

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

CITY CLERK DEPT.
09 FEB 11 PM 4:32

DEPARTMENT: El Paso Police Department

AGENDA DATE: Feb. 16, 2009

CONTACT PERSON/PHONE: Asst. Chief Diana Kirk (915) 564-7321

DISTRICT(S) AFFECTED: Terrence Freiburg, Purchasing Manager, 541-4313
ALL

SUBJECT:

Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to Mythics for the purchase of two processors, business intelligence licenses, installation and training in the amount of \$418,171.00. This software and licensing is needed for the creation of a custom datamart utilizing Oracle Data Warehouse Fast Track Development Methodology and Project Management Method.

BACKGROUND / DISCUSSION:

The purchase of these Services is part of the Police Department's plan to streamline and consolidate various crime and informational analytics for the city's Police Department. Our goal is to use this technology to automate statistical analysis and federate our various information sources to a platform that would be easily accessible to our Command Staff and Crime Analysts. It will also support the primary functions of our Fusion Center.

This purchase in combination with the Oracle services and materials purchase of \$504,358 is the complete business intelligence project.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

NO

AMOUNT AND SOURCE OF FUNDING:

Total: \$418,171.00 Texas DIR -VPC-03-018

Urban Areas Security Initiative (UASI) Grant - \$418,171.00
Acct No. - 508010
Dept ID - 22150024
Fund - 07185
Project - G220804

BOARD / COMMISSION ACTION: Enter appropriate comments or N/A
NA/

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: *Mc Diana M Kirk*
(Example: if RCA is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

CITY CLERK DEPT.

09 FEB 11 PM 4:32

FINANCIAL SERVICES, PURCHASING DIVISION

DATE: FEBRUARY 4, 2009

TO: Municipal Clerk

FROM: Terrence Freiburg



Ray Heredia

FINANCIAL SERVICES,
PURCHASING DIVISION

Procurement Analyst

Please place the following item on the Regular Agenda for the Council Meeting of February 16, 2009.

Item should read as follows: That the Purchasing Manager be authorized to issue a Purchase Order to Mythics for the purchase of Business Intelligence Suite licenses for two processors, installation and training in the amount of \$418,171.00. This software and licensing is needed for the creation of a custom data mart utilizing Oracle Data Warehouse Fast Track Development Methodology and Project Management Method. This will enhance data accessibility from multiple disparate data sources, promote consistency of analysis, more effective use of resources, reduced time for collecting data, and improved mapping/GIS capabilities. Mythics is a business partner of Oracle Corporation which is on the State DIR program. Participation by the City of El Paso in the DIR Program was approved by Mayor and Council on February 27, 2007.

Award amount is \$418,171.00

Fund Source - Urban Areas Security Initiative (UASI) Grant

Budget No.: 22150024 - 508010 - 07185 - G220804

Department: Police

SPECIAL INSTRUCTIONS: _____

City Clerk's Use

ITEM NO. _____

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S



To: Mayor and Council

From: Greg Allen, Chief of Police

Date: February 2, 2009

Re: Texas Department of Information Resources, Contract DIR-VPC-03-018

The El Paso Police Department is recommending the purchase of Mythics licensing/training and Oracle services/materials. Both purchases fall under Texas DIR contracts. The purpose of this purchase is to increase the Police Departments ability to streamline and consolidate various crime and informational analytics to a single platform for easy accessibility to our Command Staff and Crime Analysts. This project will significantly improve our crime analysis and business intelligence abilities. It will also create a technology foundation for the Fusion Center, resulting in decreased crime and an increase in operational efficiency.

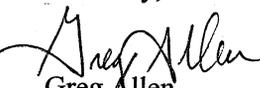
The Oracle Business Intelligence (BI) will also allow the City and the Department the ability to deploy on the City's website an interactive crime map and query environment, allowing citizens to query static crime data (30-60 days delayed) and view the data by category, type, police region, voting district, zip code, etc.

The combined purchases total \$922,529 and will serve as the complete business intelligence project. Funding for this project will come from three sources, JAG grant, UASI Grant and Confiscated drug funds. None of the funds needed for this project will come from the City's operating budget.

The licensing and training, which are core components of the business intelligence product, are being offered to the city at a 65% discounted rate due to a price freeze from an Enterprise agreement the city has with Oracle. We are receiving significant discounts and have a short time frame to move forward on this, as the deadline is Feb. 2009.

Approval of this expenditure will allow the Police Department to move forward in meeting our goals in addressing crime in an efficient and effective manner. Attached is a more detailed explanation of this purchase. Please feel free to contact me should you have any questions.

Sincerely,


Greg Allen
Chief of Police

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susannah M. Byrd

District 3
Emma Acosta

District 4
Melina Castro

District 5
Rachel Quintana

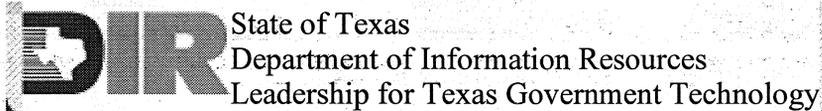
District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

09 FEB -5 AM 8:46
CITY CLERK DEPT.



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DIR Store - Products and Services

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- [Customer Eligibility](#)
- [Customer FAQs](#)
- [Vendor FAQs](#)

Related Information

- [Contracting and Procurement Services Division](#)
- [Current Contracting Initiatives](#)

Go DIRect

for Oracle Software and Services

Oracle Corporation and its named resellers offer Oracle software, technical support, professional services, and learning credits to Texas governmental entities at discounted prices through DIR's [Go DIRect Program](#).

- [Product and Pricing Information](#)
- [How to Order](#)
- [Contract Information](#)
- [Contacts](#)

Product and Pricing Information

- Visit the [Oracle website](#) for more information. Contact an Oracle or reseller representative for information or to place an order.
- The representative will issue an order form which reflects the discounts and DIR administrative fee defined in the contract. Discounts vary based on the dollar amount of the transaction. Per transaction, there is no difference in price, whether you choose Oracle or a reseller.

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How to Order

- Generate a purchase order, made payable to **the party from whom you order**.
Note: You must reference Contract Number **DIR-VPC-03-018** on your purchase order.
- Fax your purchase order to the party from whom you order.

Contract Information

To access PDF files use the free [Adobe Acrobat Reader](#).

[Contract DIR-VPC-03-018 expires 04/20/2010 \(4.69 MB\)](#)

[Amendment 3 \(17 KB\)](#)

[Amendment 4 \(17 KB\)](#)

[Amendment 5 \(14 KB\)](#)

[Amendment 6 \(14 KB\)](#)

[Amendment 7 \(14 KB\)](#)

- [Amendment 8 \(88 KB\)](#)
- [Appendix B, E-Business Suite Price List \(238 KB\)](#)
- [Appendix B, Oracle Technology Price List \(328 KB\)](#)
- [Appendix B, Business Intelligence Price List \(121 KB\)](#)
- [Appendix B, On Demand Price List \(273 KB\)](#)
- [Additional Appendix B, Oracle Price Lists \(Not currently available.\)](#)
- [Appendix E, License and Support Ordering Document \(127 KB\)](#)
- [Appendix F, Oracle Service Rates \(18 KB\)](#)
- [Appendix G, Technical Services Ordering Document \(51 KB\)](#)
- [Appendix G, Exhibit 1, T&M Ordering Document \(33 KB\)](#)
- [Appendix G, Exhibit 2, FPE Ordering Document \(44 KB\)](#)
- [Amendment 9 \(16 KB\)](#)

Contacts

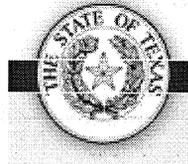
Vendor Contacts

Vendor	HUB	Contact	Address
Oracle Corporation Vendor ID: 194-287-1189-900	No	Application License Sales: <u>Juan-Carlos Martinez</u> Phone: 512-632-6680 Support Renewals: <u>Derek Bishop</u> Phone: 512-671-5163 Education Sales: <u>Karen Ferguson</u> Phone: 916-315-4527 Consulting Sales: <u>Vic Bently</u> Phone: 972-740-2917 Technology License Sales: <u>Craig DeAngelis</u> Phone: 214-621-9180	1910 Oracle Way Reston, VA 20190
DLT Solutions Vendor ID: 154-159-9882-000	No	<u>Ben Henning</u> Phone: 703-708-9137 Fax: 703-709-8450	13861 Sunrise Valley Drive Suite 400 Herndon, VA 20171
Mythics Vendor ID: 154-198-	No	<u>Doug Altamura</u> Phone: 757-412-	1439 N. Great Neck Road

7871-300		4020 Fax: 757-412-1060	Suite 201 Virginia Beach, VA 23454
Solbourne Computers Vendor ID: 194-302-0446-100	No	John Smylie Phone: 214-213-4822 Fax: 214-378-8753	4001 Discovery Drive Suite 210 Boulder, CO 80303

DIR Contract Contact

Phyllis Benitez
Phone: 512-463-4854



Department of Information Resources
300 West 15th St., Suite 1300
Austin, TX 78701 ([Map & Directions](#))
1-512-475-4700

[Privacy & Security Policy](#)
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[DIR Contacts](#) | dirinfo@dir.state.tx.us

Last updated December 18, 2008



MYTHICS™
UNRIVALED ORACLE EXPERTISE

Texas DIR-VPC-03-018

ORACLE CERTIFIED ADVANTAGE PARTNER

Mark Scura
Direct: 757.233.8088
Fax: 757.412.1060
Email: mscura@mythics.com
1439 N. Great Neck Rd. Suite 201
Virginia Beach, VA 23464

End-User Name: City of El Paso

Contact: Jose Aguirre
Phone: (915) 541-4776
Email: AguirreJB@elpasotexas.gov

Estimate Number: 11509
Estimate prepared on: 1/15/2009
Valid thru: 2/23/2009

LICENSE / SUPPORT

Line Item	Oracle Product Description	Term	Oracle License Type	Number of Licenses	Unit Price	Discount Percentage	Discounted Unit Price	Extended Price
1	Business Intelligence Suite Enterprise Edition Plus	Perpetual	Processor	2	\$255,000.00	50.0%	\$127,500.00	\$255,000.00
2	Support: Software Updates and Product Support	1 year	Processor	2	\$56,100.00	50.0%	\$28,050.00	\$56,100.00
3	Business Intelligence Suite Enterprise Edition Plus	Perpetual	Named User Plus	50	\$2,000.00	50.0%	\$1,000.00	\$50,000.00
4	Support: Software Updates and Product Support	1 year	Named User Plus	50	\$440.00	50.0%	\$220.00	\$11,000.00
5	Business Intelligence Server Administrator	Perpetual	Named User Plus	2	\$5,800.00	50.0%	\$2,900.00	\$5,800.00
6	Support: Software Updates and Product Support	1 year	Named User Plus	2	\$1,276.00	50.0%	\$638.00	\$1,276.00
7	Business Intelligence Management Pack	Perpetual	Processor	2	\$11,500.00	50.0%	\$5,750.00	\$11,500.00
8	Support: Software Updates and Product Support	1 year	Processor	2	\$2,530.00	50.0%	\$1,265.00	\$2,530.00
9	Business Intelligence Management Pack	Perpetual	Named User Plus	50	\$230.00	50.0%	\$115.00	\$5,750.00
10	Support: Software Updates and Product Support	1 year	Named User Plus	50	\$50.60	50.0%	\$25.30	\$1,265.00

Line Item	Training Description	Delivered By	# of Students	Type of Training	# of Days	Extended Price
11	Oracle BI 10g: Analytics Overview - Live Web Class*	Oracle	3	Live Web	1	\$2,550.00
12	Oracle BI Suite EE 10g R3: Create Reports and Dashboards*	Oracle	3	On-Site	3	\$7,650.00
13	Oracle BI Suite EE 10g R3: Build Repositories*	Oracle	3	On-Site	5	\$12,750.00
14	Training Credit					-\$5,000.00

*Training Courses are valid for 1 year from Date of Purchase

*If you cancel or reschedule your course registration within 1-6 calendar days of the course: 50% of the course fee will be charged.

*If you do not show up for the event; or cancel on the day of the event 100% of the class fee will be charged

Software may be downloaded at: <http://edelivery.oracle.com>

2nd year support is estimated at: **\$75,057.84**

LICENSE	\$328,050.00
YEAR 1 SUPPORT	\$72,171.00
TRAINING	\$17,950.00
SERVICES	Upon Request

This quotation is subject to management approval.

TOTAL PRICE \$418,171.00

Please put the following language on your purchase order:

- "This order is placed pursuant to the Terms and Conditions of Texas DIR-VPC-03-018."
- Payment Terms: Net 30
- Reference Mythics quote number 11509.

CITY CLERK DEPT.
09 JAN 29 PM 3:01