

**CITY OF EL PASO, TEXAS  
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** FIRE

**AGENDA DATE:** APRIL 24, 2012

**CONTACT PERSON/PHONE:** OTTO DROZD, FIRE DEPARTMENT FIRE CHIEF, 485-5610  
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue Purchase Order(s) to Kidde Fire Trainers, Inc., the sole source provider for Agua Mesh Fireplace. This purchase is for the upgrade to the Fire Trainer T-2000 to include Aqua Mesh water bath burner retrofit, gas detection, and computer system located at Fire Training Academy in the estimated amount of \$105,000.00.

**BACKGROUND / DISCUSSION:**

Kidde Fire Trainers is the principle developer and proprietary owner of the Live Fire Training System Fire Trainer T-2000, as well as the sole source provider of maintenance on the associated hardware and the proprietary software.

**SELECTION SUMMARY:**

This is a Sole Source Purchase.

**PRIOR COUNCIL ACTION:**

NA

**AMOUNT AND SOURCE OF FUNDING:**

22010096-502226-01101 - General Fund  
22010320-503303-01101 - General Fund

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_  
Name Signature Date

**COUNCIL PROJECT FORM  
(SOLE SOURCE)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda (under **PURCHASING REQUESTS, ETC.**) for the Council Meeting of **APRIL 24, 2012.**

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue Purchase Order(s) to Kidde Fire Trainers, Inc., the sole source provider for Agua Mesh Fireplace. This purchase is for the upgrade to the Fire Trainer T-2000 to include Aqua Mesh water bath burner retrofit, gas detection, and computer system located at Fire Training Academy.

Department:	Fire
Award to:	Kidde Fire Trainers, Inc. Montvale, NJ
Total Estimated Amount:	\$105,000.00
Account Nos.:	22010096 – 502226 – 01101 22010320 – 503303 – 01101
Funding Source:	General Fund
District(s):	All
Sole Source No.:	2012-211

This is a sole source, services contract.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

Kidde Fire Training, Inc. constructed the burn building and is the sole source provider for the maintenance.

Kidde Fire Trainers, Inc.  
17 Philips Parkway  
Montvale, NJ 07645-1810 USA  
Tel +1 201.300.8100  
Fax +1 201.300.8101  
www.kiddeft.com



16 February 2012

Via E-Mail: PenaSX@elpasotexas.gov

Refer: P12001-VA-12-172

El Paso Fire Training Academy  
6800 Delta Drive  
El Paso, TX 79905-5508

Attention: Sam Pena, Battalion Chief

Subject: El Paso Fire Training Academy, Direct Procurement Justification

Dear Chief Pena:

Kidde Fire Trainers (Kidde FT) is pleased to provide information for your consideration with respect to a direct procurement from Kidde FT of maintenance support for the FireTrainer® T2000 live fire training system at the El Paso Fire Training Academy facility.

As the designer, manufacturer and installer of the FireTrainer® T2000, Kidde FT maintains the resources, materials and equipment necessary to fully support the trainer. Kidde FT is the only company within the corporation qualified to offer a comprehensive maintenance support for your trainer. There are no outside organizations that have been authorized to conduct maintenance or repairs on our trainers.

As the original developer of computer-controlled propane fueled fire fighter trainers, Kidde FT has a vast intellectual property portfolio that includes numerous patents, evidencing our strong technical capability. Kidde FT developed proprietary software used with the trainer and will install any updates developed for similar trainers at no additional cost. Kidde FT does not release its source code to anyone for any purpose.

Kidde FT maintains an inventory of the most frequently replaced components, affording us the ability to respond quickly to system malfunctions. Our Customer Service Department maintains a staff of skilled technician's factory trained in 3 required disciplines, HVAC, mechanical and electrical. They are capable of providing knowledgeable, comprehensive and timely support.

Kidde FT delivers its trainer with an Operation and Maintenance Manual that provides the user with limited rights in the data. Release of our documentation outside of a user organization requires prior Kidde FT written approval except in cases of emergency.

Should you have any questions, or if I may be of further assistance, please do not hesitate to call me at (201) 300-8100, Extension 302.

Yours sincerely,



Valerie L. Arsen  
Customer Service Administrator



FINANCIAL SERVICES  
PURCHASING DIVISION

SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT - RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared William R. Lane, a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is William R. Lane. I am over the age of 18, have never been convicted of a crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Kidde Fire Trainers, Inc.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):  
Aquamesh Fireplace mockup for the T2000
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.

William R. Lane  
Signature

SUBSCRIBED AND SWORN to before me on this 10<sup>th</sup> day of February, 2012.

COMMONWEALTH OF PENNSYLVANIA  
Notarial Seal  
Theresa A. Weiss, Notary Public  
East Caln Twp., Chester County  
My Commission Expires Aug. 19, 2012  
Member, Pennsylvania Association of Notaries

Theresa A. Weiss  
NOTARY PUBLIC  
Theresa A. Weiss  
PRINTED NAME  
August 19, 2012  
MY COMMISSION EXPIRES

COMPANY NAME: Kidde Fire Trainers, Inc.  
ADDRESS, CITY, STATE & ZIP CODE: 17 Philips Parkway, Montvale, NJ 07645  
PHONE: 201-300-8100 FAX NUMBER: 201-300-8101  
CONTACT NAME AND TITLE: James Gould Customer Service Manager  
WEB ADDRESS: www.kiddeft.com EMAIL: james.gould@kiddeft.com  
FEDERAL TAX ID NUMBER: 22-2894089 TEXAS SALES TAX NUMBER: \_\_\_\_\_