CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)

DEPARTMENT: General Services Department

AGENDA DATE: TBD by Financial Services , February 27, 2007

CONTACT PERSON/PHONE: Jeff Belles, 621-6821-Terrence Freiburg, 541-4308

DISTRICT (S) AFFECTED: All

SUBJECT:
APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include $ amount if applicable.

Award contract 2007-063 for McNielus Aftermarket Parts to Equipment Southwest Inc of Irving Texas. Estimated annual expenditures are $125,000. .

BACKGROUND / DISCUSSION:
Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

See attached bid tabulations. Equipment Southwest offered the lowest responsive bid.

PRIOR COUNCIL ACTION:
Has the Council previously considered this item or a closely related one?

Yes.

AMOUNT AND SOURCE OF FUNDING:
How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

45202-37370510-503121, General Services Department, Fleet Services Internal Service Fund

**********REQUIRED AUTHORIZATION**********

DEPARTMENT HEAD: Jeffrey A Belles, 02/15/07

(Example: if RCA is initiated by Purchasing, client department should sign also)
5Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____ **DATE:** _____

PROJECT FORM

DATE: February 16 , 2007

PROJECT: McNeilus Aftermarket Parts
NO:2007-063 DEPARTMENT: General Services-Fleet Division
BUDGET NO:37370510-503121-45202
FUNDING SOURCE: General Services-Fleet Division Internal Service Fund
REPRESENTATIVE DISTRICT(S): All

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RECOMMENDATION: 1) Vendor : Equipment Southwest, Inc.
Irving, Texas
Item(s): Group A, #1 & Group B, #1
Annual Estimated Amount: $ 125,000.00

This is a requirements type contract with an initial term of thirty six (36) months.

The Departments of Financial Services and General Services-Fleet Division recommend award as indicated to the lowest responsive, responsible bidder.

Vendor offers the City the option to extend the term of the contract at the same unit prices for one (1) or two (2) additional years if the option is exercised within one (1) or two (2) years from the date of the award.

BIDS SOLICITED- 19 (12 local)
BIDS RECEIVED- 02
"NO BID" RECEIVED 00

CURRENT TAXES PAID- _____
OUT-OF-TOWN- ___

TOTAL ESTIMATED RECOMMENDED AWARD:$ 375,000.00

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COUNCIL APPROVED ☐ REJECTED ☐ MUNICIPAL CLERK_____

****

APPROVED: COUNCIL MEETING DATE: February 27, 2007

Terrence Freiburg
Purchasing Manager
Financial Services Department

CITY OF EL PASO BID TABULATION

BID ITEM: MCNEILUS AFTERMARKET PARTS
BID DATE: DECEMBER 20, 2006

BID # 2007-063
DEPARTMENT: GENERAL SERVICES

	EQUIPMENT SOUTHWEST, INC IRVING, TX	G.O.T. SUPPLY, INC. EL PASO, TX		
	PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
A. PRICE LIST PRICING ITEM 1: MCNEILUS AFTERMARKET PARTS	NET ☐ - 10% DISCOUNT [X] + ____% MARKUP ☐	NET ☐ - 0% DISCOUNT ☐ - 0% MARKUP ☐	NET ☐ - ____% DISCOUNT ☐ + ____% MARKUP ☐	NET ☐ - ____% DISCOUNT ☐ + ____% MARKUP ☐
Discount/Mark-up proposed from the ____ Price List (OR Catalog) [Manufacturer or Brand Name]	MCNEILUS	MCNEILUS		
List Number ____ Dated ____ as supplemented, for any quantity as needed:	____ 10/06	MCN101005 12/14/06		
FROM PRICE LIST FOR MARKETING LEVEL:				
WHOLESALER	☐	☐	☐	☐
DISTRIBUTOR	☐	☐	☐	☐
JOBBER	☐	☐	☐	☐
DEALER	☐	☐	☐	☐
RETAILER	☐	☐	☐	☐
OTHER ____	[X] LIST PRICE	[X] YOUR PRICE ON LIST	☐ ____	☐ ____

APPROVED BY: Jesus M Juarez

DATE: 1/5/07

CITY OF EL PASO BID TABULATION

BID ITEM: MCNEILUS AFTERMARKET PARTS
BID DATE: DECEMBER 20, 2006

BID # 2007-063
DEPARTMENT: GENERAL SERVICES

	EQUIPMENT SOUTHWEST, INC IRVING, TX	G.O.T. SUPPLY, INC. EL PASO, TX		
	PRICE ADJUSTMENT FACTOR			
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
B. PRICE LIST PRICING ITEM 1: MCNEILUS AFTERMARKET PARTS	NET ☐ - 10% DISCOUNT [X] + ____% MARKUP ☐	NET ☐ - 0% DISCOUNT ☐ - 0% MARKUP ☐		
Discount/Mark-up proposed from the _____ Price List (OR Catalog) [Manufacturer or Brand Name]	MCNEILUS	MCNEILUS		
List Number_____ Dated_____ as supplemented, for any quantity as needed:	_____ 10/06	MCN101005 12/14/06		
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER_____	☐ ☐ ☐ ☐ ☐ [X] LIST PRICE	☐ ☐ ☐ ☐ ☐ [X] YOUR PRICE ON LIST		

APPROVED BY: Jesus M. Juarez
DATE: 1/5/07

CITY OF EL PASO BID TABULATION

BID ITEM: MCNEILUS AFTERMARKET PARTS
BID DATE: DECEMBER 20, 2006

BID # 2007-063
DEPARTMENT: GENERAL SERVICES

ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:	EQUIPMENT SOUTHWEST, INC IRVING, TX	G.O.T. SUPPLY, INC. EL PASO, TX		
1.	MANUFACTURER	NONE STATED	MCNEILUS		
	PRICE LIST FORM NUMBER		MCN101005		
	AND/OR DATE				
2.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
3.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
4.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
5.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				

APPROVED BY: Jesus M. Juarez

DATE: 1/5/07

CITY OF EL PASO BID TABULATION

BID ITEM: MCNEILUS AFTERMARKET PARTS
BID DATE: DECEMBER 20, 2006

BID # 2007-063
DEPARTMENT: GENERAL SERVICES

	EQUIPMENT SOUTHWEST, INC IRVING, TX	G.O.T. SUPPLY, INC. EL PASO, TX		
SAMPLE PRICING EVALUATION	**SAMPLE PART NUMBERS FOR MCNEILUS MODEL AUTOREACH AUTOMATED SIDE LOAD REFUSE BODIES**			
ARM ASSEMBLY, STANDARD MCN 1105039 (65463)				
PUBLISHED PRICE LIST COST:	$11,911.20			
CITY'S COST, AFTER DISCOUNT/MARK-UP:	$10,720.08 + FREIGHT	$11,911.20		
WIPER STRAP, MCN 9180638032 (65382)				
PUBLISHED PRICE LIST COST:	$43.41			
CITY'S COST, AFTER DISCOUNT/MARK-UP:	$39.07	$43.41		
WIPER RUBBER, MCN 9410638033 (65383)				
PUBLISHED PRICE LIST COST:	$51.51	$51.52		
CITY'S COST, AFTER DISCOUNT/MARK-UP:	$46.36			
DOUBLE ROLLER, MCN 9520643527 (65470)				
PUBLISHED PRICE LIST COST:	$15.51			
CITY'S COST, AFTER DISCOUNT/MARK-UP:	$13.96	$15.52		
SINGLE ROLLER, MCN 9520643526 (65469)				
PUBLISHED PRICE LIST COST:	$19.95			
CITY'S COST, AFTER DISCOUNT/MARK-UP:	$17.96	$19.94		
DOUBLE FINGER TOP, MCN 9580643525 (65411)				
PUBLISHED PRICE LIST COST:	$146.44			
CITY'S COST, AFTER DISCOUNT/MARK-UP:	$131.80	$146.43		
DOUBLE FINGER BOTTOM, MCN 9580643535 (65413)				
PUBLISHED PRICE LIST COST:	$144.86			
CITY'S COST, AFTER DISCOUNT/MARK-UP:	$130.37	$144.86		
SINGLE FINGER, MCN 9580643530 (65412)				
PUBLISHED PRICE LIST COST:	$152.74			
CITY'S COST, AFTER DISCOUNT/MARK-UP:	$137.47	$152.74		
MAC VALVE, MCN 260126046 (65373)				
PUBLISHED PRICE LIST COST:	$38.63			
CITY'S COST, AFTER DISCOUNT/MARK-UP:	$34.77	$38.63		

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CITY OF EL PASO BID TABULATION

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BID DATE: DECEMBER 20, 2006

BID # 2007-063
DEPARTMENT: GENERAL SERVICES

	EQUIPMENT SOUTHWEST, INC IRVING, TX	G.O.T. SUPPLY, INC. EL PASO, TX		
SAMPLE PRICING EVALUATION	**SAMPLE PART NUMBERS FOR MCNEILUS MODEL AUTOREACH AUTOMATED SIDE LOAD REFUSE BODIES**			
PROX SWITCH, MCN 060128003 (65001)				
PUBLISHED PRICE LIST COST:	$41.80			
CITY'S COST, AFTER DISCOUNT/MARK-UP:	$37.62	$41.80		
PACKER CYLINDERS, MCN 200126256 (65014)				
PUBLISHED PRICE LIST COST:	$1,918.13			
CITY'S COST, AFTER DISCOUNT/MARK-UP:	$1,726.32 + FREIGHT	$1,534.50		
DUMP CYLINDERS, MCN 9170642852 (65013)				
PUBLISHED PRICE LIST COST:	$2,483.88			
CITY'S COST, AFTER DISCOUNT/MARK-UP:	$2,235.49 + FREIGHT	$1,987.10		
GRABBER BELT, MCN 9520643601 (65328)				
PUBLISHED PRICE LIST COST:	$57.80			
CITY'S COST, AFTER DISCOUNT/MARK-UP:	$52.09	$57.80		
THE CITY AT ITS SOLE DISCRETION MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:	[X] W/SAME DISCOUNT	[ ]		
TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:	[X] W/SAME DISCOUNT	[X]		

APPROVED BY: Jesus M. Juarez

DATE: 1/5/07

CITY OF EL PASO BID TABULATION

BID ITEM: MCNEILUS AFTERMARKET PARTS BID DATE: DECEMBER 20, 2006				BID # 2007-063 DEPARTMENT: GENERAL SERVICES
	EQUIPMENT SOUTHWEST, INC IRVING, TX	G.O.T. SUPPLY, INC. EL PASO, TX		
A. ONE YEAR FROM DATE OF AWARD OF THE CONTRACT.	YES [X] NO [ ]	YES [ ] NO [ ]		
B. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT	YES [X] NO [ ]	YES [X] NO [ ]		
C. NO OPTION OFFERED.	[X]	[ ]		
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS		
BIDDER'S PROMISED DELIVERY:	72 HOURS	4-6 HOURS (WHEN AVAILABLE		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.				
BIDS SOLICITED: 19	BIDS RECEIVED: 2		BIDS LOCAL: 12	NO BIDS: 0

APPROVED BY: Jesus M. Juarez

DATE: 1/5/07

ATTN: JOE GURROLA
BIG BEAR OIL OF TEXAS
1025 WALL RD
EL PASO, TX 79915

ATTN: SAMMY CUETO
BREWER OIL CO
105 S COMPRESS RD
LAS CRUCES, NM 88005

ATTN: JIM SINGLETON
C & R DISTRIBUTING INC
8528 ALAMEDA AVE
EL PASO, TX 79907

ATTN: TERRY JACKSON
CANYON STATE OIL INC
2131 E MISSOURI AVE
EL PASO, TX 79903

ATTN: K R VALDEZ
CHEVRON USA INC
6550 GATEWAY EAST BLVD
EL PASO, TX 79905

DESERT WEST MARKETING
1013 WALL RD
EL PASO, TX 79915

ATTN: CARLOS JUAREZ JR
SHELL
4157 RIO BRAVO ST
EL PASO, TX 79912

FABENS OIL COMPANY
PO BOX 577
FABENS, TX 79836

I B T INC.
ATTN: STEVE NAVARRO
6915 INDUSTRIAL AVENUE
EL PASO, TX 79915

MESA OIL INC
7239 BRADBURN ST
WESTMINSTER, CO 80030

HENRY MENDOZA SALES CO
SOUTHWESTERN INDUSTRIAL
PO BOX 221783
EL PASO, TX 79913

ATTN: RUBEN PINON
CARQUEST AUTO PARTS
11220 ROJAS SUITE C6, C7, C8
EL PASO, TX 79935

ATTN: WALT MCCAULEY
TRANSMOUTAIN OIL CO
PO BOX 10093
EL PASO, TX 79995-0093

WOOD OIL DISTRIBUTING
PO BOX 711
ODESSA, TX 79760

ATTN: LAINIE AYERS
CHEVRON LUBRICANTS
9401 WILLIAMSBURG PL STE 201
LOUISVILLE, KY 40222

ADOLFO MOLINAR
10 JOE TURNER
EL PASO, TX 79915

ATTN: SHANNON NOBLE
MIDWEST INDUSTRIAL SUPPLY, INC.
P.O. BOX 8431
CANTON, OH 44711

WESCO DISTRIBUTION
ATTN: TONY SANTA CRUZ
6510A GATEWAY EAST BLVD.
EL PASO, TX 79905

CHEMSEARCH, A DIV. OF NCH CORP
P. O. BOX 152170
IRVING, TEXAS 75015-2170