

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Financial Services – Purchasing Division

**AGENDA DATE:** March 2, 2010

**CONTACT PERSON/PHONE:** Carmen Arrieta-Candelaria, CFO, ext. 4293

**DISTRICT (S) AFFECTED:** All

**SUBJECT:**

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue purchase orders to Trans American Communications, Inc. under Region 19 Contract 08-6138, for a total amount not to exceed \$100,000.00 for Structured Cabling Services for various City Departments as the need arises. The previous purchase orders have exceeded the \$50,000.00 expenditures threshold approved by City Council for Region 19 Cooperative Purchasing Program.

**BACKGROUND / DISCUSSION:**

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The City of El Paso has the general authority to access the contracts of other governmental agencies available through local, regional, and State cooperative purchasing programs. The City of El Paso can use those contracts that offer the best fit and overall value based on the City's specific needs and requirements.

**PRIOR COUNCIL ACTION:**

Has the Council previously considered this item or a closely related one?

Yes. Participation by the City of El Paso in the Region 19 Cooperative Purchasing Program was approved by City Council on March 4, 2008.

**AMOUNT AND SOURCE OF FUNDING:**

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Authorization on purchases up to \$100,000.00 is requested. Funding is available from various City Departments and funding sources.

**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** \_\_\_\_\_ **FINANCE:** \_\_\_\_\_  
(If required) (If required)

**DEPARTMENT HEAD:** \_\_\_\_\_  
Name Signature Date

(Example: if RCA is initiated by Purchasing, client department should sign also)  
Information copy to appropriate Deputy City Manager

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

PROJECT FORM

DATE: February 18, 2010

PROJECT: Region 19 Cooperative Purchasing Program
SOLICITATION NO: Region 19 Contract 08-6138
DEPARTMENT: Financial Services - Purchasing Division
BUDGET NO: Various
FUNDING SOURCE: Various
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Trans American Communications Inc.
El Paso, Texas
Item: Structured Cabling Services
Amount: \$100,000.00

Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue Purchase Orders to Trans American Communications, Inc. of El Paso, Texas, under Region 19 Contract 08-6138 for Structured Cabling Services for various City Departments. Total estimated expenditures not to exceed \$100,000.00. The previous purchase orders have exceeded the \$50,000.00 expenditures threshold approved by City Council for Region 19 Cooperative Purchasing Program.

The participation by the City of El Paso in the Region 19 Cooperative Purchasing Program was approved by Mayor and City Council on March 4, 2008.

COUNCIL APPROVED [ ] REJECTED [ ] MUNICIPAL CLERK \_\_\_\_\_

APPROVED:

COUNCIL MEETING DATE: March 2, 2010

Handwritten signature of Carmen Arrieta-Candelaria

Carmen Arrieta-Candelaria
Chief Financial Officer
Financial Services Department

cc: Bid File

EDUCATION SERVICE CENTER REGION 19  
RFP AWARD SUMMARY

RFP TITLE: Structured Cabling Services- ESC Region 19 Purchasing Cooperative  
RFP NUMBER: 08-6138  
RFP OPENING DATE: September 20, 2007  
CONTRACT TERM: Date of Award until October 31, 2008 with the option to extend in 12-month increments not to exceed 36 months in the aggregate (Extended on October 23, 2008 until October 31, 2009 by Executive directive) (Extended by ESC Region 19 until October 31, 2010 on September 16, 2009)  
FUNDING SOURCE: Various  
RFQ's ISSUED: 9  
RESPONSES: 3  
ADVERTISEMENT DATES: September 5<sup>th</sup> & 12<sup>th</sup>, 2007  
BOARD MEETING DATE: October 11, 2007  
RECOMMENDED FOR AWARD: Desert Communications, Inc.  
Trans-American Communications Inc. (HUB)  
TOTAL (estimated) \$2,000,000.00 annually

EXPLANATIONS:

Award of this contract will enable Region 19 and its Purchasing Cooperative members to purchase cabling services during the contract term. Administration is recommending award for two vendors on this contract. Trans-American Communications, Inc. qualified its proposal and submitted alternate manufacturers that exceeded the specified performance warranties outlined in the RFP. The referenced RFP warranties requested a 16-year performance warranty between the owner and the manufacturer. That is currently the performance warranty extended by Commscope and Siemon submitted by Co Com and Desert Communications in their proposals. Trans-American Communications proposed a choice of Nordex offering a 30- year performance warranty, BerkTek/Ortronics offering a 25- year performance warranty, and Allentel offering a 25-year performance warranty. Additionally, Trans-American Communications, Inc. was low overall bid on 57% of the 205 line item prices from the manufacturers it is certified to sale and install. Regarding proposals for Commscope and Siemon, Desert Communications was low bid on 75% of the 205 line items. Co -Com Cabling Systems was low bid on the remaining 25% of the line item prices for Commscope and Siemon manufacturing. Both recommended vendors (Desert Communications and Trans-American Communications) provided all certifications for manufacturers submitted and both vendors have on staff Registered Communications Distribution Designers otherwise know as RCDD's. The ESC Region 19 Web site will maintain the price list electronically for services under this contract on its web site. The evaluation committee composed of Purchasing Director's from El Paso ISD and Socorro ISD also wanted to have more than one vendor awarded to allow for these structured cabling services in an expedient manner. Many times in the past, a single vendor has not been able to meet the time frame required for completion of cabling projects for some of the school districts. It should be noted that previously the State of Texas allowed for 3 quotes from Catalog Information Systems Vendors (CISV) for this type of purchase. As of September 1, 2007,

**EXPLANATIONS:**

the Texas Legislature terminated the CISV program and the CISV method is no longer an authorized procurement method. All Region 19 Purchasing Cooperative members must remember to add the cost for payment bonds when a project exceeds \$25,000 and a payment and performance bond when a project will exceed \$100,000. This cost will not be reflected in the pricing posted on the ESC Region 19 Purchasing web site.

**SPECIFICATIONS PROVIDED BY:** Louie Mora  
ESC-Region 19

**EVALUATION COMMITTEE:** Laura Rivera  
El Paso ISD

Mark Vechione  
Socorro ISD

Royce Cleveland  
ESC Region 19 Purchasing

**ORDER INFORMATION:**

Desert Communications, Inc.  
Attn: Chuck Mosely  
~~7355 Remcon Circle, Suite 102~~  
7100 Westwind Drive, Ste. 300  
El Paso, TX 79912  
915-584-1287 / 1-877-538-3436  
Fax: 915-581-7697  
[www.descominc.com](http://www.descominc.com) / [chuck@descominc.com](mailto:chuck@descominc.com)

Trans-American Communications, Inc.  
Attn: Mike or Yolanda Cloud  
9200 Mayflower Avenue  
El Paso, TX 79925  
915-593-3500  
Fax: 915-595-0187  
[www.transaminc.com](http://www.transaminc.com)

NOTE- The web site will be updated with full pricing from awarded contractors within 10 days of this contract was awarded by the ESC Region 19 Board of Directors; please contact vendor directly for ESC Region 19 Purchasing Cooperative Pricing and reference RFP #08-6138.

Approved by: \_\_\_\_\_ Date: \_\_\_\_\_  
(Santiago Rodriguez- Region 19 Chair) (OCTOBER 11, 2007)  
(James R. Vasquez- ESC Region 19 Executive Director) (October 23, 2008)  
(James R. Vasquez- ESC Region 19 Executive Director) (September 16, 2009)