE FIRE APPARATUS, LLC
105 EAST 12th ST.
CLINTONVILLE, WI 54929-1590

SMEAL FIRE APPARATUS CO.
P.O. BOX 8
SNNYDER, NE 68664-0008

SUTPHEN CORPORATION
P.O. BOX 158
AMLIN, OH 43002

OSHKOSH CORPORATION
AIRPORT AND MUNICIPAL PRODUCTS
ATTN.: DUSTIN RADDATZ
3100 N. MCCARTHY ROAD
APPLETON, WI 54913

ROSENBAUER MINNESOTA
ATTN.: TAGUE JOHNSON, ARFF
P.O. BOX 549
WYOMING, MN 55092

HALL-MARK TEXAS, LLC
1590 E. HWY. 121, SUITE 500-600 BLDG. 2
LEWISVILLE, TX 75056