

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services

AGENDA DATE: April 24, 2012

CONTACT PERSON/PHONE: Stuart Ed, General Services Director, 621-6822
Bruce D. Collins, Purchasing Manager, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

Solicitation No. 2012-171, Cummins Proprietary Parts and Service

Discussion and action that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order(s) to Rush Truck Centers of Texas, L.P. dba Rush Truck Center, El Paso effective the date of the award for an initial term of three (3) years with a two (2) year option to renew at the sole discretion of the City. The estimated annual expenditures are \$275,000.00 (\$225,000.00 – Parts; \$50,000.00 – Service) with an estimated total expenditure of \$825,000.00.

BACKGROUND / DISCUSSION:

The City currently utilizes Cummins engines to power heavy equipment which include dump trucks, garbage trucks and sweepers. Future equipment purchases will also be powered by Cummins engines. Approval of this contract will allow for continual maintenance and upkeep resulting in the safe and efficient operation of these vehicles. Local business is being supported.

PRIOR COUNCIL ACTION:

Yes. Council previously approved contract 2009-290 on October 27, 2009, Item 9A.

SELECTION SUMMARY:

This solicitation was advertised on February 21, 2012 and February 28, 2012, and opened on March 7, 2012. On February 21, 2012 bid notification postcards were mailed out, the solicitation was posted on the City's website and the email (Purmail) notification was sent out. Twelve (12) local bidders were solicited and four (4) local bidders responded.

AMOUNT AND SOURCE OF FUNDING:

Department: General Services
Amount \$825,000.00
Funds Available: Dept # 37370510 – Acct # 503125 – Fund # 45202
Funds Source: General Services Dept - Internal Service Fund

BOARD / COMMISSION ACTION:

N/A

*****AUTHORIZATION*****

DEPARTMENT HEAD:



Stuart Ed, General Services Director

**COUNCIL PROJECT FORM
(REQUIREMENTS OR BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the REGULAR agenda for the Council Meeting of APRIL 24, 2012.

Discussion and action on the award of Solicitation No. 2012-171 (Cummins Proprietary Parts and Service) to Rush Truck Centers of Texas, L.P. dba Rush Truck Center, El Paso for an initial term estimated award of \$825,000.00.

Department:	General Services
Award to:	Rush Truck Centers of Texas, L.P. dba Rush Truck Center, El Paso El Paso, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Payment Terms:	N30
Annual Estimated Award:	\$275,000.00
Initial Term Estimated Award:	\$825,000.00 (3 years)
Total Estimated Award:	\$1,375,000.00 (5 years)
Account No.:	37370510 – 503125 – 45202
Funding Source:	Internal Service Fund – Equipment, Outside Repairs
District(s):	All

This is a low bid, service contract.

The Financial Services - Purchasing Division and General Services recommend award as indicated to Rush Truck Centers of Texas, L.P. dba Rush Truck Center, El Paso, the lowest responsive, responsible bidder.

*******ADDITIONAL INFO BELOW*******



CITY OF EL PASO BID TABULATION FORM



BID ITEM: CUMMINS PROPRIETARY PARTS AND SERVICE

BID # 2012-171

BID DATE: MARCH 7, 2012

DEPARTMENT: GENERAL SERVICES

		MUNCIE RECLAMATION AND SUPPLY DBA / MUNCIE TRANSIT SUPPLY MUNCIE, IN	RJ BORDER INTERNATIONAL EL PASO, TX	RUSH TRUCK CENTER OF TEXAS L.P. DBA RUSH TRUCK CENTER OF EL PASO EL PASO, TX
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM NO.	DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
1.	CUMMINS PROPRIETARY PARTS FOR CUMMINS ENGINES	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- 20.5% DISCOUNT <input checked="" type="checkbox"/>	- ____% DISCOUNT <input type="checkbox"/>	- ____% DISCOUNT <input type="checkbox"/>
		+ ____% MARKUP <input type="checkbox"/>	+ 10% MARKUP <input checked="" type="checkbox"/>	+ 8% MARKUP <input checked="" type="checkbox"/>
List Number _____ Dated _____		<u>CUMMINS</u> <u>NONE STATED</u>	<u>CUMMINS 2012</u> <u>3/7/2012</u>	<u>CUMMINS</u> <u>3/1/2012</u>
		<input type="checkbox"/> WHOLESALER	<input type="checkbox"/> WHOLESALER	<input checked="" type="checkbox"/> WHOLESALER
		<input type="checkbox"/> DISTRIBUTOR	<input type="checkbox"/> DISTRIBUTOR	<input type="checkbox"/> DISTRIBUTOR
		<input type="checkbox"/> JOBBER	<input type="checkbox"/> JOBBER	<input type="checkbox"/> JOBBER
		<input type="checkbox"/> DEALER	<input checked="" type="checkbox"/> DEALER	<input type="checkbox"/> DEALER
		<input type="checkbox"/> RETAILER	<input type="checkbox"/> RETAILER	<input type="checkbox"/> RETAILER
		<input checked="" type="checkbox"/> LIST (OTHER)	<input type="checkbox"/> LIST (OTHER)	<input type="checkbox"/> LIST (OTHER)

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 3/15/2012



CITY OF EL PASO BID TABULATION FORM



BID # 2009-290

BID ITEM: CUMMINS PROPRIETARY PARTS
 BID DATE: AUGUST 12, 2009

DEPARTMENT: GENERAL SERVICES - FLEET

MUNCIE RECLAMATION AND SUPPLY DBA / MUNCIE TRANSIT SUPPLY MUNCIE, IN	RJ BORDER INTERNATIONAL EL PASO, TX	RUSH TRUCK CENTER OF TEXAS L.P. DBA RUSH TRUCK CENTER OF EL PASO EL PASO, TX
-------------------------------------------------------------------------------	----------------------------------------	------------------------------------------------------------------------------------

PRICE ADJUSTMENT FACTOR

ITEM NO.	DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
2.	CUMMINS RECONDITIONED PARTS	NET <input type="checkbox"/> - 13 % DISCOUNT <input checked="" type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - _____ % DISCOUNT <input type="checkbox"/> + 10 % MARKUP <input checked="" type="checkbox"/>	NET <input type="checkbox"/> - _____ % DISCOUNT <input type="checkbox"/> + 8 % MARKUP <input checked="" type="checkbox"/>
List Number _____ Dated _____		CUMMINS NONE STATED	CUMMINS 2012 3/7/2012	CUMMINS 3/1/2012
TYPE OF PRICE LIST		<input type="checkbox"/> WHOLESALER	NONE STATED <input type="checkbox"/> WHOLESALER	NONE STATED <input checked="" type="checkbox"/> WHOLESALER
		<input type="checkbox"/> DISTRIBUTOR	<input type="checkbox"/> DISTRIBUTOR	<input type="checkbox"/> DISTRIBUTOR
		<input type="checkbox"/> JOBBER	<input type="checkbox"/> JOBBER	<input type="checkbox"/> JOBBER
		<input type="checkbox"/> DEALER	<input checked="" type="checkbox"/> DEALER	<input type="checkbox"/> DEALER
		<input type="checkbox"/> RETAILER	<input type="checkbox"/> RETAILER	<input type="checkbox"/> RETAILER
		<input checked="" type="checkbox"/> LIST (OTHER)	<input type="checkbox"/> _____ (OTHER)	<input type="checkbox"/> _____ (OTHER)
PART B: SERVICE LABOR RATE		\$ N/A / HOUR REGULAR HOURLY RATE	\$ 79.00 / HOUR REGULAR HOURLY RATE	\$ 65.00 / HOUR REGULAR HOURLY RATE
1.	SERVICE LABOR RATE			

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 3/15/2012



CITY OF EL PASO BID TABULATION FORM



BID # 2012-171

BID ITEM: CUMMINS PROPRIETARY PARTS AND SERVICE
BID DATE: MARCH 7, 2012

DEPARTMENT: GENERAL SERVICES

		MUNCIE RECLAMATION AND SUPPLY dba MUNCIE TRANSIT SUPPLY MUNCIE, IN	RJ BORDER INTERNATIONAL EL PASO, TX	RUSH TRUCK CENTER OF TEXAS L.P. DBA RUSH TRUCK CENTER OF EL PASO EL PASO, TX
PART C: SAMPLE PRICING EVALUATION				
1A.	DESCRIPTION:	OIL FILLER CAP	OIL FILLER CAP	OIL FILLER CAP
	MANUFACTURER PART NUMBER:	CUMMINS 3968202	CUMMINS 3968202	CUMMINS 3968202
	BIDDER PART NUMBER:	NEW #3973511	3973511	3973511CUM:ISX
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$6.79	\$4.59	\$4.60
	CITY'S COST (NET OR AFTER DISCOUNT OR MARK-UP):	\$5.40	\$5.05	\$4.97
	TOTAL COST (PRICE LIST CITY'S COST PLUS 1 HR LABOR)	BIDDER DID NOT QUOTE LABOR RATE	\$84.05 <small>(BIDDERS ACTUAL PRICE: \$5.10)</small>	\$69.97 <small>(BIDDERS ACTUAL PRICE: \$5.00)</small>
1B.	DESCRIPTION:	PRESSURE SENSOR TURBO	PRESSURE SENSOR TURBO	PRESSURE SENSOR TURBO
	MANUFACTURER PART NUMBER:	CUMMINS 4921501	CUMMINS 4921501	CUMMINS 4921501
	BIDDER PART NUMBER:	4921501	4921501	4921501CUM:ISX
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$97.17	\$65.70	\$65.71
	CITY'S COST (NET OR AFTER DISCOUNT OR MARK-UP):	\$77.25	\$72.27	\$70.97
	TOTAL COST (PRICE LIST CITY'S COST PLUS 1 HR LABOR)	BIDDER DID NOT QUOTE LABOR RATE	\$151.27 <small>(BIDDERS ACTUAL PRICE: \$73.00)</small>	\$135.97 <small>(BIDDERS ACTUAL PRICE: \$71.42)</small>
1C.	DESCRIPTION:	PRESSURE SENOR	PRESSURE SENSOR	PRESSURE SENSOR
	MANUFACTURER PART NUMBER:	CUMMINS 4921497	CUMMINS 4921497	CUMMINS 4921497
	BIDDER PART NUMBER:	4921497	4921497	4921497:CE
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$76.97	\$52.04	\$50.30
	CITY'S COST (NET OR AFTER DISCOUNT OR MARK-UP):	\$61.19	\$57.24	\$54.32
	TOTAL COST (PRICE LIST CITY'S COST PLUS 1 HR LABOR)	BIDDER DID NOT QUOTE LABOR RATE	\$136.24 <small>(BIDDERS ACTUAL PRICE: \$57.82)</small>	\$119.32 <small>(BIDDERS ACTUAL PRICE: \$54.67)</small>
1D.	DESCRIPTION:	THERMOSTAT	THERMOSTAT	THERMOSTAT
	MANUFACTURER PART NUMBER:	CUMMINS 4973373	CUMMINS 4973373	CUMMINS 4973373
	BIDDER PART NUMBER:	NEW #2882757	2882757	4973373CUM:ISX
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$36.63	\$24.77	\$24.78
	CITY'S COST (NET OR AFTER DISCOUNT OR MARK-UP):	\$29.12	\$27.25	\$26.76
	TOTAL COST (PRICE LIST CITY'S COST PLUS 1 HR LABOR)	BIDDER DID NOT QUOTE LABOR RATE	\$106.25 <small>(BIDDERS ACTUAL PRICE: \$27.52)</small>	\$91.76 <small>(BIDDERS ACTUAL PRICE: \$26.94)</small>

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 3/15/2012



CITY OF EL PASO BID TABULATION FORM



BID # 2012-171

BID ITEM: CUMMINS PROPRIETARY PARTS AND SERVICE
BID DATE: MARCH 7, 2012

DEPARTMENT: GENERAL SERVICES

	MUNCIE RECLAMATION AND SUPPLY dba MUNCIE TRANSIT SUPPLY MUNCIE, IN	RJ BORDER INTERNATIONAL EL PASO, TX	RUSH TRUCK CENTER OF TEXAS L.P. DBA RUSH TRUCK CENTER OF EL PASO EL PASO, TX
PART C: SAMPLE PRICING EVALUATION			
1E.	DESCRIPTION:	FUEL ADDITIVE	FUEL ADDITIVE
	MANUFACTURER PART NUMBER:	CUMMINS 3885823	CUMMINS 3885823
	BIDDER PART NUMBER:	3885823	3885823
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$76.61	\$46.84
	CITY'S COST (NET OR AFTER DISCOUNT OR MARK-UP):	\$60.90	\$51.52
	TOTAL COST (PRICE LIST CITY'S COST PLUS 1 HR LABOR)	BIDDER DID NOT QUOTE LABOR RATE	\$130.52 <small>(BIDDERS ACTUAL PRICE: \$52.04)</small>
1F.	DESCRIPTION:	BELT TENSIONER	BELT TENSIONER
	MANUFACTURER PART NUMBER:	CUMMINS 4920105	CUMMINS 4920105
	BIDDER PART NUMBER:	NEW #2871294	2871294
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$349.49	\$236.29
	CITY'S COST (NET OR AFTER DISCOUNT OR MARK-UP):	\$277.84	\$259.92
	TOTAL COST (PRICE LIST CITY'S COST PLUS 1 HR LABOR)	BIDDER DID NOT QUOTE LABOR RATE	\$338.92 <small>(BIDDERS ACTUAL COST: \$262.54)</small>
1G.	DESCRIPTION:	OIL SEAL	OIL SEAL
	MANUFACTURER PART NUMBER:	CUMMINS 3921928	CUMMINS 3921928
	BIDDER PART NUMBER:	NEW #3925626	3925343
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$142.77	\$93.14
	CITY'S COST (NET OR AFTER DISCOUNT OR MARK-UP):	\$113.50	\$102.45
	TOTAL COST (PRICE LIST CITY'S COST PLUS 1 HR LABOR)	BIDDER DID NOT QUOTE LABOR RATE	\$181.45 <small>(BIDDERS ACTUAL COST: \$103.49)</small>
2A.	DESCRIPTION:	AIR COMPRESSOR REBUILT RECON EQUIVALENT	AIR COMPRESSOR REBUILT RECON EQUIVALENT
	MANUFACTURER PART NUMBER:	4933782 RX	4936218 RX
	BIDDER PART NUMBER:	NEW #5286677RX	5286677RX
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$1,157.05	\$807.57
	CITY'S COST (NET OR AFTER DISCOUNT OR MARK-UP):	\$1,006.63	\$888.33
	TOTAL COST (PRICE LIST CITY'S COST PLUS 1 HR LABOR)	BIDDER DID NOT QUOTE LABOR RATE	\$967.33 <small>(BIDDERS ACTUAL PRICE: \$897.30)</small>

The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 3/15/2012

ALBUQUERQUE FREIGHTLINER
12901 US HWY 66 WEST FRONTAGE
ALBUQUERQUE, NM 87121
505-833-1000

BORDER MACHINERY CO.
1710 E. PAISANO DR.
EL PASO, TX 79901
915-545-1772

BORDER INTERNATIONAL TRUCKS
12283 ROJAS DR.
EL PASO, TX 79936
915-858-4644

CARQUEST AUTO PARTS
11220 ROJAS SUITE C6
EL PASO, TX 79935
915-592-4177

CUMMINS SOUTHWEST, INC.
14333 GATEWAY WEST
EL PASO, TX 79927
915-852-4200

CUMMINS ROCKY MOUNTAIN LLC
1921 W. BROADWAY
ALBUQUERQUE, NM 87102
505-247-2441

CUMMINS SOUTHERN PLAINS, LLC
6226 PAN AM EXPRESSWAY NORTH
SAN ANTONIO, TX 78218-0385
210-655-5420

CORLEY FREIGHTLINER-SAN ANGELO
1818 SOUTH CHADBOURNE
SAN ANGELO, TX 76903
325-658-7595

DISCOUNT AUTO PARTS, INC.
2301 TEXAS AVE
EL PASO, TX 79901
915-542-0274

GALACHE'S TRUCK ENTERPRISES
1010 HORIZON BLVD
SOCORRO, TX 79927
915-860-8260

HEIL OF TEXAS
300 SOUTH LOOP 12
IRVING, TX 75060
972-438-6488

HEIL OF TEXAS
5900 WHEELER STREET
HOUSTON, TX 77023
713-923-7600

HEIL OF TEXAS
EXPRESSWAY 83 & WHALEN
ALAMO, TX 78516
956-461-3929

HEIL PARTS CENTRAL
4301 GAULT AVE N.
FORT PAYNE, AL 35967
256-845-6446

HEIL ENVIRONMENTAL
INDUSTRIES
106 45TH St. NE
FORT PAYNE, AL 35967
256-845-4912

HEIL ENVIRONMENTAL INDUSTRIES
5741 CORNELISON RD.
CHATTANOOGA, TN 37411
423-899-9100

INLAND KENWORTH
3120 PAN AMERICAN FWY N.E.
ALBUQUERQUE, NM 87107
505-884-0300

PEP BOYS
2900 N. MESA ST.
EL PASO, TX 79902
915-542-1789

PEP BOYS AUTOMOTIVE
SUPERCENTER
5595 ALAMEDA AVE
EL PASO, TX 79905
915-772-4744

PAKMOR
1123 SOUTH EAST MILITARY DR.
P.O. BOX 14147
SAN ANTONIO, TX 78214

PERKINS MANUFACTURING
3220 W 31ST ST.
CHICAGO, IL 60623

ROAD MACHINERY CO.
4201 W. PIMA MINE RD.
SAHUARITA, AZ 85629
520-393-1813

ROBERTS TURCK CENTER OF TEXAS,
LLC
617 NORTH BELL
SAN ANGELO, TX 76903
325-655-7187

ROBERTS TRUCK CENTER OF
TEXAS, LLC
1002 HIGHWAY 80 EAST
ABILENE, TX 79601
325-677-3393

ROAD MACHINERY LLC
3285 E. 44TH ST.
TUCSON, AZ 85713
520-623-8681

STEWART & STEVENSON
2929 VASSAR, N.E.
ALBUQUERQUE, NM 87107
505-881-3511

SPITZER TRUCK & INDUSTRIAL
1055 HAWKINS BLVD.
EL PASO, TX 79915
915-778-6326

SOUTHWEST TRUCK SALES
10901 GATEWAY WEST BLVD.
EL PASO, TX 79935
915-593-2641

TRUCK ENTERPRISES, INC.
13675 GATEWAY WEST BLVD.
EL PASO, TX 79926
915-858-4464

TRUCKS WEST INC.
5010 JEFFERSON N.E.
ALBUQUERQUE, NM 87109
505-843-7703

U-JOINTS, INC.
11213 ROJAS DR.
EL PASO, TX 79935
915-593-8213

YOUNG'S TRUCK CENTER INC.
829 N. BELL
SAN ANGELO, TX 76903
325-482-0426

WAGNER POWER SYSTEMS
10501 DYER ST.
EL PASO, TX 79924
915-821-7651