

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** DEPARTMENT OF AVIATION (EL PASO INTERNATIONAL AIRPORT)

**AGENDA DATE:** FEBRUARY 26, 2013

**CONTACT PERSON/PHONE:** MONICA LOMBRANA, DEPARTMENT OF AVIATION DIRECTOR, 780-4793  
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Department of Aviation recommends award to The Sherwin William Company for solicitation 2013-088 Paint, Traffic and Airfield Marking, Type II Waterborne – Aviation for an estimated 3 years total of \$128,175.00.

**BACKGROUND / DISCUSSION:**

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

Department of Aviation has reviewed solicitation 2013-088 and recommends the contract be awarded to The Sherwin William Company for all items for an estimated annual amount of \$42,725.00; as the lowest bidders, most responsive and responsible bidders meeting specifications for the items awarded.

**SELECTION SUMMARY:**

Solicitation was advertised on 12/18/2012 and 12/25/2012. The postcards were mailed out on 12/18/2012. The solicitation was posted on City website on 12/18/2012. The email (Purmail) notification was sent out on 12/18/2012. A total of twenty-three bidders including four local vendors were solicited. A total of seven bids were received including one being a local vendor.

**PRIOR COUNCIL ACTION:**

Has the Council previously considered this item or a closely related one?

Council awarded Contract No. 2010-158 Paint, Traffic and Airfield Marking Type II Waterborne on March 30, 2010.

**AMOUNT AND SOURCE OF FUNDING:**

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

562-62050-3000-531210  
INVENTORY PURCH-MAT AND SUPPLIES

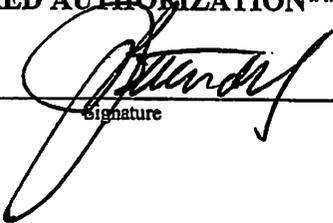
**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**  MONICA LOMBRANA  
Name

  
Signature

12 FEB 13  
Date

COUNCIL PROJECT FORM  
(REQUIREMENTS OR BEST VALUE BID)

\*\*\*\*\*POSTING LANGUAGE BELOW\*\*\*\*\*

Please place the following item on the CONSENT agenda under **BIDS** for the Council Meeting of FEBRUARY 26, 2013.

The award of Solicitation No. 2013-088 (Paint, Traffic and Airfield Marking, Type II Waterborne – Aviation) to Sherwin-Williams Company for an initial term estimated award of \$128,175.00.

Department:	Aviation (El Paso International Airport)
Award to:	Sherwin-Williams Company Cleveland, OH
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Payment Terms:	N30
Annual Estimated Award:	\$42,725.00
Initial Term Estimated Award:	\$128,175.00 (3 years)
Total Estimated Award:	\$213,625.00 (5 years)
Account No.:	562 – 62050 - 531210 – 3000
Funding Source:	Inventory Purch-Material and Supplies
District(s):	All

This is a low bid, unit price contract.

The Financial Services - Purchasing Division and Department of Aviation recommend award as indicated to Sherwin-Williams Company, the lowest responsive, responsible bidder.

\*\*\*\*\*ADDITIONAL INFO BELOW\*\*\*\*\*



## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: JANUARY 16, 2013

Solicitation #: 2013-088

Project Name: PAINT, TRAFFIC AND AIRFIELD MARKING, TYPE II WATERBORNE

Department: AVIATION (EPIA)

	CENTERLINE SUPPLY, LTD GRAND PRAIRIE, TX	ENNIS PAINT, INC. THOMASVILLE, NC	LBS ENTERPRISES, LLC dba ALLSTATES COATINGS COMPANY GLADEWATER, TX	PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX
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**\*\* UNIT PRICE MUST INCLUDE ALL FEES IF APPLICABLE (Delivery charge, Shipping and Handling, etc.)**

ITEM NO.	EST QTY. (LIFE OF THE CONTRACT)	DESCRIPTION	UNIT PRICE (MUST INCLUDE ALL FEES IF APPLICABLE)**	EXTENDED PRICE (est. quantity x unit price)	UNIT PRICE (MUST INCLUDE ALL FEES IF APPLICABLE)**	EXTENDED PRICE (est. quantity x unit price)	UNIT PRICE (MUST INCLUDE ALL FEES IF APPLICABLE)**	EXTENDED PRICE (est. quantity x unit price)	UNIT PRICE (MUST INCLUDE ALL FEES IF APPLICABLE)**	EXTENDED PRICE (est. quantity x unit price)
1.	100 DRUMS	WHITE RUNWAY PAINT, 55 GALLON DRUM	\$790.35 (per 55 gal drum)	\$79,035.00 (100 drums x unit price)	\$567.05 (per 55 gal drum)	\$56,705.00 (100 drums x unit price)	\$534.60 (per 55 gal drum)	\$53,460.00 (100 drums x unit price)	\$693.00 (per 55 gal drum)	\$69,300.00 (100 drums x unit price)
MANUFACTURER / PRODUCT NUMBER			AEXCEL PAINT 72W-A042		ENNIS PAINT, INC. 985301		ALLSTATES COATINGS CO. ALT-732		AEXCEL 20333	
2.	100 DRUMS	YELLOW RUNWAY PAINT, 55 GALLON DRUM	\$748.00 (per 55 gal drum)	\$74,800.00 (100 drums x unit price)	\$525.03 (per 55 gal drum)	\$52,503.00 (100 drums x unit price)	\$531.30 (per 55 gal drum)	\$53,130.00 (100 drums x unit price)	\$676.50 (per 55 gal drum)	\$67,650.00 (100 drums x unit price)
MANUFACTURER / PRODUCT NUMBER			AEXCEL PAINT 72Y-A056		ENNIS PAINT, INC. 985302		ALLSTATES COATINGS CO. ALT-733		AEXCEL 20337	
3.	60 DRUMS	BLACK RUNWAY PAINT, 55 GALLON DRUM	\$775.50 (per 55 gal drum)	\$46,530.00 (60 drums x unit price)	\$495.33 (per 55 gal drum)	\$29,719.80 (60 drums x unit price)	\$474.65 (per 55 gal drum)	\$28,479.00 (60 drums x unit price)	\$709.50 (per 55 gal drum)	\$42,570.00 (60 drums x unit price)
MANUFACTURER / PRODUCT NUMBER			AEXCEL PAINT 72A-A98		ENNIS PAINT, INC. 985203		ALLSTATES COATINGS CO. ALT-731		AEXCEL 20339	
4.	60 PAILS	RED RUNWAY PAINT, 5 GALLON PAIL	\$89.50 (per 5 gal pail)	\$5,370.00 (60 pails x unit price)	\$65.04 (per 5 gal pail)	\$3,902.40 (60 pails x unit price)	\$63.55 (per 5 gal pail)	\$3,813.00 (60 pails x unit price)	\$83.50 (per 5 gal pail)	\$5,010.00 (60 pails x unit price)
MANUFACTURER / PRODUCT NUMBER			AEXCEL PAINT 72R-A003		ENNIS PAINT, INC. 985204		ALLSTATES COATINGS CO. ALT-728		AEXCEL 20338-TD	
<b>GRAND TOTAL EXTENDED PRICE (ITEM 1 THRU ITEM 4)</b>			<b>\$205,735.00</b>		<b>\$142,830.20</b>		<b>\$138,882.00</b>		<b>\$184,530.00</b> BIDDER'S PRICE: \$184,613.50	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Is/A

DATE: 1/23/13 2/11/13

2013-088 PAINT, TRAFFIC AND AIRFIELD MARKING, TYPE II WATERBORNE - AVIATION (EPIA)



## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: JANUARY 16, 2013

Solicitation #: 2013-088

Project Name: PAINT, TRAFFIC AND AIRFIELD MARKING, TYPE II WATERBORNE

Department: AVIATION (EPIA)

	CENTERLINE SUPPLY, LTD GRAND PRAIRIE, TX	ENNIS PAINT, INC. THOMASVILLE, NC	LBS ENTERPRISES, LLC dba ALLSTATES COATINGS COMPANY GLADEWATER, TX	PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX
<p style="text-align: center;"><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input checked="" type="checkbox"/>   <input checked="" type="checkbox"/>   <input type="checkbox"/>	<input checked="" type="checkbox"/>   <input type="checkbox"/>   <input type="checkbox"/>	<input checked="" type="checkbox"/>   <input type="checkbox"/>   <input type="checkbox"/>	<input type="checkbox"/>   <input type="checkbox"/>   <input checked="" type="checkbox"/>
<b>PAYMENT TERMS:</b>	NET 30 DAYS	NET 30 DAYS	NET 30 DAYS	NET 30 DAYS
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
		<small>WITH ADDITIONAL 3% PROCESSING FEE.</small>		
<b>BIDDER'S PROMISED DELIVERY:</b> Within _____ consecutive calendar days	14	10	10	14 - 17
<small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</small>				

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APPROVED BY: Isl *M-L*

DATE: 1/23/13 *2/4/13*



**CITY OF EL PASO  
BID TABULATION FORM**



Bid Opening Date: JANUARY 16, 2013

Solicitation #: 2013-088

Project Name: PAINT, TRAFFIC AND AIRFIELD MARKING, TYPE II WATERBORNE

Department: AVIATION (EPIA)

	SHERWIN-WILLIAMS COMPANY CLEVELAND, OH	TRANTEX TRANSPORTATION PRODUCTS OF TEXAS, INC. HOUSTON, TX	TRIPLE-S JANITORIAL SUPPLIES EL PASO, TX	
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1.	100 DRUMS	WHITE RUNWAY PAINT, 55 GALLON DRUM	\$497.75 (per 55 gal drum)	\$49,775.00 (100 drums x unit price)	\$694.65 (per 55 gal drum)	\$69,465.00 (100 drums x unit price)	\$922.50 (per 55 gal drum)	\$92,250.00 (100 drums x unit price)		
MANUFACTURER / PRODUCT NUMBER			SHERWIN-WILLIAMS TM2248 OR TM2152		AEXCEL/72W-A042		US SPECIALTY 1952 E W			
2.	100 DRUMS	YELLOW RUNWAY PAINT, 55 GALLON DRUM	\$475.75 (per 55 gal drum)	\$47,575.00 (100 drums x unit price)	\$655.05 (per 55 gal drum)	\$65,505.00 (100 drums x unit price)	\$1,058.90 (per 55 gal drum)	\$105,890.00 (100 drums x unit price)		
MANUFACTURER / PRODUCT NUMBER			SHERWIN-WILLIAMS TM2259 OR TM2153		AEXCEL/72Y-O56		US SPECIALTY 1952 E Y			
3.	60 DRUMS	BLACK RUNWAY PAINT, 55 GALLON DRUM	\$453.75 (per 55 gal drum)	\$27,225.00 (60 drums x unit price)	\$578.60 (per 55 gal drum)	\$34,716.00 (60 drums x unit price)	\$972.30 (per 55 gal drum)	\$58,338.00 (60 drums x unit price)		
MANUFACTURER / PRODUCT NUMBER			SHERWIN-WILLIAMS TM2221		AEXCEL/22A-A007		US SPECIALTY 1952 E BLK			
4.	60 PAILS	RED RUNWAY PAINT, 5 GALLON PAIL	\$60.00 (per 5 gal pail)	\$3,600.00 (60 pails x unit price)	\$67.95 (per 5 gal pail)	\$4,077.00 (60 pails x unit price)	\$149.00 (per 5 gal pail)	\$8,940.00 (60 pails x unit price)		
MANUFACTURER / PRODUCT NUMBER			SHERWIN-WILLIAMS TM2222		AEXCEL/72R-A002		US SPECIALTY 1952 E R			
GRAND TOTAL EXTENDED PRICE (ITEM 1 THRU ITEM 4)			\$128,175.00		\$173,763.00		\$265,418.00			

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Isl *M.L.*

DATE: 1/23/13 *2/11/13*



**CITY OF EL PASO  
BID TABULATION FORM**



Bid Opening Date: JANUARY 16, 2013

Solicitation #: 2013-088  
Department: AVIATION (EPIA)

Project Name: PAINT, TRAFFIC AND AIRFIELD MARKING, TYPE II WATERBORNE

	SHERWIN-WILLIAMS COMPANY CLEVELAND, OH	TRANTEX TRANSPORTATION PRODUCTS OF TEXAS, INC. HOUSTON, TX	TRIPLE-S JANITORIAL SUPPLIES EL PASO, TX	
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THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED.	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	NET 30 DAYS	NET 30 DAYS	NET 30 DAYS	
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
<b>BIDDER'S PROMISED DELIVERY:</b> Within <u>          </u> consecutive calendar days	30	21	10	
<small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</small>				
<b>BIDS SOLICITED: 26</b>	<b>BIDS RECEIVED: 7</b>	<b>BIDS LOCAL: 4</b>	<b>NO BIDS: 0</b>	

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APPROVED BY: Isl *M.C.*  
DATE: 1/23/13 *2/16/13*

<p>Swarco Reflex Inc. 2091 Rana Park Flint, TX 75762</p>	<p>LBS Enterprises, LLC DBA Allstates Coatings Company 100 North Lee Drive Gladewater, TX 75647</p>	<p>Ennis Paint Inc. 1509 S. Kaufman Street Ennis, TX 79915</p>
<p>Pathmark Traffic Products of Texas, Inc. 4435 Hunter Road P.O. Box 1066 San Marcos, TX 78666</p>	<p>Solar Reflective Paints &amp; Coatings 5019 Pepper Mill Hollow Killeen, TX 76542</p>	<p>Akzo Nobel Paints LLC 16651 West Sprague Road Cleveland, OH 44136</p>
<p>Trantex Inc. 3310 Frick Road Houston, TX 77086</p>	<p>Trafco Industries 413 West Main Street Eagle Lake, TX 77434</p>	<p>Somay Products, Inc. 4301 N.W. 35<sup>th</sup> Avenue Miami, FL 33142</p>
<p>TMT Pathway 1675 Commercial Street NE Salem, OR 97303</p>	<p>Highway Technologies, Inc. 4310 South Santa Rita Avenue Tucson, AZ 85714</p>	<p>Centerline Supply 530 Jesse Street Grand Prairie, TX 75051</p>
<p>Star Striping Service 1099 Roy Road Kaufman, TX 75142</p>	<p>Kwal Paint 1324 Texas Avenue El Paso, TX 79901</p>	<p>Centerline Supply West 1301 E. Hadley Street Phoenix, AZ 85036</p>
<p>Dunn Edwards Corp. 1580 George Dieter El Paso, TX 79936</p>	<p>Campos Custom Painting &amp; Cleaning Services 3824 Oxford Avenue El Paso, TX 79903</p>	<p>Sherwin Williams 1015 Eastside Drive El Paso, TX 79915</p>
<p>Safety Coatings, Inc. 20180 Safety Lane Foley, AL 36535</p>	<p>Pervo Paint Company 6624 Standford Avenue Los Angeles, CA 90001</p>	<p>Flex-O-Lite #50 Crestwood Executive Drive Suite #522 Saint Louis, MO 63126</p>
<p>Aexcel 7373 Production Drive Mentor, OH 44060</p>	<p>Simco Coatings Inc. 221 Gunther Ln. Belle Chasse, LA 70037</p>	<p>Milspec Paint 211 Gunther Ln. Belle Chasse, LA 70037</p>
<p>Hi-Lite Markings, Inc. 18249 Hi-Lite Drive P.O. Box 460 Adams Center, NY 13606</p>	<p>Transpo Industries, Inc. 20 Jones St. New Rochelle, NY 10801</p>	