

**CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: HUMAN RESOURCES

AGENDA DATE: FEBRUARY 5, 2008

CONTACT PERSON/PHONE: LINDA THOMAS, TERRENCE FREIBURG

DISTRICT(S) AFFECTED: ALL

SUBJECT:

APPROVE award of Bid 2008-053 Physical Examinations to Las Palmas Del Sol Healthcare Center. Total Estimated Award \$82,900 Estimated per Year

BACKGROUND / DISCUSSION:

This award will provide physical examinations for Police and Fire Recruits and Reinstatements.

PRIOR COUNCIL ACTION:

There have been prior contracts to provide this services.

AMOUNT AND SOURCE OF FUNDING:

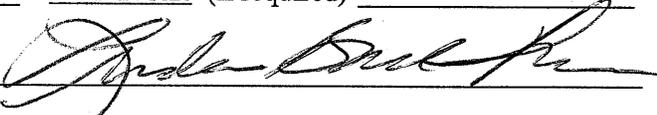
Total estimated for three years \$ 248,700.00

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: Linda Thomas, Director 

(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA: _____, FEBRUARY 5, 2008

CITY MANAGER: _____ **DATE:** _____

CITY CLERK DEPT.
08 JAN 28 PM 1:07

JOHN COOK
MAYOR

JOYCE WILSON
CITY MANAGER

LINDA BALL THOMAS
HUMAN RESOURCES



CITY COUNCIL
ANN MORGAN LILLY, DISTRICT 1
SUSANNAH M. BYRD, DISTRICT 2
J. ALEXANDRO LOZANO, DISTRICT 3
MELINA CASTRO, DISTRICT 4
RACHEL QUINTANA, DISTRICT 5
EDDIE HOLGUIN JR., DISTRICT 6
STEVE ORTEGA, DISTRICT 7
BETO O'ROURKE, DISTRICT 8

HUMAN RESOURCES DEPARTMENT

To: Ray Heredia, Procurement Analyst

From: Linda Ball Thomas, Human Resources Director *LBT*

Date: December 20, 2007

Subject: SOLICITATION 2008-053 PHYSICAL EXAMINATIONS

As per the attached ranking the Human Resources Department has selected Las Palmas De Sol Healthcare System to conduct physical examinations for Police and Fire Recruits and Reinstatements.

Thank you for your attention to this matter.

CITY CLERK DEPT.
08 JAN 28 PM 1:07

BID # 2008-053
 PHYSICAL EXAMINATIONS-HUMAN RESOURCES

CRITERIA	WEIGHT BY %	ANFRES S ENRIQUEZ MD dba FRANKLIN MEDICAL CENTER		CONCENTRA HEALTH SVCS dba CONCENTRA MEDICAL CENTERS		LAS PALMAS DE SOL HEALTHCARE SYSTEM		SCORE	POINTS	SCORE	POINTS
		SCORE	POINTS	SCORE	POINTS	SCORE	POINTS				
COST	50		31		32		50				
QUALIFICATIONS-NO. OF PHYSICIANS	10		5		8		10				
CERTIFICATION-QUALIFICATION OF LAB	10		5		7.5		10				
HOURS OF OPERATION	10		7.75		8.75		8.75				
ADEQUACY OF STAFF & FACILITIES	10		6		8.5		9.5				
LOCATION & AVAILABILITY OF FACILITIES	10		5		9.5		10				
TOTAL			59.75		74.25		98.25				

CITY CLERK DEPT.
08 JAN 28 PM 1:07

LINDA THOMAS

CITY OF EL PASO BID TABULATION

BID ITEM: PHYSICAL EXAMINATIONS AND DRUG SCREENING
 BID DATE: DECEMBER 5, 2007

BID # 2008-053
 DEPARTMENT: HUMAN RESOURCES

I. LABORATORY TESTS:		ANDRES S. ENRIQUEZ, M.D. P.A. DBA FRANKLIN MEDICAL CENTER EL PASO, TX		CONCENTRA HEALTH SERVICES DBA CONCENTRA MEDICAL CENTERS EL PASO, TX		LAS PALMAS DEL SOL HEALTHCARE SYSTEM EL PASO, TX	
TYPE OF SERVICE	EST. # OF LAB TESTS	FIXED-PRICE PER TEST	TOTAL	FIXED-PRICE PER TEST	TOTAL	FIXED-PRICE PER TEST	TOTAL
URINALYSIS URINALYSIS	300	\$26.00	\$7,800.00	\$16.00	\$4,800.00	\$13.00	\$3,900.00
BACK X-RAYS (INCLUDING RADIOLOGIST'S INTERPRETATION)	300	\$90.00	\$27,000.00	\$61.20	\$18,360.00	\$45.00	\$13,500.00
CHEST X-RAYS (INCLUDING RADIOLOGIST'S INTERPRETATION)	300	\$70.00	\$21,000.00	\$54.00	\$16,200.00	\$45.00	\$13,500.00
ADDITIONAL X-RAYS (INCLUDING RADIOLOGIST'S INTERPRETATION)		\$70.00		\$54.00	N/A - NO QUANTITY		
EKG	300	\$40.00	\$12,000.00	\$63.00	\$18,900.00	\$20.00	\$6,000.00
BLOOD TEST	300	\$100.00	\$30,000.00	\$116.16	\$34,848.00	\$50.00	\$15,000.00
SPIROMETRY TESTING (INCLUDING PHYSICAL INTERPRETATION)	150	\$30.00	\$4,500.00	\$30.00	\$4,500.00	\$20.00	\$3,000.00
GRAND TOTAL		\$102,300.00		\$97,608.00		\$54,900.00	

* Pricing subject to negotiations. Concentra is willing to negotiate pricing if it's not awarded enough points on pricing.

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 
 DATE: 12-7-07

CITY CLERK DEPT.
 08 JAN 28 PM 1:08

CITY OF EL PASO BID TABULATION

BID ITEM: PHYSICAL EXAMINATIONS AND DRUG SCREENING
 BID DATE: DECEMBER 5, 2007

BID # 2008-053
 DEPARTMENT: HUMAN RESOURCES

II. PHYSICAL EXAMINATIONS:		ANDRES S. ENRIQUEZ, M.D. P.A. DBA FRANKLIN MEDICAL CENTER EL PASO, TX		CONCENTRA HEALTH SERVICES DBA CONCENTRA MEDICAL CENTERS EL PASO, TX		LAS PALMAS DEL SOL HEALTHCARE SYSTEM EL PASO, TX	
DEPARTMENT	EST. # OF EXAMINATIONS	FIXED-PRICE PER TEST	TOTAL	FIXED-PRICE PER TEST	TOTAL	FIXED-PRICE PER TEST	TOTAL
FIRE	300	\$40.00	\$12,000.00	\$41.00	\$12,300.00	\$35.00	\$10,500.00
POLICE	500	\$40.00	\$20,000.00	\$41.00	\$20,500.00	\$35.00	\$17,500.00
GRAND TOTAL		\$32,000.00		\$32,800.00		\$28,000.00	
TO THE EXTENT PROVIDED FOR IN THE CONTRACT, THE CITY, AT ITS SOLE OPTION, MAY EXTEND THE INITIAL TERM OF THIS CONTRACT FOR TWO (2) ADDITIONAL YEARS PRIOR TO THE EXPIRATION OF THE CURRENT TERM. IF THE OPTION TO RENEW IS EXERCISED, THE CONTRACT WILL CONTINUE UNDER THE SAME TERMS AND CONDITIONS SET FORTH HEREIN. THE TOTAL DURATION OF THIS CONTRACT, INCLUDING THE EXERCISE OF ANY OPTIONS UNDER THIS CLAUSE, SHALL NOT EXCEED FIVE (5) YEARS.		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	NONE CHECKED YES <input type="checkbox"/> NO <input type="checkbox"/>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		
		NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS	
PAYMENT TERMS:		NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS	
BIDS SOLICITED: 25		BIDS RECEIVED: 3		BIDS LOCAL: 20		NO BIDS: 0	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 
 DATE: 12-7-07

CITY CLERK DEPT.
 08 JAN 28 PM 1:09

LAS PALMAS DIAGNOSTIC CENTER
1700 N OREGON ST
EL PASO TX 79902

LAS PALMAS LIFECARE CENTER
ATTN: DOUG PARK
3333 N MESA ST
EL PASO TX 79902

ATTN HECTOR LOPEZ DO
COMMUNITY MEDICAL CLINIC
9955 DYER ST
EL PASO TX 79924

ATTN RANDAL A BECKER
CONCENTRA MEDICAL CENTERS
6320 GATEWAY EAST BLVD
EL PASO TX 79905

TERRY SMITH
CARE NETWORK SIERRA PROVIDENCE
COMMUNITY
1900 N OREGON ST STE 314 *JTF*
EL PASO TX 79902

ATTN ANNA M MCGREGOR
HEALTH SCIENCES CENTER
TEXAS TECH INTERNAL CLINIC
4800 ALBERTA AVE
EL PASO TX 79905

ATTN IRENE CHAVEZ HOSPITAL
SIERRA PROVIDENCE MEMORIAL
2001 N OREGON ST
EL PASO TX 79902

ATTN CARLOS M GARCIA MD
MEDICAL EXAMS WALK-IN CLINIC
1550 HAWKINS BLVD STE #S16 & 17
EL PASO TX 79925

DEL SOL DIAGNOSTIC CENTER
10420 VISTA DEL SOL DR
EL PASO TX 79925

FAMILY MEDICINE
CENTER FOR OCCUPATIONAL &
9530 VISCOUNT BLVD STE 2L
EL PASO TX 79925 *JTF*

OCCUPATIONAL HEALTH SVCS INC
9515 GATEWAY WEST BLVD
EL PASO TX 79925

FRANKLIN MEDICAL CENTER
836 E REDD RD
EL PASO TX 79932

MESA MEDICAL CLINIC
2030 N MESA ST
EL PASO TX 79902

RIO GRANDE HEALTH CENTER
OF EL PASO INC
7230 GATEWAY EAST BLVD STE E
EL PASO TX 79915

MICHELLE ROMAGLINO
2ND FL OCCUPATIONAL HLTH ANNEX BLDG
THOMASON HOSPITAL
4815 ALAMEDA AVE
EL PASO TX 79905

DR T P INDIRA M D
ASWINGROUP LLC
2623 PENNINGTON DR
WILMINGTON DE 19810

ATTN PAUL WILLEMS
H P I
16 CAMERAY HEIGHTS
LAGUNA NIGUEL CA 92677

ATTN: STACY V. LAYTON
THE WATERS CONSULTING GROUP, INC.
2695 VILLA CREEK DRIVE, SUITE 104
DALLAS, TX 75234-7328 *JTF*

ATTN: DAVID T. PFENNINGER
PAN, INC.
111 CONGRESSIONAL BLVD STE 120
CARMEL, IN 46032 *JTF*

ATTN: SCOTT OMERNICK
LOGISTICS HEALTH, INC.
230 N. FRONT STREET - SUITE 500
LAS CROSSE, WI 54601 *change of address*

ATTN: CHRIS ESTRADA
LAS PALMAS LIFECARE CENTER
3333 N. MESA
EL PASO, TX 79902

LAS PALMAS & DEL SOL REGIONAL
HEALTHCARE SYSTEM
ATTN: MANAGED CARE DEPARTMENT
1700 N. OREGON, SUITE 700 *JTF*
EL PASO, TX 79902

LAS PALMAS LIFECARE CENTER
ATTN: DAVID TURNER
3333 N. MESA
EL PASO, TX 79902

DEL SOL LIFECARE CENTER
ATTN: DORIS ARCHER
10712 SAM SNEAD *RIS*
EL PASO, TX 79935

Julie Miller, R.D., L.D., CDE, Director - Del Sol
Diabetes Treatment Center, LifeCare Center
Inpatient & Outpatient Cardiac Rehabilitation
7878 Gateway East Suite 301
El Paso, TX 79915
(915) 621-6598 - phone

ATTN: PAUL WILLEMS
HPI
16 CAMERAY HEIGHTS
LA LAGUNA NIGUEL, CA 92677

*Attn: Scott Omernick
Logistic Health, Inc
328 Front St S.
La Crosse, WI 54601-4023*

*08 JAN 28 PM 1:08
CITY CLERK DEPT.*