

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Aviation

AGENDA DATE: March 30, 2010

EX

CONTACT PERSON NAME AND PHONE NUMBER: Monica Lombrana, Director of Aviation 780-4793
Carmen Arrieta-Candelaria, CFO, 541-4293

DISTRICT(S) AFFECTED: All

SUBJECT: Purchase of PAINT, TRAFFIC AND AIRFIELD MARKING, TYPE II
WATERBORNE SOLICITATION NO. 2010-158

APPROVE: a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Request that the Purchasing Manager, Financial Services Department, Purchasing Division, be authorized to issue a purchase order to Ennis Paint, Inc, Ennis, Texas in the estimated amount of \$205,850.00 for the purchase of Airfield & Traffic Paint per the bid # 2010-158 and be authorized to purchase additional quantities through the optional "One (1) additional year at the same unit price(s), if the option is exercised prior to the expiration of the original term of the contract"

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The Department of Aviation maintains paved surfaces of the airport to include runways, taxiways, parking lots and roadways. This paint is used in the maintenance of these surfaces.

PRIOR COUNCIL ACTION:

None

AMOUNT AND SOURCE OF FUNDING:

The funding to be used is Airport Operating Funds in the amount of \$205,850.00. Funding is available in 62620003 - 503121 - 40101.

BOARD / COMMISSION ACTION: N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

PROJECT FORM

DATE: March 16, 2010

EX

PROJECT: Paint, Traffic and Airfield Marking, Type II Waterborne
SOLICITATION NO: 2010-158 DEPARTMENT: Aviation
FUNDING SOURCE: Airport Cost Centers
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor : Ennis Paint, Inc.
Ennis, TX
Item: All
Amount: \$205,850.00/year

The Aviation and Financial Services Departments recommend award to the lowest responsive, responsible Bidder.

This is a thirty-six (36) month requirements type contract for the purchase of paint for markings on airfield pavement. Vendor offers an option to extend the term of the contract for one [1] additional year at the same unit price, if the option is exercised prior to the expiration of the original term of the contract. No prompt payment discount is offered.

BIDS SOLICITED- 14 (04 local)
BIDS RECEIVED- 07
"NO BID" RECEIVED 01

TOTAL RECOMMENDED AWARD: \$617,550.00

COUNCIL APPROVED REJECTED MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: March 30, 2010

Carmen Arrieta-Candelaria
Chief Financial Officer



CITY OF EL PASO BID TABULATION

BID ITEM: PAINT, TRAFFIC AND AIRFIELD MARKING, TYPE II WATERBORNE										BID # 2010-158	
BID DATE: MARCH 3, 2010										DEPARTMENT: AVIATION	
			AKZO NOBEL PAINTS LLC STRONGVILLE, OH		CENTERLINE SUPPLY GRAND PRAIRIE, TX		ENNIS PAINT INC. ENNIS, TX		LBS ENTERPRISES, L.L.C. DBA ALLSTATES COATINGS COMPANY GLADEWATER, TX		
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
1.	200 DRUMS	WHITE RUNWAY PAINT, 55 GALLON DRUM	\$508.75 /PER 55 GALLON DRUM	\$101,750.00	\$508.75 /PER 55 GALLON DRUM	\$101,750.00	\$354.75 /PER 55 GALLON DRUM	\$70,950.00	\$383.90 /PER 55 GALLON DRUM	\$76,780.00	
MANUFACTURER			AEXCEL CORPORATION		AEXCEL		ENNIS PAINT INC.		ALLSTATES COATINGS COMPANY		
PRODUCT NUMBER			72W-A042		72W-A042		985301		ALT-732		
2.	500 PAILS	WHITE RUNWAY PAINT, 5 GALLON PAIL	\$47.00 /PER 5 GALLON PAIL	\$23,500.00	\$47.25 /PER 5 GALLON PAIL	\$23,625.00	\$33.50 /PER 5 GALLON PAIL	\$16,750.00	\$36.00 /PER 5 GALLON PAIL	\$18,000.00	
MANUFACTURER			AEXCEL CORPORATION		AEXCEL		ENNIS PAINT INC.		ALLSTATES COATINGS COMPANY		
PRODUCT NUMBER			72W-A042		72W-A042		985301		ALT-732		
3.	200 DRUMS	YELLOW RUNWAY PAINT, 55 GALLON DRUM	\$497.75 /PER 55 GALLON DRUM	\$99,550.00	\$500.50 /PER 55 GALLON DRUM	\$100,100.00	\$357.50 /PER 55 GALLON DRUM	\$71,500.00	\$404.80 /PER 55 GALLON DRUM	\$80,960.00	
MANUFACTURER			AEXCEL CORPORATION		AEXCEL		ENNIS PAINT INC.		ALLSTATES COATINGS COMPANY		
PRODUCT NUMBER			72Y-A056		72Y-A056		985302		ALT-733		
4.	500 PAILS	YELLOW RUNWAY PAINT, 5 GALLON PAIL	\$46.00 /PER 5 GALLON PAIL	\$23,000.00	\$46.25 /PER 5 GALLON PAIL	\$23,125.00	\$33.75 /PER 5 GALLON PAIL	\$16,875.00	\$37.90 /PER 5 GALLON PAIL	\$18,950.00	
MANUFACTURER			AEXCEL CORPORATION		AEXCEL		ENNIS PAINT INC.		ALLSTATES COATINGS COMPANY		
PRODUCT NUMBER			72Y-A056		72Y-A056		985302		NONE STATED		

APPROVED BY: isl

DATE: 3/9/10

CITY OF EL PASO BID TABULATION

BID ITEM: PAINT, TRAFFIC AND AIRFIELD MARKING, TYPE II WATERBORNE										BID # 2010-158	
BID DATE: MARCH 3, 2010										DEPARTMENT: AVIATION	
			AKZO NOBEL PAINTS LLC STRONGVILLE, OH		CENTERLINE SUPPLY GRAND PRAIRIE, TX		ENNIS PAINT, INC. ENNIS, TX		LBS ENTERPRISES, L.L.C. DBA ALLSTATES COATINGS COMPANY GLADEWATER, TX		
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
5.	60 DRUMS	BLACK RUNWAY PAINT, 55 GALLON DRUM	\$536.25 /PER 55 GALLON DRUM	\$32,175.00 (BIDDER'S TOTAL PRICE: \$32,205.00)	\$525.25 /PER 55 GALLON DRUM	\$31,515.00	\$357.50 /PER 55 GALLON DRUM	\$21,450.00	\$377.85 /PER 55 GALLON DRUM	\$22,671.00	
MANUFACTURER			AEXCEL CORPORATION		AEXCEL		ENNIS PAINT INC.		ALLSTATES COATINGS COMPANY		
PRODUCT NUMBER			72A-A018		72A-A018		985203		ALT-731		
6.	200 PAILS	BLACK RUNWAY PAINT 5 GALLON PAIL	\$49.25 /PER 5 GALLON PAIL	\$9,850.00	\$49.25 /PER 5 GALLON PAIL	\$9,850.00	\$32.75 /PER 5 GALLON PAIL	\$6,550.00	\$35.45 /PER 5 GALLON PAIL	\$7,090.00	
MANUFACTURER			AEXCEL CORPORATION		AEXCEL		ENNIS PAINT INC.		ALLSTATES COATINGS COMPANY		
PRODUCT NUMBER			72A-A018		72A-A018		985203		ALT-731		
7.	30 PAILS	RED RUNWAY PAINT, 5 GALLON PAIL	\$52.25 /PER 5 GALLON PAIL	\$1,567.50	\$52.25 /PER 55 GALLON DRUM	\$1,567.50	\$47.50 /PER 55 GALLON DRUM	\$1,425.00	\$46.75 /PER 55 GALLON DRUM	\$1,402.50	
MANUFACTURER			AEXCEL CORPORATION		AEXCEL		ENNIS PAINT INC.		ALLSTATES COATINGS COMPANY		
PRODUCT NUMBER			72R-A002		72R-A002		985204		ALT-728		
8.	10 PAILS	BLUE RUNWAY PAINT, 5 GALLON PAIL	\$47.50 /PER 5 GALLON PAIL	\$475.00	\$48.75 /PER 5 GALLON PAIL	\$487.50	\$35.00 /PER 5 GALLON PAIL	\$350.00	\$43.25 /PER 5 GALLON PAIL	\$432.50	
MANUFACTURER			AEXCEL CORPORATION		AEXCEL		ENNIS PAINT INC.		ALLSTATES COATINGS COMPANY		
PRODUCT NUMBER			72L-A002		72L-A002		985205		ALT-734		
GRAND TOTAL:			\$291,867.50 (BIDDER'S GRAND TOTAL: \$291,897.50)		\$292,020.00		\$205,850.00 (ALL OR NONE)		\$226,286.00		

APPROVED BY: /

DATE: 3/9/10

CITY OF EL PASO BID TABULATION

BID ITEM: PAINT, TRAFFIC AND AIRFIELD MARKING, TYPE II WATERBORNE BID DATE: MARCH 3, 2010			BID # 2010-158 DEPARTMENT: AVIATION	
	AKZO NOBEL PAINTS LLC STRONGVILLE, OH	CENTERLINE SUPPLY GRAND PRAIRIE, TX	ENNIS PAINT, INC. ENNIS, TX	LBS ENTERPRISES, L.L.C. DBA ALLSTATES COATINGS COMPANY GLADEWATER, TX
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>B. NO OPTION OFFERED</p>	<input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/>
PAYMENT TERMS:	1% - 10 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <small>(WITH ADD'L 3% PROCESSING FEE)</small>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days.	10	14 TO 21	7 - 10	10
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.				

APPROVED BY: Isf

DATE: 3/9/10

CITY OF EL PASO BID TABULATION

BID ITEM: PAINT, TRAFFIC AND AIRFIELD MARKING, TYPE II WATERBORNE										BID # 2010-158	
BID DATE: MARCH 3, 2010										DEPARTMENT: AVIATION	
			PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX		SAFETY COATINGS, INC. FOLEY, AL		THE SHERWIN-WILLIAMS COMPANY MANCHESTER, GA				
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE			
1.	200 DRUMS	WHITE RUNWAY PAINT, 55 GALLON DRUM	\$728.75 /PER 55 GALLON DRUM	\$145,750.00	\$561.00 /PER 55 GALLON DRUM	\$112,200.00	\$364.10 /PER 55 GALLON DRUM	\$72,820.00			
MANUFACTURER			AEXCEL		SAFETY COATINGS, INC.		SHERWIN-WILLIAMS				
PRODUCT NUMBER			72W A042		AWD-292		TM2248				
2.	500 PAILS	WHITE RUNWAY PAINT, 5 GALLON PAIL	\$68.50 /PER 5 GALLON PAIL	\$34,250.00	\$53.50 /PER 5 GALLON PAIL	\$26,750.00	\$34.85 /PER 5 GALLON PAIL	\$17,425.00			
MANUFACTURER			AEXCEL		SAFETY COATINGS, INC.		SHERWIN-WILLIAMS				
PRODUCT NUMBER			72W A042		AWD-292		TM2248				
3.	200 DRUMS	YELLOW RUNWAY PAINT, 55 GALLON DRUM	\$728.75 /PER 55 GALLON DRUM	\$145,750.00	\$577.50 /PER 55 GALLON DRUM	\$115,500.00	\$371.80 /PER 55 GALLON DRUM	\$74,360.00			
MANUFACTURER			AEXCEL		SAFETY COATINGS, INC.		SHERWIN-WILLIAMS				
PRODUCT NUMBER			72Y A056		AYD-295		TM2259				
4.	500 PAILS	YELLOW RUNWAY PAINT, 5 GALLON PAIL	\$68.50 /PER 5 GALLON PAIL	\$34,250.00	\$55.00 /PER 5 GALLON PAIL	\$27,500.00	\$35.65 /PER 5 GALLON PAIL	\$17,825.00			
MANUFACTURER			AEXCEL		SAFETY COATINGS, INC.		SHERWIN-WILLIAMS				
PRODUCT NUMBER			72Y A056		AYD-295		TM2259				

APPROVED BY: /

DATE: 3/9/10

CITY OF EL PASO BID TABULATION

BID ITEM: PAINT, TRAFFIC AND AIRFIELD MARKING, TYPE II WATERBORNE
 BID DATE: MARCH 3, 2010

BID # 2010-158
 DEPARTMENT: AVIATION

			PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX		SAFETY COATINGS, INC. FOLEY, AL		THE SHERWIN-WILLIAMS COMPANY MANCHESTER, GA			
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE		
5.	60 DRUMS	BLACK RUNWAY PAINT, 55 GALLON DRUM	\$728.75 /PER 55 GALLON DRUM	\$43,725.00	\$550.00 /PER 55 GALLON DRUM	\$33,000.00	\$387.75 /PER 55 GALLON DRUM	\$23,265.00		
MANUFACTURER			AEXCEL		SAFETY COATINGS, INC.		SHERWIN-WILLIAMS			
PRODUCT NUMBER			72A-A018		ABD-297		TM2221			
6.	200 PAILS	BLACK RUNWAY PAINT 5 GALLON PAIL	\$68.50 /PER 5 GALLON PAIL	\$13,700.00	\$52.50 /PER 5 GALLON PAIL	\$10,500.00	\$37.10 /PER 5 GALLON PAIL	\$7,420.00		
MANUFACTURER			AEXCEL		SAFETY COATINGS, INC.		SHERWIN-WILLIAMS			
PRODUCT NUMBER			72A-A018		ABD-297		TM2221			
7.	30 PAILS	RED RUNWAY PAINT, 5 GALLON PAIL	\$90.00 /PER 5 GALLON PAIL	\$2,700.00	\$73.50 /PER 5 PAIL DRUM	\$2,205.00	\$44.75 /PER 5 PAIL DRUM	\$1,342.50		
MANUFACTURER			AEXCEL		SAFETY COATINGS, INC.		SHERWIN-WILLIAMS			
PRODUCT NUMBER			72R-A002		ARD-399		TM2222			
8.	10 PAILS	BLUE RUNWAY PAINT, 5 GALLON PAIL	\$90.00 /PER 5 GALLON PAIL	\$900.00	\$63.50 /PER 5 GALLON PAIL	\$635.00	\$44.75 /PER 5 GALLON PAIL	\$447.50		
MANUFACTURER			AEXCEL		SAFETY COATINGS, INC.		SHERWIN-WILLIAMS			
PRODUCT NUMBER			72L A002		ALD-397		TM2224			
GRAND TOTAL:			\$421,025.00		\$328,290.00		\$214,905.00			

APPROVED BY: /s/

DATE: 3/9/10

CITY OF EL PASO BID TABULATION

BID ITEM: PAINT, TRAFFIC AND AIRFIELD MARKING, TYPE II WATERBORNE BID DATE: MARCH 3, 2010			BID # 2010-158 DEPARTMENT: AVIATION	
	PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX	SAFETY COATINGS, INC. FOLEY, AL	THE SHERWIN-WILLIAMS COMPANY MANCHESTER, GA	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>B. NO OPTION OFFERED</p>	<p><u>NONE STATED</u></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p>	<p><input checked="" type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days.	17	10	10	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.				
BIDS SOLICITED: 14		BIDS RECEIVED: 7		BIDS LOCAL: 4
				NO BIDS: 1

APPROVED BY: /s/

DATE: 3/9/10

TRAFCO INDUSTRIES
ATTN: LESLEY MATTHEWS CAREY 413
WEST MAIN STREET
EAGLE LAKE, TX 77434

SOMAY PRODUCTS, INC.
4301 N.W. 35TH AVENUE
MIAMI, FL 33142-4382.

PATHMARK TRAFFIC PRODUCTS
P. O. BOX 1066
SAN MARCOS, TX 78667

TMT PATHWAY
1675 COMMERCIAL STREET NE
SALEM, OR 97303

HIGHWAY TECHNOLOGIES, INC. *NDAA*
4310 SOUTH SANTA RITA AVENUE
TUCSON, AZ 85714

CENTERLINE SUPPLY
ATTN: HEATHER JUAREZ
CENTERLINE SUPPLY
530 JESSE STREET
GRAND PRAIRIE, TX 75051-1141

STAR STRIPING SERVICE (HUB)
ATTN: REX NUTT
1099 ROY ROAD
KAUFMAN, TX 75142

ENNIS PAINT
ATTN: ASSISTANT VICE PRESIDENT
P. O. BOX 404
ENNIS, TX 75120

CENTERLINE SUPPLY WEST
1301 E. HADLEY STREET
PHOENIX, AZ. 85036

ENNIS PAINT INC.
1509 S. KAUFMAN STREET
ENNIS, TX 75119

KWAL PAINT
1324 TEXAS AVENUE
EL PASO, TX 79901

DUNN EDWARDS CORP. *NDAA*
1580 GEORGE DIETER
EL PASO, TX 79936

SHERWIN WILLIAMS
1015 EASTSIDE DRIVE
EL PASO, TX 79915

CAMPOS CUSTOM PAINTING
& CLEANING SERVICES
3824 OXFORD AVENUE
EL PASO, TX 79903
2/18/10 Added

PERVO PAINT COMPANY
6624 STANDFORD AVENUE
LOS ANGELES, CA 90001-0496

*3/5/10
Added*

No Bid