

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: POLICE

AGENDA DATE: April 7th, 2009

CONTACT PERSON/PHONE: A/C Eric Shelton (915) 564-7309 ; Terrence Freiburg, Purchasing Mgr. 541-4313
Griselda T. Martinez (915) 564-7119
Daniel Avalos (915) 771-1014

DISTRICT(S) AFFECTED: Citywide

SUBJECT:

Request that the Purchasing Manager for Financial Services, Purchasing Division, be authorized to purchase Armored Vehicle through existent GSA Contract: GS-07F-0390M 1122 Program, Lenco Armored Vehicles as the vendor.

BACKGROUND / DISCUSSION:

The El Paso Police Department as first respondents to emergency calls is in need of armored vehicle in order to increase the City's preparedness to secure the border for possible terrorist attacks given the current violent environment along the border. This vehicle will enable the department a timely and adequate intervention in the instance of a hostile situation given the protection this vehicle provides to first respondents. This Bearcat armored vehicle can be used by El Paso Police Department Hazardous Devices team commonly referred to as the Bomb Squad. This vehicle will support the Bomb Squad in CBRNE (Chemical, Biological, Radiological, Nuclear, and Explosives) missions, in conjunction with SWAT (Special Weapons And Tactics) team and counter-drug missions. The vendor to provide this vehicle has provided proofs of being the vendor for a number of other local governments in the state of Texas and being able to serve through the contract mentioned above.

PRIOR COUNCIL ACTION:

No.

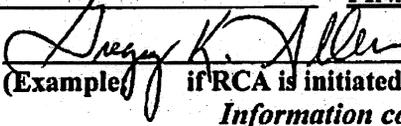
AMOUNT AND SOURCE OF FUNDING:

The cost of the armored vehicle in the amount of \$259,830.00 will be funded through the LETPP FY07 grant, for which accounting information is below.

Department 22150024
Class 22000
Fund 07185
Project G220810
Account 508035

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: 
(Example) if RCA is initiated by Purchasing, client department should sign also
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA: _____

CITY MANAGER: _____ **DATE:** _____

FINANCIAL SERVICES, PURCHASING DIVISION

DATE: March 27, 2009

TO: Municipal Clerk

FROM: Terrence Freiburg

Ray Heredia

FINANCIAL SERVICES,
PURCHASING DIVISION

PROCUREMENT ANALYST

Please place the following item on the Consent Agenda for the Council Meeting of April 7, 2009.

Item should read as follows: That the Purchasing Manager be authorized to issue a Purchase Order(s) to Lenco Armored Vehicles in the amount of \$259,830.00 under a GSA Contract GS-07F-0390M 1122 Program. The Lenco Armored Vehicle purchased will support the El Paso Police Department Hazardous Devices team (Bomb Squad) in Chemical, Biological, Radiological, Nuclear, and Explosive missions.

Award amount is \$259,830.00

Funds available in: Fire 22150024-508035-07185 Project G220810, Communications Equipment, UASI Invest Account, LETPP

Department: Police

SPECIAL INSTRUCTIONS:

City Clerk's Use

ITEM NO. _____

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



TO: Sergeant Jose Reveles #808

FROM: Officer Bryan W. Olson #826 *B.W.O.*

DATE: March 23, 2009

RE: Lenco Armored Vehicle Missions

Sgt. Reveles,

The Lenco Bearcat Specialized Vehicle can be used by the El Paso Police Department Hazardous Devices Team commonly referred to as The Bomb Squad. This vehicle would support the Bomb Squad in CBRNE missions in conjunction with SWAT and Counter-Drug operations.

The vehicle can carry up to 10 people equipped in full Haz-Mat PPE or Modified Bomb Suit SRS 5 PPE with chemical monitoring, radiation & explosive detection and mitigation tools & equipment. The vehicle will accommodate personnel and equipment due to its size, design and GVWR rating with the added safety of armor protection. The Bearcat can maneuver quickly and easily when entering hot zones, allowing for armed response with quick egress and digress of personnel in full CBRNE PPE to and from the vehicle.

This vehicle can enter these areas protecting the Bomb Technicians and SWAT Operators from hostile fire involving high-powered weapons and potential IED attacks which are commonly used during acts of terrorism. It would also allow for SWAT force protection concerns for the Bomb Technician during render safe procedures while involved in a CBRNE or Counter-Drug mission.

Due to the Bearcats special construction and design it can easily be decontaminated and quickly returned back to service. In addition the Bearcat has the capability to be upgraded to on board CBRNE systems. Currently the Bomb Squad does not have such a vehicle that could support both standard armored support and CBRNE incident response.

Bryan W. Olson #826
Homeland Security



Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susannah M. Byrd

District 3
Emma Acosta

District 4
Melina Castro

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

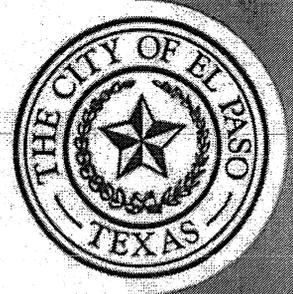
District 8
Belo O'Rourke

City Manager
Joyce A. Wilson

Chief of Police
Gregory K. Allen

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



March 24, 2009

Sergeant Rondy Kilpatrick
1122 Program Coordinator
2200 W. 35th Street
Bldg 41
Austin, TX 78703

Dear Sergeant Kilpatrick:

The El Paso Police Department is requesting to purchase a Lenco Bear Cat Armored Personnel Carrier authorized under section 1122 of the 1994 National Defense Authorization Act.

The Lenco Bear Cat will be utilized by the El Paso Police Department's Special Weapons and Tactics (SWAT) team for specialized police enforcement including counter-narcotics warrant service, special response missions in high threat environments, public disorders and counter terrorism missions.

The point of contact for this purchase will be Sergeant Ken Law, 915-680-6519, LawKM@elpasotexas.gov

Sincerely,

Gregory Allen
Chief of Police



Mayor
John F. Cook

City Council

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Ann Morgan Lilly

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Susannah M. Byrd

District 3
Emma Acosta

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Melina Castro

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Rachel Quintana

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Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

Chief of Police
Gregory K. Allen



Protecting Our Nation's Defenders™

Lenco Industries, Incorporated – Terms and Conditions
GS-07F-0390M

General Services Administration
Federal Supply Service
Authorized Federal Supply Price List
Federal Supply Schedule: 084
Law Enforcement & Security
FSC Class(es): 2540

CONTRACTOR: Lenco Industries, Inc.
10 Betnr Industrial Drive
Pittsfield, MA 01201

Business Size: Small/Manufacturer

(GSA) Contract Administrator: Terry D'Anna

CUSTOMER INFORMATION:

- 1a. **Awarded Special Item Numbers:** 426-99 – Armored Security Vehicles
 - 1b. **Lowest Priced Model Number for each Awarded Special Item Number(s):**
SIN# 426-99, Lenco B.E.A.R.® Base Price \$240,310.
SIN# 426-99, Lenco BearCat® Base Price \$183,768.
SIN# 426-99, Lenco ProCat® Base Price \$183,768.
 2. **Maximum Order Guideline:** \$850,000 per order
(Note: delivery order may be placed against the Schedule contract even though it exceeds the maximum order)
 3. **Minimum Order:** \$100
 4. **Geographic Coverage:** US 50 States, Washington DC, Puerto Rico
 5. **Points of Production:** Lenco Armored Vehicles
10 Betnr Industrial Drive
Pittsfield, MA 01201
 6. **Basic Discount:** Prices Shown are Government Net, Discount Deducted
 7. **Quantity Discount:** Contact Contractor
 8. **Prompt Payment Terms:** Net 30 Days
 - 9a. **Government Credit Card:** Below micro purchase threshold
 - 9b. **Government Credit Card:** Above micro purchase threshold: Maximum \$10,000
 10. **Foreign Items:** None
 - 11a. **Time of Delivery:** 120 Days ARO
 - 11b. **Expedited Delivery:** Contact Contractor
 - 11c. **Overnight/2-Day Delivery:** Contact Contractor
 - 11d. **Urgent Requirements:** Contact Contractor
 12. **FOB Point:** Origin, Freight Prepaid & Added
 13. **Ordering Address:** Lenco Industries, Inc.
10 Betnr Industrial Drive
Pittsfield, MA 01201
Telephone: 1-800-444-5362 or 413-443-7359
FAX: 413-445-7865
Email: sales@SWATtrucks.com
 14. **Payment Address:** Lenco Industries, Inc.
10 Betnr Industrial Drive
Pittsfield MA 01201
 15. **Warranty Provisions:** Standard Commercial Warranty
 16. **Export Packing Charges:** N/A
 17. **Terms and Conditions of Government Credit Card Acceptance:** Accepted all purchases up to a maximum of \$10,000
 18. **Terms and Conditions of any other service:** N/A
 19. **Terms and Conditions of Installation:** None
 20. **Terms and Conditions of Repair Parts indicating Date of Parts Price Lists and any Discounts from List Prices:** None
 21. **List of Service and Distribution Points:** N/A
 22. **List of Participating Dealers:** Southland Fire & Safety Equipment, Gonzales LA/Area of Responsibility is Louisiana
 23. **Preventative Maintenance:** None
 24. **Environmental Attributes, E.G. Recycled Content, Energy Efficiency, and/or Reduced Pollutants:** Meets Federal Emission Standards.
 25. **Data Universal Number System (DUNS) Number:** 051950393
 26. **CCR Database:** Yes - Cage Code 1KA02
- Inspection & Acceptance at Lenco Factory:** The purchaser inspects/accepts BEAR's / BearCats prior to shipping to final destination.

10 Betnr Industrial Drive · Pittsfield, MA 01201
PH (413) 443-7359 · FAX (413) 445-7865
www.ArmoredTrucks.com · www.SWATtrucks.com

LENCO

ARMORED VEHICLES

Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201
 PH (413) 443-7359 – FAX (413) 445-7865

Quotation 6604

Quotation Date: 3/18/09
 Lenco Tax ID No. 04-2719777

Jm

EL006 El Paso Police Department 911 N. Raynor El Paso, TX 79903	Estimated Completion Date: Approx 180 Days ARO	F.O.B.: Destination Ship Via: Common Carrier
	Payment Terms: Payable Upon Completion Lenco GSA Contract: GS-07F-0390M 1122 Program	
	Inspection & Acceptance: At Lenco Factory, Pittsfield, MA	

Terms and Conditions: Net 30 Days – MSO Transferred Upon Receipt of Payment

Item:	Product #	Retail	Net Price
Lenco BearCat LE (4WD, Rotating Hatch; Counter Balanced)	BC55003	\$192,000.00	\$183,768.00
Options:			
Diesel Engine	BCDLEN	5,150.00	4,930.00
Run-Flat Tires, Set of (6)	BCRF6	6,300.00	6,030.00
(3) Roof Mounted Remote Control Spot Lights	BCRCSL	3,150.00	3,012.00
Rear Auxiliary AC/Heating System	BCAC	2,000.00	1,914.00
Intercom System; Inside to Outside	PCINT	3,000.00	2,871.00
AC-DC Power Inverter 1,800 Watt w/ Battery Charge Feature	BCPINV2	2,650.00	2,536.00
Radio Prep Package	BCINSRA	525.00	502.00
Ballistic Skip Round Shield (1)	BCBSRS	1,500.00	1,436.00
Thermal Image & Color Camera w/ (3) Flat Screen Monitors	BCTI	30,000.00	28,714.00
Ford F550 Service Manuals	BCFMNL	475.00	455.00
22.5" Tire and Wheel Upgrade	BCTWU	7,940.00	7,600.00
22.5" Spare Tire with Runflat	BCSTRF2	2,760.00	2,643.00
Front Mounted Receiver with Ram Post and Plate	Open Market	4,700.00	4,498.00
Rear Tow Hitch Receiver	Open Market	525.00	502.00
Net Savings \$11,264		\$262,675.00	\$251,411.00
		FOB El Paso, TX	8,419.00
		Total Cost of (1) Lenco BearCat, FOB El Paso, TX	\$259,830.00

Specifications Subject to Change

PROPRIETARY

WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE

ACCEPTANCE OF PROPOSAL — The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above

LENCO INDUSTRIES INC.

Authorized Signature _____

Authorized Signature

James J. Massery
 James J. Massery

Please sign and return

Thank You

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE PAGE OF PAGES
1 of 2

2. AMENDMENT/MODIFICATION NO. **AO11** 3. EFFECTIVE DATE **July 01, 2007** 4. REQUISITION/PURCHASE REQ. NO. 5. PROJECT NO.(if applicable)

6. ISSUED BY CODE
**GSA/Federal Supply Service
Law Enforcement, Security and Industrial
Products Division (7QSABA-E8)
819 Taylor Street, Room 7A37
Fort Worth, TX 76102-6114**

7. ADMINISTERED BY (If other than Item 6) CODE
**72A and IFF Remittance is delegated to:
GSA/FSS, Contract Management Division (2FX)**

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and Zip Code)
**Lenco Industries, Inc.
Attn: Terry D'Anna
10 Betnr Industrial Dr.
Pittsfield, MA**

(3) 9A. AMENDMENT OF SOLICITATION NO.
10. MODIFICATION OF CONTRACT/ ORDER NO.
GS-07F-0390M
10B. DATED (SEE ITEM 13)
07/01/2002

CODE FACILITY CODE

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers is extended, is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:
(a) By completing Items 8 and 15, and returning _____ copies of the amendment; (b) By acknowledging the receipt of the amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (if required) **N/A**

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

- (3) A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
- B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b)
- C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
- X D. OTHER (Specify type of modification and authority) **Clause I-FSS-163, Option to Extend the Term of the Contract (Evergreen)**

E. IMPORTANT: Contractor is not required is required to sign this document and return ___ copies to this issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

A. The above-referenced contract for Schedule 084, Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response is hereby modified to reflect changes shown on page two of this modification.

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect

15A. NAME AND TITLE OF SIGNER (Type or print)	16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print) MARK L. SIMS Contracting Officer
15B. CONTRACTOR/OFFEROR <i>(Signature of person authorized to sign)</i>	16B. UNITED STATES OF AMERICA <i>(Signature of Contracting Officer)</i>
15C. DATE SIGNED	16C. DATE SIGNED 27 JUNE 2007

- B. The option is hereby exercised to extend the term of the contract until June 30, 2012
- C. The pricing for this option period (unless modified IAW other contract terms) is based on the following approved price list:
- 1) Lenco's "BEAR" and "ProCat/BearCat" Price List effective January 8, 2007.
- D. Lenco's Most Favored Customer is "State & Local Governments". The price/discount relationship between the Government and the MFC will never be less favorable to the Government than at the time of award that is: For the life of the contract, the Government's basic discount will never be less than 5% and will always be at least 5% greater than the 0% discounts granted to the MFC.
- E. The Completed Option Package as submitted by Lenco dated Feb 15, 2007 which is hereby incorporated into this contract.

Additional Terms and Conditions

Prompt Payment terms	Net 30 days
Delivery terms	120 days ARO
Expedited Delivery	Contact the Contractor For Availability
FOB Terms	Origin
Qty/Vol Discount	None

This modification incorporates the recertification of size status (FAR 52.212-3(c)) into this contract.

All other terms and conditions remain in effect as originally accepted or subsequently changed by modification.

This modification is being issued at no cost to either party.