

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: General Services – Fleet Division

AGENDA DATE: March 9, 2010

CONTACT PERSON NAME AND PHONE NUMBER: Stuart Ed. Director, General Service, (915) 621-6822
Carmen Arrieta-Candelaria, CFO, ext. 4293

DISTRICT(S) AFFECTED: A11

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Approve purchase orders to Medley Material Handling (Alternate), Green Go Tek, LLC and FMH Handling Solutions, Inc. for the purchase of a total of ten (10) Transport Carts to be distributed as follows:

Medley Material Handling (Alternate) – Two (2) Transport Carts – Electric Power, Two Wheel Drive Vehicle - \$9,295 Ea. – Total Award of \$18,590

Green Go Tek (Alternate) – One (1) - Administration Transport Cart, Six Seat Personnel, Electric Powered, Two Wheel Drive - \$8,050.00 Ea. - Total Award of \$8,050.00

FMH Handling Solutions – Five (5) – Transport Carts – Electric Powered, Two Wheel Drive Vehicle, HDMP decking, Side Stakes Removable End Gate - \$9,643.03 Ea. – Total Award of \$48,215.15

FMH Handling Solutions – Two (2) – Transport Cart – Electric Powered, Two Wheel Drive Vehicle, HDMP decking, Side Stakes, Removable End Gate, Hydraulic Dump Bed - \$12,965.95 Ea. - \$25,931.90

Total expenditures are \$100,787.05.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

These new carts will replace 1997 and older models which have met their life expectancy. Parts are extremely difficult to find for the older carts where as the new carts will have a warranty making claims and parts availability more efficient. If approved, these new carts will be essential to logistical support of the current zoo expansion that is due to be complete in the near future. Local business is being supported.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

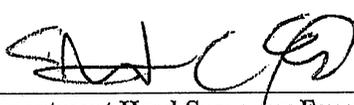
37150068 – 508006 – 27265 – PFLESVC01, General Services – Equipment Replacement

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



2/8/10

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

PROJECT FORM

DATE: February 9, 2010

PROJECT: Transport Carts
DEPARTMENT: General Services Department - Fleet Division
SOLICITATION NO: 2010-086
FUNDING SOURCE: Vehicular Equipment - Capital Fund
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Medley Material Handling (Alternate Bid)
El Paso, TX
Item: Item 1 and O1
Amount: \$18,590.00 estimated expenditures
Vendor: Green Go Tek, LLC (Alternate Bid)
Milford, MI
Item: Item 2 and O2
Amount: \$8,050.00 estimated expenditures
Vendor: FMH Material Handling Solutions, Inc.
El Paso, TX
Item: Items 3, 4, O3 and O4
Amount: \$74,147.05 estimated expenditures

General Services Department and Financial Services Departments recommend award to the Bidders offering the best value to the City.

This is a fixed-price, single (one-time) purchase type contract for Transport Carts. FMH Material Handling Solutions, Inc. and Green Go Tek LLC offer the City the option to purchase additional quantities at the same unit price if the option is exercised within sixty (60) and ninety (90) days. Medley Material Handling does not offer the City the option to purchase additional quantities. No prompt payment discounts are offered.

Green Go Tek, LLC did not meet specifications on items 1, 3 and 4. These items are being awarded to the next highest total point vendors.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

BIDS SOLICITED- 9 (4 local)
BIDS RECEIVED- 7
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$100,787.05 estimated expenditures

COUNCIL APPROVED [] REJECTED [] MUNICIPAL CLERK _____

APPROVED: COUNCIL MEETING DATE: March 9, 2010

Carmen Arrieta-Candelaria
Chief Financial Officer
Financial Services Department

CITY OF EL PASO BID TABULATION

BID ITEM: TRANSPORT CARTS
 BID DATE: DECEMBER 30, 2009

BID # 2010-086

DEPARTMENT: GENERAL SERVICES - FLEET

			FMH MATERIAL HANDLING SOLUTIONS, INC. EL PASO, TX	GREEN GO TEK LLC MILFORD, MI (OPTION 1)	GREEN GO TEK LLC MILFORD, MI (OPTION 2)	KN ENTERPRISES, LLC LAS CRUCES, NM
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
1.	2	TRANSPORT CART - ELECTRIC POWERED, TWO-WHEEL DRIVE VEHICLE	\$7,312.62	\$10,075.00/EA	\$7,500.00/EA	\$11,349.00 EACH
MANUFACTURER			COLUMBIA PAR CAR	GREEN GO TEK	GREEN GO TEK	CUSHMAN TITAN 2 PASS 36VOLT
MODEL			BC2-L-48 BURDEN CARRIER	GGT-E2T	GGT-U2T	600411G01
2.	1	ADMINISTRATION TRANSPORT CART - SIX SEAT PERSONNEL, ELECTRIC POWERED, TWO-WHEEL DRIVE VEHICLE	\$6,954.80	\$10,100.00/EA	\$7,600.00/EA	\$8,750.00
MANUFACTURER			COLUMBIA PAR CAR	GREEN GO TEK	GREEN GO TEK	FAIRPLAY ELECTRIC CARS
MODEL			C6E-48 SHUTTLE (1100 # CAPACITY)	GGT-E6P-A	GGT-U6P	ZX6P
3.	5	TRANSPORT CART - ELECTRIC POWERED, TWO-WHEEL DRIVE VEHICLE, HDMP DECKING, SIDE STAKES REMOVABLE END GATE	\$7,179.03	\$10,600.00/EA	\$8,100.00/EA	\$11,555.00 EACH
MANUFACTURER			COLUMBIA PAR CAR	GREEN GO TEK	GREEN GO TEK	CUSHMAN TITAN 2 PASS 36VOLT
MODEL			BC2-L-48 BURDEN CARRIER	GGT-E2T/X	GGT-U4T	600411G01
4.	2	TRANSPORT CART - ELECTRIC POWERED, TWO-WHEEL DRIVE VEHICLE, HDMP, DECKING, SIDE STAKES REMOVABLE END GATE, HYDRAULIC DUMP BED	\$8,026.00	\$13,175.00/EA	\$9,900.00/EA	\$12,305.00 EACH
MANUFACTURER			COLUMBIA PAR CAR	GREEN GO TEK	GREEN GO TEK	CUSHMAN TITAN 2 PASS 36VOLT
MODEL			BC3-L-48 BURDEN CARRIER	GGT-E2G/D	GGT-U2T/H	600411G01

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: JR

DATE: 1/12/10

CITY OF EL PASO BID TABULATION

BID ITEM: TRANSPORT CARTS
 BID DATE: DECEMBER 30, 2009

BID # 2010-086

DEPARTMENT: GENERAL SERVICES - FLEET

OPTIONAL ITEMS		FMH MATERIAL HANDLING SOLUTIONS, INC. EL PASO, TX	GREEN GO TEK LLC MILFORD, MI (OPTION 1)	GREEN GO TEK LLC MILFORD, MI (OPTION 2)	KN ENTERPRISES, LLC LAS CRUCES, NM
ITEM	DESCRIPTION	PRICE PER CART	PRICE PER CART	PRICE PER CART	PRICE PER CART
Q1. FOR ITEM 1.	250 AMP HOUR BATTERY, 6 EACH, 145 MINUTE STROBE LIGHT, AMBER, ON POLE, BATTERY WATER FILLING SYSTEM, 36V, "SMART VIEW DISPLAY" (SVD) GAGE DISPLAYS, BATTERY STATUS, RUN HOURS, FAULT CODES, STAKE SIDE, REMOVABLE, END GATE	\$3,641.63	\$150.00	\$150.00	\$1,198.00
Q2. FOR ITEM 2.	SPLIT WINDSHIELD, MINIMUM AMD 5.5 HP MOTOR W/REGENERATIVE BRAKING, 12 VOLT ACCESSORY PLUG, PLASTIC BURLWOOD (DASH, STEERING WHEEL, SEAT BACK)	\$2,995.20	\$450.00	\$450.00	\$550.00
Q3. FOR ITEM 3.	250AMP HOUR BATTERY, 6 EACH, 145 MINUTE BOLT-ON, BLACK CUSHIONS STROBE LIGHT, AMBER, ON POLE "SMART VIEW DISPLAY" (SVD) GAGE DISPLAYS BATTERY STATUS, RUN HOURS, FAULT CODES STAKE SIDES, FOLDAWAY SECOND SEAT	\$2,464.00	\$200.00	\$200.00	\$1,198.00
Q4. FOR ITEM 4.	250AMP HOUR BATTERY, 6 EACH, 145 MINUTE STROBE LIGHT, AMBER, ON POLE, "SMART VIEW DISPLAY:" (SVD) GAGE DISPLAYS BATTERY STATUS, RUN HOURS, FAULT CODES STAKE SIDES, REMOVABLE, END GATE POWERED FLAT BED DUMP W/LOAD BARRIER AND DROP/REMOVABLE TAILGATE	\$4,939.95	\$150.00	\$150.00	\$1,399.00

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: JR

DATE: 1/12/10

CITY OF EL PASO BID TABULATION

BID ITEM: TRANSPORT CARTS
 BID DATE: DECEMBER 30, 2009

BID # 2010-086

DEPARTMENT: GENERAL SERVICES - FLEET

	FMH MATERIAL HANDLING SOLUTIONS, INC. EL PASO, TX	GREEN GO TEK LLC MILFORD, MI (OPTION 1)	GREEN GO TEK LLC MILFORD, MI (OPTION 2)	KN ENTERPRISES, LLC LAS CRUCES, NM
<p>THE CITY AT ITS SOLE DISCRETION, MAY OPTION TO PURCHASING AN ADDITIONAL QUANTITY OF ITEMS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. SIXTY (60) DAYS FROM THE DATE OF AWARD OF THE CONTRACT.</p> <p>B. NINETY (90) DAYS FROM THE DATE OF AWARD OF THE CONTRACT.</p> <p>C. ONE HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	70	60	60	90
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVER MAY BE CAUSE FOR THE REJECTION OF THE OFFER.				

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 

DATE: 1/12/10

CITY OF EL PASO BID TABULATION

BID ITEM: TRANSPORT CARTS
 BID DATE: DECEMBER 30, 2009

BID # 2010-086

DEPARTMENT: GENERAL SERVICES - FLEET

			MEDLEY MATERIAL HANDLING EL PASO, TX	MEDLEY MATERIAL HANDLING EL PASO, TX	ROSENTHAL & ASSOCIATES MOBILE, AL	
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	
1.	2	TRANSPORT CART - ELECTRIC POWERED, TWO-WHEEL DRIVE VEHICLE	\$9,650.00	\$8,600.00	\$20,600.00	
MANUFACTURER			TAYLOR-DUNN	TAYLOR-DUNN	MAG INTERNATIONAL	
MODEL			B-210(36VT)GT	B-200(36V)	EMAGXC	
2.	1	ADMINISTRATION TRANSPORT CART - SIX SEAT PERSONNEL, ELECTRIC POWERED, TWO-WHEEL DRIVE VEHICLE	\$11,000.00	\$9,800.00	\$20,700.00	
MANUFACTURER			TAYLOR-DUNN	TAYLOR-DUNN		
MODEL			B-210(36VT)GT	B-200(36V)		
3.	5	TRANSPORT CART - ELECTRIC POWERED, TWO-WHEEL DRIVE VEHICLE, HDMP DECKING, SIDE STAKES REMOVABLE END GATE	\$9,900.00	\$8,900.00	\$20,600.00	
MANUFACTURER			TAYLOR-DUNN	TAYLOR-DUNN	MAG INTERNATIONAL	
MODEL			B-201(36VT)GT	B-200(36V)	EMAGXC	
4.	2	TRANSPORT CART - ELECTRIC POWERED, TWO-WHEEL DRIVE VEHICLE, HDMP, DECKING, SIDE STAKES REMOVABLE END GATE, HYDRAULIC DUMP BED	\$15,000.00	\$15,000.00	\$20,600.00	
MANUFACTURER			TAYLOR-DUNN	TAYLOR-DUNN	MAG INTERNATIONAL	
MODEL			B-248(36VT)GT	B248(36VT)GT	EMAGXC	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: JR

DATE: 1/12/10

CITY OF EL PASO BID TABULATION

BID ITEM: TRANSPORT CARTS
 BID DATE: DECEMBER 30, 2009

BID # 2010-086

DEPARTMENT: GENERAL SERVICES - FLEET

OPTIONAL ITEMS		MEDLEY MATERIAL HANDLING EL PASO, TX	MEDLEY MATERIAL HANDLING EL PASO, TX	ROSENTHAL & ASSOCIATES MOBILE, AL	
ITEM	DESCRIPTION	PRICE PER CART	PRICE PER CART	PRICE PER CART	
O1. FOR ITEM 1.	250 AMP HOUR BATTERY, 6 EACH, 145 MINUTE STROBE LIGHT, AMBER, ON POLE, BATTERYWATER FILLING SYSTEM, 36V, "SMART VIEW DISPLAY" (SVD) GAGE DISPLAYS, BATTERY STATUS, RUN HOURS, FAULT CODES, STAKE SIDE, REMOVABLE, END GATE	\$650.00	\$695.00 (LISTED ON GENERAL SPECIFICATIONS THAT APPLY TO ITEM 1.)	\$306.00 (STROBE ONLY)	
O2. FOR ITEM 2.	SPLIT WINDSHIELD, MINIMUM AMD 5.5 HP MOTOR W/REGENERATIVE BRAKING, 12 VOLT ACCESSORY PLUG, PLASTIC BURLWOOD (DASH, STEERING WHEEL, SEAT BACK)	\$165.00	\$250.00 (PLEASE SEE ATTACHED SHEETS.)	NO CHARGE	
O3. FOR ITEM 3.	250AMP HOUR BATTERY, 6 EACH, 145 MINUTE BOLT-ON, BLACK CUSHIONS STROBE LIGHT, AMBER, ON POLE "SMART VIEW DISPLAY" (SVD) GAGE DISPLAYS BATTERY STATUS, RUN HOURS, FAULT CODES STAKE SIDES, FOLDAWAY SECOND SEAT	\$650.00	\$995.00	\$306.00 (STROBE ONLY)	
O4. FOR ITEM 4.	250AMP HOUR BATTERY, 6 EACH, 145 MINUTE STROBE LIGHT, AMBER, ON POLE, "SMART VIEW DISPLAY:" (SVD) GAGE DISPLAYS BATTERY STATUS, RUN HOURS, FAULT CODES STAKE SIDES, REMOVABLE, END GATE POWERED FLAT BED DUMP W/LOAD BARRIER AND DROP/REMOVABLE TAILGATE	\$500.00	\$500.00	\$306.00 (STROBE ONLY)	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 

DATE: 1/12/10

COMMITTEE SCORE SHEET

SOLICITATION NO: 2010-086
 SOLICITATION TITLE: TRANSPORT CARTS
 GENERAL SERVICES - FLEET DIVISION

	FMH MATERIAL HANDLING SOLUTIONS, INC. EL PASO, TX		GREEN GO TECK LLC MILFORD, MI		GREEN GO TEK LLC MILFORD, MI		KN ENTERPRISES, LLC LAS CRUCES, NM		MEDLEY MATERIAL HANDLING EL PASO, TX		MEDLEY MATERIAL HANDLING EL PASO, TX		ROSENTHAL & ASSOCIATES MOBILE, AL	
Cost (70 points)														
1. Transport Cart - Electric Power, Two-wheel drive vehicle (Quantity - 2 each)	\$10,954.25	48.89	\$10,225.00	52.37	\$7,650.00	70.00	\$12,547.00	42.68	\$10,300.00	51.99	\$9,295.00	57.61	\$20,487.88	26.14
2. Administration Transport Cart - Six seat personnel, Electric powered, Two-wheel drive vehicle (Quantity - 1 each)	\$9,950.00	56.63	\$10,550.00	53.41	\$8,050.00	70.00	\$9,300.00	60.59	\$11,165.00	50.47	\$10,050.00	56.07	\$20,286.00	27.78
3. Transport Cart - Electric powered, Two-wheel drive vehicle, HDMP decking, Side stakes removeable end gate (Quantity - 5 each)	\$9,643.03	60.25	\$10,800.00	53.80	\$8,300.00	70.00	\$12,753.00	45.56	\$10,550.00	55.07	\$9,895.00	58.72	\$20,487.88	28.36
4. Transport Cart - Electric powered, Two-wheel drive vehicle, HDMP decking, Side stakes, removeable end gate, Hydraulic dump bed (Quantity - 2 each)	\$12,965.95	54.26	\$13,325.00	52.80	\$10,050.00	70.00	\$13,704.00	51.34	\$15,500.00	45.39	\$15,500.00	45.39	\$20,487.88	34.34
Reputation, Quality and Capacity of Bidder's Service (25 Points)														
A. Number of years vendor has been in business. Number of persons that vendor employs local (City of El Paso) (5%)	32 years in business (40 locally)	4.00	2 years in business (0 locally)	1.00	2 years in business (0 locally)	1.00	14 years in business (12 employees)	3.00	68 years in business (15 employees)	5.00	68 years in business (15 employees)	5.00	7 years in business (0 locally)	2.00
B. Number of factory trained and certified technicians employed by the dealership responsible for service and maintenance of the carts (5%)	36	5.00	3	3.00	3	3.00	3	3.00	5	4.00	5	4.00	1	2.00
C. Average turn around time for vendor in El Paso responsible for warranty repairs (5%)		N/A		N/A		N/A		N/A		N/A		N/A		N/A
D. Hours of operation and Service Department hours of operation (5%)	Vendor - 7:30am - 5:00pm M-F Service 7:30am - 4:00pm M-F	3.00	Vendor - 8:00am - 6:00pm Service - 9:00am - 5:00pm	3.00	Vendor - 8:00am - 6:00pm Service - 9:00am - 5:00pm	3.00	8:00am - 5:00pm M-F	3.00	8:00am - 5:00pm M-F	5.00	8:00am - 5:00pm M-F	5.00	7:00am - 6pm M-F	4.00
E. The bidder shall provide at least three (3) references for which they have provided similar services for at least the past five (5) years. The agency shall provide the names and telephone numbers of the contract administrators for whom the work was erfor		5.00		2.00		2.00		4.00		1.00		1.00		3.00
Past Relationship/Performance with the City (5 Points)		1.00		0.00		0.00		0.00		0.00		0.00		0.00
TOTALS (including options)														
Transport Cart - Electric Power		66.89		61.37		N/A		55.68		66.99		72.61		37.14
Administration Transport Cart		74.63		62.41		79.00		73.59		65.47		71.07		38.78
Transport Cart - Electric Power		78.25		62.80		N/A		58.56		70.07		73.72		39.36
Transport Cart - Electric Power		72.26		61.80		N/A		64.34		60.39		60.39		45.34