

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Engineering

AGENDA DATE: March 23, 2010

EH

CONTACT PERSON NAME AND PHONE NUMBER: R. Alan Shubert, P.E., City Engineer 541-4423

Carmen Arrieta-Candelaria, CFO, 541-4293

DISTRICT(S) AFFECTED: 1, 2, 3, 4, 5, 6, and 7

SUBJECT:

Request authorization to purchase and install playground equipment from the following cooperative purchasing network, BuyBoard contract #269-07, for Valley Creek Park, Van Buren Park, Green Lilac Park, Borderland Village #1 Park, Esmeralda Park, Franklin Hills #8 Park, Hueco Club Estates #1 Park, Tierra del Este #18 Park, Tierra del Este #30 Park, Tierra del Este #27 Park, Montwood Heights Park, Pecan Grove Park, Father Pete Martinez Park, Little River Park, Summit Heights/Fillmore Park, McArthur Park, Milagro Park, Hueco Mountain Park, Paseos del Sol Park, Sandstone Ranch Estates Park, Sandstone Ranch Park, and Tierra del Este #56 as recommended by Engineering and the Parks and Recreation Departments. The price for equipment using the Cooperative Agreement is \$850,098.25. The price includes equipment, labor, freight, and installation.

BACKGROUND / DISCUSSION:

The City can purchase equipment from cooperative purchasing networks at a lower cost to the City off the BuyBoard contract from ExerPlay, Inc.. Previous procurement on the 2008 Reprogramming Playground and Swings programs demonstrated that the City obtains high volume discount pricing using the BuyBoard than procuring the equipment thru the request for proposal low bid process. The price for equipment using the Cooperative Agreement is \$850,098.25. The price includes equipment, labor, freight, and installation.

PRIOR COUNCIL ACTION:

City Council authorized the City to participate in the Texas Association of School Boards and the Cooperative Purchasing Network, Buyboard August 21, 2007 to achieve high volume discount pricing, combining the City of El Paso purchasing requirements with other agencies.

On October 27, 2009 (Item 7C), City Council approved \$168,622.11 in expenditures to ExerPlay, Inc. for playground equipment.

AMOUNT AND SOURCE OF FUNDING:

Parkland Dedication, 2008 Reprogramming Parks Proportionality, Community Development Block Grant (CDBG), and Neighborhood Improvement Program (NIP), and other funding sources.

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

PROJECT FORM

DATE: March 09, 2010

Ext

PROJECT: Playground Equipment for Various Parks
DEPARTMENT: Engineering Department
FUNDING SOURCE: Parkland Dedication, 2008 Reprogramming Parks Proportionality, Community Development Block Grant (CDBG), and Neighborhood Improvement Program (NIP), and other funding sources.

REPRESENTATIVE DISTRICT(S): 1, 2, 3, 4, 5, 6 and 7

Please place the following item on the **REGULAR** Agenda for the Council Meeting of **March 23, 2010**.

Item should read as follows:

Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to ExerPlay, Inc., under Texas Association of School Boards, Inc., Cooperative Purchasing Buyboard Contract #269-07 for playground equipment for Valley Creek Park, Van Buren Park, Green Lilac Park, Borderland Village #1 Park, Esmeralda Park, Franklin Hills #8 Park, Hueco Club Estates #1 Park, Tierra del Este #18 Park, Tierra del Este #30 Park, Tierra del Este #27 Park, Montwood Heights Park, Pecan Grove Park, Father Pete Martinez Park, Little River Park, Summit Heights/Fillmore Park, McArthur Park, Milagro Park, Hueco Mountain Park, Paseos del Sol Park, Sandstone Ranch Estates Park, Sandstone Ranch Park, and Tierra del Este #56. Total estimated expenditures are \$850,098.25.

The participation by the City of El Paso, in the Texas Association of School Boards, Inc., Cooperative Purchasing Buyboard, was approved by Mayor and City Council on August 21, 2007.

COUNCIL APPROVED REJECTED MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: March 23, 2010

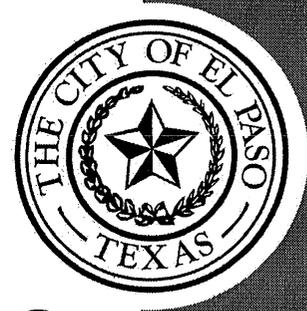
Carmen Arrieta-Candelaria, CFO
Financial Services Department

Michael W. Plum

Reviewed by Michael Plum,
Administrative Analyst

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S

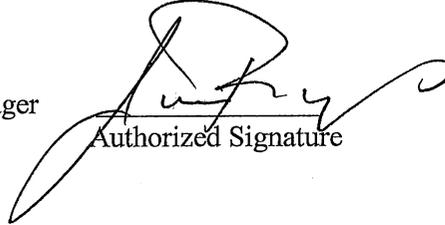


To: Carmen Arrieta-Candelaria, CFO

From: Javier Reyes, P.E. Engineering Division Manager

Date: March 1, 2010

Re: Buy Board Contract #269-07, ExerPlay, Inc.- Purchase of playground equipment



Authorized Signature

The Engineering and Parks and Recreation Departments recommends utilizing Buy Board Contract #269-07 to issue a \$850,098.25 purchase order to ExerPlay, Inc. for playground equipment in several parks. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

Yes. Time is of the essence – in an effort to expedite the project, buy board pricing is being used to stream line the bid process while obtaining fair and reasonable pricing.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes. The Parks Department already has play equipment from this vendor and readily available replacement parts already in stock.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

Yes. Local business is supported. ExerPlay, Inc. utilizes local installers to install equipment. All site work preparations will be done with local contractors.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes. ExerPlay, Inc. has worked on a previous city projects and is currently working on the 2008 Reprogramming- Playground and Swings project.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes. On March and April 2009 formals bids were bid out for playground equipment. The bids far exceeded the quotes that were provided by the Buy Board vendor, ExerPlay, Inc.. The pricing offered by ExerPlay, Inc. is fair and reasonable in comparison.

The participation by the City of El Paso, in the Texas Association of School Boards, Inc., Cooperative Purchasing Buyboard, was approved by Mayor and City Council on August 21, 2007.

Mayor
John F. Cook

City Council

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District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

Buy Board Vendor: Exerplay

Funding Source – Parkland Dedication

Park	Amount
Valley Creek Park	\$100,000.00
Van Buren Park	\$50,000.00
Green Lilac Park	\$33,700.00
Esmeralda Park	\$30,000.00
Franklin Hills #8 Park	\$46,000.00
Hueco Club Estates #1 Park	\$30,000.00
Hueco Mountain Park	\$48,500.00
Paseos del Sol Park	\$106,000.00
Subtotal	\$444,200.00

Funding Source – 2008 Reprogramming Parks Proportionality

Park	Amount
Borderland Village #1 Park	\$30,000.00
Tierra del Este #18 Park	\$2,741.00
Tierra del Este #30 Park	\$5,936.21
Tierra del Este #27 Park	\$3,659.04
Montwood Heights Park	\$2,252.00
Subtotal	\$44,588.25

Funding Source – CDBG

Park	Amount
Pecan Grove	\$70,000.00
Father Martinez	\$70,000.00
Subtotal	\$140,000.00

Funding Source – Neighborhood Improvement Program

Park	Amount
Little River Park	\$18,064.00
Summit Heights/Fillmore Park	\$9,032.00
McArthur Park	\$18,064.00
Milagro Park	\$13,150.00
Subtotal	\$58,310.00

Funding Source – OTHER

Park	Amount
Tierra del Este #56	\$53,000.00
Sandstone Ranch Estates (PLD-Grant)	\$50,000.00
Sandstone Ranch Park (PLD-Grant)	\$60,000.00
Subtotal	\$163,000.00

Total Equipment Purchase \$850,098.25



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Phone: 800-695-2919

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Vendor Contract Information [Proposal Documents](#)

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Vendor: ExerPlay, Inc.

Address: PO Box 1160
Cedar Crest, NM 870081160

Phone: (505) 281-0151

Contact: Daniel Gardiner

Email: dan@exerplay.com

Website: www.exerplay.com

Federal ID: 85-0390320

Accepts RFQs: Yes

Parks & Recreation & Field Lighting Products &

Contract: Installation #269-07

Effective Date: 10/1/2007

Expiration Date: 9/30/2010

Payment Terms: Net 30 days

Delivery Days: 35

Shipping Terms: Freight prepaid by vendor and added to invoice

Freight Terms: FOB Shipping Point

Ship Via: Common Carrier

Quote Reference

Number: 269-07

Regions Served: Texas Regions 1-3, 14-20

States Served: Arizona, Colorado, New Mexico, Texas, Utah

Vendor

Exceptions: Freight will be prepaid and added to invoice.

Return Policy: 15% restocking fee plus freight

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