

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** General Services

**AGENDA DATE:** April 24, 2012

**CONTACT PERSON/PHONE:** Stuart Ed, General Services Director, 621-6822  
Bruce D. Collins, Purchasing Manager, 541-4313

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

Solicitation No. 2012-172, Peterbilt Proprietary Parts and Service

Discussion and action that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order(s) to Rush Truck Centers of Texas, L.P. dba Rush Truck Center, El Paso effective the date of the award for an initial term of three (3) years with a two (2) year option to renew at the sole discretion of the City. The estimated annual expenditures are \$170,000.00 (\$120,000.00 – Parts; \$50,000.00 – Service) with an estimated total expenditure of \$510,000.00.

**BACKGROUND / DISCUSSION:**

The City currently utilizes Peterbilt engines to power heavy equipment which include dump trucks, garbage trucks and sweepers. Future equipment purchases will also be powered by Peterbilt engines. Approving this contract will allow for continual maintenance and upkeep resulting in the safe and efficient operation of these vehicles. Local business is being supported.

**PRIOR COUNCIL ACTION:**

Yes. Council previously approved contract 2010-063 on March 30, 2010, Item 7A2.

**SELECTION SUMMARY:**

This solicitation was advertised on February 21, 2012 and February 28, 2012, and opened on March 7, 2012. On February 21, 2012 bid notification postcards were mailed out, the solicitation was posted on the City's website and the email (Purmail) notification was sent out. Six (6) local bidders were solicited and one local bidder responded.

**AMOUNT AND SOURCE OF FUNDING:**

Department: General Services  
Amount \$510,000.00  
Funds Available: Dept # 37370510 – Acct # 503125 – Fund # 45202  
Funds Source: General Services Dept - Internal Service Fund

**BOARD / COMMISSION ACTION:**

N/A

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\*\*\*\*\*AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**



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Stuart Ed, General Services Director

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**COUNCIL PROJECT FORM  
(REQUIREMENTS OR BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **APRIL 24, 2012**.

Discussion and action on the award of Solicitation No. 2012-172 (Peterbilt Proprietary Parts and Service) to Rush Truck Centers of Texas, L.P. dba Rush Truck Center, El Paso for an initial term estimated award of \$510,000.00.

Department:	General Services
Award to:	Rush Truck Centers of Texas, L.P. dba Rush Truck Center, El Paso El Paso, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Payment Terms:	N30
Annual Estimated Award:	\$170,000.00
Initial Term Estimated Award:	\$510,000.00 (3 years)
Total Estimated Award:	\$850,000.00 (5 years)
Account No.:	37370510 – 503125 – 45202
Funding Source:	Internal Service Fund – Equipment, Outside Repairs
District(s):	All

This is a low bid, service contract.

The Financial Services - Purchasing Division and General Services recommend award as indicated to Rush Truck Centers of Texas, L.P. dba Rush Truck Center, El Paso, the sole responsive, responsible bidder.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



# CITY OF EL PASO BID TABULATION FORM



BID ITEM: PETERBILT PROPRIETARY PARTS AND SERVICE

BID # 2012-172

BID DATE: MARCH 7, 2012

DEPARTMENT: GENERAL SERVICES

	RUSH TRUCK CENTERS OF TEXAS DBA RUSH TRUCK CENTER OF EL PASO EL PASO, TX			
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM NO.	DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
1.	PETERBILT PROPRIETARY PARTS	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- ___% DISCOUNT <input type="checkbox"/>	- ___% DISCOUNT <input type="checkbox"/>	- ___% DISCOUNT <input type="checkbox"/>
		+ <u>38</u> % MARKUP <input type="checkbox"/>	+ ___% MARKUP <input type="checkbox"/>	+ ___% MARKUP <input type="checkbox"/>
PRICE LIST OR CATALOG <u>PETERBILT</u> <small>(NOTE: MANUFACTURER OR BRAND NAME, AS APPLICABLE)</small>				
List Number _____ Dated _____		PETERBILT 2012 03/01/12		
TYPE OF PRICE LIST		<input checked="" type="checkbox"/> WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> 3RD PARTY SOFTWARE <input type="checkbox"/> (OTHER) _____	<input type="checkbox"/> WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> 3RD PARTY SOFTWARE <input type="checkbox"/> (OTHER) _____	<input type="checkbox"/> WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> 3RD PARTY SOFTWARE <input type="checkbox"/> (OTHER) _____

**PART B: SERVICE LABOR RATE**

ITEM NO.	SERVICE LABOR RATE	\$ <u>80.00</u> / HOUR REGULAR HOURLY RATE	\$ _____ / HOUR REGULAR HOURLY RATE	\$ _____ / HOUR REGULAR HOURLY RATE
1				

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *Anna Wood*  
 DATE: *3/12/12*



# CITY OF EL PASO BID TABULATION FORM



BID ITEM: PETERBILT PROPRIETARY PARTS AND SERVICE

BID # 2012-172

BID DATE: MARCH 7, 20112

DEPARTMENT: GENERAL SERVICES

		RUSH TRUCK CENTERS OF TEXAS DBA RUSH TRUCK CENTER OF EL PASO EL PASO, TX		
<b>ITEM NO.</b>	<b>PART C: SAMPLE PRICING</b>			
1.	DESCRIPTION:	STARTER	STARTER	STARTER
	MANUFACTURER/PART NUMBER:	PETERBILT MFG # 91-01-4508	PETERBILT MFG # 91-01-4508	PETERBILT MFG # 91-01-4508
	BIDDER'S PART NUMBER:	NONE STATED		
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	NO BID		
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	NO BID		
	TOTAL COST (PRICE LIST CITY'S COST PLUS ONE HOUR OF REGULAR LABOR RATE FROM PART B)	NO BID		
2.	DESCRIPTION:	SWITCH	SWITCH	SWITCH
	MANUFACTURER/PART NUMBER:	PETERBILT MFG # 16-05054	PETERBILT MFG # 16-05054	PETERBILT MFG # 16-05054
	BIDDER'S PART NUMBER:	16-05054:PB		
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$31.50		
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$25.40		
	TOTAL COST (PRICE LIST CITY'S COST PLUS ONE HOUR OF REGULAR LABOR RATE FROM PART B)	\$105.40		
3.	DESCRIPTION:	ALTERNATOR	ALTERNATOR	ALTERNATOR
	MANUFACTURER/PART NUMBER:	PETERBILT MFG # 4860JB	PETERBILT MFG # 4860JB	PETERBILT MFG # 4860JB
	BIDDER'S PART NUMBER:	4860JB:LN		
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$871.65		
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$720.57		
	TOTAL COST (PRICE LIST CITY'S COST PLUS ONE HOUR OF REGULAR LABOR RATE FROM PART B)	\$800.57		
4.	DESCRIPTION:	THROTTLE POSITION	THROTTLE POSITION	THROTTLE POSITION
	MANUFACTURER/PART NUMBER:	PETERBILT MFG # 131973	PETERBILT MFG # 131973	PETERBILT MFG # 131973
	BIDDER'S PART NUMBER:	131973:PB		
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$136.82		
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$110.34		
	TOTAL COST (PRICE LIST CITY'S COST PLUS ONE HOUR OF REGULAR LABOR RATE FROM PART B)	\$190.34		

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APPROVED BY:   
DATE: 3/12/12



# CITY OF EL PASO BID TABULATION FORM



BID ITEM: PETERBILT PROPRIETARY PARTS AND SERVICE

BID DATE: MARCH 7, 2012

BID # 2012-172

DEPARTMENT: GENERAL SERVICES

PART C: SAMPLE PRICING				
		<b>RUSH TRUCK CENTERS OF TEXAS</b> DBA RUSH TRUCK CENTER OF EL PASO EL PASO, TX		
ITEM NO.	DESCRIPTION:	FUEL LEVEL SENSOR	FUEL LEVEL SENSOR	FUEL LEVEL SENSOR
5.	MANUFACTURER/PART NUMBER:	PETERBILT MFG # K21-6001-661	PETERBILT MFG # K21-6001-661	PETERBILT MFG # K21-6001-661
	BIDDER'S PART NUMBER:	K21-6001-661:PB		
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$237.03		
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$172.03		
	TOTAL COST (PRICE LIST CITY'S COST PLUS ONE HOUR OF REGULAR LABOR RATE FROM PART B)	\$252.03		
6.	DESCRIPTION:	BOWL FILTER HOUSING	BOWL FILTER HOUSING	BOWL FILTER HOUSING
	MANUFACTURER/PART NUMBER:	PETERBILT MFG # 0121417	PETERBILT MFG # 0121417	PETERBILT MFG # 0121417
	BIDDER'S PART NUMBER:	MTM0121417		
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$64.40		
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$52.25		
TOTAL COST (PRICE LIST CITY'S COST PLUS ONE HOUR OF REGULAR LABOR RATE FROM PART B)	\$132.25			
7.	DESCRIPTION:	POWER STEERING PUMP	POWER STEERING PUMP	POWER STEERING PUMP
	MANUFACTURER/PART NUMBER:	PETERBILT MFG # PS3628-15L103	PETERBILT MFG # PS3628-15L103	PETERBILT MFG # PS3628-15L103
	BIDDER'S PART NUMBER:	PS3628-15L103:PB		
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$639.07		
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$515.39		
TOTAL COST (PRICE LIST CITY'S COST PLUS ONE HOUR OF REGULAR LABOR RATE FROM PART B)	\$595.39			

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APPROVED BY:   
 DATE: 3/12/12



# CITY OF EL PASO BID TABULATION FORM



**BID ITEM: PETERBILT PROPRIETARY PARTS AND SERVICE**

**BID # 2012-172**

**BID DATE: MARCH 7, 2012**

**DEPARTMENT: GENERAL SERVICES**

	<b>RUSH TRUCK CENTERS OF TEXAS</b> DBA RUSH TRUCK CENTER OF EL PASO <b>EL PASO, TX</b>	
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE FILING PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:  ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input type="checkbox"/>	
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	
NO OPTION OFFERED.	<input type="checkbox"/>	
<b>PAYMENT TERMS:</b>	<b>NET 30 DAYS</b>	
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
<b>BIDDER'S PROMISED DELIVERY:</b> Within _____ consecutive hours	1	
Within _____ hours or overnight after receipt of verbal order in cases of emergency.	24	
<small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE OF REJECTION OF THE BID.</small>		
<b>BIDS SOLICITED: 26</b>	<b>BIDS RECEIVED: 1</b>	<b>BIDS LOCAL: 6</b>
		<b>NO BIDS: 0</b>

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APPROVED BY: *Anna Wood*  
 DATE: *3/12/12*

BORDER INTERNATIONAL TRUCKS  
12283 ROJAS DR.  
EL PASO, TX 79936

EL PASO FREIGHTLINER INC.  
1377 HORIZON BLVD  
EL PASO, TX 79928

ERO ENTERPRISES  
1259 TOWER TRAIL LANE  
EL PASO, TX 79907

GALACHE'S TRUCK ENTERPRISES  
1010 HORIZON BLVD  
SOCORRO, TX 79927

HOUSTON PETERBILT INC.  
PARTS AND SERVICE  
6300 NORTH LOOP  
HOUSTON, TX 77026

ON THE BORDER FREIGHTLINER  
OF EL PASO  
1367 HORIZON BLVD  
SOCORRO, TX 79928

RUSH TRUCK CENTER  
12253 GATEWAY BLVD W.  
EL PASO, TX 79936

RUSH PETERBILT TRUCK CENTER  
2802 WEST AMADOR AVENUE  
LAS CRUCES, NM 88005

RUSH TRUCK CENTER  
515 N. LOOP 12  
IRVING, TX 75061

RUSH TRUCK CENTER  
10216 UNION PACIFIC BLVD  
LAREDO, TX 78045

RUSH TRUCK CENTER  
8810 INTERSTATE 10 FRONTAGE ROAD  
CONVERSE, TX 78109

RUSH PETERBILT TRUCK CENTER  
W Ih 10  
SAN ANTONIO, TX 78201

RUSH TRUCK CENTERS  
555 IH-35 SOUTH SUITE 500  
NEW BRAUNFELS, TX 78130

RUSH TRUCK CENTER  
10200 NORTH LOOP E.  
HOUSTON, TX 77029

RUSH TRUCK CENTER  
4200 IRVING BLVD  
DALLAS, TX 75247

RUCH PETERBILT GMC HINO TRUCK  
CENTER  
5200 W. INTERSTATE 40  
OKLAHOMA CITY, OK 73101

RUSH TRUCK CENTER  
3901 NORTH MEDFORD DRIVE  
LUFKIN, TX 75901

RUSH TRUCK CENTER – TYLER  
11042 US HIGHWAY 69 N.  
TYLER, TX 75706

RUSH TRUCK CENTER  
6521 HANOVER ROAD NORTHWEST  
ALBUQUERQUE, NM 87121

SOUTHWEST TRUCK SALES  
10901 GATEWAY WEST  
EL PASO, TX 79935

TRUCK ENTERPRISES INC.  
13675 GATEWAY BLVD W.  
EL PASO, TX 79928

WEST TEXAS PETERBILT INC.  
1230 SOUTH GRANDVIEW AVE  
ODESSA, TX 79761

WEST TEXAS PETERBILT INC.  
4515 AVENUE A  
LUBBOCK, TX 79404

WEST TEXAS PETERBILT INC.  
1117 U.S. 87  
DALHART, TX 79022

WEST TEXAS PETERBILT INC.  
3985 U.S. 60  
HEREFORD, TX 79045

WEST TEXAS PETERBILT INC.  
8000 E. INTERSTATE 40  
AMARILLO, TX 79118