

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** ENVIRONMENTAL SERVICES AND CODE ENFORCEMENT

**AGENDA DATE:** February 11, 2013

**CONTACT PERSON/PHONE:** KURT FENSTERMACHER, DEPARTMENT OF ENVIRONMENTAL SERVICES INTERIM DIRECTOR, 621-6700  
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

Request that the Purchasing Manager of the Financial Services Department, Purchasing Division be authorized to purchase refuse and recycling containers. This purchase is being facilitated with Toter Inc. through HGAC (Houston-Galveston Area Council) Purchasing Cooperative Program Contract #GC01-11. The purchase consists of 5,000 refuse containers and 5,000 recycling containers AJ195- EVRII 79296 at \$46.00 each, plus shipping of \$19,550.00, for a total purchase of \$479,550.00.

**BACKGROUND / DISCUSSION:**

ESD has an inventory of over 300,000 containers for our solid waste customers. New containers are needed to replace containers lost or destroyed and to provide service to new housing areas. Toter Inc. has been the primary vendor for our container division and makes up approximately 90% of our assets. The container provided by Toter is the container that meets all specifications. We recommend selecting the Toter container because their containers are stackable when fully assembled in order to maximize efficiency, storage and increase safety.

**SELECTION SUMMARY:**

HGAC (Houston-Galveston Area Council) Purchasing Cooperative Program Contract #GC01-11.

**PRIOR COUNCIL ACTION:**

Council has approved similar purchases 2011-064 on October 26, 2010.

**AMOUNT AND SOURCE OF FUNDING:**

334-3150-34060-580090-PSWM00170  
Environmental Services Admin-Furniture and Fixtures-Environmental Svcs-Enviro Svcs Capital Outlay

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_  
Name Signature Date

**COUNCIL PROJECT FORM  
(COOPERATIVE CONTRACT)**

\*\*\*\*\*POSTING LANGUAGE BELOW\*\*\*\*\*

Please place the following item on the **CONSENT** agenda (under **PURCHASING REQUESTS, ETC.**) for the Council Meeting of **FEBRUARY 11, 2013**.

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order to Toter Incorporated, a contractor under Houston-Galveston Area Council Cooperative (HGAC), Contract #GC01-11 for the purchase of Refuse and Recycling Containers. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Houston-Galveston Area Council (HGAC) was approved by Mayor and City Council on May 8, 2007.

Department:	Environmental Services
Award to:	Toter, Incorporated Statesville, NC
Total Estimated Amount:	\$479,550.00
Account No.:	334-3150-34060-580090-PSWM00170
Funding Source:	Environmental Services Admin-Furniture and Fixtures Environmental Services-Environmental Services Capital Outlay
District(s):	All
Reference No.:	2013-137

This is a Cooperative, unit price contract.

\*\*\*\*\*ADDITIONAL INFO BELOW\*\*\*\*\*

*Dedicated to Outstanding Customer Service for a Better Community*

**S E R V I C E   S O L U T I O N S   S U C C E S S**



February 11, 2013

To: Bruce Collins, Purchasing Manager  
Rebecca Torres, Procurement Analyst

From: Kurt Fenstermacher, Interim Director

Date:

Subject: Refuse and Recycling Containers

HGAC (Houston-Galveston Area Council of Governments) Contract# GC01-11

The Environmental Services Department recommends utilizing HGAC (Houston-Galveston Area Council of Governments) Contract #GC01-11 Purchasing Cooperative Program to issue a \$479,550.00 purchase order to Toter Inc. for the acquisition of five thousand refuse containers and five thousand recycling containers. The total amount of the purchase of containers is \$479,550.00.

**1. Is there an urgent need for the product/service? In other words, is time of the essence?**

Yes, containers are needed to replace containers lost or destroyed and to provide service to new housing areas.

**2. Does the purchase through the Program promote the standardization of containers?**

Yes. The containers meet the specification of current automated collection processes in place.

**3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?**

No. None of the container companies are located within El Paso county.

**4. Do the available vendors have prior work experience and/or familiarity with the City?**

Yes, Toter Inc. has been the primary vendor for our container division. OTTO Environmental Systems were our previous vendor and Schaefer Systems International Inc. has provided containers on a test pilot program and all meet the criteria set by Environmental Service.

Mayor  
John F. Cook

**City Council**

*District 1*  
Ann Morgan Lilly

*District 2*  
Susie Byrd

*District 3*  
Emma Acosta

*District 4*  
Carl L. Robinson

*District 5*  
Rachel Quintana

*District 6*  
Eddie Holguin Jr.

*District 7*  
Steve Ortega

*District 8*  
Beto O'Rourke

City Manager  
Joyce A. Wilson



**5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?**

The price is reasonable and it is the only vendor that meets all specifications. One of the specifications is that containers be stackable fully assembled. This specification was required in order to maximize efficiency, storage and increase safety. If not stackable fully assembled could result in an increase of possible safety hazards due constantly removing and replacing wheels. Toter is the only vendor that has the design to stack the container fully assembled.

Specification #8= Containers must be designed so that each fully assembled container can be stacked inside another fully assembled for maximum efficiency in storage and delivery. Containers that will not nest inside another when fully assembled are not acceptable.

Note: 97% of our container inventory is from Toter with the same design and stackable feature.

The participation by the City of El Paso in the Texas Procurement and Support Services, State Contracts Program (HGAC Houston-Galveston Area Council) was approved by Mayor and City Council on May 8, 2007.

**Mayor**  
John F. Cook

**City Council**

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**City Manager**  
Joyce A. Wilson



**HGACBuy** THE SMART PURCHASING SOLUTION

- GENERAL PURPOSE & EMERGENCY VEHICLES
- INFRASTRUCTURE EQUIPMENT & SERVICES
- COMMUNICATIONS EQUIPMENT & SERVICES
- GROUPS FACILITIES & PARKS EQUIPMENT
- PUBLIC WORKS EQUIPMENT
- EMERGENCY EQUIPMENT & SUPPLIES
- CONSULTING LEASING & STAFFING SERVICES
- EMERGENCY PREPAREDNESS & DISASTER RECOVERY
- COOPERATIVE ENERGY PURCHASING

**PUBLIC WORKS EQUIPMENT**

- Section >> REFUSE & RECYCLING CONTAINERS & LIFTERS
- Contents
- Earth Moving & Construction Equipment - EM00-11a
- Earth Moving & Construction Equipment
- Pipe, Valves & Fittings (water service)
- Portable Construction & Maintenance Equipment
- Refuse & Recycling Containers & Lifters
- Refuse Handling Equipment - RH00-12
- Refuse Handling Equipment - RH00-12 (Park-Mor)
- Sewer Cleaning, Hydro-Excavating, Inspection Equipment & Miscellaneous Services

**Contract No.: GC01-11**

**Effective Date:** January 01, 2011 thru December 31, 2012

Note: The tables below show base bid items only. Other configurations, as well as many options and accessories are available. Some pricing requires a minimum quantity purchase. Please contact your preferred contractor to discuss your needs and obtain a written HGACBuy Contract Pricing Worksheet.

- Adrite
- Busch Systems International, Inc.
- Cascade Engineering
- Orbis Corporation
- Otto Environmental Systems
- Rehrig Pacific Company
- Snaefter Systems International, Inc.
- Teter Incorporated
- Waste & Recycling Plastic Containers

**Adrite**

Products: Big Belly Solar Compactor and Recycling Containers

H-GAC PRODUCT CODE	ITEM DESCRIPTION	OFFERED PRICE	MINIMUM QTY
CA001	Indoor Compactor - 50 4" X 26 1" W X 25 9" D, galvanized steel metal interior and exterior, heavy duty plastic side panels, trash bin, low-density polyethylene plastic, 1250lbs. max compaction force, plugs into standard 110v/220v outlets	\$3,750.00	1
DA002	Solar Compactor - 22 gallon bin, 50 4" X 26 1" W X 25 9" D, galvanized steel metal interior and exterior, heavy duty plastic side panels, trash bin, low-density polyethylene plastic, 1250lbs. max compaction force	\$1,850.00	1
DA003	Solar Compactor with 1 recycling unit, 50 gallon bin (19" X 19" X 34"), 50 1" W X 25 9" D X 50 4" H	\$4,807.00	1
DA004	Solar Compactor with 2 recycling units, 50 gallon bin (19" X 19" X 34"), 73 7" W X 25 9" D X 50 4" H	\$5,762.00	1

**H-GAC CONTACTS**

**LaWanda James**  
 (P): 713-993-4536  
 (F): 713-993-4546  
[lawanda.james@h-gac.com](mailto:lawanda.james@h-gac.com)

**VENDOR CONTACTS**

- Adrite**  
 Kathy Wright  
 (P): 817-640-3100  
 (F): 817-292-9593  
[Click here for Email](#)
- Busch Systems International Inc.**  
 Michelle Weiter  
 (P): 800-565-9931  
 (F): 703-725-8972  
[Click here for Email](#)
- Cascade Engineering Inc.**  
 Bill Moore  
 (P): 505-896-9626  
 (F): 616-975-4902  
[Click here for Email](#)
- Orbis Corporation**  
 David Wright  
 (P): 877-826-5545  
 (F): 410-745-1874  
[Click here for Email](#)
- Otto Environmental Systems (AZ)**  
 Eric Vele  
 (P): 800-795-6886  
 (F): 704-586-0896  
[Click here for Email](#)
- Rehrig Pacific Company**

	J. Teter			
AJ105	EVR52532 32 gallon residential rollout cart, automated dumping design, rotational molded, 10" wheels	\$34.25	1404	
AJ106	EVR 52535 35 gallon residential rollout cart, automated dumping design, rotational molded, 10" wheels	\$34.25	1404	
AJ107	EVR57564 64 gallon residential rollout cart, automated dumping design, rotational molded, 10" wheels	\$40.17	643	
AJ108	EVR57566 90 gallon residential rollout cart, automated dumping design, rotational molded, 10" wheels	\$45.35	636	
AJ109	EVR 76532 32 gallon capacity residential rollout cart, universal dumping design, rotational molded, rotating steel stop bar, 10" wheels	\$34.87	1404	
AJ180	EVR 76535 35 gallon capacity residential rollout cart, universal dumping design, rotational molded, rotating steel stop bar, 10" wheels	\$34.87	1404	
AJ191	EVR 76564 64 gallon capacity residential rollout cart, universal dumping design, rotational molded, rotating steel stop bar, 10" wheels	\$40.79	643	
AJ192	EVR 76566 90 gallon capacity residential rollout cart, universal dumping design, rotational molded, rotating steel stop bar, 10" wheels	\$46.97	636	
AJ223	EVR 879221 21 gallon capacity residential roll-out cart, universal dumping design, rotational molded, rotating steel stop bar, 10" wheels	\$33.84	1200	
AJ193	EVR 879248 48 gallon capacity residential rollout cart, universal dumping design, rotational molded, rotating steel stop bar, 10" wheels	\$37.65	500	
AJ194	EVR 879264 64 gallon capacity residential rollout cart, universal dumping design, rotational molded, rotating steel stop bar, 10" wheels	\$40.02	640	
AJ195	EVR 879290 90 gallon capacity residential rollout cart, universal dumping design, rotational molded, rotating steel stop bar, 10" wheels	\$46.29	588	416.20
AJ224	EVR 179896 96 gallon capacity residential "Bear Tight" cart, universal dumping design, rotating steel stop bar, 10" wheels	\$209.85	400	
BJ196	EVR Yard Waste Cart 76864 64 gallon capacity residential rollout cart for plant waste, universal dumping design, rotational molded, rotating steel stop bar, 10" wheels	\$54.02	640	
BJ197	EVR Yard Waste Cart 76866 90 gallon capacity residential rollout cart for plant waste, universal dumping design, rotational molded, rotating steel stop bar, 10" wheels	\$63.29	528	
BJ198	EVR Co-Collection Cart 77564 64 gallon capacity residential rollout cart, dual compartmentalized, universal dumping design, rotating steel stop bar, 10" wheels	\$73.13	360	
BJ199	EVR Co-Collection Cart 77590 90 gallon capacity residential rollout cart, dual compartmentalized, universal dumping design, rotating steel stop bar, 10" wheels	\$84.46	336	

AJ195 - EVR1179296 -

416.20