

**CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)**

**DEPARTMENT:** General Services Department

**AGENDA DATE:** TBD by Financial Services -- March 20, 2007

**CONTACT PERSON/PHONE:** Jeff Belles, 621-6821 , Terrence Freiburg, 541-4313

**DISTRICT (S) AFFECTED:** All

**SUBJECT:**

**APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.**

Award contract 2007-091 for Navistar/International Parts to Border International Trucks of El Paso Texas. Estimated annual expenditures are \$180,000.

**BACKGROUND / DISCUSSION:**

**Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?**

See attached bid tabulations. Border International offered the lowest responsive bid.

**PRIOR COUNCIL ACTION:**

**Has the Council previously considered this item or a closely related one?**

Yes.

**AMOUNT AND SOURCE OF FUNDING:**

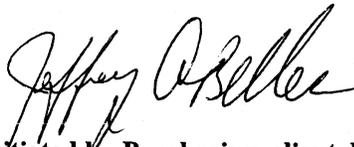
**How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?**

45202-37370510-503121, General Services Department, Fleet Services Internal Service Fund

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

Jeffrey A Belles, 02/27/07



(Example: if RCA is initiated by Purchasing, client department should sign also)  
*5Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

PROJECT FORM

DATE: March 6, 2007

PROJECT: Navistar/International Proprietary Parts & Service  
NO:2007-091

DEPARTMENT: General Services-Fleet

BUDGET NO:37370510-503121-45202

FUNDING SOURCE: General Services-Fleet Division Internal Service Fund

REPRESENTATIVE DISTRICT(S): All

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RECOMMENDATION: 1) Vendor : Border International Trucks  
El Paso, Texas  
Item(s): Group A, #1, Group B, #1, #2, #3, #4, & #5  
Annual Estimated Amount: \$ 180,000.00

This is a requirements type contract with an initial term of thirty six (36) months.

The Departments of Financial Services and General Services-Fleet Division recommend award as indicated to the lowest responsive, responsible bidder.

BIDS SOLICITED- 11 (04 local)  
BIDS RECEIVED- 01  
"NO BID" RECEIVED 00

CURRENT TAXES PAID- \_\_\_\_\_  
OUT-OF-TOWN- \_\_\_\_\_

TOTAL ESTIMATED RECOMMENDED AWARD: \$ 540,000.00

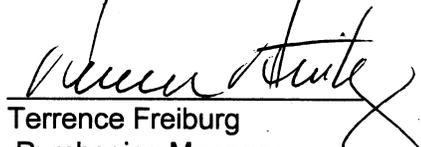
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COUNCIL APPROVED  REJECTED  MUNICIPAL CLERK \_\_\_\_\_

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APPROVED:

COUNCIL MEETING DATE: March 20, 2007

  
Terrence Freiburg  
Purchasing Manager  
Financial Services Department

# CITY OF EL PASO BID TABULATION

<b>BID ITEM: NAVISTAR/INTERNATIONAL PROPRIETARY PARTS &amp; SERVICE</b>		<b>BID # 2007-091</b>		
<b>BID DATE: FEBRUARY 14, 2007</b>		<b>DEPARTMENT: GENERAL SERVICES - FLEET</b>		
	<b>BORDER INTERNATIONAL TRUCKS EL PASO, TX</b>			
	<b>PRICE ADJUSTMENT FACTOR</b>			
<b>ITEM DESCRIPTION</b>	<b>NET OR % DISCOUNT OR MARKUP</b>			
<b>A. PRICE LIST PRICING</b> <b>ITEM 1: <u>NAVISTAR (INTERNATIONAL) PROPRIETARY</u></b> <b><u>PARTS FOR INTERNATIONAL BRAND VEHICLES</u></b>	NET <input type="checkbox"/> - _____% DISCOUNT <input type="checkbox"/> + 20% MARKUP <input checked="" type="checkbox"/>			
Discount/Mark-up proposed from the _____ Price List (OR Catalog) (Manufacturer or Brand Name)	<b>INTERNATIONAL</b>			
List Number _____ Dated _____ as supplemented, for any quantity as needed:	<b>PL-313-320WA</b> <b>DEC. 25, 2006</b>			
<b>FROM PRICE LIST FOR MARKETING LEVEL:</b>  WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input checked="" type="checkbox"/> RETAILER <input type="checkbox"/> OTHER _____ <input type="checkbox"/>				

APPROVED BY: Jesus M. Juarez  
 DATE: 2/20/07

# CITY OF EL PASO BID TABULATION

**BID ITEM: NAVISTAR/INTERNATIONAL PROPRIETARY PARTS & SERVICE**  
**BID DATE: FEBRUARY 14, 2007**

**BID # 2007-091**

**DEPARTMENT: GENERAL SERVICES - FLEET**

		BORDER INTERNATIONAL TRUCKS EL PASO, TX			
<b>ITEM</b>	<b>MANUFACTURER'S PRICE LIST IDENTIFICATION:</b>				
1.	MANUFACTURER	NONE STATED			
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
2.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
3.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
4.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
5.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
<b>B. SERVICE LABOR RATES:</b>					
1.	JOB TITLE	<b>MASTER MECH.</b>			
	HOURLY RATE: REGULAR	<b>\$33.50</b>			
	HOURLY RATE: HOLIDAY	<b>\$33.50</b>			
	SHOP BILLING RATE: REGULAR	<b>\$75.00</b>			
	SHOP BILLING RATE: HOLIDAY	<b>\$112.50</b>			
2.	JOB TITLE	<b>A - TECHNICIAN</b>			
	HOURLY RATE: REGULAR	<b>\$28.00</b>			
	HOURLY RATE: HOLIDAY	<b>\$28.00</b>			
	SHOP BILLING RATE: REGULAR	<b>\$75.00</b>			
	SHOP BILLING RATE: HOLIDAY	<b>\$112.50</b>			

APPROVED BY:

*Jesus M. Juarez*

DATE:

2/20/07

# CITY OF EL PASO BID TABULATION

**BID ITEM: NAVISTAR/INTERNATIONAL PROPRIETARY PARTS & SERVICE** **BID # 2007-091**  
**BID DATE: FEBRUARY 14, 2007** **DEPARTMENT: GENERAL SERVICES - FLEET**

	<b>BORDER INTERNATIONAL TRUCKS EL PASO, TX</b>			
<b>B. SERVICE LABOR RATES (CONTINUED):</b>				
3.	<b>JOB TITLE</b>	<b>B - TECHNICIAN</b>		
	HOURLY RATE: REGULAR	\$25.00		
	HOURLY RATE: HOLIDAY	\$25.00		
	SHOP BILLING RATE: REGULAR	\$75.00		
	SHOP BILLING RATE: HOLIDAY	\$112.50		
4.	<b>JOB TITLE</b>	<b>C - TECHNICIAN</b>		
	HOURLY RATE: REGULAR	\$20.00		
	HOURLY RATE: HOLIDAY	\$20.00		
	SHOP BILLING RATE: REGULAR	\$75.00		
	SHOP BILLING RATE: HOLIDAY	\$112.50		
5.	<b>JOB TITLE</b>	<b>D - TECHNICIAN</b>		
	HOURLY RATE: REGULAR	\$15.00		
	HOURLY RATE: HOLIDAY	\$15.00		
	SHOP BILLING RATE: REGULAR	\$75.00		
	SHOP BILLING RATE: HOLIDAY	\$112.50		

**LIST BRAND NAMES OF OEM COMPONENTS FOR WHICH YOU ARE CERTIFIED / AUTHORIZED SERVICE AND REPAIR FACILITY:**

1.	DESCRIPTION	INTERNATIONAL		
	BRAND NAME	DIESEL		
	TYPE OF CERTIFICATIONS	ALL		
2.	DESCRIPTION	CUMMINS		
	BRAND NAME	DIESEL		
	TYPE OF CERTIFICATIONS	ALL		
3.	DESCRIPTION	CATERPILLAR		
	BRAND NAME	DIESEL		
	TYPE OF CERTIFICATIONS	TRUCK ONLY - ALL		
4.	DESCRIPTION	EATON		
	BRAND NAME	DIFF. + TRANS.		
	TYPE OF CERTIFICATIONS	ALL MODELS		
5.	DESCRIPTION	ROCKWELL		
	BRAND NAME	DIFF. + TRANS.		
	TYPE OF CERTIFICATIONS	ALL MODELS		
6.	DESCRIPTION	ALLISON		
	BRAND NAME	AUTO. TRANS.		
	TYPE OF CERTIFICATIONS	ALL MODELS		

APPROVED BY: *Jesus M. Juarez*  
 DATE: 2/20/07

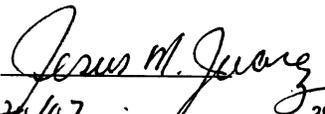
# CITY OF EL PASO BID TABULATION

**BID ITEM: NAVISTAR/INTERNATIONAL PROPRIETARY PARTS & SERVICE** **BID # 2007-091**  
**BID DATE: FEBRUARY 14, 2007** **DEPARTMENT: GENERAL SERVICES - FLEET**

	<b>BORDER INTERNATIONAL TRUCKS EL PASO, TX</b>				
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**LIST BRAND NAMES OF OEM COMPONENTS FOR WHICH YOU ARE CERTIFIED / AUTHORIZED SERVICE AND REPAIR FACILITY:**

SAMPLE PRICING: MADATORY REQUIREMENT:					
1.	DESCRIPTION	FAN DRIVE			
	SAMPLE PRODUCT PART NUMBER	P/N 1616955C91			
	YOUR (BID) PRODUCT PART NUMBER	1616955C91			
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$835.48			
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$478.34			
2.	DESCRIPTION	FAN DRIVE			
	SAMPLE PRODUCT PART NUMBER	P/N 1617899C91			
	YOUR (BID) PRODUCT PART NUMBER	16167899C91			
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$783.88			
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$448.80			
3.	DESCRIPTION	ACCELERATOR CABLE			
	SAMPLE PRODUCT PART NUMBER	P/N 475174C5			
	YOUR (BID) PRODUCT PART NUMBER	475174C5			
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$76.06			
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$43.12			
4.	DESCRIPTION	ACCELERATOR CABLE			
	SAMPLE PRODUCT PART NUMBER	P/N 2010529C91			
	YOUR (BID) PRODUCT PART NUMBER	2010529C91			
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$85.29			
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$48.35			
5.	DESCRIPTION	DOOR HANDLE			
	SAMPLE PRODUCT PART NUMBER	P/N 1680789C91			
	YOUR (BID) PRODUCT PART NUMBER	3550925C91			
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$141.31			
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$63.01			
6.	DESCRIPTION	TURBO BOOT			
	SAMPLE PRODUCT PART NUMBER	P/N 2004161C1			
	YOUR (BID) PRODUCT PART NUMBER	2004161C1			
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$80.45			
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$37.20			

APPROVED BY:   
 DATE: 2/26/07

# CITY OF EL PASO BID TABULATION

**BID ITEM: NAVISTAR/INTERNATIONAL PROPRIETARY PARTS & SERVICE**  
**BID DATE: FEBRUARY 14, 2007**

**BID # 2007-091**

**DEPARTMENT: GENERAL SERVICES - FLEET**

	<b>BORDER INTERNATIONAL TRUCKS EL PASO, TX</b>			
<b>SAMPLE PRICING: MADATORY REQUIREMENT (CONTINUED):</b>				
7.	DESCRIPTION	<b>PIPE EXHAUST</b>		
	SAMPLE PRODUCT PART NUMBER	<b>P/N 532395C1</b>		
	YOUR (BID) PRODUCT PART NUMBER	<b>532395C1</b>		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	<b>\$108.54</b>		
	CITY'S COST, AFTER DISCOUNT/MARK-UP	<b>\$59.91</b>		
8.	DESCRIPTION	<b>LIGHT ASSY.</b>		
	SAMPLE PRODUCT PART NUMBER	<b>P/N 168510C91</b>		
	YOUR (BID) PRODUCT PART NUMBER	<b>1685210C91</b>		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	<b>\$16.01</b>		
	CITY'S COST, AFTER DISCOUNT/MARK-UP	<b>\$9.82</b>		
9.	DESCRIPTION	<b>AIR HORN</b>		
	SAMPLE PRODUCT PART NUMBER	<b>P/N 244283R91</b>		
	YOUR (BID) PRODUCT PART NUMBER	<b>244283R91</b>		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	<b>\$196.04</b>		
	CITY'S COST, AFTER DISCOUNT/MARK-UP	<b>\$97.54</b>		
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE AN OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: <input type="checkbox"/></p> <p>TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: <input checked="" type="checkbox"/></p>				

APPROVED BY:

*Jesus M. Juarez*

DATE:

*2/20/07*

# CITY OF EL PASO BID TABULATION

<b>BID ITEM: NAVISTAR/INTERNATIONAL PROPRIETARY PARTS &amp; SERVICE</b>		<b>BID # 2007-091</b>		
<b>BID DATE: FEBRUARY 14, 2007</b>		<b>DEPARTMENT: GENERAL SERVICES - FLEET</b>		
	<b>BORDER INTERNATIONAL TRUCKS EL PASO, TX</b>			
A. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT.	<input type="checkbox"/> <input type="checkbox"/>			
B. THREE YEARS FROM DATE OF AWARD OF THE CONTRACT.	<input type="checkbox"/> <input type="checkbox"/>			
C. NO OPTION OFFERED.	<input type="checkbox"/>			
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>			
<b>BIDDER'S PROMISED DELIVERY:</b>	<b>24 HOURS</b>			
<b>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.</b>				
<b>A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</b>				
<b>BIDS SOLICITED: 11</b>		<b>BIDS RECEIVED: 1</b>		<b>BIDS LOCAL: 4</b>
				<b>NO BIDS: 0</b>

APPROVED BY: *Jesus M. Juarez*  
 DATE: 2/20/07

**BORDER INTERNATIONAL  
TRUCKS  
ATTN: VICTOR RAMIREZ  
12283 ROJAS  
EL PASO, TX 79936  
R L ANDERSON INTERNATIONAL  
617 N BELL ST.  
SAN ANGELO, TX 76903**

**OLYMPIC INTERNATIONAL  
TRUCKS, INC.  
8900 N LOOP E.  
HOUSTON, TX 77029**

**WESTSIDE TRUCKS, LLC  
ATTN: LORENZO PAZ  
520 VINTON RD.  
VINTON / EL PASO, TX 79821**

**TRUCK ENTERPRISES  
ATTN: DANNY QUINTANA  
13675 GATEWAY WEST  
EL PASO, TX 79928**

**FREEMAN EQUIPMENT CO.  
P O BOX 587  
ENID, OK 73701**

**SANTEX INTERNATIONAL TRUCKS  
1380 ACKERMAN ROAD  
SAN ANTONIO, TX 78219**

**ALCO INDUSTRIAL CO.  
3525 B HUECO STREET  
EL PASO, TX 79903**

**SOUTHWEST INTERNATIONAL  
TRUCKS, INC.  
P O BOX 569685  
DALLAS, TX 75356-0685**

**LONGHORN INTERNATIONAL  
EQUIPMENT, INC.  
P O BOX 6260  
AUSTIN, TX 78762**

**RUSH TRUCK CENTERS  
12253 GATEWAY BLVD WEST  
EL PASO, TX 79936**