

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Information Technology

AGENDA DATE: March 6, 2007

CONTACT PERSON/PHONE: Gary Gordier, 541-4746, Terrence Freiburg, 541-4313

DISTRICT(S) AFFECTED: All

SUBJECT:

The award of Solicitation No. 2007-125R (Wireless Communications Equipment) for the acquisition of specific equipment to be used in conjunction with the pilot wireless project in the downtown area.

BACKGROUND / DISCUSSION:

The purpose this purchase is to acquire the city's portion of equipment to be used in the wireless pilot project planned for the one-square mile downtown area. The City of El Paso, El Paso County, El Paso Independent School District, and the El Paso Housing Authority are jointly participating in the installation of a wireless network as a pilot project. Because this purchase is in the best interest and best value of the City and is the low bid, Council approval is sought.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

City Council has previous considered and approved a MOU joining participation with the other entities in the wireless project and the expenditure of \$50,000. This action is to acquire the specific equipment.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

The purchase of the equipment will be funded by the I.T. Department. The total cost will be \$49,981.21.

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD:  _____
(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA: _____

CITY MANAGER: _____

DATE: _____

07 FEB 28 PM 1:59
CITY CLERK DEPT.

PROJECT FORM

DATE: FEBRUARY 28, 2007

PROJECT: 2007-125R WIRELESS COMMUNICATION EQUIPMENT
BUDGET NO.: 31118111 - 508010 - 27039 - PCP07CAP001
FUNDING SOURCE: OPERATING ACCOUNT - TRAFFIC SIGNALS- PUBLIC
ACCESS MAINTENANCE & REPAIRS AND FY06 CO'S-CONSTRUCTION (SIGNAL
FLASHER INSTALL)
RESPRESENTATIVE DISTRICT(S): ALL

RECOMMENDATION: VENDOR: DTS COMMUNICATIONS, INC
PRYOR OK
ITEMS: 1-4
AMOUNT: \$49,981.21
TOTAL AWARD: \$49,981.21
OPTION: NONE
PROMPT PAYMENT
DISCOUNT NONE

The Departments of Financial Service and Information Technologies recommend the award as indicated.

BID'S SOLICITED 06 BID'S LOCALS 03
BID'S RECEIVED 09
BIDS SVCS 06
"NO BIDS" RECEIVED 00

CURRENT TAXES PAID --
OUT-OF-TOWN --

TOTAL ESTIMATED AWARD: \$49,981.21

FUNDS: AVAILABLE NOT AVAILABLE COMPTROLLER

COUNCIL: APPROVED REJECTED CITY CLERK

APPROVED: COUNCIL MEETING OF MARCH 6, 2007

TERRENCE FREIBURG
PURCHASING MANAGER

07 FEB 28 PM 1:59
CITY CLERK DEPT.

CITY OF EL PASO BID TABULATION

BID ITEM: WIRELESS COMMUNICATION EQUIPMENT
BID DATE: FEBRUARY 27, 2007

BID # 2007-125R
DEPARTMENT: INFORMATION TECHNOLOGIES

		BEARCOM [LP] OPERATING GARLAND, TX			CDW GOVERNMENT, INC. VERNON HILLS, IL			CHECKPOINT SERVICES, INC. EL PASO, TX			CONTINENTAL WIRELESS, INC. GARLAND, TX	
ITEM NO.	QTY.	ITEM DESCRIPTION		(EACH) UNIT PRICE	EXTENSION	(EACH) UNIT PRICE	EXTENSION	(EACH) UNIT PRICE	EXTENSION	(EACH) UNIT PRICE	EXTENSION	
1.	12	CISCO AIRONET 1510 LT. WEIGHT OUTDOOR MESH AP W/N CONN, FCC CFG. (OAE) AIR-LAP1510AG-K-9		OUTDOOR:	\$1,907.94	\$22,895.28	\$2,400.00	\$28,800.00	\$2,610.55	\$31,326.60	\$2,603.01	\$31,236.12
				INDOOR:	\$531.47	\$6,377.64						
2.	32	CISCO AIR 2.4 GHZ, 5.5DBI, OMNI ANT WITH N CONN. (OAE) AIR-ANT2455V-N		\$378.53	\$12,112.96	\$96.00	\$3,072.00	\$100.17	\$3,205.44	\$106.35	\$3,403.20	
3.	1	CISCO 4400 SERIES WLAN CONTROLLER FOR UP TO 50 LIGHTWEIGHT AP'S. (OAE) AIR-WLC4402-50-K9		\$2,290.29	\$2,290.29	\$12,305.00	\$12,305.00	\$12,598.11	\$12,598.11	\$13,227.78	\$13,227.78	
4.	6	CISCO AIRONET 1410 WIRELESS BRIDGE WITH 22.5 DBI ANTENNA, FCC CNFG. (OAE) AIR-BR1410A-A-K9		OUTDOOR:	\$1,907.94	\$11,447.64	\$2,999.00	\$17,994.00	\$3,121.82	\$18,730.92	\$3,332.74	\$19,996.44
				SUBSCRIBER PANEL ANTENNA:	\$378.53	\$2,271.18						
5.	22	AIRONET 1500 STREET LIGHT POWER TAP, 105-206 VAC. (OAE) AIR-PWR-ST-LT-TAP		\$267.65	\$5,888.30	\$91.00	\$2,002.00	\$93.88	\$2,065.36	NO BID	NO BID	
GRAND TOTAL (ITEMS 1 - 5):				\$63,283.29		\$64,173.00		\$67,926.43		\$67,863.54		
PAYMENT TERMS:				NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS		
BIDDER'S PROMISED DELIVERY:				45 CONSECUTIVE CALENDAR DAYS OR EARLIER		1 - 10** CONSECUTIVE CALENDAR DAYS		7 - 10 DAYS ARO		25 CONSECUTIVE CALENDAR DAYS		
						** In stock item - 97% shipped same day order is placed.						
						** Out of stock item - 2-10 days ARO, subject to availability						

**IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED MAY BE CAUSE FOR THE REJECTION OF OFFER.**

07FEB 28 PM 1:59
CITY CLERK DEPT.

CITY OF EL PASO BID TABULATION

BID ITEM: WIRELESS COMMUNICATION EQUIPMENT
BID DATE: FEBRUARY 27, 2007

BID # 2007-125R
DEPARTMENT: INFORMATION TECHNOLOGIES

			DTS COMMUNICATIONS, INC. PRYOR, OK		INX, INC. EL PASO, TX		LANAIR GROUP, LLC LOS ANGELES, CA		NWN CORPORATION EL PASO, TX	
ITEM NO.	QTY.	ITEM DESCRIPTION	(EACH) UNIT PRICE	EXTENSION	(EACH) UNIT PRICE	EXTENSION	(EACH) UNIT PRICE	EXTENSION	(EACH) UNIT PRICE	EXTENSION
1.	12	CISCO AIRONET 1510 LT. WEIGHT OUTDOOR MESH AP W/N CONN, FCC CFG. (OAE) AIR-LAP1510AG-K-9	\$1,879.53	\$22,554.36	\$2,239.44	\$26,873.28	\$2,662.00	\$31,944.00	\$2,199.00	\$26,388.00
2.	32	CISCO AIR 2.4 GHZ, 5.5DBI, OMNI ANT WITH N CONN. (OAE) AIR-ANT2455V-N	\$74.73	\$2,391.36	\$89.04	\$2,849.28	\$104.00	\$3,328.00	\$87.00	\$2,784.00
3.	1	CISCO 4400 SERIES WLAN CONTROLLER FOR UP TO 50 LIGHTWEIGHT AP'S. (OAE) AIR-WLC4402-50-K9	\$9,397.65	\$9,397.65	\$12,477.20	\$12,477.20	\$13,760.00	\$13,760.00	\$10,997.00	\$10,997.00
4.	6	CISCO AIRONET 1410 WIRELESS BRIDGE WITH 22.5 DBI ANTENNA, FCC CNFG. (OAE) AIR-BR1410A-A-K9	\$2,349.53	\$14,097.18	\$3,119.44	\$18,716.64	\$3,387.00	\$20,322.00	\$2,749.00	\$16,494.00
5.	22	AIRONET 1500 STREET LIGHT POWER TAP, 105-206 VAC. (OAE) AIR-PWR-ST-LT-TAP	\$70.03	\$1,540.66	\$81.95	\$1,802.90	\$143.00	\$3,146.00	\$81.00	\$1,782.00
GRAND TOTAL (ITEMS 1 - 5):			\$49,981.21		\$62,719.30		\$72,500.00		\$58,445.00	
PAYMENT TERMS:			NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY:			45 CONSECUTIVE CALENDAR DAYS		45 CONSECUTIVE CALENDAR DAYS		20 CONSECUTIVE CALENDAR DAYS		45 CONSECUTIVE CALENDAR DAYS	
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED MAY BE CAUSE FOR THE REJECTION OF OFFER.</p>										

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CITY CLERK DEPT.

CITY OF EL PASO BID TABULATION

BID ITEM: WIRELESS COMMUNICATION EQUIPMENT

BID DATE: FEBRUARY 27, 2007

BID # 2007-125R

DEPARTMENT: INFORMATION TECHNOLOGIES

CITY CLERK DEPT
07 FEB 28 PM 1:59

**ZONES INC.
AUBURN, WA**

ITEM NO.	QTY.	ITEM DESCRIPTION	(EACH) UNIT PRICE	EXTENSION					
1.	12	CISCO AIRONET 1510 LT. WEIGHT OUTDOOR MESH AP W/N CONN, FCC CFG. (OAE) AIR-LAP1510AG-K-9	\$2,459.74	\$29,516.88					
2.	32	CISCO AIR 2.4 GHZ, 5.5DBI, OMNI ANT WITH N CONN. (OAE) AIR-ANT2455V-N	\$97.78	\$3,128.96					
3.	1	CISCO 4400 SERIES WLAN CONTROLLER FOR UP TO 50 LIGHTWEIGHT AP'S. (OAE) AIR-WLC4402-50-K9	\$12,288.68	\$12,288.68					
4.	6	CISCO AIRONET 1410 WIRELESS BRIDGE WITH 22.5 DBI ANTENNA, FCC CNFG. (OAE) AIR-BR1410A-A-K9	\$3,076.90	\$18,461.40					
5.	22	AIRONET 1500 STREET LIGHT POWER TAP, 105-206 VAC. (OAE) AIR-PWR-ST-LT-TAP	\$91.54	\$2,013.88					
GRAND TOTAL (ITEMS 1 - 5):			\$65,409.80						
PAYMENT TERMS:			NET - 30 DAYS						
BIDDER'S PROMISED DELIVERY:			14 - 21 CONSECUTIVE CALENDAR DAYS						

**IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED MAY BE CAUSE FOR THE REJECTION OF OFFER.**

BIDS SOLICITED: 6

BIDS RECEIVED: 9

BIDS LOCAL: 3

NO BIDS: 0

RFP Criteria Committee Score Sheet

RFP Number: 2007-125R

	(Offerer #1) DTS Comm.	(Offerer #2) INX, Inc	(Offerer #3) Lanair Group	(Offerer #4) NWN Corp.	(Offerer #5) Bearcom	(Offerer #6) CDWG
Cost 60 Points	60.00	47.81	41.36	51.31	47.39	46.73
References 10 Points	9.33	9.33	1.67	9.33	1.67	10.00
Proposers past relationship with the City 5 Points	3.67	5.00	1.00	1.00	1.00	5.00
Extent to which the goods and services meet the needs of the City of El Paso 25 Points	25.00	25.00	25.00	25.00	25.00	25.00
GRAND TOTAL POINTS (maximum 100 pts)	98.00	87.14	69.03	86.64	75.06	86.73

CITY CLERK DEPT.
07 FEB 28 PM 2:00

RFP Criteria Committee Score Sheet

RFP Number: 2007-125R

	(Offerer #7) Checkpoint	(Offerer #8) Continental	(Offerer #9) Zones, Inc.			
Cost 60 Points	44.15	44.19	45.85			
References 10 Points	10.00	8.67	1.67			
Proposers past relationship with the City 5 Points	4.67	1.00	1.00			
Extent to which the goods and services meet the needs of the City of El Paso 25 Points	25.00	18.33	25.00			
GRAND TOTAL POINTS (maximum 100 pts)	83.82	72.19	73.52			

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CITY CLERK DEPT.

CITY OF EL PASO CITY BID TABULATION

ITEM: WIRELESS COMMUNICATION EQUIPMENT	RFP: 2007-125R
DATE: FEBRUARY 27, 2007	DEPARTMENT: INFORMATION SERVICES
BEARCOM [LP] OPERATING	GARLAND, TX
CDW - GOVERNMENT, INC.	VERNON HILLS, IL
CHECKPOINT SERVICES, INC.	EL PASO, TX
CONTINENTAL WIRELESS, INC.	GARLAND, TX
DTS COMMUNICATIONS, INC.	PRYOR, OK
INX, INC.	EL PASO, TX
LANAIR GROUP, LLC	LOS ANGELES, CA
NWN CORPORATION	EL PASO, TX
ZONES, INC.	AUBURN, WA
RFPS SOLICITED: 6	
RFPS RECEIVED: 9	
RFPS LOCAL: 3	
NO BIDS: 0	

APPROVED: 

DATE: 2-28-2007

07 FEB 28 PM 2:00
 CITY CLERK DEPT.

DTS COMMUNICATIONS INC
4059 REDDEN ST STE B
PRYOR OK 74361

COMNET SYSTEMS INC
10950 PELLICANO
EL PASO TX 7935

DECISION TREE INC
6450 ESCONDIDO
EL PASO TX 79912

GOODMAN NETWORKS
2150 HUTTON DR
CARROLTON TX 75006

HBMG INC
11033 LA POSADA DR STE 310
AUSTIN TX 78752-3824

CHECKPOINT SERVICES, INC.
1790 COMMERCE PARK, SUITE A-1
EL PASO, TX 79912

CITY CLERK DEPT.
07 FEB 28 PM 2:00