

**CITY OF EL PASO, TEXAS  
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Economic Development

CITY CLERK DEPT.

**AGENDA DATE:** February 13, 2997

07 FEB -5 PM 2:24

**CONTACT PERSON / PHONE:** Kathryn Dodson, 541-4872

**DISTRICT (S) AFFECTED:** All

**SUBJECT:**

**APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.**

Approve a resolution that the City Manager be authorized to sign a contract with the El Paso Hispanic Chamber of Commerce for \$90,000 for Fiscal Year 2007, for small business technical assistance (\$66,000) and Revolving Loan Fund Administration (\$24,000).

**BACKGROUND / DISCUSSION:**

**Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?**

The El Paso Hispanic Chamber of Commerce assists the Economic Development Department in assisting and advising small businesses for the purpose of creating and retaining jobs in the City of El Paso and in addition, assists the department with marketing and administration of the City/County Revolving Loan Fund Program.

**PRIOR COUNCIL ACTION:**

**Has the Council previously considered this item or a closely related one?**

Yes.

**AMOUNT AND SOURCE OF FUNDING:**

**How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?**

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**BOARD / COMMISSION ACTION:**

**Enter appropriate comments or N/A**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** \_\_\_\_\_

(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

# RESOLUTION

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF EL PASO:

THAT the City Manager be authorized to sign a contract with the El Paso Hispanic Chamber of Commerce for \$90,000.00 for Fiscal Year 2007, for Small Business Technical Assistance (\$66,000.00) and Revolving Loan Fund Administration (\$24,000.00).

ADOPTED this 13 day of February 2007.

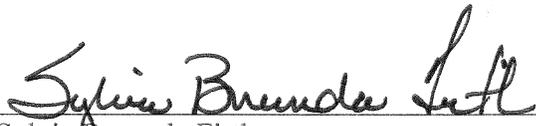
THE CITY OF EL PASO

\_\_\_\_\_  
John F. Cook  
Mayor

ATTEST:

\_\_\_\_\_  
Richarda Duffy Momsen  
City Clerk

APPROVED AS TO FORM:

  
\_\_\_\_\_  
Sylvia Borunda Firth  
Senior Assistant City Attorney

APPROVED AS TO CONTENT:

  
\_\_\_\_\_  
Kathryn B. Dodson, Director  
Economic Development Department

CITY CLERK DEPT.  
07 FEB -5 PM 2:24

STATE OF TEXAS )  
 )  
COUNTY OF EL PASO )

ECONOMIC DEVELOPMENT AGREEMENT

THIS Agreement is entered into by and between the CITY OF EL PASO ("City"), and THE EL PASO HISPANIC CHAMBER OF COMMERCE ("Contractor").

WHEREAS, Contractor agrees to provide small business technical assistance and to administer the revolving loan fund for a one-year period, and City agrees to provide funding for such services pursuant to this Agreement;

NOW, THEREFORE, in consideration of the promises and mutual agreements hereinafter set forth, the parties hereto do mutually agree as follows:

1. **DURATION.** The term of this Agreement shall begin September 1, 2006, and end on August 31, 2007.

2. **SCOPE.** Contractor agrees that any and all funds paid to it by the City shall be used as follows:

A. Small Business Assistance – Value \$66,000.00  
The Contractor shall assist the Economic Development Department of the City of El Paso in assisting and advising small business for the purpose of creating and retaining jobs in the City of El Paso in accordance with the Performance Goals and Measurements set forth in Exhibit "A" attached hereto and incorporated by reference.

B. City/County Revolving Loan Fund Program Administration – Value \$24,000.00  
The Contractor shall assist the Economic Development Department of the City of El Paso in marketing and administering the City/County Revolving Loan Fund in accordance with the Scope of Services set forth in Exhibit "B" attached hereto and incorporated herein by reference and using U.S. Department of Labor May 2005 Metropolitan Area Occupational Employment and Wage Estimates attached as Exhibit "C" as the wage criteria for the loans they package.

3. **PERSONNEL AND FACILITIES.** The Contractor represents:

A. That it has, or will secure at its own expense, all personnel required to perform the services under this contract and that such personnel shall not be employees of or have any contractual relationship with the City;

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CITY CLERK DEPT.

- B. That personnel whose duties include financial management or the management of money and who perform services under this contract shall be bonded by a surety acceptable to the City; and
- C. That the Contractor shall provide the City with copies of all criteria for selection of personnel and shall maintain such criteria in a current condition.
- D. Contractor shall provide such office space, equipment, supplies and other materials as may be necessary to accomplish the services outlined herein.

4. **INDEPENDENT CONTRACTOR.** It is expressly understood and agreed by and between the parties that Contractor is hired and engaged as an independent contractor and is not an officer, agent or employee of the City.

5. **PERFORMANCE.** The Parties hereby adopt the FY 2007 Performance Measurement Goals in Exhibits "A" and "B," attached hereto and incorporated herein for all purposes. The City shall have the right to monitor performance of the contract on a periodic basis to assure compliance with the provisions of this Agreement. The Contractor will provide assistance and information needed by the City in monitoring and evaluating the performance of the Contractor in all areas of accountability. Contract Performance reports shall be submitted within 15 days after the end of each quarter to the Director of the Economic Development Department.

6. **VISITS.** The City may visit the Contractor's premises at any time for the purpose of verifying that the Contractor is in compliance with the terms of this Agreement. Request for such visit by the City shall be made for the purposes of auditing, monitoring, or evaluating any federal, state, or City regulations which apply to this program.

7. **BUDGET.** Contractor shall maintain revenue provided by the City in a separate account in and shall maintain complete and accurate financial records of each expenditure of such revenue. Contractor shall report quarterly to the Director of Economic Development Department on such expenditures and on request of the City Manager shall make the records available for inspection and review.

Funds provided by the City may be spent by the Contractor for day-to-day operations including supplies, salaries, office rental, travel expenses and other administrative costs, only if directly related to the economic development goals stated herein. The City shall have the right to audit records and review the financial status of the project and, upon determination that unexpended funds will remain, shall at its sole option adjust the contract budget to reallocate such identified excess funds to other projects.

This Agreement is exclusively between the City and Contractor. Contractor shall provide to the City any and all documentation which may be required to substantiate the billings for the services provided hereunder.

8. **PAYMENT SCHEDULE.** Contractor must submit invoices with all applicable receipts evidencing monies that have been expended related to the services provided herein to the Director

of Economic Development Department. Payments will be made to Contractor on a quarterly basis, and only after the submission of reimbursement requests and approval by the Director of Economic Development Department based on demonstrated performance of objectives, to be documented as provided herein, with reports of activities conducted under this Agreement. The City shall not be billed for any expenses for which Contractor is reimbursed from any other source.

9. **TERMINATION.** Either party may terminate this Agreement, with or without cause, upon 30 days notice to the other party. In the event of early termination, any funds hereunder advanced which have not been spent or obligated according to the budget attached hereto, must be promptly reimbursed. Upon termination of this Agreement, the Contractor shall deliver to the City all papers, work papers, and other materials which the City is required to have in its possession.

In the event that the City terminates this Agreement or, in lieu of termination continues the Agreement on the condition that certain breaches or defaults of said contract are remedied within a reasonable period of time, the City shall reserve and retain the right to demand reimbursement of funds improperly allocated or spent by Contractor. In the event Contractor requests that City substantially amend the services to be delivered, as described herein, then City has the right to terminate this Agreement. Should City so terminate this Agreement then settlement of the Agreement so terminated shall be made.

10. **NOTICES.** All notices, communications and reports under this Agreement shall be either hand-delivered or mailed, postage prepaid in the United States Postal Service, to the respective parties at the respective addresses shown below, unless and until either party is otherwise notified in writing:

CITY: City Manager  
City of El Paso  
#2 Civic Center Plaza  
El Paso, Texas 79901-1196

With copy to: Kathryn B. Dodson  
Director of Economic Department  
#2 Civic Center Plaza  
El Paso, Texas 79901-1196

CONTRACTOR: Cindy Ramos-Davidson, President/CEO  
El Paso Hispanic Chamber of Commerce  
201 East Main  
El Paso, Texas 79901

11. **INDEMNIFICATION.** The City shall not be subject to any obligations or liabilities of the Contractor incurred in the performance of this Agreement. The Contractor expressly agrees to indemnify and hold harmless the City from any and all liabilities and obligations incurred due to its negligence, any actions outside its scope of authority, any of its negligent acts or any omission to act, any breach of contract, or actions of the Contractor outside the scope of this Agreement.

12. **LIABILITY INSURANCE.** The Contractor shall file a Certificate of Liability Insurance that is satisfactory to the City from an insurance company licensed to do business in Texas, which refers to this Agreement by date, certifying that such insurance coverage is in effect and naming Contractor as the insured and the City of El Paso as an additional insured. Minimum coverage provided by such policy shall be \$250,000 for each person and \$500,000 for each occurrence for bodily injury or death and \$100,000 per occurrence for damage to property. Such policy shall contain a provision that it shall not be canceled without notice to the City of El Paso.

13. **REGULATIONS.** Both parties hereto agree and recognize that laws, rules and regulations related to this Agreement and performance by either party are subject to change. As such, both parties specifically agree that any of the provisions in this Agreement may be changed to bring this program or the City of El Paso into compliance with such laws, rules, and regulations. Notice of such change will be given to the other party as soon as notice is received by either party of the changes in applicable laws, rules, and regulations; however, any such changes which must take effect to bring the City of El Paso or this program into compliance with such changes will take effect as soon as is needed to comply with such changes in the laws, rules, and regulations.

14. **NO ASSIGNMENT OF AGREEMENT.** Contractor shall not assign, delegate, or attempt to so convey an interest in this agreement. In the event Contractor does attempt to so convey an interest in this Agreement, said Agreement shall be terminable, at the discretion of the City, without notice to Contractor.

15. **COMPLIANCE WITH LAWS.** Contractor shall comply with all applicable federal, state and local law including all City ordinances, codes and regulations. In particular, Contractor must file the Assurance required under the City's ordinance to prohibit discrimination against disabled persons. Failure to do so in any manner which materially impairs the quality of performance hereunder, or affects the administration of the funds provided hereunder shall constitute a material breach of this Agreement.

16. **PROHIBITED ACTS.** Contractor covenants during this Agreement period that: (a) Conflict of Interest: It has had no interest in, and shall not acquire any interest, direct or indirect, in any contract or subcontract which will conflict in any manner or degree with the performance of the services performed under this Agreement. Any violation of this paragraph, with knowledge express or implied, by the Contractor shall render this Agreement voidable by the Mayor of the City of El Paso or by the El Paso City Council and shall entitle the City to appropriate reimbursement; (b) Discrimination: No person in the United States has been or will be, on the grounds of race, creed, color, national origin or sex, excluded from participation in, denied the benefits of, or subject to discrimination under, any program or activity funded in whole or in part with funds made available to the Contractor pursuant to the terms of this Agreement; (c) Discriminatory Criteria: Contractor may not utilize criteria or methods of administration which have the effect of subjecting individuals to discrimination on the basis of race, creed, color, sex or national origin, or of defeating or substantially impairing accomplishment of the objects of programs funded pursuant to this contract with respect to individuals of a particular race, color, national origin, creed or sex; (d) Prohibited Interests: No member, officer, or employee of the Contractor, or its designees or agents, or members of the governing body of the City of El Paso, and no other public officials of the City of El Paso who exercises any functions or responsibilities with respect to the program during his tenure or

for one (1) year thereafter, has had any interest, direct or indirect, in any contract or subcontract, or the proceeds thereof, for work performed in connection with the program assisted under this Agreement.

17. **NON-RELIGIOUS ACTIVITIES.** The Contractor will provide the stated services in a manner that is exclusively non-religious in nature and scope. There will be no religious services, proselytizing, instruction, or any other religious influences in connection with the stated services.

18. **ACCESSIBILITY STANDARDS.** Contractor must file the Assurance required under City Ordinance 9779, prohibiting discrimination against disabled persons. Failure to do so in any manner which impairs the quality of performance hereunder, or affects the administration of the funds provided hereunder shall constitute a breach of this Agreement. Contractor will comply with any federal law that applies to grantees of the City.

19. **SUBCONTRACTORS.** None of the services covered by this Agreement shall be subcontracted without the prior written consent of the City. The Contractor shall be fully responsible to the City for the acts and omissions of its subcontractors, and of persons either directly or indirectly employed by them.

20. **RATIFICATION.** The Parties acknowledge that similar services were provided by the Contractor to the City of El Paso and that the Contractor has been fully compensated by the City for all services and by approving this Agreement, the City Council ratifies the prior actions by the City Manager to procure the services.

21. **ENTIRE AGREEMENT.** This Agreement constitutes and expresses the entire agreement of the parties hereto in reference to the services of the Contractor for the City and in reference to any of the matters herein provided for or herein discussed or mentioned in reference to the providing of such services, all promises, representations, and understandings relative hereto being herein merged.

IN WITNESS WHEREOF, the Parties have executed this Agreement in the City of Paso on the 13 day of FEB 2007.

CITY CLERK DEPT.  
07 FEB -5 PM 2:25

CITY OF EL PASO

\_\_\_\_\_  
Joyce A. Wilson  
City Manager

APPROVED AS TO FORM:

Sylvia Brenda Firth  
Sylvia Brenda Firth  
Senior Assistant City Attorney

APPROVED AS TO CONTENT:

Kathryn B. Dodson  
Kathryn B. Dodson, Director  
Economic Development Department

(SIGNATURES CONTINUE ON FOLLOWING PAGE)

EL PASO HISPANIC CHAMBER  
OF COMMERCE

By: Cindy Ramos-Davidson

Name Printed: Cindy Ramos Davidson

Title: President and Chief Executive Officer

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**"EXHIBIT A"**

**El Paso Hispanic Chamber of Commerce  
2007 Performance Goals and Measurements**

Small Business Assistance – Value \$66,000

Objective: To provide technical assistance and support to local small, minority and women-owned businesses for entrepreneurial and business development to enhance market growth and job creation.

Measurements:

- 1) Provide direct technical assistance counseling and support to 100 businesses or micro enterprises within the following industry sectors:
  - a. Micro enterprises
  - b. Services
  - c. Technology
  - d. Manufacturing
- 2) Create 200 new jobs as a result of the direct technical assistance provided to businesses that meet or exceed the wages set forth in "Exhibit A-May 2005 Metropolitan Area Occupational Employment and Wage Estimates El Paso, TX; U.S. Department of Labor, Bureau of Labor Statistics."
- 3) Provide direct technical assistance and support to 25 businesses for the purpose of business development through government procurement.

Industry Sectors	Businesses Assisted		Jobs Created/ Retained		Location	Procurement Assistance		Wage Criteria (Appendix A)	Financing Assistance: New RLF Loans	
	Goal	Actual	Goal	Actual		Goal	Actual		Goal	Actual
Micro enterprise										Bank
Services										
Technology										
Manufacturing Suppliers										
	Goal	Actual	Goal	Actual		Goal	Actual		Goal	Actual
Total	100		200			25			\$300,000	

**"EXHIBIT B"**

**El Paso Hispanic Chamber of Commerce  
2007 Scope of Services**

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City/County Revolving Loan Fund Program Administration – Value \$24,000

Objective: Perform as administrator for City/County Revolving Loan Fund program and provide technical assistance to business clients relating to the loan program; including the following services:

- a. Serve as the initial Point of Contact for the RLF program and provide to applicants loan market, demographics and economic information;
- b. Manage outreach and marketing of program to attract potential small business clients through promotion in regular publications in Chamber newsletter, on-line newsletter and Chamber events;
- c. Initiate and engage in communication and training with participating and potential banks;
- d. Provide small business guidance and loan application packaging assistance to applicants;
- e. Review and evaluate applications submitted to RLF Board for consideration;
- f. Manage coordination of RLF Board, including member nominations, meeting scheduling, agendas and minutes;
- g. Maintain RLF program loan documentation files;
- h. Conduct and document follow-up services to existing loan recipients to maintain tracking of loan disbursement use, start-up success, job creation, etc.
- i. Comply with federal reporting requirements and prepare and submit quarterly, semi-annual and annual reports to NAD Bank, and the EDA on the status of loans both active and pending. All reports and documentation must be submitted to Economic Development Director for review and approval within at least 10 days prior to official due date.



**U.S. Department  
of Labor**  
Bureau of Labor  
Statistics

*Occupational Employment Statistics*

[www.bls.gov](http://www.bls.gov)

**FY07  
"Exhibit C"**

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[RELATED OES LINKS](#)



## May 2005 Metropolitan Area Occupational Employment and Wage Estimates

### El Paso, TX

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For metropolitan area definitions used by the OES survey, see the [MSA definitions](#) page.

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These estimates are calculated with data collected from employers in all industry sectors in El Paso, TX, a metropolitan statistical area in Texas. These and other data elements, including the 10th, 25th, 75th, and 90th percentile wages, are available in the [downloadable Excel files \(XLS\)](#).

#### [Links to OES estimates for other areas and States](#)

Major Occupational Groups in El Paso, TX (**Note**--clicking a link will scroll the page to the occupational group):

- [00-0000 All Occupations](#)
- [11-0000 Management Occupations](#)
- [13-0000 Business and Financial Operations Occupations](#)
- [15-0000 Computer and Mathematical Occupations](#)
- [17-0000 Architecture and Engineering Occupations](#)
- [19-0000 Life, Physical, and Social Science Occupations](#)
- [21-0000 Community and Social Services Occupations](#)
- [23-0000 Legal Occupations](#)
- [25-0000 Education, Training, and Library Occupations](#)
- [27-0000 Arts, Design, Entertainment, Sports, and Media Occupations](#)
- [29-0000 Healthcare Practitioner and Technical Occupations](#)
- [31-0000 Healthcare Support Occupations](#)
- [33-0000 Protective Service Occupations](#)
- [35-0000 Food Preparation and Serving Related Occupations](#)
- [37-0000 Building and Grounds Cleaning and Maintenance Occupations](#)
- [39-0000 Personal Care and Service Occupations](#)
- [41-0000 Sales and Related Occupations](#)
- [43-0000 Office and Administrative Support Occupations](#)
- [45-0000 Farming, Fishing, and Forestry Occupations](#)
- [47-0000 Construction and Extraction Occupations](#)

- 49-0000 **Installation, Maintenance, and Repair Occupations**
- 51-0000 **Production Occupations**
- 53-0000 **Transportation and Material Moving Occupations**

<b>All Occupations</b>						
			Wage Estimates			
Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
00-0000	<b>All Occupations</b>	257,490	\$10.54	\$14.10	\$29,330	2.7 %
<b>Management Occupations</b>						
			Wage Estimates			
Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
11-0000	<b>Management Occupations</b>	9,090	\$29.80	\$34.24	\$71,220	1.7 %
11-1011	<b>Chief Executives</b>	290	(5)	\$66.66	\$138,660	4.3 %
11-1021	<b>General and Operations Managers</b>	3,490	\$29.32	\$37.00	\$76,960	2.9 %
11-2021	<b>Marketing Managers</b>	150	\$31.21	\$34.01	\$70,740	5.9 %
11-2022	<b>Sales Managers</b>	340	\$32.38	\$33.82	\$70,350	4.2 %
11-2031	<b>Public Relations Managers</b>	40	\$27.37	\$37.29	\$77,570	12.4 %
11-3011	<b>Administrative Services Managers</b>	380	\$27.33	\$28.52	\$59,330	3.8 %
11-3021	<b>Computer and Information Systems Managers</b>	210	\$40.43	\$40.83	\$84,920	4.1 %
11-3031	<b>Financial Managers</b>	510	\$31.38	\$35.14	\$73,080	4.1 %

11-3041	<b>Compensation and Benefits Managers</b>	60	\$32.46	\$32.94	\$68,520	3.3 %
11-3042	<b>Training and Development Managers</b>	30	\$37.89	\$37.68	\$78,380	5.7 %
11-3049	<b>Human Resources Managers, All Other</b>	40	\$33.18	\$34.10	\$70,930	2.5 %
11-3051	<b>Industrial Production Managers</b>	240	\$34.13	\$37.17	\$77,320	3.5 %
11-3061	<b>Purchasing Managers</b>	70	\$36.44	\$35.29	\$73,400	5.2 %
11-3071	<b>Transportation, Storage, and Distribution Managers</b>	140	\$31.16	\$33.21	\$69,070	3.6 %
11-9021	<b>Construction Managers</b>	260	\$25.44	\$26.19	\$54,480	5.9 %
11-9031	<b>Education Administrators, Preschool and Child Care Center/Program</b>	60	\$14.33	\$15.65	\$32,550	7.0 %
11-9032	<b>Education Administrators, Elementary and Secondary School</b>	650	(4)	(4)	\$69,940	2.9 %
11-9033	<b>Education Administrators, Postsecondary</b>	70	\$32.10	\$38.67	\$80,440	16.2 %
11-9039	<b>Education Administrators, All Other</b>	50	\$30.53	\$28.93	\$60,180	4.9 %
11-9041	<b>Engineering Managers</b>	150	\$43.13	\$45.16	\$93,930	3.6 %
11-9051	<b>Food Service Managers</b>	410	\$20.27	\$22.06	\$45,880	3.7 %
11-9061	<b>Funeral Directors</b>	30	\$17.82	\$17.70	\$36,810	3.2 %
11-9111	<b>Medical and Health Services Managers</b>	400	\$29.92	\$32.48	\$67,560	3.1 %
11-9141	<b>Property, Real Estate, and Community</b>	420	\$14.60	\$15.06	\$31,320	3.5 %

	<b>Association Managers</b>					
11-9151	<b>Social and Community Service Managers</b>	180	\$16.48	\$18.81	\$39,120	6.9 %
11-9199	<b>Managers, All Other</b>	310	\$34.58	\$35.39	\$73,610	1.4 %
<b>Business and Financial Operations Occupations</b>						
		Wage Estimates				
Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
13-0000	<b>Business and Financial Operations Occupations</b>	6,560	\$21.74	\$23.63	\$49,150	2.7 %
13-1022	<b>Wholesale and Retail Buyers, Except Farm Products</b>	200	\$19.95	\$21.95	\$45,660	8.2 %
13-1023	<b>Purchasing Agents, Except Wholesale, Retail, and Farm Products</b>	350	\$19.53	\$20.82	\$43,310	3.7 %
13-1031	<b>Claims Adjusters, Examiners, and Investigators</b>	210	\$19.68	\$20.78	\$43,220	10.0 %
13-1041	<b>Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation</b>	410	\$22.19	\$23.04	\$47,920	2.2 %
13-1051	<b>Cost Estimators</b>	190	\$20.73	\$21.61	\$44,950	3.9 %
13-1071	<b>Employment, Recruitment, and Placement Specialists</b>	410	\$14.86	\$15.85	\$32,970	5.2 %
13-1072	<b>Compensation, Benefits, and Job Analysis Specialists</b>	210	\$22.12	\$24.72	\$51,430	11.1 %
13-1073	<b>Training and Development</b>	420	\$20.35	\$20.66	\$42,980	2.5 %

	<b>Specialists</b>					
13-1079	<b>Human Resources, Training, and Labor Relations Specialists, All Other</b>	90	\$20.22	\$22.41	\$46,610	2.8 %
13-1081	<b>Logisticians</b>	110	\$24.02	\$24.72	\$51,410	3.1 %
13-1111	<b>Management Analysts</b>	260	\$24.71	\$26.95	\$56,060	4.7 %
13-1121	<b>Meeting and Convention Planners</b>	(8)	\$15.76	\$15.30	\$31,810	6.7 %
13-1199	<b>Business Operations Specialists, All Other</b>	1,220	\$25.61	\$27.40	\$56,990	3.9 %
13-2011	<b>Accountants and Auditors</b>	1,250	\$22.83	\$24.63	\$51,240	3.0 %
13-2021	<b>Appraisers and Assessors of Real Estate</b>	(8)	\$17.51	\$22.15	\$46,080	16.0 %
13-2031	<b>Budget Analysts</b>	100	\$24.32	\$24.24	\$50,410	2.6 %
13-2041	<b>Credit Analysts</b>	70	\$22.51	\$26.38	\$54,870	18.3 %
13-2051	<b>Financial Analysts</b>	50	\$24.05	\$24.08	\$50,080	3.0 %
13-2052	<b>Personal Financial Advisors</b>	40	\$33.86	\$36.75	\$76,440	14.8 %
13-2053	<b>Insurance Underwriters</b>	80	\$22.46	\$24.46	\$50,880	4.8 %
13-2061	<b>Financial Examiners</b>	(8)	\$12.87	\$16.07	\$33,430	3.7 %
13-2071	<b>Loan Counselors</b>	30	\$13.05	\$14.33	\$29,800	7.4 %
13-2072	<b>Loan Officers</b>	360	\$22.90	\$28.79	\$59,880	20.8 %
13-2081	<b>Tax Examiners, Collectors, and Revenue Agents</b>	110	\$22.75	\$24.12	\$50,180	8.8 %
13-2082	<b>Tax Preparers</b>	(8)	\$10.43	\$11.57	\$24,070	7.2 %

13-2099	<u>Financial Specialists, All Other</u>	100	\$19.52	\$22.04	\$45,850	5.9 %
<b>Computer and Mathematical Occupations</b>						
			Wage Estimates			
Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
15-0000	<u>Computer and Mathematical Occupations</u>	2,600	\$23.60	\$25.14	\$52,290	3.1 %
15-1021	<u>Computer Programmers</u>	300	\$21.96	\$24.21	\$50,350	4.3 %
15-1031	<u>Computer Software Engineers, Applications</u>	(8)	\$31.70	\$33.39	\$69,450	6.7 %
15-1032	<u>Computer Software Engineers, Systems Software</u>	120	\$28.64	\$30.72	\$63,890	5.2 %
15-1041	<u>Computer Support Specialists</u>	590	\$16.29	\$17.33	\$36,050	2.6 %
15-1051	<u>Computer Systems Analysts</u>	(8)	\$27.86	\$29.48	\$61,320	1.5 %
15-1061	<u>Database Administrators</u>	130	\$24.78	\$25.77	\$53,600	4.5 %
15-1071	<u>Network and Computer Systems Administrators</u>	350	\$20.97	\$21.77	\$45,290	2.3 %
15-1081	<u>Network Systems and Data Communications Analysts</u>	270	\$27.42	\$30.58	\$63,600	4.9 %
15-1099	<u>Computer Specialists, All Other</u>	30	\$23.69	\$23.64	\$49,170	5.0 %
15-2031	<u>Operations Research Analysts</u>	40	\$33.08	\$31.90	\$66,360	4.4 %
<b>Architecture and Engineering Occupations</b>						

Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Wage Estimates			
			Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
17-0000	<b>Architecture and Engineering Occupations</b>	2,890	\$21.70	\$23.80	\$49,500	3.4 %
17-1011	<b>Architects, Except Landscape and Naval</b>	120	\$24.69	\$27.08	\$56,330	6.5 %
17-1022	<b>Surveyors</b>	70	\$19.78	\$25.03	\$52,060	21.0 %
17-2051	<b>Civil Engineers</b>	230	\$24.97	\$26.31	\$54,720	4.8 %
17-2071	<b>Electrical Engineers</b>	120	\$30.05	\$32.15	\$66,880	6.5 %
17-2072	<b>Electronics Engineers, Except Computer</b>	120	\$30.65	\$31.72	\$65,980	5.3 %
17-2111	<b>Health and Safety Engineers, Except Mining Safety Engineers and Inspectors</b>	30	\$23.48	\$22.69	\$47,200	11.1 %
17-2112	<b>Industrial Engineers</b>	260	\$31.62	\$32.64	\$67,880	3.4 %
17-2131	<b>Materials Engineers</b>	(8)	\$22.78	\$25.15	\$52,320	5.5 %
17-2141	<b>Mechanical Engineers</b>	300	\$24.43	\$27.24	\$56,660	10.6 %
17-2199	<b>Engineers, All Other</b>	80	\$29.50	\$30.04	\$62,480	5.1 %
17-3011	<b>Architectural and Civil Drafters</b>	160	\$14.09	\$13.84	\$28,780	5.4 %
17-3012	<b>Electrical and Electronics Drafters</b>	50	\$13.48	\$15.08	\$31,370	8.5 %
17-3013	<b>Mechanical Drafters</b>	50	\$18.79	\$18.74	\$38,990	3.4 %
17-3022	<b>Civil Engineering Technicians</b>	330	\$16.57	\$16.39	\$34,090	2.1 %

17-3023	<b>Electrical and Electronic Engineering Technicians</b>	190	\$23.91	\$26.18	\$54,450	10.3 %
17-3025	<b>Environmental Engineering Technicians</b>	(8)	\$20.92	\$20.82	\$43,290	8.3 %
17-3026	<b>Industrial Engineering Technicians</b>	190	\$19.03	\$20.40	\$42,440	4.4 %
17-3027	<b>Mechanical Engineering Technicians</b>	50	\$22.59	\$22.14	\$46,040	3.3 %
17-3031	<b>Surveying and Mapping Technicians</b>	170	\$11.52	\$12.59	\$26,180	5.6 %

**Life, Physical, and Social Science Occupations**

Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Wage Estimates			
			Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
19-0000	<b>Life, Physical, and Social Science Occupations</b>	970	\$19.70	\$22.55	\$46,900	6.1 %
19-2031	<b>Chemists</b>	50	\$20.10	\$23.44	\$48,760	15.3 %
19-2041	<b>Environmental Scientists and Specialists, Including Health</b>	70	\$20.76	\$23.29	\$48,440	8.5 %
19-3021	<b>Market Research Analysts</b>	140	\$18.32	\$20.36	\$42,350	6.2 %
19-3031	<b>Clinical, Counseling, and School Psychologists</b>	50	\$31.31	\$32.07	\$66,710	2.8 %
19-4011	<b>Agricultural and Food Science Technicians</b>	50	\$13.16	\$13.48	\$28,040	2.4 %
19-4031	<b>Chemical Technicians</b>	30	\$15.90	\$18.06	\$37,570	14.9 %
	<b>Environmental Science</b>					

19-4091	<b>and Protection Technicians, Including Health</b>	130	\$15.55	\$15.60	\$32,450	2.9 %
<b>Community and Social Services Occupations</b>						
			Wage Estimates			
Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
21-0000	<b>Community and Social Services Occupations</b>	2,700	\$16.88	\$18.22	\$37,900	9.9 %
21-1011	<b>Substance Abuse and Behavioral Disorder Counselors</b>	50	\$15.95	\$15.44	\$32,120	8.0 %
21-1012	<b>Educational, Vocational, and School Counselors</b>	650	\$25.50	\$24.98	\$51,950	6.4 %
21-1014	<b>Mental Health Counselors</b>	(8)	\$20.19	\$20.23	\$42,080	5.1 %
21-1015	<b>Rehabilitation Counselors</b>	80	\$14.85	\$14.49	\$30,130	4.3 %
21-1021	<b>Child, Family, and School Social Workers</b>	410	\$14.27	\$15.15	\$31,520	3.4 %
21-1022	<b>Medical and Public Health Social Workers</b>	200	\$23.99	\$23.87	\$49,650	2.6 %
21-1023	<b>Mental Health and Substance Abuse Social Workers</b>	90	\$16.34	\$16.99	\$35,330	7.5 %
21-1091	<b>Health Educators</b>	80	\$14.91	\$14.88	\$30,940	5.0 %
21-1093	<b>Social and Human Service Assistants</b>	450	\$6.62	\$8.27	\$17,210	4.2 %
21-2011	<b>Clergy</b>	(8)	\$16.71	\$21.15	\$43,990	5.2 %
<b>Legal Occupations</b>						

			Wage Estimates			
Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
23-0000	<u>Legal Occupations</u>	1,250	\$28.73	\$36.52	\$75,960	8.1 %
23-1011	<u>Lawyers</u>	700	\$42.80	\$48.11	\$100,070	9.0 %
23-2011	<u>Paralegals and Legal Assistants</u>	170	\$19.24	\$19.86	\$41,310	5.2 %
23-2092	<u>Law Clerks</u>	60	\$18.71	\$18.46	\$38,400	2.4 %
23-2093	<u>Title Examiners, Abstractors, and Searchers</u>	(8)	\$21.37	\$21.30	\$44,310	10.8 %
23-2099	<u>Legal Support Workers, All Other</u>	90	\$19.79	\$19.70	\$40,980	3.2 %

**Education, Training, and Library Occupations**

			Wage Estimates			
Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
25-0000	<u>Education, Training, and Library Occupations</u>	21,990	\$18.80	\$18.77	\$39,040	2.2 %
25-1011	<u>Business Teachers, Postsecondary</u>	200	(4)	(4)	\$59,430	9.8 %
25-1021	<u>Computer Science Teachers, Postsecondary</u>	150	(4)	(4)	\$52,840	4.7 %
25-1063	<u>Economics Teachers, Postsecondary</u>	40	(4)	(4)	\$62,310	7.9 %
25-1071	<u>Health Specialties Teachers, Postsecondary</u>	(8)	(4)	(4)	\$60,590	29.0 %

25-1081	<b>Education Teachers, Postsecondary</b>	170	(4)	(4)	\$38,520	6.4 %
25-1122	<b>Communications Teachers, Postsecondary</b>	80	(4)	(4)	\$51,470	9.9 %
25-1123	<b>English Language and Literature Teachers, Postsecondary</b>	210	(4)	(4)	\$46,390	7.2 %
25-1194	<b>Vocational Education Teachers, Postsecondary</b>	430	\$14.24	\$16.48	\$34,270	6.5 %
25-2011	<b>Preschool Teachers, Except Special Education</b>	480	\$14.32	\$14.11	\$29,360	8.8 %
25-2021	<b>Elementary School Teachers, Except Special Education</b>	4,870	(4)	(4)	\$42,560	1.6 %
25-2022	<b>Middle School Teachers, Except Special and Vocational Education</b>	2,580	(4)	(4)	\$41,230	1.6 %
25-2031	<b>Secondary School Teachers, Except Special and Vocational Education</b>	3,450	(4)	(4)	\$42,480	2.4 %
25-2032	<b>Vocational Education Teachers, Secondary School</b>	350	(4)	(4)	\$44,770	1.8 %
25-2041	<b>Special Education Teachers, Preschool, Kindergarten, and Elementary School</b>	720	(4)	(4)	\$39,580	1.6 %
25-3011	<b>Adult Literacy, Remedial Education, and GED Teachers and Instructors</b>	(8)	\$15.33	\$16.41	\$34,140	6.2 %
25-3021	<b>Self-Enrichment Education Teachers</b>	(8)	\$16.91	\$15.26	\$31,750	20.3 %
25-3099	<b>Teachers and Instructors, All Other</b>	980	(4)	(4)	\$20,670	9.4 %
25-4012	<b>Curators</b>	30	\$14.61	\$15.89	\$33,060	13.3 %

25-4021	<u>Librarians</u>	340	\$22.04	\$21.45	\$44,610	3.0 %
25-4031	<u>Library Technicians</u>	50	\$14.19	\$15.96	\$33,190	10.1 %
25-9031	<u>Instructional Coordinators</u>	290	\$30.01	\$29.45	\$61,250	2.8 %
25-9041	<u>Teacher Assistants</u>	2,480	(4)	(4)	\$19,320	4.1 %

**Arts, Design, Entertainment, Sports, and Media Occupations**

Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Wage Estimates			
			Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
27-0000	<u>Arts, Design, Entertainment, Sports, and Media Occupations</u>	2,110	\$12.54	\$15.30	\$31,820	4.5 %
27-1011	<u>Art Directors</u>	(8)	\$24.19	\$27.00	\$56,170	3.6 %
27-1023	<u>Floral Designers</u>	60	\$9.44	\$10.61	\$22,060	12.2 %
27-1024	<u>Graphic Designers</u>	150	\$13.14	\$14.70	\$30,580	4.0 %
27-1025	<u>Interior Designers</u>	30	\$16.41	\$18.81	\$39,120	13.4 %
27-1026	<u>Merchandise Displayers and Window Trimmers</u>	140	\$9.16	\$9.68	\$20,130	4.7 %
27-2012	<u>Producers and Directors</u>	60	\$19.49	\$19.33	\$40,200	5.3 %
27-2022	<u>Coaches and Scouts</u>	260	(4)	(4)	\$30,540	18.5 %
27-3011	<u>Radio and Television Announcers</u>	70	\$12.56	\$18.44	\$38,360	26.1 %
27-3022	<u>Reporters and Correspondents</u>	70	\$10.91	\$11.17	\$23,230	7.1 %
	<u>Public Relations</u>					6.4

27-3031	<b>Specialists</b>	230	\$15.38	\$17.73	\$36,870	%
27-3042	<b>Technical Writers</b>	60	\$19.33	\$20.43	\$42,500	5.2 %
27-3043	<b>Writers and Authors</b>	50	\$15.90	\$19.06	\$39,650	5.5 %
27-4011	<b>Audio and Video Equipment Technicians</b>	30	\$12.52	\$13.53	\$28,140	6.4 %
27-4012	<b>Broadcast Technicians</b>	110	\$8.76	\$11.43	\$23,780	6.8 %
27-4021	<b>Photographers</b>	110	\$11.14	\$12.19	\$25,360	7.2 %

**Healthcare Practitioner and Technical Occupations**

		Wage Estimates				
Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
29-0000	<b>Healthcare Practitioner and Technical Occupations</b>	11,800	\$24.61	\$29.65	\$61,670	4.5 %
29-1011	<b>Chiropractors</b>	30	\$33.16	\$38.51	\$80,100	20.5 %
29-1021	<b>Dentists, General</b>	130	\$66.68	\$70.90	\$147,460	10.7 %
29-1031	<b>Dietitians and Nutritionists</b>	80	\$21.87	\$23.48	\$48,830	6.0 %
29-1051	<b>Pharmacists</b>	380	\$46.78	\$45.79	\$95,240	2.0 %
29-1067	<b>Surgeons</b>	(8)	(5)	(5)	(5)	8.7 %
29-1069	<b>Physicians and Surgeons, All Other</b>	140	\$62.06	\$60.07	\$124,940	16.8 %
29-1071	<b>Physician Assistants</b>	50	(8)	(8)	(8)	(8)
29-1111	<b>Registered Nurses</b>	4,690	\$26.72	\$25.92	\$53,920	3.4 %
	<b>Occupational</b>					3.7

29-1122	<b>Therapists</b>	220	\$32.07	\$33.28	\$69,220	%
29-1123	<b>Physical Therapists</b>	340	\$34.49	\$38.00	\$79,050	4.1 %
29-1126	<b>Respiratory Therapists</b>	160	\$20.17	\$20.34	\$42,300	1.8 %
29-1127	<b>Speech-Language Pathologists</b>	310	\$27.78	\$28.75	\$59,800	3.2 %
29-1131	<b>Veterinarians</b>	40	\$37.42	\$35.56	\$73,960	12.6 %
29-2011	<b>Medical and Clinical Laboratory Technologists</b>	240	\$22.40	\$22.43	\$46,660	2.8 %
29-2012	<b>Medical and Clinical Laboratory Technicians</b>	320	\$12.39	\$12.62	\$26,250	3.0 %
29-2021	<b>Dental Hygienists</b>	130	\$24.74	\$24.36	\$50,660	2.0 %
29-2031	<b>Cardiovascular Technologists and Technicians</b>	100	\$19.61	\$20.59	\$42,830	6.1 %
29-2032	<b>Diagnostic Medical Sonographers</b>	50	\$26.25	\$26.56	\$55,250	4.6 %
29-2033	<b>Nuclear Medicine Technologists</b>	(8)	\$36.02	\$31.88	\$66,310	2.8 %
29-2034	<b>Radiologic Technologists and Technicians</b>	310	\$23.11	\$23.81	\$49,530	5.5 %
29-2041	<b>Emergency Medical Technicians and Paramedics</b>	260	\$11.27	\$11.86	\$24,680	9.7 %
29-2051	<b>Dietetic Technicians</b>	(8)	\$14.01	\$14.93	\$31,050	15.5 %
29-2052	<b>Pharmacy Technicians</b>	560	\$10.87	\$11.37	\$23,660	2.1 %
29-2054	<b>Respiratory Therapy Technicians</b>	170	\$18.51	\$18.34	\$38,140	5.8 %
29-2055	<b>Surgical Technologists</b>	250	\$16.66	\$16.52	\$34,360	2.5 %
29-2056	<b>Veterinary Technologists and</b>	100	\$9.62	\$10.75	\$22,360	12.7

	<b>Technicians</b>					%
29-2061	<b>Licensed Practical and Licensed Vocational Nurses</b>	1,160	\$17.59	\$18.37	\$38,200	2.6 %
29-2071	<b>Medical Records and Health Information Technicians</b>	180	\$14.02	\$14.22	\$29,590	8.2 %
29-2081	<b>Opticians, Dispensing</b>	110	\$9.51	\$9.94	\$20,680	4.4 %
29-2099	<b>Health Technologists and Technicians, All Other</b>	90	\$11.34	\$11.99	\$24,930	2.4 %
29-9011	<b>Occupational Health and Safety Specialists</b>	90	\$14.87	\$18.32	\$38,100	11.3 %
29-9099	<b>Healthcare Practitioner and Technical Workers, All Other</b>	40	\$12.36	\$18.00	\$37,450	13.1 %

**Healthcare Support Occupations**

Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Wage Estimates			
			Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
31-0000	<b>Healthcare Support Occupations</b>	5,610	\$8.29	\$9.26	\$19,270	4.2 %
31-1011	<b>Home Health Aides</b>	1,820	\$6.38	\$6.57	\$13,670	4.0 %
31-1012	<b>Nursing Aides, Orderlies, and Attendants</b>	1,740	\$8.67	\$9.18	\$19,100	2.6 %
31-2011	<b>Occupational Therapist Assistants</b>	90	\$14.59	\$15.94	\$33,160	15.2 %
31-2012	<b>Occupational Therapist Aides</b>	(8)	\$10.21	\$10.46	\$21,750	15.1 %
31-2021	<b>Physical Therapist Assistants</b>	160	\$19.72	\$18.95	\$39,420	10.5 %
31-2022	<b>Physical Therapist</b>	160	\$8.58	\$8.66	\$18,000	6.4 %

	<b>Aides</b>					%
31-9011	<b>Massage Therapists</b>	(8)	\$8.22	\$9.10	\$18,940	6.4 %
31-9091	<b>Dental Assistants</b>	360	\$12.14	\$12.22	\$25,410	1.9 %
31-9092	<b>Medical Assistants</b>	650	\$9.81	\$10.28	\$21,390	5.1 %
31-9093	<b>Medical Equipment Preparers</b>	60	\$10.64	\$11.02	\$22,930	5.4 %
31-9094	<b>Medical Transcriptionists</b>	100	\$12.72	\$13.02	\$27,080	2.5 %
31-9096	<b>Veterinary Assistants and Laboratory Animal Caretakers</b>	(8)	\$6.16	\$6.12	\$12,720	7.4 %
31-9099	<b>Healthcare Support Workers, All Other</b>	380	\$11.63	\$11.73	\$24,410	7.5 %

**Protective Service Occupations**

Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Wage Estimates			
			Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
33-0000	<b>Protective Service Occupations</b>	9,910	\$15.81	\$16.74	\$34,820	9.8 %
33-1012	<b>First-Line Supervisors/Managers of Police and Detectives</b>	300	\$34.74	\$35.92	\$74,710	3.0 %
33-1099	<b>First-Line Supervisors/Managers, Protective Service Workers, All Other</b>	150	\$30.58	\$28.06	\$58,370	9.8 %
33-3021	<b>Detectives and Criminal Investigators</b>	600	\$25.88	\$27.67	\$57,550	6.8 %
33-3051	<b>Police and Sheriff's Patrol Officers</b>	2,030	\$21.96	\$21.41	\$44,540	2.4 %
33-9021	<b>Private Detectives and</b>	90	\$18.41	\$17.17	\$35,710	3.1 %

<b>Investigators</b>						%
33-9032	<b>Security Guards</b>	3,060	\$7.41	\$8.77	\$18,240	6.0 %
33-9092	<b>Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers</b>	230	\$6.18	\$6.23	\$12,950	3.7 %
33-9099	<b>Protective Service Workers, All Other</b>	920	\$22.39	\$21.34	\$44,390	3.6 %
<b>Food Preparation and Serving Related Occupations</b>						
			Wage Estimates			
Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
35-0000	<b>Food Preparation and Serving Related Occupations</b>	24,130	\$6.49	\$7.19	\$14,960	1.3 %
35-1011	<b>Chefs and Head Cooks</b>	160	\$13.66	\$15.40	\$32,030	10.1 %
35-1012	<b>First-Line Supervisors/Managers of Food Preparation and Serving Workers</b>	2,160	\$11.04	\$11.68	\$24,290	3.3 %
35-2011	<b>Cooks, Fast Food</b>	580	\$6.49	\$6.70	\$13,940	3.0 %
35-2012	<b>Cooks, Institution and Cafeteria</b>	670	\$9.49	\$9.56	\$19,890	3.3 %
35-2014	<b>Cooks, Restaurant</b>	1,700	\$7.64	\$7.60	\$15,800	2.4 %
35-2015	<b>Cooks, Short Order</b>	270	\$6.60	\$6.79	\$14,120	4.1 %
35-2021	<b>Food Preparation Workers</b>	1,020	\$7.08	\$7.16	\$14,890	1.7 %
35-3011	<b>Bartenders</b>	860	\$6.35	\$6.73	\$14,000	3.2 %
	<b>Combined Food</b>					

35-3021	<b>Preparation and Serving Workers, Including Fast Food</b>	8,690	\$6.30	\$6.43	\$13,370	1.9 %
35-3022	<b>Counter Attendants, Cafeteria, Food Concession, and Coffee Shop</b>	710	\$6.40	\$6.72	\$13,980	2.5 %
35-3031	<b>Waiters and Waitresses</b>	4,410	\$6.24	\$6.56	\$13,640	2.4 %
35-3041	<b>Food Servers, Nonrestaurant</b>	470	\$6.34	\$6.41	\$13,340	3.9 %
35-9011	<b>Dining Room and Cafeteria Attendants and Bartender Helpers</b>	910	\$6.18	\$6.18	\$12,840	2.4 %
35-9021	<b>Dishwashers</b>	850	\$6.17	\$6.13	\$12,760	1.6 %
35-9031	<b>Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop</b>	620	\$6.25	\$6.26	\$13,020	2.5 %

**Building and Grounds Cleaning and Maintenance Occupations**

Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Wage Estimates			
			Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
37-0000	<b>Building and Grounds Cleaning and Maintenance Occupations</b>	7,430	\$7.10	\$7.91	\$16,450	2.3 %
37-1011	<b>First-Line Supervisors/Managers of Housekeeping and Janitorial Workers</b>	240	\$11.41	\$12.37	\$25,720	3.9 %
37-1012	<b>First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers</b>	120	\$14.00	\$14.96	\$31,130	6.8 %

37-2011	<b>Janitors and Cleaners, Except Maids and Housekeeping Cleaners</b>	4,360	\$7.18	\$7.81	\$16,230	3.4 %
37-2012	<b>Maids and Housekeeping Cleaners</b>	1,540	\$6.34	\$6.36	\$13,230	2.2 %
37-2021	<b>Pest Control Workers</b>	70	\$12.95	\$13.39	\$27,860	4.0 %
37-3011	<b>Landscaping and Groundskeeping Workers</b>	1,010	\$7.94	\$8.22	\$17,100	2.8 %

**Personal Care and Service Occupations**

Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Wage Estimates			
			Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
39-0000	<b>Personal Care and Service Occupations</b>	8,080	\$6.46	\$7.27	\$15,120	3.7 %
39-1021	<b>First-Line Supervisors/Managers of Personal Service Workers</b>	250	\$11.01	\$12.75	\$26,520	7.1 %
39-2021	<b>Nonfarm Animal Caretakers</b>	110	\$9.58	\$9.09	\$18,900	8.7 %
39-3031	<b>Ushers, Lobby Attendants, and Ticket Takers</b>	(8)	\$6.26	\$6.26	\$13,010	4.0 %
39-3091	<b>Amusement and Recreation Attendants</b>	370	\$6.66	\$7.22	\$15,010	5.6 %
39-3093	<b>Locker Room, Coatroom, and Dressing Room Attendants</b>	60	\$6.17	\$6.47	\$13,460	8.0 %
39-4021	<b>Funeral Attendants</b>	100	\$7.75	\$7.71	\$16,030	2.1 %
39-5012	<b>Hairdressers, Hairstylists, and</b>	540	\$6.68	\$8.15	\$16,960	12.4 %

	<b>Cosmetologists</b>					
39-5092	<b>Manicurists and Pedicurists</b>	90	\$7.72	\$7.54	\$15,690	4.5 %
39-6011	<b>Baggage Porters and Bellhops</b>	40	\$6.13	\$6.06	\$12,600	4.2 %
39-9011	<b>Child Care Workers</b>	1,180	\$6.48	\$6.72	\$13,970	2.9 %
39-9021	<b>Personal and Home Care Aides</b>	3,960	\$6.14	\$6.02	\$12,510	3.1 %
39-9031	<b>Fitness Trainers and Aerobics Instructors</b>	380	\$10.65	\$11.55	\$24,020	9.3 %
39-9032	<b>Recreation Workers</b>	380	\$7.55	\$8.57	\$17,810	4.7 %
39-9041	<b>Residential Advisors</b>	(8)	\$10.88	\$11.93	\$24,820	6.0 %
39-9099	<b>Personal Care and Service Workers, All Other</b>	30	\$8.51	\$8.95	\$18,610	9.7 %

**Sales and Related Occupations**

Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Wage Estimates			
			Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
41-0000	<b>Sales and Related Occupations</b>	28,720	\$8.21	\$11.56	\$24,040	3.1 %
41-1011	<b>First-Line Supervisors/Managers of Retail Sales Workers</b>	2,810	\$12.99	\$15.20	\$31,620	3.4 %
41-1012	<b>First-Line Supervisors/Managers of Non-Retail Sales Workers</b>	470	\$23.37	\$24.90	\$51,780	4.1 %
41-2011	<b>Cashiers</b>	7,050	\$6.68	\$6.98	\$14,530	1.2 %
41-2021	<b>Counter and Rental Clerks</b>	1,100	\$7.37	\$9.31	\$19,360	7.3 %

41-2022	<b>Parts Salespersons</b>	900	\$10.67	\$11.30	\$23,510	5.2 %
41-2031	<b>Retail Salespersons</b>	10,360	\$7.41	\$8.81	\$18,330	2.7 %
41-3011	<b>Advertising Sales Agents</b>	250	\$16.61	\$17.46	\$36,320	11.4 %
41-3021	<b>Insurance Sales Agents</b>	410	\$14.64	\$24.38	\$50,710	14.5 %
41-3031	<b>Securities, Commodities, and Financial Services Sales Agents</b>	130	\$20.45	\$31.24	\$64,980	21.2 %
41-3041	<b>Travel Agents</b>	90	\$8.76	\$8.77	\$18,230	12.8 %
41-3099	<b>Sales Representatives, Services, All Other</b>	360	\$21.83	\$24.43	\$50,810	7.5 %
41-4011	<b>Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products</b>	300	\$13.36	\$19.29	\$40,120	13.2 %
41-4012	<b>Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products</b>	2,140	\$21.64	\$22.73	\$47,280	7.1 %
41-9011	<b>Demonstrators and Product Promoters</b>	(8)	\$8.36	\$9.58	\$19,920	3.9 %
41-9022	<b>Real Estate Sales Agents</b>	(8)	\$20.74	\$25.38	\$52,800	18.6 %
41-9031	<b>Sales Engineers</b>	70	\$28.69	\$26.42	\$54,950	7.8 %
41-9099	<b>Sales and Related Workers, All Other</b>	240	\$12.50	\$13.49	\$28,070	4.6 %

**Office and Administrative Support Occupations**

Occupation Code	Occupation Title (click on the occupation title to	Employment (1)	Wage Estimates			
			Median Hourly	Mean Hourly	Mean Annual	Mean RSE

	view an occupational profile)				(2)	(3)
43-0000	<b>Office and Administrative Support Occupations</b>	45,680	\$10.63	\$11.55	\$24,020	2.2 %
43-1011	<b>First-Line Supervisors/Managers of Office and Administrative Support Workers</b>	3,030	\$16.80	\$18.36	\$38,180	2.2 %
43-2011	<b>Switchboard Operators, Including Answering Service</b>	530	\$7.66	\$8.29	\$17,250	6.4 %
43-3011	<b>Bill and Account Collectors</b>	760	\$10.59	\$11.11	\$23,120	2.5 %
43-3021	<b>Billing and Posting Clerks and Machine Operators</b>	870	\$10.81	\$11.02	\$22,920	2.5 %
43-3031	<b>Bookkeeping, Accounting, and Auditing Clerks</b>	2,940	\$11.67	\$11.91	\$24,780	2.0 %
43-3051	<b>Payroll and Timekeeping Clerks</b>	370	\$12.72	\$13.12	\$27,300	2.1 %
43-3061	<b>Procurement Clerks</b>	220	\$13.37	\$13.99	\$29,100	4.0 %
43-3071	<b>Tellers</b>	1,100	\$9.80	\$9.90	\$20,580	2.0 %
43-4021	<b>Correspondence Clerks</b>	40	\$13.72	\$11.77	\$24,470	13.9 %
43-4041	<b>Credit Authorizers, Checkers, and Clerks</b>	60	\$10.27	\$11.88	\$24,710	15.2 %
43-4051	<b>Customer Service Representatives</b>	4,070	\$11.28	\$11.40	\$23,710	1.5 %
43-4061	<b>Eligibility Interviewers, Government Programs</b>	30	\$15.41	\$14.67	\$30,500	7.4 %
43-4071	<b>File Clerks</b>	500	\$8.89	\$9.64	\$20,060	3.3 %
43-4081	<b>Hotel, Motel, and Resort Desk Clerks</b>	310	\$6.59	\$6.71	\$13,970	3.5 %

43-4111	<b>Interviewers, Except Eligibility and Loan</b>	(8)	\$12.60	\$12.70	\$26,420	3.8 %
43-4121	<b>Library Assistants, Clerical</b>	270	\$10.57	\$10.64	\$22,130	4.0 %
43-4131	<b>Loan Interviewers and Clerks</b>	310	\$12.37	\$13.16	\$27,370	7.8 %
43-4141	<b>New Accounts Clerks</b>	170	\$13.74	\$13.65	\$28,390	5.3 %
43-4151	<b>Order Clerks</b>	260	\$9.38	\$10.70	\$22,260	6.4 %
43-4161	<b>Human Resources Assistants, Except Payroll and Timekeeping</b>	370	\$12.75	\$13.04	\$27,120	2.6 %
43-4171	<b>Receptionists and Information Clerks</b>	2,160	\$8.17	\$8.57	\$17,820	2.4 %
43-4181	<b>Reservation and Transportation Ticket Agents and Travel Clerks</b>	170	\$12.17	\$14.04	\$29,200	7.5 %
43-4199	<b>Information and Record Clerks, All Other</b>	1,070	\$12.35	\$13.89	\$28,880	10.0 %
43-5011	<b>Cargo and Freight Agents</b>	300	\$13.67	\$15.32	\$31,870	7.2 %
43-5021	<b>Couriers and Messengers</b>	(8)	\$6.39	\$6.86	\$14,260	6.8 %
43-5031	<b>Police, Fire, and Ambulance Dispatchers</b>	220	\$15.15	\$14.86	\$30,900	3.6 %
43-5032	<b>Dispatchers, Except Police, Fire, and Ambulance</b>	510	\$12.12	\$12.75	\$26,510	3.4 %
43-5041	<b>Meter Readers, Utilities</b>	70	\$10.43	\$10.75	\$22,370	2.8 %
43-5051	<b>Postal Service Clerks</b>	110	\$23.71	\$23.20	\$48,250	(8)
43-5052	<b>Postal Service Mail Carriers</b>	510	\$22.88	\$22.32	\$46,430	(8)
	<b>Postal Service Mail Sorters, Processors,</b>					

43-5053	<b>and Processing Machine Operators</b>	220	\$21.42	\$20.38	\$42,400	(8)
43-5061	<b>Production, Planning, and Expediting Clerks</b>	570	\$12.01	\$13.02	\$27,070	8.4 %
43-5071	<b>Shipping, Receiving, and Traffic Clerks</b>	1,640	\$9.33	\$9.81	\$20,410	2.0 %
43-5081	<b>Stock Clerks and Order Fillers</b>	3,160	\$8.00	\$8.65	\$17,990	1.9 %
43-5111	<b>Weighers, Measurers, Checkers, and Samplers, Recordkeeping</b>	260	\$8.61	\$10.36	\$21,560	6.3 %
43-6011	<b>Executive Secretaries and Administrative Assistants</b>	2,640	\$13.45	\$14.29	\$29,720	1.8 %
43-6012	<b>Legal Secretaries</b>	280	\$14.48	\$15.33	\$31,900	6.1 %
43-6013	<b>Medical Secretaries</b>	360	\$10.92	\$11.03	\$22,940	6.0 %
43-6014	<b>Secretaries, Except Legal, Medical, and Executive</b>	4,920	\$10.39	\$10.66	\$22,180	2.7 %
43-9011	<b>Computer Operators</b>	240	\$10.41	\$11.63	\$24,190	6.9 %
43-9022	<b>Word Processors and Typists</b>	230	\$12.30	\$12.61	\$26,230	4.4 %
43-9031	<b>Desktop Publishers</b>	60	\$14.83	\$14.73	\$30,640	12.4 %
43-9041	<b>Insurance Claims and Policy Processing Clerks</b>	430	\$9.05	\$10.77	\$22,400	13.6 %
43-9051	<b>Mail Clerks and Mail Machine Operators, Except Postal Service</b>	110	\$12.01	\$12.05	\$25,070	4.4 %
43-9061	<b>Office Clerks, General</b>	5,670	\$8.62	\$9.22	\$19,170	2.2 %
43-9071	<b>Office Machine Operators, Except Computer</b>	170	\$11.10	\$11.19	\$23,270	2.5 %
	<b>Office and</b>					

43-9199	<b>Administrative Support Workers, All Other</b>	200	\$12.67	\$13.28	\$27,620	11.6 %
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**Farming, Fishing, and Forestry Occupations**

			Wage Estimates			
Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
45-0000	<b>Farming, Fishing, and Forestry Occupations</b>	350	\$6.57	\$7.58	\$15,760	8.2 %
45-2041	<b>Graders and Sorters, Agricultural Products</b>	210	\$6.51	\$7.23	\$15,030	15.5 %
45-2092	<b>Farmworkers and Laborers, Crop, Nursery, and Greenhouse</b>	(8)	\$6.27	\$6.65	\$13,830	5.9 %

**Construction and Extraction Occupations**

			Wage Estimates			
Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
47-0000	<b>Construction and Extraction Occupations</b>	10,420	\$10.33	\$11.37	\$23,650	2.1 %
47-1011	<b>First-Line Supervisors/Managers of Construction Trades and Extraction Workers</b>	690	\$17.86	\$18.11	\$37,660	3.0 %
47-2021	<b>Brickmasons and Blockmasons</b>	130	\$11.22	\$12.20	\$25,370	8.2 %
47-2031	<b>Carpenters</b>	1,150	\$9.76	\$10.09	\$20,980	2.4 %
47-2041	<b>Carpet Installers</b>	(8)	\$8.25	\$8.86	\$18,430	7.5 %
47-2051	<b>Cement Masons and</b>	470	\$10.49	\$10.23	\$21,280	5.2 %

	<b>Concrete Finishers</b>					%
47-2061	<b>Construction Laborers</b>	2,090	\$8.91	\$8.97	\$18,670	3.3 %
47-2071	<b>Paving, Surfacing, and Tamping Equipment Operators</b>	80	\$9.74	\$12.54	\$26,080	17.6 %
47-2073	<b>Operating Engineers and Other Construction Equipment Operators</b>	720	\$11.35	\$11.72	\$24,380	2.6 %
47-2081	<b>Drywall and Ceiling Tile Installers</b>	80	\$10.15	\$10.50	\$21,840	6.2 %
47-2082	<b>Tapers</b>	120	\$9.84	\$10.13	\$21,070	4.7 %
47-2111	<b>Electricians</b>	930	\$12.85	\$13.85	\$28,810	8.7 %
47-2141	<b>Painters, Construction and Maintenance</b>	540	\$9.73	\$9.85	\$20,490	2.5 %
47-2151	<b>Pipelayers</b>	90	\$11.64	\$11.95	\$24,860	4.3 %
47-2152	<b>Plumbers, Pipefitters, and Steamfitters</b>	690	\$13.08	\$13.36	\$27,790	2.4 %
47-2161	<b>Plasterers and Stucco Masons</b>	40	\$12.47	\$12.98	\$27,010	3.2 %
47-2181	<b>Roofers</b>	300	\$9.48	\$9.46	\$19,680	5.5 %
47-2211	<b>Sheet Metal Workers</b>	470	\$10.44	\$12.02	\$25,000	10.2 %
47-2221	<b>Structural Iron and Steel Workers</b>	160	\$11.26	\$12.98	\$27,000	7.5 %
47-3011	<b>Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters</b>	(8)	\$9.63	\$9.53	\$19,810	5.9 %
47-3012	<b>Helpers--Carpenters</b>	140	\$8.72	\$9.21	\$19,150	8.3 %
47-3013	<b>Helpers--Electricians</b>	(8)	\$6.31	\$6.82	\$14,180	7.9 %
	<b>Helpers--Painters, Paperhangers,</b>					7.1

47-3014	<b>Plasterers, and Stucco Masons</b>	(8)	\$8.50	\$8.87	\$18,460	%
47-3015	<b>Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters</b>	290	\$9.26	\$9.25	\$19,250	4.9 %
47-3016	<b>Helpers--Roofers</b>	(8)	\$7.90	\$8.03	\$16,710	4.4 %
47-4011	<b>Construction and Building Inspectors</b>	80	\$17.51	\$17.42	\$36,230	6.9 %
47-4041	<b>Hazardous Materials Removal Workers</b>	60	\$11.28	\$13.04	\$27,120	3.7 %

**Installation, Maintenance, and Repair Occupations**

			Wage Estimates			
Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
49-0000	<b>Installation, Maintenance, and Repair Occupations</b>	11,210	\$13.21	\$14.60	\$30,370	2.1 %
49-1011	<b>First-Line Supervisors/Managers of Mechanics, Installers, and Repairers</b>	820	\$20.91	\$21.42	\$44,540	2.3 %
49-2011	<b>Computer, Automated Teller, and Office Machine Repairers</b>	400	\$15.07	\$15.62	\$32,500	5.1 %
49-2094	<b>Electrical and Electronics Repairers, Commercial and Industrial Equipment</b>	190	\$15.54	\$17.47	\$36,340	9.4 %
49-2096	<b>Electronic Equipment Installers and Repairers, Motor Vehicles</b>	40	\$13.43	\$15.52	\$32,280	10.1 %
49-2098	<b>Security and Fire Alarm Systems Installers</b>	(8)	\$13.79	\$13.80	\$28,700	7.3 %

49-3011	<b>Aircraft Mechanics and Service Technicians</b>	180	\$20.70	\$22.64	\$47,080	4.8 %
49-3021	<b>Automotive Body and Related Repairers</b>	480	\$12.06	\$13.20	\$27,450	4.6 %
49-3022	<b>Automotive Glass Installers and Repairers</b>	(8)	\$11.72	\$11.02	\$22,930	10.3 %
49-3023	<b>Automotive Service Technicians and Mechanics</b>	1,360	\$13.19	\$13.46	\$28,000	3.5 %
49-3031	<b>Bus and Truck Mechanics and Diesel Engine Specialists</b>	480	\$12.89	\$13.88	\$28,870	3.6 %
49-3042	<b>Mobile Heavy Equipment Mechanics, Except Engines</b>	150	\$12.93	\$13.61	\$28,300	5.2 %
49-3052	<b>Motorcycle Mechanics</b>	60	\$6.77	\$7.41	\$15,400	7.6 %
49-3093	<b>Tire Repairers and Changers</b>	70	\$9.01	\$9.30	\$19,340	5.5 %
49-9012	<b>Control and Valve Installers and Repairers, Except Mechanical Door</b>	120	\$14.58	\$16.18	\$33,660	5.6 %
49-9021	<b>Heating, Air Conditioning, and Refrigeration Mechanics and Installers</b>	270	\$14.36	\$14.82	\$30,840	6.3 %
49-9041	<b>Industrial Machinery Mechanics</b>	530	\$15.14	\$15.28	\$31,780	5.1 %
49-9042	<b>Maintenance and Repair Workers, General</b>	2,850	\$9.55	\$10.70	\$22,250	1.9 %
49-9043	<b>Maintenance Workers, Machinery</b>	160	\$12.09	\$12.06	\$25,090	4.3 %
49-9062	<b>Medical Equipment Repairers</b>	40	\$15.56	\$16.51	\$34,350	13.8 %
49-9091	<b>Coin, Vending, and Amusement Machine Servicers and</b>	90	\$11.03	\$11.40	\$23,720	8.6 %

	<b>Repairers</b>					
49-9094	<b>Locksmiths and Safe Repairers</b>	40	\$11.85	\$11.97	\$24,900	10.3 %
49-9098	<b>Helpers--Installation, Maintenance, and Repair Workers</b>	400	\$9.13	\$9.71	\$20,200	5.6 %
49-9099	<b>Installation, Maintenance, and Repair Workers, All Other</b>	(8)	\$8.24	\$10.76	\$22,370	5.1 %

**Production Occupations**

Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Wage Estimates			
			Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
51-0000	<b>Production Occupations</b>	21,050	\$8.76	\$10.26	\$21,350	2.3 %
51-1011	<b>First-Line Supervisors/Managers of Production and Operating Workers</b>	1,530	\$18.65	\$19.41	\$40,370	2.4 %
51-2021	<b>Coil Winders, Tapers, and Finishers</b>	(8)	\$10.93	\$10.64	\$22,120	3.3 %
51-2022	<b>Electrical and Electronic Equipment Assemblers</b>	1,150	\$7.80	\$8.22	\$17,100	4.4 %
51-2041	<b>Structural Metal Fabricators and Fitters</b>	220	\$10.57	\$11.49	\$23,900	7.6 %
51-2092	<b>Team Assemblers</b>	1,680	\$6.87	\$7.24	\$15,050	3.6 %
51-2099	<b>Assemblers and Fabricators, All Other</b>	250	\$6.88	\$7.52	\$15,650	6.1 %
51-3011	<b>Bakers</b>	180	\$9.52	\$9.78	\$20,340	3.1 %
51-3021	<b>Butchers and Meat Cutters</b>	330	\$8.06	\$9.32	\$19,380	5.2 %

51-3091	<b>Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders</b>	(8)	\$6.30	\$6.28	\$13,060	7.2 %
51-3092	<b>Food Batchmakers</b>	130	\$6.42	\$6.56	\$13,650	3.5 %
51-3093	<b>Food Cooking Machine Operators and Tenders</b>	60	\$7.91	\$8.01	\$16,670	2.7 %
51-4011	<b>Computer-Controlled Machine Tool Operators, Metal and Plastic</b>	300	\$14.16	\$13.76	\$28,610	10.0 %
51-4021	<b>Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic</b>	230	\$11.90	\$11.62	\$24,160	2.8 %
51-4022	<b>Forging Machine Setters, Operators, and Tenders, Metal and Plastic</b>	(8)	\$11.08	\$11.42	\$23,760	3.9 %
51-4023	<b>Rolling Machine Setters, Operators, and Tenders, Metal and Plastic</b>	(8)	\$14.28	\$13.91	\$28,920	3.3 %
51-4031	<b>Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic</b>	640	\$7.97	\$8.77	\$18,240	9.3 %
51-4032	<b>Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic</b>	40	\$11.29	\$13.14	\$27,330	10.9 %
51-4033	<b>Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic</b>	130	\$9.88	\$10.30	\$21,410	3.8 %
51-4034	<b>Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and</b>	(8)	\$12.45	\$11.95	\$24,860	11.1 %

	<b>Plastic</b>					
51-4035	<b>Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic</b>	30	\$12.10	\$11.81	\$24,570	4.3 %
51-4041	<b>Machinists</b>	680	\$10.57	\$11.53	\$23,970	8.8 %
51-4062	<b>Patternmakers, Metal and Plastic</b>	290	\$10.99	\$12.86	\$26,760	11.2 %
51-4072	<b>Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic</b>	490	\$9.41	\$10.12	\$21,040	5.4 %
51-4111	<b>Tool and Die Makers</b>	140	\$15.51	\$15.73	\$32,730	17.4 %
51-4121	<b>Welders, Cutters, Solderers, and Brazers</b>	590	\$9.91	\$10.56	\$21,970	4.2 %
51-5011	<b>Bindery Workers</b>	(8)	\$9.81	\$10.17	\$21,160	4.2 %
51-5023	<b>Printing Machine Operators</b>	290	\$9.99	\$11.03	\$22,940	5.1 %
51-6011	<b>Laundry and Dry-Cleaning Workers</b>	440	\$6.62	\$7.17	\$14,900	5.9 %
51-6021	<b>Pressers, Textile, Garment, and Related Materials</b>	320	\$6.33	\$6.60	\$13,720	4.5 %
51-6031	<b>Sewing Machine Operators</b>	1,010	\$7.64	\$7.93	\$16,490	3.5 %
51-6041	<b>Shoe and Leather Workers and Repairers</b>	120	\$8.94	\$9.41	\$19,570	7.1 %
51-6052	<b>Tailors, Dressmakers, and Custom Sewers</b>	130	\$7.93	\$7.92	\$16,470	7.8 %
51-6061	<b>Textile Bleaching and Dyeing Machine Operators and Tenders</b>	420	\$14.38	\$14.70	\$30,580	11.2 %
51-6062	<b>Textile Cutting Machine Setters, Operators, and</b>	200	\$9.19	\$8.93	\$18,580	7.3 %

	<b>Tenders</b>					
51-6092	<b>Fabric and Apparel Patternmakers</b>	40	\$6.84	\$8.49	\$17,660	14.0 %
51-7011	<b>Cabinetmakers and Bench Carpenters</b>	230	\$8.15	\$8.38	\$17,430	4.2 %
51-7021	<b>Furniture Finishers</b>	(8)	\$7.95	\$7.90	\$16,430	3.7 %
51-7041	<b>Sawing Machine Setters, Operators, and Tenders, Wood</b>	(8)	\$6.94	\$7.23	\$15,050	3.6 %
51-7042	<b>Woodworking Machine Setters, Operators, and Tenders, Except Sawing</b>	120	\$6.69	\$7.01	\$14,590	4.7 %
51-8021	<b>Stationary Engineers and Boiler Operators</b>	40	\$15.97	\$16.63	\$34,580	5.1 %
51-9012	<b>Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders</b>	40	\$15.18	\$14.80	\$30,780	3.3 %
51-9021	<b>Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders</b>	(8)	\$6.46	\$6.64	\$13,820	7.7 %
51-9022	<b>Grinding and Polishing Workers, Hand</b>	40	\$6.96	\$7.02	\$14,600	6.1 %
51-9023	<b>Mixing and Blending Machine Setters, Operators, and Tenders</b>	160	\$9.43	\$9.63	\$20,020	3.8 %
51-9031	<b>Cutters and Trimmers, Hand</b>	(8)	\$9.18	\$9.43	\$19,620	3.3 %
51-9032	<b>Cutting and Slicing Machine Setters, Operators, and Tenders</b>	200	\$8.67	\$9.08	\$18,880	4.1 %
51-9041	<b>Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and</b>	220	\$8.94	\$8.70	\$18,100	6.5 %

	<b>Tenders</b>					
51-9051	<b>Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders</b>	70	\$13.84	\$12.99	\$27,030	10.4 %
51-9061	<b>Inspectors, Testers, Sorters, Samplers, and Weighers</b>	1,510	\$8.09	\$9.43	\$19,620	4.3 %
51-9081	<b>Dental Laboratory Technicians</b>	50	\$8.69	\$10.37	\$21,560	8.6 %
51-9111	<b>Packaging and Filling Machine Operators and Tenders</b>	990	\$7.58	\$8.31	\$17,280	4.2 %
51-9121	<b>Coating, Painting, and Spraying Machine Setters, Operators, and Tenders</b>	110	\$8.54	\$8.40	\$17,470	3.5 %
51-9122	<b>Painters, Transportation Equipment</b>	140	\$14.11	\$15.16	\$31,540	10.5 %
51-9123	<b>Painting, Coating, and Decorating Workers</b>	60	\$8.65	\$8.74	\$18,180	2.1 %
51-9191	<b>Cementing and Gluing Machine Operators and Tenders</b>	60	\$8.30	\$8.25	\$17,160	5.0 %
51-9194	<b>Etchers and Engravers</b>	(8)	\$8.58	\$8.64	\$17,980	8.4 %
51-9196	<b>Paper Goods Machine Setters, Operators, and Tenders</b>	100	\$8.05	\$8.18	\$17,020	4.0 %
51-9198	<b>Helpers--Production Workers</b>	1,060	\$6.84	\$7.54	\$15,670	4.5 %

**Transportation and Material Moving Occupations**

Occupation Code	Occupation Title (click on the occupation title to view an occupational profile)	Employment (1)	Wage Estimates			
			Median Hourly	Mean Hourly	Mean Annual (2)	Mean RSE (3)
	<b>Transportation and</b>					3.6

53-0000	<b>Material Moving Occupations</b>	22,920	\$9.15	\$10.87	\$22,610	%
53-1021	<b>First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand</b>	540	\$13.46	\$14.69	\$30,550	3.2 %
53-1031	<b>First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators</b>	410	\$18.19	\$20.22	\$42,060	5.1 %
53-2012	<b>Commercial Pilots</b>	40	(4)	(4)	\$41,700	16.3 %
53-3021	<b>Bus Drivers, Transit and Intercity</b>	780	\$12.83	\$13.14	\$27,330	3.7 %
53-3022	<b>Bus Drivers, School</b>	1,270	\$9.41	\$9.21	\$19,150	3.6 %
53-3031	<b>Driver/Sales Workers</b>	540	\$10.73	\$12.54	\$26,090	8.6 %
53-3032	<b>Truck Drivers, Heavy and Tractor-Trailer</b>	5,520	\$14.55	\$14.73	\$30,630	4.2 %
53-3033	<b>Truck Drivers, Light or Delivery Services</b>	1,960	\$10.01	\$12.39	\$25,780	6.9 %
53-3041	<b>Taxi Drivers and Chauffeurs</b>	250	\$7.97	\$8.01	\$16,650	3.0 %
53-3099	<b>Motor Vehicle Operators, All Other</b>	40	\$18.75	\$18.29	\$38,040	5.6 %
53-6021	<b>Parking Lot Attendants</b>	280	\$6.18	\$6.31	\$13,130	3.9 %
53-6031	<b>Service Station Attendants</b>	230	\$7.32	\$7.28	\$15,130	5.2 %
53-6051	<b>Transportation Inspectors</b>	80	\$17.89	\$17.94	\$37,310	16.4 %
53-7011	<b>Conveyor Operators and Tenders</b>	110	\$11.14	\$10.34	\$21,510	10.0 %
53-7021	<b>Crane and Tower Operators</b>	30	\$14.72	\$14.57	\$30,300	3.5 %
	<b>Industrial Truck and</b>					4.0

53-7051	<b>Tractor Operators</b>	1,410	\$8.04	\$8.44	\$17,560	%
53-7061	<b>Cleaners of Vehicles and Equipment</b>	980	\$6.57	\$7.04	\$14,650	2.4 %
53-7062	<b>Laborers and Freight, Stock, and Material Movers, Hand</b>	6,590	\$6.99	\$7.85	\$16,330	4.5 %
53-7063	<b>Machine Feeders and Offbearers</b>	160	\$10.07	\$10.39	\$21,610	4.4 %
53-7064	<b>Packers and Packagers, Hand</b>	1,160	\$6.44	\$6.56	\$13,650	1.7 %
53-7071	<b>Gas Compressor and Gas Pumping Station Operators</b>	40	\$16.40	\$17.21	\$35,790	6.2 %

**About May 2005 National, State, and Metropolitan Area Occupational Employment and Wage Estimates**

- (1) Estimates for detailed occupations do not sum to the totals because the totals include occupations not shown separately. Estimates do not include self-employed workers.
- (2) Annual wages have been calculated by multiplying the hourly mean wage by a "year-round, full-time" hours figure of 2,080 hours; for those occupations where there is not an hourly mean wage published, the annual wage has been directly calculated from the reported survey data.
- (3) The relative standard error (RSE) is a measure of the reliability of a survey statistic. The smaller the relative standard error, the more precise the estimate.
- (4) Hourly wage rates for some occupations where workers typically work fewer than 2,080 hours per year are not available.
- (5) This wage is equal to or greater than \$70.00 per hour or \$145,600 per year.
- (8) Estimates not released.

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