

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** FIRE

**AGENDA DATE:** FEBRUARY 24, 2009

**CONTACT PERSON/PHONE:** CHIEF MANUEL CHAVIRA, TERRENCE FREIBURG  
541-4313

**DISTRICT(S) AFFECTED:** All Districts

CITY CLERK DEPT.  
09 FEB - 3 PM 3:38

**SUBJECT:**

**APPROVE** a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Approve award of Bid 2009-003 Reverse Telephone Alert System to Federal Signal Corporation. Federal Signal Corporation received the highest rating by the review committee. Total award \$257,050.00.

**BACKGROUND / DISCUSSION:**

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

This system is the first step in the UASI area's ability to notify citizens of an incident that could affect them and hazards that may be associated with the incident. Will allow the Office of Emergency Management the ability to notify citizens and businesses, utilizing their existing phone service, of emergency actions we are requesting of the citizens; freeing up our limited first responder resources to focus on the incident itself.

**PRIOR COUNCIL ACTION:**

Has the Council previously considered this item or a closely related one?  
N/A

**AMOUNT AND SOURCE OF FUNDING:**

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

\$257,050.00 Funding Source: To be purchased with Urban Area Security Initiative (UASI) Grant dollars. Fund 07185; Dept ID 22150024; Account 508035; Class 22000; Project #G220803

**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** Manuel Chavira, Chief 

(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:** \_\_\_\_\_

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

PROJECT FORM

DATE: FEBRUARY 4, 2009

PROJECT: REVERSE TELEPHONE ALERT SYSTEM
RFP NO: 2009-003 DEPARTMENT: FIRE
BUDGET NO.: 22150024 - 508035 - 07185 - G220803
FUNDING SOURCE: FIRE - URBAN AREA SECURITY INITIATIVE GRANT
RESPRESENTATIVE DISTRICT(S): ALL
\*\*\*\*\*

VENDOR: FEDERAL SIGNAL CORPORATION
UNIVERSITY PARK, IL
ITEMS: All
AMOUNT: \$257,050.00 1st year
OPTION: 5 YEARS (6THRU 10)
DISCOUNT: NONE
TOTAL AWARD: \$570,450.00 INCLUDES
YEARS 2-5 MAINTENANCE

Financial Services, Purchasing Division, Fire and the Review Committee, based on evaluation factors established for this solicitation recommend award to Federal Signal Corporation.

Iberon bid price was significantly lower than the mean of all offers and appears to be unreasonably low and was determined to be evidence of non-responsibility as specified in the bid.

PROPOSALS SOLICITED 07
PROPOSALS LOCALS 00
PROPOSALS RECEIVED 03
BIDS SVCS 06
"NO BIDS" RECEIVED 00
CURRENT TAXES PAID
OUT-OF-TOWN

TOTAL AWARD: \$570,450.00

\*\*\*\*\*
FUNDS: AVAILABLE NOT AVAILABLE COMPROLLER
\*\*\*\*\*
COUNCIL: APPROVED REJECTED CITY CLERK
\*\*\*\*\*

APPROVED: COUNCIL MEETING OF FEBRUARY 24, 2009

Handwritten signature of Terrence Freiburg
Terrence Freiburg
Purchasing Manager

# COMMITTEE SCORE SHEET

REVERSE TELEPHONE ALERT SYSTEM

2009-003

	CDW GOVERNMENT INC	FEDERAL SIGNAL CORP		
Cost 30 (# points max)	(\$545,251.00) 30.00	(\$570,450.00) 28.67		
Ability to provide service requirements 25 (# points max)	16.60	24.00		
Qualification & prior history 15 (# points max)	10.00	14.50		
Experience 25 (# points max)	18.30	23.00		
Oral Presentations 5 (# points max)	2.00	2.80		
<b>TOTAL POINTS</b>	<b>76.90</b>	<b>92.97</b>		

# CITY OF EL PASO BID TABULATION

BID ITEM: REVERSE TELEPHONE ALERT SYSTEM				BID # 2009-003			
BID DATE: SEPTEMBER 17, 2008				DEPARTMENT: FIRE			
		CDW GOVERNMENT, INC. SHELTON, CT		FEDERAL SIGNAL CORPORATION UNIVERSITY PARK, IL		IBERON HOUSTON, TX	
		COST		COST		COST	
1.	REVERSE TELEPHONE ALERT SYSTEM	\$320,695.00		\$257,050.00		\$40,000.00 <small>(WITH 500,000 PREPAID MESSAGES)</small>	
2.	FIRST YEAR MAINTENANCE AFTER WARRANTY	\$0.00		INCLUDED IN #1		\$0.00	
TOTAL FIRST YEAR		\$320,695.00		\$257,050.00		\$40,000.00	
3.	FUTURE YEAR MAINTENANCE/ SERVICE 2ND - 5TH	\$56,139.00 <small>YEAR</small>	\$224,556.00 <small>TOTAL (4 YRS)</small>	\$78,350.00 <small>YEAR</small>	\$313,400.00 <small>TOTAL (4 YRS)</small>	\$0.00 <small>YEAR</small>	\$0.00 <small>TOTAL (4 YRS)</small>
TOTAL (5 YEARS)		\$545,251.00		\$570,450.00		\$40,000.00	
4.	OPTION FUTURE YEAR MAINTENANCE/ SERVICE 6TH - 10TH	\$56,139.00 <small>YEAR</small>	\$280,695.00 <small>TOTAL (5 YRS)</small>	\$78,350.00 <small>YEAR</small>	\$391,750.00 <small>TOTAL (5 YRS)</small>	\$0.00 <small>YEAR</small>	\$0.00 <small>TOTAL (5 YRS)</small>
PAYMENT TERMS:		NET - 30 DAYS		NET - 30 DAYS		1% - 10 DAYS / .5% 20 DAYS 0% - 30 DAYS <small>(BOX NOT MARKED BUT % WAS LISTED)</small>	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:		YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>
BIDS SOLICITED: 7		BIDS RECEIVED: 3		BIDS LOCAL: 0		NO BIDS: 0	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:     /s/    

DATE:   9/19/08  

2009-003 REVERSE TELEPHONE ALERT SYSTEM - FIRE DEPARTMENT

~~CODESPEAR/AT&T~~  
~~BRENDA MELCHER~~  
~~2010 AVE R ROOM 137~~  
~~LUBBOCK TEXAS 79411~~  
~~806-472-1760~~

*WTF  
8/11/08*

EMERGENCY COMMUNICATIONS  
NETWORK  
BRAIN P. DAVIS  
9 SUNSHINE BOULEVARD  
ORMOND BEACH, FLORIDA 32174  
972-831-1967

SURFSIMPLE TECHNOLOGIES, INC  
173 SPRING ST. 3200  
PLEASANTON, CA 94566  
925-461-4401

3N (NATIONAL NOTIFICATION  
NETWORK)  
505 N. BRAND BLVD.  
SUITE 700  
GLENDALE, CA 91203  
818-230-9700

*No Bid*

REVERSE 911  
SHELLI HENSELMEIER  
6720 PARKDALE PLACE  
INDIANAPOLIS, IN 46254  
317-713-8672  
AXCESS COMMUNICATIONS  
10901 WEST TPLER DR. STE 101  
LITTLETON, CO 80127  
303-531-6001

*RTS  
WTF AOL*

*Federal Signal Corp.  
2645 Federal Signal Dr.  
University Park, IL 60466  
(added after mailing 8/19/08)*