

**COUNCIL PROJECT FORM
(REQUIREMENTS OR BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **BIDS**) for the Council Meeting of **APRIL 24, 2012**.

The award of Solicitation No. 2012-109 (Spanish Language Magazines) to Latin American Periodicals, LLC for an initial term estimated award of \$300,000.00.

Department:	Libraries
Award to:	Latin American Periodicals, LLC Nogales, AZ
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Payment Terms:	2%, 10 Days
Annual Estimated Award:	\$100,000.00
Initial Term Estimated Award:	\$300,000.00 (3 years)
Total Estimated Award:	\$500,000.00 (5 years)
Account No.:	53010202 – 503103 – 01101
Funding Source:	Library Materials – General Fund
District(s):	All

This is a low bid, supplies contract.

The Financial Services - Purchasing Division and Libraries recommend award as indicated to Latin American Periodicals, LLC, the sole responsive, responsible bidder.

*******ADDITIONAL INFO BELOW*******

The other respondent (Mexico Magazine Distribution) was declared by Legal to be non-responsive as they do not provide and maintain online service claims. The online service for claims is a specification that is not met.



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: February 15, 2012
Project Name: Spanish Language Magazines

Solicitation #: 2012-109
Department: Libraries

	LATIN AMERICAN PERIODICALS, LLC NOGALES, AZ	MEXICO MAGAZINE DISTRIBUTION EL PASO, TX		
PART A: PRICE LIST PRICING				
BIDDER MUST SELECT AN OPTION FOR EACH PRICE ADJUSTMENT FACTOR FOR EACH ITEM IN ORDER TO HAVE THE BID BE CONSIDERED RESPONSIVE				
PRICE ADJUSTMENT FACTOR				
ITEM NO.	DESCRIPTION	NET <input type="checkbox"/> OR 10% DISCOUNT <input checked="" type="checkbox"/> OR ___% MARK-UP <input type="checkbox"/>	NET <input type="checkbox"/> OR ___% DISCOUNT <input type="checkbox"/> OR VARIABLE % MARK-UP <input checked="" type="checkbox"/>	NET <input type="checkbox"/> OR ___% DISCOUNT <input type="checkbox"/> OR ___% MARK-UP <input type="checkbox"/>
1.	MAGAZINE CATALOG PRICE LIST			
PRICE LIST OR CATALOG <small>(NOTE PUBLISHER OR DISTRIBUTOR, AS APPLICABLE)</small>		DISTRIBUTOR CATALOG PRICE LIST	PRICE LIST INCLUDED IN SECTION A, PAGES 3, 4, 5	
List Number _____		<u>2012</u>	<u>NOT PROVIDED</u>	
Dated _____		<u>Jan-12</u>	<u>2/14/2012</u>	
TYPE OF PRICE LIST:				
WHOLESALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER		<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE:

3/1/12



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: February 15, 2012
Project Name: Spanish Language Magazines

Solicitation #: 2012-109
Department: Libraries

	LATIN AMERICAN PERIODICALS, LLC NOGALES, AZ	MEXICO MAGAZINE DISTRIBUTION EL PASO, TX	
SUBMITTED, WITH OFFER, TWO (2) ELECTRONIC COPIES (OR HARDCOPIES) OF EACH MANUFACTURER'S PRICE LIST(S) ON WHICH BID WAS BASED:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	2% - 10 DAYS	2% - 10 DAYS; NET - 20 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ Consecutive Calendar Days	30 DAYS	30 DAYS	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 25	BIDS RECEIVED: 2	BIDS LOCAL: 1	NO BIDS: 2

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APPROVED BY:

DATE: 3/1/12

SCHOLASTIC LIBRARY PUBLISHING
ATTN: KATHY BROWN
90 OLD SHERMAN TURNPIKE
DANBURY, CT 06816

LECTORUM PUBLICATIONS, INC.
ATTN: ALEX CORREA
205 CHUBB AVENUE
LYNDHURST, NJ 07071

THE BILINGUAL PUBLICATIONS CO.
LINDA GOODMAN
270 LAFAYETTE ST.,
NEW YORK, NY 10012

ADVANCED EDUCATIONAL
PRODUCTS, INC
ATTN: SCOTT MEACHAM
2495 MAIN ST., STE 230
BUFFALO, NY 14214

BRODART ESPANO
LAURA BEJARANO
500 ARCH STREET
WILLIAMSPORT, PA 17701

SABINE NEUMANN
IN-HOUSE COUNSEL
THE LANGUAGE DOCTORS
500 H STREET NE, SUITE 300
WASHINGTON, DC 20002

BOWNE GLOBAL SOLUTIONS
ATTN: BARBARA WHEELER
2800 SANDY HOOK ROAD
FOREST HILL, MD 21050

BAKER & TAYLOR
JENNIFER RHYNE
SR. PRICING ANALYST
2550 WEST TYVOLA RD., SUITE 300
CHARLOTTE, NC 28217

PRIME VENDOR INC.
LAURIE MELNICK
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

INGRAM BOOK GROUP
ROBIN BROWN
ONE INGRAM BLVD.
LA VERGNE, TN 37086

ADLER'S FOREIGN BOOKS
DAVID CHMIELNICKI
915 FOSTER ST.
EVANSTON, IL
60201-3199 USA

SBD SPANISH BOOK DISTRIBUTOR,
INC.
JESUS GRAS
6706 SAWMILL RD.
DALLAS, TEXAS 75252-5816

T R BOOK CO.
ATTN: TOM HOVESTADT
P O BOX 310279
NEW BAUNFELS, TX 78131

TYERA
ATTN: XAVIER ALVAREZ
P O BOX 310
KINGSVILLE, TX 78364-0310

HOLGUIN QUINTERO
DISTRIBUTION CENTER
5823 NORTH MESA SUITE 336
EL PASO, TX 79912

RUIZ SPANISH LANGUAGE
MAGAZINES
ATTN: BILL JIMENEZ
P O BOX 2389
EL PASO, TX 79952

MEXICO MAGAZINE DISTRIBUTION
ATTN: DENNIS ARRAS
6621 TARASCAS
EL PASO, TX 79912

VICTOR MANUEL URBINA
RODRIGUEZ
413 CORTEZ
EL PASO, TX 79905

ATTN: CHARLES MARTINEZ
ADEDGE COMPUTER TRAINING
CENTER
9611 ACER AVE
EL PASO, TX 79925

CHULAINN PUBLISHING CORP.
ALFREDO S. MARROQUIN or EDITH
FARRO
7436 INDIAN WELLS
WAY LONE TREE, CO 80124-4211

CONTINENTAL BOOK COMPANY
ANNABELLA CAPASSO
6425 WASHINGTON ST UNIT 7
DENVER, CO 80229

ATTN: FRANK GALLEGOS
LAZAR & ASSOCIATES
1516 S. BUNDY DRIVE, SUITE 311
LOS ANGELES, CA 90025

LATIN AMERICAN BOOK SOURCE INC
EDGARDO MOCTEZUMA
289 3RD AVENUE
CHULA VISTA, CA 91910

HOWARD KARNO BOOKS, INC
BEVERLY JOY-KARNO
PO BOX 2100
VALLEY CENTER, CA 92082

LATIN AMERICAN PERIODICALS
1171 WEST INDUSTRIAL PARK DRIVE
SUITE A
NOGALES, AZ 85621