

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Street Department

AGENDA DATE: March 18, 2008

CONTACT PERSON/PHONE: Daryl W. Cole, Streets Director (621-6750)
Terrence Freiburg, Purchasing Manager, (541-4313)

DISTRICT(S) AFFECTED: Citywide

PROJECT NAME/SOLICITATION NO. Aluminum Sign Blanks, Solicitation No. 2008-126

SUBJECT:

Discussion and action on the award of Solicitation No. 2008-126 for Aluminum Sign Blanks to Vulcan Aluminum, Foley, Alabama for an estimated total amount of \$145,819.00, contract term is for two years.

BACKGROUND / DISCUSSION:

We have reviewed the above-subject bid and we recommend that the contract be awarded to **Vulcan Aluminum**, as the most responsive and responsible bidder meeting specifications, for an estimated total amount of \$145,819. This is a two years contract.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Funding Source	Street Department
Department ID	32010287 Signs and Markings
Fund No.	01101 General Fund
Account No.	503203 Public Accesses Maint and Repairs

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: Daryl W. Cole

Cc: Patricia D. Adauto, Deputy City Manager Development and Infrastructure Services

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

PROJECT FORM

DATE: MARCH 5, 2008

PROJECT: ALUMINUM SIGN BLANKS
SOLICITATION NO: 2008-126
DEPARTMENT: STREET DEPARTMENT
BUDGET NO: 32010287-503203-01101
FUNDING SOURCE: SIGNS AND MARKINGS/PUBLIC ACCESSES MAINTENANCE AND REPAIRS/GENERAL FUND

REPRESENTATIVE DISTRICT(S): ALL

RECOMMENDATION: Vendor: VULCAN ALUMINUM
FOLEY, ALABAMA
Item: ALL
ESTIMATED AWARD: \$72,909.50/YR
CONTRACT PERIOD: 24 MONTHS
OPTION(S): NONE
PROMPT PAYMENT DISCOUNT: NONE
TOTAL ESTIMATED AWARD: \$145,819.00

The Street Department and Financial Services Departments recommend award as indicated, Vulcan Aluminum was the lowest bidder meeting specifications.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract maybe higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

BIDS SOLICITED- 45 BID'S LOCAL 8
BIDS RECEIVED- 8
'NO BID' RECEIVED 00

TOTAL ESTIMATED AWARD: \$145,819.00

COUNCIL APPROVED [X] REJECTED [] MUNICIPAL CLERK

APPROVED:

COUNCIL MEETING DATE: MARCH 18, 2008

Terrence Freiburg
Purchasing Manager

CITY OF EL PASO BID TABULATION

BID ITEM: ALUMINUM SIGN BLANKS
 BID DATE: FEBRUARY 27, 2008

BID # 2008-126
 DEPARTMENT: STREET

			AGI MARKETING SOLUTIONS EL PASO, TX		CUSTOM PRODUCTS CORP. JACKSON, MS		LIGHTLE ENTERPRISES OF OHIO, LLC FRANKFORT, OH		MDSOLUTIONS INC. DUBLIN, OH	
ITEM	ANN. EST. QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	1000 EACH	30" OCTAGON ALUMINUM SIGN BLANK	\$25.50	\$25,500.00	\$13.44	\$13,440.00	\$14.20	\$14,200.00	\$13.60	\$13,600.00
MANUFACTURER & STOCK NO.			ERICKSON / E-101		BA08030300/CPC		CPC-30OCT			
2.	250 EACH	36" OCTAGON ALUMINUM SIGN BLANK	\$36.00	\$9,000.00	\$19.39	\$4,847.50	\$21.00	\$5,250.00	\$19.90	\$4,975.00
MANUFACTURER & STOCK NO.			ERICKSON / E-102		BA08036360/CPC		CPC-36OCT			
3.	10 EACH	48" OCTAGON ALUMINUM SIGN BLANK	\$63.00	\$630.00	\$34.17	\$341.70	\$38.00	\$380.00	\$37.96	\$379.60
MANUFACTURER & STOCK NO.			ERICKSON / E-103		BA08048480/CPC		CPC-48OCT			
4.	20 EACH	36" CIRCLE ALUMINUM SIGN BLANK	\$40.50	\$810.00	\$19.39	\$387.80	\$21.50	\$430.00	\$21.35	\$427.00
MANUFACTURER & STOCK NO.			ERICKSON / E-104		BA0803636SP/CPC		CPC-36R			
5.	20 EACH	36" EQUILATERAL TRIANGLE	\$22.50	\$450.00	\$11.28	\$225.60	\$13.00	\$260.00	\$12.83	\$256.60
MANUFACTURER & STOCK NO.			ERICKSON / E-105		BA0803636T/CPC		CPC-36TRI			
6.	250 EACH	36" X 36" PENTAGON ALUMINUM SIGN BLANK	\$37.50	\$9,375.00	\$19.39	\$4,847.50	\$21.00	\$5,250.00	\$19.90	\$4,975.00
MANUFACTURER & STOCK NO.			ERICKSON / E-106		BA0803636T/CPC		CPC-36PENT			
7.	200 EACH	30" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$15.00	\$3,000.00	\$7.77	\$1,554.00	\$8.50	\$1,700.00	\$6.45	\$1,290.00
MANUFACTURER & STOCK NO.			ERICKSON / E-107		BE0900930N/CPC		CPC-9EXT			
8.	200 EACH	36" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$18.00	\$3,600.00	\$9.23	\$1,846.00	\$10.20	\$2,040.00	\$7.74	\$1,548.00
MANUFACTURER & STOCK NO.			ERICKSON / E-108		BE0900936N/CPC		CA-9EXT			
9.	1000 EACH	42" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$18.00	\$18,000.00	\$10.77	\$10,770.00	\$12.00	\$12,000.00	\$9.03	\$9,030.00
MANUFACTURER & STOCK NO.			ERICKSON / E-109		BE0900942N		CPC-9EXT			

APPROVED BY: *Nemesi Busby*
 DATE: 3/3/08

CITY OF EL PASO BID TABULATION

BID ITEM: ALUMINUM SIGN BLANKS			BID # 2008-126							
BID DATE: FEBRUARY 27, 2008			DEPARTMENT: STREET							
			AGI MARKETING SOLUTIONS EL PASO, TX		CUSTOM PRODUCTS CORP. JACKSON, MS		LIGHTLE ENTERPRISES OF OHIO, LLC FRANKFORT, OH		MDSOLUTIONS INC. DUBLIN, OH	
ITEM	ANN. EST. QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE						
10.	1200 EACH	48" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$21.00	\$25,200.00	\$12.16	\$14,592.00	\$13.50	\$16,200.00	\$10.32	\$12,384.00
MANUFACTURER & STOCK NO.			ERICKSON / E-110		BE0900948N		CPC-9EXT			
11.	12000 SQ. FT.	ALUMINUM SIGN BLANKS (CUT TO SIZE AND HOLES PUNCHED)	\$4.50	\$54,000.00	\$2.34	\$28,080.00	\$2.50	\$30,000.00	\$2.39	\$28,680.00
MANUFACTURER & STOCK NO.			ERICKSON / E-115		CPC		CPC-080AB			
TOTAL:			\$149,565.00		\$80,932.10		\$87,710.00		\$77,545.20	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE CONTRACT FOR ONE (1) ADDITIONAL YEAR, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR ONE (1) ADDITIONAL YEAR, AT THE SAME UNIT PRICE(S):</p>			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	
PAYMENT TERMS:			5% - 10 DAYS 3% - 20 DAYS NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS		1/2% - 10 DAYS	
BIDDER'S PROMISED DELIVERY:			30 CONSECUTIVE CALENDAR DAYS		30 - 45 CONSECUTIVE CALENDAR DAYS		30 CONSECUTIVE CALENDAR DAYS		30 CONSECUTIVE CALENDAR DAYS	
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p>										

APPROVED BY:

DATE: 3/3/08

CITY OF EL PASO BID TABULATION

BID ITEM: ALUMINUM SIGN BLANKS
BID DATE: FEBRUARY 27, 2008

BID # 2008-126
DEPARTMENT: STREET

			OSBURN ASSOCIATES LOGAN, OH		ROCAL, INC. FRANKFORT, OH		THINK SAFETY INC. EL PASO, TX		VULCAN ALUMINUM FOLEY, AL	
ITEM	ANN. EST. QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	1000 EACH	30" OCTAGON ALUMINUM SIGN BLANK	\$13.87	\$13,870.00	\$14.48	\$14,480.00	\$15.55	\$15,550.00	\$12.42	\$12,420.00
MANUFACTURER & STOCK NO.			OSBURN		R30"OCT				VULCAN 5052-H38	
2.	250 EACH	36" OCTAGON ALUMINUM SIGN BLANK	\$19.98	\$4,995.00	\$20.86	\$5,215.00	\$22.75	\$5,687.50	\$18.12	\$4,530.00
MANUFACTURER & STOCK NO.			OSBURN		R36"OCT				VULCAN 5052-H38	
3.	10 EACH	48" OCTAGON ALUMINUM SIGN BLANK	\$36.80	\$368.00	\$37.08	\$370.80	\$40.92	\$409.20	\$32.77	\$327.70
MANUFACTURER & STOCK NO.			OSBURN		R48"OCT				VULCAN 5052-H38	
4.	20 EACH	36" CIRCLE ALUMINUM SIGN BLANK	\$20.97	\$419.40	\$22.14	\$442.80	\$23.29	\$465.80	\$17.93	\$358.60
MANUFACTURER & STOCK NO.			OSBURN		R36"CIR				VULCAN 5052-H38	
5.	20 EACH	36" EQUILATERAL TRIANGLE	\$11.65	\$233.00	\$11.92	\$238.40	\$14.00	\$280.00	\$9.72	\$194.40
MANUFACTURER & STOCK NO.			OSBURN		R3"EQTRI				VULCAN 5052-H38	
6.	250 EACH	36" X 36" PENTAGON ALUMINUM SIGN BLANK	\$20.97	\$5,242.50	\$22.14	\$5,535.00	\$22.75	\$5,687.50	\$17.88	\$4,470.00
MANUFACTURER & STOCK NO.			OSBURN		R36"PENT				VULCAN 5052-H38	
7.	200 EACH	30" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$6.90	\$1,380.00	\$9.23	\$1,846.00	\$9.31	\$1,862.00	\$6.45	\$1,290.00
MANUFACTURER & STOCK NO.			OSBURN		R30X9EXT				VULCAN 6061-T6	
8.	200 EACH	36" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$8.25	\$1,650.00	\$11.07	\$2,214.00	\$11.15	\$2,230.00	\$7.69	\$1,538.00
MANUFACTURER & STOCK NO.			OSBURN		R36X9EXT				VULCAN 6061-T6	
9.	1000 EACH	42" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$9.60	\$9,600.00	\$12.91	\$12,910.00	\$12.81	\$12,810.00	\$9.10	\$9,100.00
MANUFACTURER & STOCK NO.			OSBURN		R42X9EXT				VULCAN 6061-T6	

APPROVED BY: 

DATE: 3/3/08

CITY OF EL PASO BID TABULATION

BID ITEM: ALUMINUM SIGN BLANKS			BID # 2008-126							
BID DATE: FEBRUARY 27, 2008			DEPARTMENT: STREET							
			OSBURN ASSOCIATES LOGAN, OH		ROCAL, INC. FRANKFORT, OH		THINK SAFETY INC. EL PASO, TX		VULCAN ALUMINUM FOLEY, AL	
ITEM	ANN. EST. QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
10.	1200 EACH	48" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$10.90	\$13,080.00	\$14.76	\$17,712.00	\$14.60	\$17,520.00	\$10.19	\$12,228.00
MANUFACTURER & STOCK NO.			OSBURN		R48X9EXT				VULCAN 6061-T6	
11.	12000 SQ. FT.	ALUMINUM SIGN BLANKS (CUT TO SIZE AND HOLES PUNCHED)	\$2.33	\$27,960.00	\$2.56	\$30,720.00	\$2.68	\$32,160.00	\$2.2044	\$26,452.80 <small>(BIDDER'S TOTAL PRICE: \$26,453.80)</small>
MANUFACTURER & STOCK NO.			OSBURN		RMISC				VULCAN 5052-H38	
TOTAL:			\$78,797.90		\$91,684.00		\$94,662.00		\$72,909.50 <small>(BIDDER'S TOTAL: \$72,910.50)</small>	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE CONTRACT FOR ONE (1) ADDITIONAL YEAR, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR ONE (1) ADDITIONAL YEAR, AT THE SAME UNIT PRICE(S):</p>			YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	
PAYMENT TERMS:			2% - 10 DAYS NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS		NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY:			30 CONSECUTIVE CALENDAR DAYS		30 CONSECUTIVE CALENDAR DAYS		30 CONSECUTIVE CALENDAR DAYS		30 - 45 CONSECUTIVE CALENDAR DAYS	
BIDS SOLICITED: 45			BIDS RECEIVED: 8		BIDS LOCAL: 8		NO BIDS: 0			

APPROVED BY:

DATE: 3/3/08

LI-NEON SIGN CO. *JTF*
810 PENDALE RD
EL PASO, TX 79907

MCCAIN TRAFFIC SUPPLY
ATTN: PETER KOHL
2575 PIONEER AVE
VISTA, CA 92083 *JTF*

PARADIGM TRAFFIC SYSTEMS, INC.
ATTN: JENIFER WARNACK
P O BOX 14509
FT WORTH, TX 76117-4509

TRAFFIC ENGINEERING & CONTROLS
ATTN: KEVIN BYRNE
4193 FM 811
CENTERVILLE, TX 75833

KENTRON TRAFFIC PRODUCTS, INC.
18403 HUFFSMITH KOHRVILLE RD
TOMBALL, TX 77375

Vulcan Aluminum
PO Box 1850
400 E Berry Ave
Foley, AL 36536-1850
888-846-2745
Fax 251-943-7590

DYNA ENGINEERING LTD.
#2 - 930 TUPPER AVE.
COQUITLAM BC V3K 1A5

IMPERIAL POLES
ATTN: DAVID STRASSER
P O BOX 13211
EL PASO, TX 79913

R2 CONTRACTORS SPECIALTY INC.
ATTN: RALPH B. GONZALES
2500 LAKESIDE DR
P O BOX 16015
LAS CRUCES, NM 88004

TRANSAMERICAN POWER
PRODUCTS *JTF*
5450 NW CENTRAL DR, STE. 320
HOUSTON, TX 77092

TRAFFIC SUPPLY INC.
ATTN: WANDA HENRY
500 FARM RD 3013 W
EAGLE LAKE, TX 77488

SIGNAL SALES CORP
ATTN: STUART ZIEFF
130 SHORE RD #218
PORT WASHINGTON, NY 11050

APACHE BARRICADE & SIGNS
ATTN: LUIS G. CERVANTES
11560 PELLICANO
EL PASO, TX 79936

HI-TECH SIGNALS INC.
ATTN: ROBERT L. LEWELLYN
P O BOX 24071
FT WORTH, TX 76124

Hall Signs
PO Box 515
4495 West Vernal Pike
Bloomington, Indiana
800-284-7446
fax 888-329-7446
HIGHWAY SUPPLY CO., INC. *JTF*
ATTN: DAVID LEDBETTER
411 RANKIN RD NE
ALBUQUERQUE, NM 87107

AMERICAN TRAFFIC SAFETY MATERIALS
1177 PARK AVENUE, SUITE 5
ORANGE PARK, FL 32073

VALMONT INDUSTRIES, INC.
WEST HIGHWAY 275
P O BOX 358
VALLEY, NE 68064

PRIME VENDOR INC.
LAURIE MELNICK
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

PELCO PRODUCTS INC.
ATTN: STEVE PARDUHN
320 SW 18TH ST
EDMOND, OK 73013-3628

ARCHITECTURAL BRONZE & ALUMINUM
3638 W OAKTON ST
SKOKIE, IL 60076

ROADRUNNER TRAFFIC SUPPLY INC.
ATTN: MARILYN EDLUND
P O BOX 122837
FT WORTH, TX 76121

AMISIGN CORPORATION
ATTN: RONALD WHITAKER
749 NEW LUDLOW RD
SOUTH HADLEY, MA 01075 *JTF*

TRAFFIC SIGNALS INC.
ATTN: DAN MEADORS
P O BOX 430
EDMOND, OK 73083 *JTF*

TRAFFIC SIGNAL EQUIPMENT
P O BOX 8360
FORTH WORTH, TX 76112

TEXAS POLE COMPANY
3932 OLD DENNIS RD
WEATHERFORD, TX 76087

ROCAL INC.
ATTN: DAVID R. LIGHTLE
P O BOX 640
24 S MAIN ST
FRANKFORT, OH 45628

ART SIGNS CORPORATION
1604 BASSETT AVE
EL PASO, TX 79901

DURO-TEXT *JTF*
9 LAW DR
FAIRFIELD, NJ 07007

CO-JEN ENTERPRISES
ATTN: OSCAR ALARCON
745 TIRO CT
SOCORRO, TX 79927

CT CONTROL TECHNOLOGIES OF TEXAS
ATTN: DEREK S. TOWNSEND
30618 WM JUERGENS DR
TOMBALL, TX 77375

TEXAS HIGHWAY PRODUCTS
ATTN: DAROLD CHERRY
P O BOX 928
ROUND ROCK, TX 78680

NUCOA METAL INDUSTRIES
ATTN: TERRI PEOPLE
3429 N RUMGE ST
FRANKLIN PARK, IL 60131

LYLE SIGNS, INC.
ATTN: NICOLE PERRY
6294 BURY DR
EDEN PRAIRE, MN 55346

ENNIS PAINT, INC.
ATTN: JOHN ANDERSON
P O BOX 404
1509 S KAUFMAN
ENNIS, TX 75120

ATTN: JENNIFER SAFRANSKI
ROADRUNNER TRAFFIC SUPPLY, INC.
P.O. BOX 122837
FORT WORTH, TX 76121

PATHMARK TRAFFIC PRODUCTS
ATTN: TERESA RIVES
P O BOX 1066
SAN MARCOS, TX 78667

ATTN: BLANCA TERRAZAS
A-1 WELDING
9278 McCOMBS
EL PASO, TX 79924

ARSA INDUSTRIES INC.
ATTN: MIGUEL RESENDEZ
3900 ROSA AVE
EL PASO, TX 79905

Custom Products Corp.
PO Box 54091
1120 Flowood Dr
Jackson, MS 39208
800-367-1492
Fax 800-206-3444

NEWMAN SIGNS INC
ATTN: KURT BARKUS
1606 6TH AVE. SW
JAMESTOWN, ND 58401

MD Solutions Inc.
555 Metro Place North Suite 641
Dublin, OH 43017
866-637-6588
Fax 614-760-5821

~~LI-NEON SIGN CO.
P.O. BOX 27230
EL PASO, TX 79926-7230
(UNABLE TO FORWARD)~~ *OK* *UTF*

LOWENBERG FABRICATION
ATTN: IRENE LOWENBERG
8411 LOCKHEED STE. 13
EL PASO, TX 79925
(UNABLE TO FORWARD) *UTF*

HIGHWAY SIGNS *UTF*
P O BOX 247
ENNIX, TX 75120-0247
(UNABLE TO FORWARD)