

**CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)**

**DEPARTMENT:** Department of Aviation  
**AGENDA DATE:** February 24, 2009  
**CONTACT PERSON/PHONE:** Monica Lombrana, Acting Director of Aviation - 780-4736;  
Terry Freiburg, Purchasing Manager - 541-4308  
**DISTRICT(S) AFFECTED:** ALL

**SUBJECT:**

Award Best Value Procurement for Solicitation 2009-084 "Electric Cart Operator Services" for the Department of Aviation to Goodwill Industries of El Paso, Inc. The Evaluation Committee reviewed the bids and Goodwill Industries of El Paso, Inc. received the highest score based on Best Value Criteria. This is a thirty-six (36) month contract with an option to extend for an additional twelve 12 months.

**BACKGROUND / DISCUSSION:**

The Department of Aviation provides electric cart service on the east concourse to assist passengers by shortening their walking distances to and from their gates.

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

The funding to be used is Airport Operating Funds in the amount of \$212,418.38 (estimated three year total). Funding is available in 62620005- 502215 - 40101.

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** Monica Lombrana 2/24/09

(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_





## EL PASO INTERNATIONAL AIRPORT

TO: Pete Dunavant  
Financial Services Department-Purchasing Division

FROM: Monica Lombraña, A.A.E.  
Acting Director of Aviation

A handwritten signature in black ink, appearing to be 'ML' or similar initials, positioned to the right of the 'FROM' line.

DATE: February 10, 2009

**SUBJECT: SOLICITATION 2009-084 ELECTRIC CART OPERATOR SERVICE**

### **RECOMMENDATION:**

Recommendation is to award Solicitation 2009-084 to Goodwill Industries of El Paso, Inc. The Evaluation Committee reviewed the bids and Goodwill Industries received the highest score based on Best Value Criteria.

Total amount for three (3) years: \$212,418.38 (estimated)

Funding is available in Airport Operating Fund 62620005-502215-40101

2009-084  
Electric Cart Operator Services

		GOODWILL INDUSTRIES OF EL PASO, INC. EL PASO, TX		INTERNATIONAL RAM ASSOCIATES LC AUSTIN, TX		RMPERSONNEL, INC EL PASO, TX					
CRITERIA	WEIGHT BY %	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS
PRICE			\$212,418.38		\$252,630.30		\$232,307.40				
	60		60.0		50.4		54.9				
REPUTATION & QUALITY OF BIDDERS SVCS	15		11.0		15.0		12.0				
PAST RELATIONSHIP/PERFOR MANCE WITH CITY	10		9.3		0.0		8.7				
MEDICAL BENEFITS	10	3	6.0	3	6.0	1	2.0				
HOURLY WAGE	5		5.0		4.8		5.0				
<b>TOTAL</b>	100		91.3		76.2		82.5				

# CITY OF EL PASO BID TABULATION

BID ITEM: ELECTRIC CART OPERATOR SERVICES								BID # 2009-084	
BID DATE: DECEMBER 31, 2008								DEPARTMENT: AVIATION	
			GOODWILL INDUSTRIES OF EL PASO, INC. EL PASO, TX		INTERNATIONAL RAM ASSOCIATES LC AUSTIN, TX		RMPERSONNEL, INC. EL PASO, TX		
NO.	EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
1A.	2827.5 HOURS	ELECTRIC CART OPERATOR SERVICES <small>(HOURLY RATE THROUGH 7/23/2009)</small>	\$9.15 /HOUR	\$25,871.63	\$11.12 /HOUR	\$31,441.80	\$9.96 /HOUR	\$28,161.90	
(\$ _____ HOURLY WAGE RATE PAID TO EMPLOYEES.)			\$6.55		\$6.25		\$6.55		
<b>PRICING EFFECTIVE JULY 24, 2009, PER MANDATED MINIMUM WAGE INCREASE</b>									
1B.	18,525 HOURS	ELECTRIC CART OPERATOR SERVICES <small>(HOURLY RATE BEGINNING 7/24/2009)</small>	\$10.07 /HOUR	\$186,546.75	\$11.94 /HOUR	\$221,188.50	\$11.02 /HOUR	\$204,145.50	
(\$ _____ HOURLY WAGE RATE PAID TO EMPLOYEES.)			\$7.25		\$6.95		\$7.25		
1C.	TOTAL		\$212,418.38		\$252,630.30		\$232,307.40		

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:   
DATE: 1/14/2009



THE JOB CONNECTION, INC  
ATTN MONICA MORENO  
9498 E.B. TAULBEE  
EL PASO, TX 79924

ADVANCED TEMPORARIES, INC  
~~9900 MONTANA SUITE B-2~~ *RTS*  
EL PASO, TX 79925

*9530 Viscount Blvd. Ste. 11  
EP, TX 79925*

TEMPORARY ALTERNATIVES (HUB)  
ATTN: MARTHA DICKASON  
4900 N MESA ST  
EL PASO, TX 79912

DHATFIELD@DMDICKASON.COM

RMP PERSONNEL (HUB)  
ATTN CECI MULVIHILL  
4707 MONTANA AVE.  
EL PASO, TX 79903

CECIM@RMPERSONNEL.COM

GAIL DARLING STAFFING (HUB)  
ATTN GAIL DARLING  
4625 RIPLEY DR.  
EL PASO, TX 79922-1015

GAIL@GAILDARLING.COM

CREATIVE STAFFING SERVICES (HUB) *RTS*  
ATTN ELIZABETH HILL  
~~1533 LEE TREVINO STE 200~~ *14805 Kingston Dr.*  
EL PASO, TX ~~79936-5101~~ *79928-7210*

LIZ0729@ELP.RR.COM

BERTA ENTERPRISES INC  
ATTN VELIA BERTA  
9498 E.B. TAULBEE  
EL PASO, TX 79924

INTERNATIONAL RAM ASSOCIATES  
ATTN: SCOTT R. DISHMAN  
3500 COMSOUTH DRIVE  
AUSTIN, TX 78744