

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Street Department

AGENDA DATE: February 9, 2010

CONTACT PERSON NAME AND PHONE NUMBER: Daryl W. Cole, Streets Director, 621-6750
Terrence Freiburg, Purchasing Mgr,

DISTRICT(S) AFFECTED: ALL 541-4313

SUBJECT:

Award Bid Solicitation No. 2010-036 Grounds Maintenance – City Medians

BACKGROUND / DISCUSSION:

We have reviewed the above subject bid and we recommend that the contract be awarded to the contractors offering the best value to the City for estimated annual amounts noted. Contract is for a term of 36 months (3 years).

Some contractors have offered the City the option to extend the term of contract at the same unit price if the option is exercised prior to the expiration of the original term of the contract.

Group I	Delta Unlimited, Inc.	\$230,818.90	2 additional years
Group II	Ransom Lawn Service Inc.	\$26,878.02	2 additional years
Group III	Ransom Lawn Service, Inc.	\$14,170.00	2 additional years
Group IV	Delta Unlimited, Inc.	\$11,250.00	2 additional years

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Funding source(s) is/are:

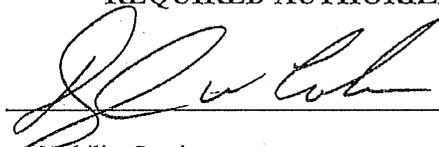
32010155 – 502221 – 01101 – 32000 Streets Medians \$283,116.92

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Cc: Jane Shang, Deputy City Manager Mobility Services

PROJECT FORM

DATE: January 27, 2010

PROJECT: Grounds Maintenance – City Medians
SOLICITATION NO: 2010-036
DEPARTMENT: Street Department
FUNDING SOURCE: General Funds
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Delta Unlimited, Inc. El Paso, TX
Items: Group I and IV
Amount: \$242,068.90 estimated annual expenditures
Vendor: Ransom Lawn Service, Inc. El Paso, TX
Items: Groups II and III
Amount: \$41,048.02 estimated annual expenditures

Street Department and Financial Services Departments recommend award to the Bidders offering the best value to the City.

This is a thirty-six (36) month requirements type contract for Grounds Maintenance – City Medians. Delta Unlimited, Inc. offers the City the option to extend the term of the contract at the same unit price for an additional two (2) year period. No payment discount is offered. Ransom Lawn Service, Inc. offers the City the option to extend the term of the contract at the same unit price for an additional two (2) year period. A 1%10N30 payment discount is offered.

Bidders were asked to submit Irrigator Licenses (per Texas Commission on Environmental Quality), Backflow Prevention Assembly Tester License (per Texas Commission on Environmental Quality) and Pesticide Applicator License (per Texas Department of Agriculture) per Specification Section B, Page 2, Item 7. C&C Landscaping Maintenance and Concrete Work and Elias Renovations did not submit the requested documents. They were considered non-responsive to the bid.

Green Scene, Inc. has previously defaulted on a contract awarded by the City. The Purchasing Office requests Green Scene, Inc. be disqualified as non-responsive.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

BIDS SOLICITED- 38 (35 local)
BIDS RECEIVED- 9
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$849,350.76
Estimated Total 3 yr Expenditures

COUNCIL APPROVED [] REJECTED [] MUNICIPAL CLERK _____

APPROVED: COUNCIL MEETING DATE: February 9, 2010

Terrence Freiburg
Purchasing Manager
Financial Services, Purchasing Division

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS

January 27, 2010



TO: Terrence Freiburg, Deputy Director Financial Services

ATTN: Leticia Rivera, Procurement Analyst

FROM: Daryl W. Cole, Streets Director

DWC
1/27/2010

SUBJECT: **Bid No. 2010-036 GROUNDS MAINTENANCE - CITY
MEDIANS**

We have reviewed the above-subject bid and we recommend that the contract be awarded to the contractors offering the best value to the City for estimated annual amounts noted. Contract is for a term of 36 months (3 years).

Some contractors have offered the City the option to extend the term of contract at the same unit price if the option is exercised prior to the expiration of the original term of the contract.

- Group I Delta Unlimited, Inc., in the amount of \$230,818.90.
2 additional years option offered.
- Group II Ransom Lawn Service, Inc., in the amount of \$26,878.02.
2 additional years option offered.
- Group III Ransom Lawn Service, Inc., in the amount of \$14,170.00.
2 additional years option offered.
- Group IV Delta Unlimited, Inc., in the amount of \$11,250.00.
2 additional years option offered.

If you have any questions please call me at 621-6750.

DWC/en

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson



DARYL W. COLE, DIRECTOR

COMMITTEE SCORE SHEET

SOLICITATION NO: 2010-036

SOLICITATION TITLE: Grounds Maintenance - City Medians

	C & C Landscaping Maintenance and Concrete Work El Paso, TX		Delta Unlimited, Inc. El Paso, TX		Elias Renovations El Paso, TX		EPDS (El Paso Drain Service) El Paso, TX		Evergreen Lawn Service El Paso, TX	
Cost # points 70										
Group I - Xeriscaped Medians	\$127,595.00	70.00	\$230,818.90	38.70	\$166,923.90	53.51	\$0.00	0.00	\$288,522.78	30.96
Group II - Turf Medians	\$19,630.00	70.00	\$34,063.00	40.34	\$32,769.00	41.93	\$45,550.40	30.17	\$36,402.10	37.75
Group III - Street Trees	\$0.00	0.00	\$17,316.00	56.71	\$15,444.00	63.58	\$0.00	0.00	\$14,549.08	67.49
Group IV - Miscellaneous	\$0.00	0.00	\$11,250.00	70.00	\$14,850.00	53.03	\$0.00	0.00	\$17,150.00	45.92
	Non-responsive				(w/ 1% discount) Non-responsive		(w/ 2% discount)		(w/ 2% discount)	
Reputation and Quality of Bidder's Service # points 15			9				12		15	
Employee Medical Benefits and Incentives # points 10			2				2		0	
Past Relationship/Performance with the City # points 5			0				3		5	

Best Value Totals by Group										
Group I - Xeriscaped Medians										
Cost Total # points:	0.00		70.00		0.00		0.00		56.00	
Other Best Value Total # points:	0.00		11.00		0.00		17.00		2.00	
GRAND TOTAL GROUP I	0.00		81.00		0.00		17.00		58.00	
Group II - Turf Medians										
Cost Total # points:	0.00		54.68		0.00		40.89		51.17	
Other Best Value Total # points:	0.00		11.00		0.00		17.00		2.00	
GRAND TOTAL GROUP II	0.00		65.68		0.00		57.89		53.17	
Group III - Street Trees										
Cost Total # points:	0.00		56.71		0.00		0.00		67.49	
Other Best Value Total # points:	0.00		11.00		0.00		17.00		2.00	
GRAND TOTAL GROUP III	0.00		67.71		0.00		17.00		69.49	
Group IV - Miscellaneous										
Cost Total # points:	0.00		70.00		0.00		0.00		45.92	
Other Best Value Total # points:	0.00		11.00		0.00		17.00		2.00	
GRAND TOTAL GROUP IV	0.00		81.00		0.00		17.00		47.92	

	Green Scene Inc. El Paso, TX		H. Repair Solutions El Paso, TX		Ledesma's El Paso, TX		Ransom Lawn Service, Inc. El Paso, TX	
Cost # points 70								
Group I - Xeriscaped Medians	\$293,150.00	30.47	\$297,811.80	29.99	\$459,344.91	19.44	\$77,299.54	N/A
Group II - Turf Medians	\$35,230.00	39.00	\$39,601.76	34.70	\$84,721.00	16.22	\$26,609.24	51.64
Group III - Street Trees	\$28,470.00	34.49	\$14,851.98	66.12	\$39,810.23	24.67	\$14,028.30	70.00
Group IV - Miscellaneous	\$27,500.00	28.64	\$17,325.00	45.45	\$35,625.00	22.11	\$14,850.00	53.03
	Not Responsible		(w/ 1% discount)				(w/ 1% discount)	
Reputation and Quality of Bidder's Service # points 15			15		9		15	
Employee Medical Benefits and Incentives # points 10			2		2		2	
Past Relationship/Performance with the City # points 5			5		1		5	
Best Value Totals by Group								
Group I - Xeriscaped Medians								
Cost Total # points:			54.25		35.17		N/A	
Other Best Value Total # points:			22.00		12.00		22.00	
GRAND TOTAL GROUP I	Not Responsible		76.25		47.17		22.00	
Group II - Turf Medians								
Cost Total # points:			47.03		21.99		70.00	
Other Best Value Total # points:			22.00		12.00		22.00	
GRAND TOTAL GROUP II	Not Responsible		69.03		33.99		92.00	
Group III - Street Trees								
Cost Total # points:			66.12		24.67		70.00	
Other Best Value Total # points:			22.00		12.00		22.00	
GRAND TOTAL GROUP III	Not Responsible		88.12		36.67		92.00	
Group IV - Miscellaneous								
Cost Total # points:			45.45		22.11		53.03	
Other Best Value Total # points:			22.00		12.00		22.00	
GRAND TOTAL GROUP IV	Not Responsible		67.45		34.11		75.03	

CITY OF EL PASO BID TABULATION

BID ITEM: GROUNDS MAINTENANCE - CITY MEDIANS BID DATE: NOVEMBER 18, 2009		BID # 2010-036 DEPARTMENT: STREET		
	C&C LANDSCAPING MAINTENANCE & CONCRETE WORK EL PASO, TX	DELTA UNLIMITED, INC. EL PASO, TX	ELIAS RENOVATIONS EL PASO, TX	EPDS EL PASO, TX
GROUP III: ANNUAL TOTALS STREET TREES	ANNUAL	ANNUAL	ANNUAL	ANNUAL
GROUP III TOTAL (A - O):	NONE STATED	\$17,316.00	\$15,600.00	NONE STATED
GROUP IV: MISCELLANEOUS ITEMS	ANNUAL	ANNUAL	ANNUAL	ANNUAL
GROUP IV TOTAL:	NONE STATED	\$11,250.00	\$15,000.00	NONE STATED
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	1% - 10 DAYS	2% - 10 DAYS 1% - 20 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: LR

DATE: 12/1/09

CITY OF EL PASO BID TABULATION

BID ITEM: GROUNDS MAINTENANCE - CITY MEDIANS
 BID DATE: NOVEMBER 18, 2009

BID # 2010-036
 DEPARTMENT: STREET

	EVERGREEN LAWN SERVICE EL PASO, TX	GREEN SCENE INC. EL PASO, TX	H. REPAIR SOLUTIONS, INC. EL PASO, TX	LEDESMA'S EL PASO, TX
GROUP I: ANNUAL TOTALS XERISCAPED MEDIANS	ANNUAL	ANNUAL	ANNUAL	ANNUAL
ITEM 1. CENTRAL MEDIANS/TRIANGLES	\$59,345.00	\$46,020.00	\$59,748.00	\$164,602.88
ITEM 2. NORTHEAST MEDIANS/TRIANGLES	\$58,266.00	\$60,190.00	\$55,042.00	\$87,445.28
ITEM 3. EASTSIDE MEDIANS/TRIANGLES	\$99,840.00	\$135,460.00	\$124,280.00	\$97,732.96
ITEM 4. LOWER VALLEY MEDIANS/TRIANGLES	\$18,850.00	\$9,620.00	\$16,380.00	\$36,006.88
ITEM 5. WESTSIDE MEDIANS/TRIANGLES	\$58,110.00	\$41,860.00	\$45,370.00	\$97,732.96
	\$294,411.00	\$293,150.00	\$300,820.00	\$483,520.96
GROUP II: ANNUAL TOTALS TURF MEDIANS	ANNUAL	ANNUAL	ANNUAL	ANNUAL
ITEM 1. CENTRAL CITY MEDIANS	\$22,585.00	\$22,750.00	\$26,482.04	\$51,450.00
ITEM 2. WESTSIDE CITY MEDIANS	\$14,560.00	\$12,480.00	\$13,519.74	\$37,730.00
GROUP II TOTAL (ITEMS 1 - 2):	\$37,145.00	\$35,230.00	\$40,001.78	\$89,180.00

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: LR

DATE: 12/1/09

CITY OF EL PASO BID TABULATION

BID ITEM: GROUNDS MAINTENANCE - CITY MEDIANS BID DATE: NOVEMBER 18, 2009		BID # 2010-036 DEPARTMENT: STREET		
	EVERGREEN LAWN SERVICE EL PASO, TX	GREEN SCENE INC. EL PASO, TX	H. REPAIR SOLUTIONS, INC. EL PASO, TX	LEDESMA'S EL PASO, TX
GROUP III: ANNUAL TOTALS STREET TREES	ANNUAL	ANNUAL	ANNUAL	ANNUAL
GROUP III TOTAL (A - O):	\$14,846.00	\$28,470.00	\$15,002.00	\$41,905.56
GROUP IV: MISCELLANEOUS ITEMS	ANNUAL	ANNUAL	ANNUAL	ANNUAL
GROUP IV TOTAL:	\$17,500.00	\$27,500.00	\$17,500.00	\$37,500.00
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. NO OPTION OFFERED	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS: BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	2% - 10 DAYS YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	NET - 30 DAYS YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	1% - 10 DAYS YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	5% - 10 DAYS YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: JR

DATE: 12/1/09

CITY OF EL PASO BID TABULATION

BID ITEM: GROUNDS MAINTENANCE - CITY MEDIANS
 BID DATE: NOVEMBER 18, 2009

BID # 2010-036
 DEPARTMENT: STREET

	RANSOM LAWN SERVICE, INC. EL PASO, TX			
GROUP I: ANNUAL TOTALS XERISCAPED MEDIANS	ANNUAL			
ITEM 1. CENTRAL MEDIANS/TRIANGLES	\$12,666.16			
ITEM 2. NORTHEAST MEDIANS/TRIANGLES	\$14,915.94			
ITEM 3. EASTSIDE MEDIANS/TRIANGLES	\$34,331.96			
ITEM 4. LOWER VALLEY MEDIANS/TRIANGLES	\$2,333.24			
ITEM 5. WESTSIDE MEDIANS/TRIANGLES	\$13,833.04			
GROUP I TOTAL (ITEMS 1 - 5):	\$78,080.34			
GROUP II: ANNUAL TOTALS TURF MEDIANS	ANNUAL			
ITEM 1. CENTRAL CITY MEDIANS	\$18,168.02			
ITEM 2. WESTSIDE CITY MEDIANS	\$8,710.00			
GROUP II TOTAL (ITEMS 1 - 2):	\$26,878.02			

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:

DATE: 12/1/09

RICKY ENTERPRISES
ATTN: RICKY NAVAR
1773 PALI DRIVE
EL PASO, TX 79936

RAINMAKER MAINTENANCE
ATTN: DOUGLAS GELO
2915 E. WYOMING AVENUE
EL PASO, TX 79903

JFL ENTERPRISE
151 S. RESLER DRIVE #168
EL PASO, TX 79912

MARTINEZ IRRIGATION &
LANDSCAPING
ATTN: LALO MARTINEZ
7724 TOLTEC DRIVE
EL PASO, TX 79912

GREEN SCENE, INC.
10950 PELLICANO DR., SUITE B
EL PASO, TX 79935

BORDER TM INDUSTRIES INC.
ATTN: BARRY STEPHENS
P. O. BOX 9091
EL PASO, TX 79982

THE GROWING CONCERN
1918 BASSETT AVENUE
EL PASO, TX 79901

SOTO'S LAWN SERVICE
208 GRAPHITE DRIVE
EL PASO, TX 79932

LIFE MANAGEMENT CENTER
FOR MH/MR SERVICES
ATTN: RICHARD T. GLENN
P. O. BOX 9997
EL PASO, TX 79990

ARRIBA MAINTENANCE
ATTN: SAM LUJAN
P. O. BOX 352
SAN ELIZARIO, TX 79849

HUMPHREY LESTER LANDSCAPING
160 MCCUTCHEON WAY
EL PASO, TX 79932

N.L.R. BUILDERS INC.
9708 CARNEGIE AVENUE
EL PASO, TX 79925

LEDESMA'S TREE & GARDEN SERVICE
P. O. BOX 290480
EL PASO, TX 79929-0480

RANSOM LAWN SERVICE
1315 MAGOFFIN AV.
EL PASO, TX 79901

JOE'S TREE SERVICE
ATTN: KEITH HENDERSON
4855 N. MESA SUITE #102
EL PASO, TX 79902

DOUBLE T CONSTRUCTION & LA MACETA
GARDENT CENTER
ATTN: TONY VILLEGAS
11410 MONTANA
EL PASO, TX 79936

ACCENT LANDSCAPING
& SPRINKLER INC.
150 EASY WAY LANE
EL PASO, TX 79932

GEMCO CONSTRUCTION INC.
615 SCHUSTER AVENUE #9-A
EL PASO, TX 79902

ARTS LANDSCAPING
8729 CATHEDRAL
EL PASO, TX 79907

ITS QUEST
ATTN: CYNTHIA CHAVEZ
6601 MONTANA SUITE E
EL PASO, TX 79925

MASTER CUTS LAWN & TREE SERVICE
ATTN: SID STEDMAN
447 EXECUTIVE CENTER BLVD.
EL PASO, TX 79902

HMB SPECIALIST COMMERCIAL
& INDUSTRIAL CONTRACTOR
ATTN: HECTOR M. BRIONES
6237 CLEVELAND AVENUE
EL PASO, TX 79905-3103

EL PASO DRAIN SERVICE
ATTN: MICHAEL GONZALEZ
P. O. BOX 640446
EL PASO, TX 79904-0446

LAWN SERVICE OF EL PASO
14572 ALAMEDA AVENUE
CLINT, TX 79836

EAGLE CONSTRUCTION CO.
11863 SAL BERROTERAN
EL PASO, TX 79936

RAFAEL MORALES
10916 LOMA DE COLOR
EL PASO, TX 79934

CH & JM CONSTRUCTION
ATTN: GRISELDA JUAREZ
11315 SHEFFIELD DR.
EL PASO, TEXAS 79927

H REPAIR SOLUTIONS
ATTN: ARTURO ESCALANTE
12243 DE LA CROIX
EL PASO, TX 79936-0948

TRUGREEN CHEMLAWN
ATTN: VERNON AUTREY, JR.
1330 NORTHWESTERN DRIVE
EL PASO, TX 79912

NATIVE LANDSCAPE
ATTN: ADAM NIETO
1713 GAMBLE QUAIL DRIVE
EL PASO, TX 79936

GOODWILL INDUSTRIES
ATTN: DESI SMITH
7015 ALAMEDA AVENUE
EL PASO, TX 79915

BUILDING EXPRESSIONS
ATTN: ADRIAN MENDOZA
P. O. BOX 1247
CANUTILLO, TX 79835

PRIDE MAINTENANCE
ATTN: JAVIER NAVARRO
1918 E. YANDELL DRIVE
EL PASO, TX 79903

EL PASO TRENCH SAFETY
ATTN: LOUIS CEPEDA
P. O. BOX 370196
EL PASO, TX 79937

TONEY'S MAINTENANCE
ATTN: ANN WASHINGTON
P.O. BOX 540397
EL PASO, TX 79904-0397