

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services

AGENDA DATE: April 23, 2013

CONTACT PERSON/PHONE: Stuart C. Ed, General Services Director, 621-6822
Bruce D. Collins, Purchasing Manager, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

Solicitation No. 2013-110, Fuel Management System

Discussion and action that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to C&L Pump Service, Inc., El Paso effective the date of the award. This is a low bid, fixed price, one-time purchase of \$648,095.00

BACKGROUND / DISCUSSION:

The General Services Department – Fleet Division is recommending the award for a new fuel management system to the above mentioned bidder. The is a new automated fuel management system that will include the hardware and software system(s) required to manage the fueling for the City's current fleet of vehicles and equipment, will provide control of the fueling operations, authorization, security, and accounting while requiring no input from whomever is fueling. This new system is designed to improve the efficiency, security and control of fuel dispensing and will automate the collection of and provide a method of transferring fuel usage information to the fleet management software which will provide accurate reporting. The new system will also integrate tank level monitoring and inventory control that will provide real-time maintenance and vehicle computer data acquisition. Local business is being supported.

PRIOR COUNCIL ACTION:

No.

SELECTION SUMMARY:

This solicitation was advertised on December 11, 2012 and December 18, 2012, and opened on January 9, 2013. On December 12, 2012 bid notification postcards were mailed out, the solicitation was posted on the City's website and the email (Purmail) notification was sent out. A total of six (6) bidders were solicited. Two (2) local bidders were solicited and four (4) local bidders responded.

AMOUNT AND SOURCE OF FUNDING:

Department: General Services Department
Environmental Services Department
Amount \$648,095.00
Funds Available: Dept: 231 Div: 37010 Acct: 580540 Fund: 4960
Dept: 334 Div: 34060 Acct: 580100 Fund: 3150 Project: PSWM00170
Funds Source: General Services Dept – Cars, Pickups, Vans
Environmental Services Dept – Capital Outlay

BOARD / COMMISSION ACTION:

N/A

*****AUTHORIZATION*****

DEPARTMENT HEAD:

Stuart Ed, General Services Director

**COUNCIL PROJECT FORM
(LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **APRIL 23, 2013**

Discussion and action on the award of Solicitation No. 2013-110 Fuel Management System (Re-Bid) to C & L Pump Services, Inc., for an initial term estimated award of \$648,095.00.

Department:	General Services Department
Award to:	C & L Pump Service, Inc. El Paso, TX
Item(s):	Part A & B
Option to Extend:	60 days; 180 days from date of award
Payment Terms:	Net 30 days
Total Estimated Award:	\$648,095.00
Account No.:	231 – 37010 - 580540 – 4960 334 -- 34060 – 580100 –3150—PSWM00170
Funding Source:	General Services Department-Cars, Pickups, Vans Environmental Services Department-Capital Only
District(s):	All

This is a low bid, fixed price contract.

The Financial Services - Purchasing Division and General Services Department recommend award as indicated to C & L Pump Service, Inc, the lowest responsive, responsible bidders and that Megatronix International Corp. and Assetwork, Inc., be deemed as non-responsive and the contract be awarded as indicated to C & L Pump Service, Inc., the lowest responsive, responsible bidder. Kachina Petroleum Equipment, Co. was the third lowest bidder however the vendor did not accept the bid extension and the offer expired. Megatronix International Corp. did not include fuel dispensers in bid. Assetwork, Inc. bid was based on used fuel dispensers.

*******ADDITIONAL INFO BELOW*******



**CITY OF EL PASO
BID TABULATION FORM**



Bid Opening Date: JANUARY 9, 2013

Project Name: FUEL MANAGEMENT SYSTEM (RE-BID)

Solicitation #: 2013-110

Department: GENERAL SERVICES

PART A: BASE BID		ASSETWORKS, INC. WAYNE, PA	C & L PUMP SERVICE, INC. EL PASO, TX	D & H PUMP SERVICE INC. dba D & H PETROLEUM & ENVIRONMENTAL SERVICES, INC. EL PASO TX
ITEM NO.	DESCRIPTION	COST	COST	COST
1.	TURNKEY FUEL MANAGEMENT SYSTEM TO INCLUDE BUT NOT LIMITED TO: SOFTWARE, KEY READER FUEL ISLAND TERMINAL, DATA CONVERTER, TANK MONITOR INTERFACE, NETWORK COMMUNICATIONS, DISPENSERS (PUMPS)	\$96,886.43	\$220,874.66	\$242,953.46
	MAKE / MODEL:		SENTRY GOLD FUEL MGMT SYSTEM/SELECT FLEET DISPENSERS	FUELMMASTER 3500 PLUS RFID FMS GASBOY ATLAS 9853 KCTWI DISPENSERS
2.	FIVE-YEAR (5) EXTENDED WARRANTY COST (TO INCLUDE BOTH HARDWARE AND SOFTWARE MAINTENANCE):	(VEHICLE HARDWARE AND BATTERY NOZZLE TAGS NOT INCLUDED)(IN ADDITION TO YOUR CURRENT MAINTENANCE) \$3,298.20 / YR	\$19,527.44 / YR	\$28,945.00 / YR
3.	ANNUAL SOFTWARE LICENSE RENEWAL COST PER YEAR (AFTER INITIAL WARRANTY EXPIRES):	(AFTER INITIAL WARRANTY EXPIRES): (IN ADDITION TO CURRENT FA SUPPORT) \$4,360.00 / YR	NO BID INCLUDED WITH EXTENDED WARRANTY / YR	NO BID / YR
4.	VEHICLE INFORMATION TRANSMITTERS (UNIT COST)	(LIGHT DUTY AND CANBUS CABLE INCLUDED WHICH OTHERS MIGHT QUOTE AS OPTIONAL) \$214.81 / EA	\$209.00 / EA	\$284.97 / EA
5.	KEYS/CARDS (UNIT COST)	-(100 MINIMUM) \$5.92 / EA	\$3.90 / EA	\$3.66 / EA
TOTAL BASE BID (PART A):		\$104,765.36	\$240,615.00	\$272,187.09

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: ___/s/___

DATE: ___2/20/13___



**CITY OF EL PASO
BID TABULATION FORM**



Bid Opening Date: JANUARY 9, 2013

Project Name: FUEL MANAGEMENT SYSTEM (RE-BID)

Solicitation #: 2013-110

Department: GENERAL SERVICES

PART B: ADD ALTERNATE ITEMS			ASSETWORKS, INC. WAYNE, PA		C & L PUMP SERVICE, INC. EL PASO, TX		D & H PUMP SERVICE INC. dba D & H PETROLEUM & ENVIRONMENTAL SERVICES, INC. EL PASO, TX RESPONSE #1: FUEL MASTERS FMS	
PRIORITY RANKING	ADDITIONAL QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1.	x 2000 UNITS	KEYS/CARDS	\$5.92	\$11,840.00	\$199.99	\$399,980.00	\$3.66	\$7,320.00
2.	x 2000 UNITS	VEHICLE INFORMATION TRANSMITTERS	\$214.81	\$429,620.00	\$3.75	\$7,500.00	\$284.97	\$569,940.00
TOTAL ADD ALTERNATE ITEMS (PART B):			\$441,460.00		\$407,480.00		\$577,260.00	
TOTAL COST (PART A & PART B):			\$546,225.36		\$648,095.00		\$849,447.09	

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DATE: 2/20/13



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: JANUARY 9, 2013

Project Name: FUEL MANAGEMENT SYSTEM (RE-BID)

Solicitation #: 2013-110

Department: GENERAL SERVICES

	ASSETWORKS, INC. WAYNE, PA	C & L PUMP SERVICE, INC. EL PASO, TX	D & H PUMP SERVICE INC. dba D & H PETROLEUM & ENVIRONMENTAL SERVICES, INC. EL PASO, TX RESPONSE #1: FUELMASTERS FMS
OPTION TO EXTEND THE TERM OF THE AGREEMENT			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: AN ADDITIONAL 1000 SETS, MAY BE PROCURED AFTER THE 36 MO. TERM			
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
C. ONE-HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET 30 DAYS	1% - 10 DAYS NET 30 DAYS	1% - 10 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	60	90	30 (1) (2)
			1) DEPENDING UPON AVAILABILITY OF ITEMS FROM THE MANUFACTURER. 2) PLUS EXPEDITED FREIGHT IS REQUIRED TO MEET DELIVERY DEADLINE.
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			

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APPROVED BY: ___/s/___

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CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: JANUARY 9, 2013

Solicitation #: 2013-110

Project Name: FUEL MANAGEMENT SYSTEM (RE-BID)

Department: GENERAL SERVICES

PART A: BASE BID		D & H PUMP SERVICE INC. dba D & H PETROLEUM & ENVIRONMENTAL SERVICES, INC. EL PASO, TX ALTERNATE BID: GILBARCO FMS	KACHINA PETROLEUM EQUIPMENT COMPANY EL PASO, TX	MEGATRONICS INTERNATIONAL CORP. SAN ANTONIO, TX
ITEM NO.	DESCRIPTION	COST	COST	COST
1.	TURNKEY FUEL MANAGEMENT SYSTEM TO INCLUDE BUT NOT LIMITED TO: SOFTWARE, KEY READER FUEL ISLAND TERMINAL, DATA CONVERTER, TANK MONITOR INTERFACE, NETWORK COMMUNICATIONS, DISPENSERS (PUMPS)	\$225,131.60	\$260,031.00	\$112,069.90
	MAKE / MODEL:	GILBARCO ISLANDER PLUS FMS GASBOY ATLAS 9853KXTW1 DISPENSERS	E. J. WARD & GASBOY	MEGATRAK SERIES 9000
2.	FIVE-YEAR (5) EXTENDED WARRANTY COST (TO INCLUDE BOTH HARDWARE AND SOFTWARE MAINTENANCE):	\$24,250.00 / YR	\$16,760.00 / YR	\$28,750.00 / YR
3.	ANNUAL SOFTWARE LICENSE RENEWAL COST PER YEAR (AFTER INITIAL WARRANTY EXPIRES):	NO BID / YR	NO BID / YR	\$2,375.00 / YR
4.	VEHICLE INFORMATION TRANSMITTERS (UNIT COST)	\$271.00 / EA	\$169.00 / EA	\$99.00 / EA
5.	KEYS/CARDS (UNIT COST)	\$7.80 / EA	\$2.00 / EA	\$9.00 / EA
TOTAL BASE BID (PART A):		\$249,660.40	\$276,962.00 BIDDER'S PRICE: \$260,031.00	\$143,302.90

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APPROVED BY: ___/s/___

DATE: ___2/20/13___



**CITY OF EL PASO
BID TABULATION FORM**



Bid Opening Date: JANUARY 9, 2013

Project Name: FUEL MANAGEMENT SYSTEM (RE-BID)

Solicitation #: 2013-110

Department: GENERAL SERVICES

PART B: ADD ALTERNATE ITEMS			D & H PUMP SERVICE INC. dba D & H PETROLEUM & ENVIRONMENTAL SERVICES, INC. EL PASO, TX ALTERNATE BID: GILBARCO FMS		KACHINA PETROLEUM EQUIPMENT COMPANY EL PASO, TX		MEGATRONICS INTERNATIONAL CORP. SAN ANTONIO, TX	
PRIORITY RANKING	ADDITIONAL QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1.	x 2000 UNITS	KEYS/CARDS	\$7.80	\$15,600.00	\$2.00	\$4,000.00	\$9.00	\$18,000.00
2.	x 2000 UNITS	VEHICLE INFORMATION TRANSMITTERS	\$271.00	\$542,000.00	\$169.00	\$338,000.00	\$99.00	\$198,000.00
TOTAL ADD ALTERNATE ITEMS (PART B):			\$557,600.00		\$342,000.00		\$216,000.00	
TOTAL COST (PART A & PART B):			\$807,260.40		\$618,962.00		\$359,302.90	
					BIDDER'S PRICE: \$602,031.00			

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CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: JANUARY 9, 2013
Project Name: FUEL MANAGEMENT SYSTEM (RE-BID)

Solicitation #: 2013-110
Department: GENERAL SERVICES

	D & H PUMP SERVICE INC. dba D & H PETROLEUM & ENVIRONMENTAL SERVICES, INC. EL PASO, TX <small>ALTERNATE BID: GILBARCO FMS</small>	KACHINA PETROLEUM EQUIPMENT COMPANY EL PASO, TX	MEGATRONICS INTERNATIONAL CORP. SAN ANTONIO, TX
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: AN ADDITIONAL 1000 SETS, MAY BE PROCURED AFTER THE 36 MO. TERM			
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. ONE-HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	1% - 10 DAYS	NET 30 DAYS	2% - 10 DAYS NET 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	30 (1) (2)	90	45
	1) DEPENDING UPON AVAILABILITY OF ITEMS FROM THE MANUFACTURER. 2) PLUS EXPEDITED FREIGHT IS REQUIRED TO MEET DELIVERY DEADLINE.		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 6 BIDS RECEIVED: 6 BIDS LOCAL: 2 NO BIDS: 0			

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APPROVED BY: ___/s/___

DATE: ___2/20/13___

D & H PETROLEUM AND ENVIRONMENTAL
SERVICES
1221 TOWER TRAIL LANE
EL PASO, TX 79907

KACHINA PETROLEUM EQUIPMENT CO.
3700 BUCKNER ST.
EL PASO, TX 79925

TANKNOLOGY, INC.
PO BOX 201567
AUSTIN, TX 78720-1567

HYDROCARBON RECOVERY SERVICES
DBA FCC ENVIRONMENTAL
PO BOX 674156
DALLAS, TX 75267-4156

COMDATA
5301 MARYLAND WAY
BRENTWOOD, TN 37027

MULTIFORCE SYSTEMS CORP.
101 WALL STREET
PRINCETON, NJ 08540