

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** GENERAL SERVICES

**AGENDA DATE:** MARCH 13, 2012

**CONTACT PERSON/PHONE:** STUART ED, GENERAL SERVICES DIRECTOR, 621-6822  
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

Request that the Mayor and City Council approve the purchase of one (1) 2012 Landfill Dozer from Tom Growney Equipment, Inc. as specified in Solicitation 2012-135.

Total purchase price: \$555,900.00

**BACKGROUND / DISCUSSION:**

The General Services - Fleet Division is recommending the award of the above bid to Tom Growney Equipment, Inc. who was the most, responsive, responsible bidder. The city is currently in the process of replacing the old fleet through a Fleet Replacement Program. The program targets vehicles and equipment that have met their life expectancy and replaces them with vehicles or equipment that operate more efficiently, more environmentally-friendly, and at a lower cost to the city. The approval of this purchase would allow the Environmental Services Department to process waste in landfills in a more resourceful manner while keeping compliant with state environmental guidelines and procedures. Local business is being supported.

**SELECTION SUMMARY:**

This solicitation was advertised on January 10, 2012 and January 17, 2012, and opened on February 1, 2012. On January 11, 2012, postcards were mailed out, the solicitation was posted on the City's website on and the email (Purmail) notification was sent out. Fourteen local (14) bidders were solicited and three (3) local bidders responded.

**PRIOR COUNCIL ACTION:**

Has the Council previously considered this item or a closely related one?

Yes. A similar purchase was awarded on 08/25/09.

**AMOUNT AND SOURCE OF FUNDING:**

34010289 - 508029 - 40499 - PSWM0017 - Heavy Off-Road Equipment - Environmental Services

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_  
Name Signature Date

**COUNCIL PROJECT FORM  
(ONE-TIME BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **MARCH 13, 2012**.

Discussion and action for the award of Solicitation No. 2012-135 (Landfill Dozer) to Tom Growney Equipment, Inc. for a total of \$555,900.00.

Department:	General Services
Award to:	Tom Growney Equipment, Inc. El Paso, TX
Item(s):	Item 1
Option:	Option to Purchase Additional Quantity within 180 days of Award
Payment Terms:	Net 30
Total Award;	\$555,900.00
Account:	34010289-40499-508029-PSWM0017-ESD, Heavy Off Road Equipment
Funding Source:	Environmental Services Department, Heavy Off Road Equipment
District(s):	All

This is a Best Value, unit price contract.

The Financial Services - Purchasing Division and General Services recommend award as indicated to Tom Growney Equipment, Inc., the vendor offering the best value bid.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

Road Machinery, LLC, stated a delivery date of 300 days vs. the 120 days required by the City and was deemed non-responsive.

## COMMITTEE SCORE SHEET

BID NO.: 2012 - 135  
 BID TITLE: LANDFILL DOZER  
 GENERAL SERVICES DEPARTMENT

		TOM GROWNER EQUIPMENT, INC EL PASO, TX	WAGNER EQUIPMENT CO. EL PASO, TX	
<b>Cost</b> (# points/percent max) 60		\$555,900.00 60.00	\$647,320.00 51.53	
<b>Reputation &amp; Quality of the Bidder's Services</b> (# points/percent max) 25		23.00	24.00	
<b>Bidder's Operational Information</b>				
<b>Employs Minimum of Ten Employees</b> 5		5.00	5.00	
<b>Total Hours Open for Repairs per week</b> 5		5.00	5.00	
<b>Past Performance</b> (# points/percent max) 5		2.00	5.00	
<b>GRAND TOTAL</b> 100 (100 points/percent max)		<b>95.00</b>	<b>90.53</b>	



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: February 1, 2012  
Project Name: Landfill Dozer

Solicitation #: 2012-135  
Department: General Services- Fleet

			ROAD MACHINERY, LLC EL PASO, TX		TOM GROWNEY EQUIPMENT, INC. EL PASO, TX		WAGNER EQUIPMENT CO. EL PASO, TX	
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QUANTITY)
1.	1	LANDFILL DOZER (80,000 + LBS)	\$640,535.00	\$640,535.00	\$555,900.00	\$555,900.00	\$647,320.00	\$647,320.00
	EACH	(UNIT PRICE MUST INCLUDE ALL S/H & DELIVERY CHARGES)	PRICE INCLUDES PREMIER EXTENDED WARRANTY 5 YEARS/10,000 HOURS				NO DEDUCTIBLE CHARGE ON WARRANTY OPTIONAL - 2000 HOUR, 12 MONTH MAXIMUM - NO CHARGE PM SERVICE	
MANUFACTURER			KOMATSU		JOHN DEERE		CATERPILLAR	
MODEL NUMBER			D155AX-7		1050J WH		D8T	
OPTIONAL ITEMS FOR ITEM 1 ABOVE			(SUBJECT TO AVAILABILITY OF FUNDS)					
O-1.	AUTOMATIC CENTRAL LUBRICATION SYSTEM		TOTAL PRICE		TOTAL PRICE		TOTAL PRICE	
			NOT AVAILABLE		\$9,320.00		\$8,670.00	

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.  
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 2/9/2012



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: February 1, 2012

Project Name: Landfill Dozer

Solicitation #: 2012-135

Department: General Services- Fleet

	ROAD MACHINERY, LLC EL PASO, TX	TOM GROWNEY EQUIPMENT, INC. EL PASO, TX	WAGNER EQUIPMENT CO. EL PASO, TX
<u>OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS</u>			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.			
BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:			
A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
B. ONE-HUNDRED, EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. THREE-HUNDRED, SIXTY FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within _____ consecutive calendar days	300 DAYS	120 DAYS	120 DAYS
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
<b>BIDS SOLICITED: 24                      BIDS RECEIVED: 3                      BIDS LOCAL: 3                      NO BID: 0</b>			

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee. The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 2/9/2012

KAMSON  
11501 CHITO SAMANIEGO DRIVE  
EL PASO, TX 79936

SUNSTATE EQUIPMENT  
8660 CASTNER DRIVE  
EL PASO, TX 79907

TOM GROWNEY EQUIPMENT  
11323 ROJAS DRIVE  
EL PASO, TX 79936

RUSH TRUCK CENTER  
12253 GATEWAY WEST  
EL PASO, TX 79936

MESA EQUIPMENT & SUPPLY  
1342 LOMALAND DRIVE  
EL PASO, TX 79935

TEXAS EQUIPMENT CO.  
ATTN: ERNESTO ESPARZA  
18770 ALAMEDA AVE  
P. O. BOX 140  
TORNILLO, TX 79853

NUECES POWER EQUIPMENT  
ATTN: GILBERT SAENZ  
410 S. COTTON  
EL PASO, TX 79901

*BN-A-NK  
WTF*

NEW HOLLAND EQUIPMENT  
9820 N. LOOP DRIVE  
EL PASO, TX 79907

SIERRA MACHINERY INC  
939 HAWKINGS BLVD.  
EL PASO, TX 79915

BORDER MANCHINERY  
1710 E. PAISANO DRIVE  
EL PASO, TX 79901

*ANOL  
MAA-WTF*

PRIME EQUIPMENT  
6914 GATEWAY EAST BLVD  
EL PASO, TX 79915

CJC EQUIPMENT  
P. O. BOX 1154  
SONORA, TX 76950

ROAD MACHINERY COMPANY  
ATTN: WESLEY KOLSTER  
1181 BURGANDY STREET  
EL PASO, TX 79907

RUST TRACTOR COMPANY  
10501 DYER STREET  
EL PASO, TX 79914

WAGNER EQUIPMENT  
ATTN: GILBERT SAENZ  
10501 DYER STREET  
EL PASO, TX 79924

ASCO  
ASSOCIATED SUPPLY CO. INC.  
3412 KERMIT HWY  
ODESSA, TX 79764

COOPER EQUIPMENT  
ATTN: GEORGE COOPER  
17474 JUDSON ROAD  
SAN ANTONIO, TX 78247

HERTZ EQUIPMENT RENTAL  
830 PENDALE ROAD  
EL PASO, TX 79907

NUECES POWER EQUIPMENT  
4501 U.S. HWY 59 NORTH  
VICTORIA, TX 77905

WAUKESHA-PEARCE IND. INC  
12320 S. MAIN STREET  
HOUSTON, TX 77235-5068

ELLEN EQUIPMENT  
18000 E. 22<sup>ND</sup> AVENUE  
AURORA, CO 80011-3512

*BN-A-NK  
WTF*

TEREX  
200 NYALA FARM ROAD  
WESTPORT, CT 06880

BOMAG AMERICAS, INC  
2000 KENTVILLE ROAD  
KEWANEE, IL 61443

WARREN CAT  
3601 S. TREADAWAY BLVD ABILENE,  
TX 79602