

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Financial Services Department
AGENDA DATE: April 12, 2011
CONTACT PERSON/PHONE: Carmen Arrieta-Candelaria, Chief Financial Officer, 541-4293
Bruce D. Collins, Purchasing Manager, 541-4313
DISTRICT(S) AFFECTED: All

SUBJECT:

That the Purchasing Manager, Department of Financial Services, is authorized to notify First Southwest Company that the City is exercising the option to extend Contract No. 2006-155R for financial advisory services for one additional year beginning September 1, 2011 and ending August 31, 2012.

BACKGROUND / DISCUSSION:

On April 10, 2006, City Council adopted a Fiscal Policy Statement "to ensure a long-term financial stability and sustainability of the City Government" calling for various strategic goals to be implemented. One of these goals was to "maintain or improve City's credit rating as recognized by external rating agencies" and as an action step to achieve this goal was to review the City's Financial Advisor on a periodic basis. A Request for Qualifications was sent out to respective bidders as well as advertised. Three responses were received and evaluated by Financial and Administrative Services Portfolio. Based on this process, First Southwest Company was selected and approved by Council as the City's Financial Advisor for a five-year period with an option to extend the contract for one additional year. The initial term of the contract period was from September 1, 2006 through August 31, 2011. If the option to extend is granted through this council action, the Agreement will be extended through August 31, 2012.

PRIOR COUNCIL ACTION:

On August 29, 2006, City Council approved a five year Agreement with First Southwest Company with an option to extend the Agreement for one additional year.

AMOUNT AND SOURCE OF FUNDING:

Funded through future bond issuances or other debt instruments issued.

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

RESOLUTION

WHEREAS, the City Council of the City of El Paso awarded Contract No. 2006-155R to First Southwest Company, on August 29, 2006, for financial advisory services relating to the issuance of public finance debt instruments and securities and debt management planning for an initial term of five (5) years; and

WHEREAS, the Council award includes an option to extend a contract for one additional year; and

WHEREAS, the City desires to exercise the option to extend the contract for an additional year beginning September 1, 2011 and ending August 31, 2012.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF EL PASO:

That the Purchasing Manager, Department of Financial Services, is authorized to notify First Southwest Company that the City is exercising the option to extend Contract No. 2006-155R for financial advisory services for one additional year beginning September 1, 2011 and ending August 31, 2012.

PASSED AND APPROVED this _____ day of _____, 2011

CITY OF EL PASO

John F. Cook
Mayor

ATTEST:

Richarda Duffy Momsen
Municipal Clerk

APPROVED AS TO FORM:

Bertha A. Ontiveros
Bertha A. Ontiveros
Assistant City Attorney

APPROVED AS TO CONTENT:

Bruce D. Collins
Bruce D. Collins, Purchasing Manager
Department of Financial Services

RESOLUTION

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF EL PASO:

THAT the City Manager is hereby authorized to sign an agreement for financial advisory services between the City of El Paso and First Southwest Company for a contract term of five (5) years beginning on September 1, 2006 and ending on September 1, 2011, with an option to extend the contract for one additional year.

ADOPTED this 29th day of August, 2006.

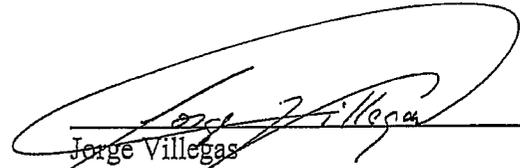
CITY OF EL PASO


John F. Cook
Mayor

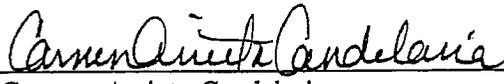
ATTEST:


Richarda Duffy Momsen
Municipal Clerk

APPROVED AS TO FORM:


Jorge Villegas
Assistant City Attorney

APPROVED AS TO CONTENT:


Carmen Arrieta-Candelaria
Chief Financial Officer
Financial Services