

DATE: April 15, 2005

TO: Municipal Clerk

FROM: Byron E. Johnson, C.P.M. *mlh*
B Director of Purchasing x 4313

THRU: Aurora Wells
Bid Clerk ext. 4038

Please place the following item on the **CONSENT** agenda for the Council Meeting of **APRIL 26, 2005**.

Item should read as follows:

Solicitation No. 2005-171 Firefighting Chemicals
Award to: Vendor 1: Chemguard
Mansfield, TX
Item (s): 1-4 & 6-9 Option 1A & 2A
Amount: \$31,762.40 (estimated yearly)

Award to: Vendor 2: Verde Environmental, Inc.
Houston, TX
Item (s): 5
Amount: \$7,155.00 (estimated yearly)

Total amount: \$38,917.40 (estimated yearly)

Department: El Paso Fire Department
Funds available: 22010100-01101-503112
Funding source: Operating Account, Emergency Operations
Clinical/Medical Supplies
Total award: \$77,834.80
District (s): All

Fire Department and Purchasing recommend awards as indicated as these vendor's are the responsible and responsive bidders meeting specifications.

This is a twenty-four (24) month contract with the option offered to extend the term of the contract for a one (1) additional year. Additionally, Chemguard and Verde Environmental, Inc. offer a 2%-10 Day prompt payment discount.

Contact person: Ray Heredia, Procurement Analyst at 541-4316.

 AGENDA FOR: **APRIL 26, 2005**

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: FIRE

AGENDA DATE: APRIL 26, 2005

CONTACT PERSON/PHONE: CHIEF CALDERAZZO/LT. CARLOS D. BELTRAN

DISTRICT(S) AFFECTED: ALL

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Approve award of Solicitation 2005-171 Firefighting Chemicals, to Chemguard, Items 1-4 & 6-9, Option 1A & 2A, \$31,762.40 Estimated/Year. Verde Environmental Inc., Item 5, \$7,155.00 Estimated/Year. Fire Department and Purchasing recommend awards as indicated as these vendors are the lowest responsible and responsive bidders meeting specifications. This is a 24 month contract and with the option to extend the term of the contract for one (1) additional year. This is a twenty-four (24) month contract with the option offered to extend the term of the contract for one (1) additional year. Additionally, Chemguard and Verde Environmental, Inc., offer a 2%-10 Day Prompt Payment Discount. Total Award \$38,917.40 Est./Yr. Total Award \$77,834.80

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The Fire Department will make several purchases during the year in amounts over \$25,000. This contract will secure a decent price for the amount of funds we will be spending.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

22010100-01101-503112 Operating Account, Emergency Operations, Clinical/Medical Supplies

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: _____

(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Fire Department

AGENDA DATE: _____

CONTACT PERSON/PHONE: Chief Calderazzo or Lt. Carlos David Beltran

DISTRICT(S) AFFECTED: all

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Bid # 2005-171 Firefighting Chemicals – This is a recommendation for award for Firefighting Chemicals.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The fire department will make several purchases during the year in amounts over \$25,000.

This contract will secure a decent price for the amount of funds we will be spending.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

SEE ATTACHED

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: _____ FIRE CHIEF ROBERT RIVERA *Donald J. Moore*
(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____ **DATE:** _____

Consent Agenda for April 26, 2005

BID NO.: 2005-171 Firefighting Chemicals
Award to: Chemguard
Mansfield, TX
Items 1-4 & 6-9 & Option 1A & 2A
\$31,762.40 Estimated/Year

Verde Environmental
Item 5
Houston, TX
\$7,155 Estimated/Year

Total Award \$38,917.40 Estimated/Year

This is a twenty-four (24) month contract with the option offered to extend the term of the contract for one (1) additional year. Additionally, Chemguard and Verde Environmental, Inc., offer a 2%-10 Day Prompt Payment Discount.

Department: Fire Department
Funds Available: 22010100-01101-503112
Funding Source: Operating Account, Emergency Operations, Clinical/Medical Supplies
Total Award: \$77,834.80 Estimated
District(s) All



FIRE DEPARTMENT

MEMORANDUM

TO: Ray Heredia, City Purchasing
FROM: Carlos D. Beltran, Lieutenant
THROUGH: Michael Calderazzo, Superintendent
SUBJECT: SOLICITATION: 2005 – 171 FIREFIGHTING CHEMICALS
DATE: April 7, 2005

The bid package has been reviewed and recommendations have been made. These recommendations are based solely on low bid meeting specifications. Those items, which are low, bid and not meeting specifications will have further explanation attached. They are as follows:

Item Number / Vendor:

- Item 1 / Chemguard - Mansfield, Texas – CLASS A Foam - \$6.90(5GAL)**
- Item 2 / Chemguard - Mansfield, Texas – ALCOHOL RES. Foam 3/6%-\$8.29 (55GAL)**
- Item 3 / Chemguard - Mansfield, Texas – ALCOHOL RES. Foam 3/6%-\$8.46 (5GAL)**
- Item 4 / Chemguard - Mansfield, Texas - Mil Spec. 3% Foam - \$9.06 (55gal)**
- Item 5 / Verde Environmental, Houston, Texas – Micro Blaze - \$23.85 (5gal)**
- Item 6 / Chemguard - Mansfield, Texas – High X Foam \$6.83 (55gal)**
- Item 7 / Chemguard - Mansfield, Texas – Training Foam \$4.02 (5gal)**
- item 8 / Chemguard - Mansfield, Texas – Training Foam \$3.30 (55gal)**
- Item 9 / Chemguard - Mansfield, Texas - 1% AFFF Foam \$16.50 (5gal)**

OPTIONS:

- Item 1A / Chemguard - Mansfield, Texas – ALCOHOL RES. Foam 3/6% \$9.11 (300 Tote)**
- Item 2A / Chemguard - Mansfield, Texas – Mil Sec 3% Foam \$10.37 (300 Tote)**

CITY OF EL PASO BID TABULATION

BID ITEM: FIREFIGHTING CHEMICALS				BID # 2005-171							
BID DATE: MARCH 23, 2005				DEPARTMENT: FIRE DEPARTMENT							
				ASSURANCE FIRE PROTECTION, LLC EL PASO, TX		CHEMGUARD MANSFIELD, TX		COMAIDE INC IRVINE, CA		DACO FIRE EQUIPEMENT LUBBOCK, TX	
ITEM NR	QTY.	UNIT		PRICE/GAL	TOTAL	PRICE/GAL	TOTAL	PRICE/GAL	TOTAL	PRICE/GAL	TOTAL
1	500	GAL.	CLASS A FOAM 5 GAL. CONTAINERS	\$9.05	\$4,525.00	\$6.90	\$3,450.00	\$8.87	\$4,435.00	\$8.30	\$4,150.00
2	660	GAL.	ALCOHOL RESISTANT 3/6% FOAM 55 GAL. DRUMS	\$9.70	\$6,402.00	\$8.29	\$5,471.40	\$9.37	\$6,184.20	\$9.78	\$6,454.80
3	300	GAL.	ALCOHOL RESISTANT 3/6% FOAM 5 GAL. CONTAINERS	\$9.70	\$2,910.00	\$8.46	\$2,538.00	\$9.57	\$2,871.00	\$9.78	\$2,934.00
4	440	GAL.	MILITARY SPECS 3% FOAM 55 GAL. DRUMS	\$11.00	\$4,840.00	\$9.06	\$3,986.40	\$10.77	\$4,738.80	\$12.54	\$5,517.60
5	300	GAL.	MICRO BLAZE SPILL CONTROL FOAM 5 GAL. DRUMS	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
6	220	GAL.	HIGH EXPANSION FOAM 55 GAL. DRUMS	\$9.20	\$2,024.00	\$6.83	\$1,502.60	NO BID	NO BID	\$26.40	\$7,920.00
7	1000	GAL.	TRAINING FOAM 5 GAL. CONTAINER	\$6.80	\$6,800.00	\$4.02	\$4,020.00	\$8.87	\$1,951.40	\$12.54	\$2,758.80
8	1000	GAL.	TRAINING FOAM 55 GAL. CONTAINER	\$6.80	\$6,800.00	\$3.30	\$3,300.00	\$6.57	\$6,570.00	\$5.95	\$5,950.00
9	100	EACH	1% AFFF FOAM 5 GAL. CONTAINER	\$22.75	\$2,275.00	\$16.50	\$1,650.00	\$21.37	\$2,137.00	\$25.30	\$2,530.00
OPTIONS:											
1A.	300	GAL.	ALCOHOL RESISTANT 3/6% FOAM 300 BULK CONTAINER	\$9.70	\$2,910.00	\$9.11	\$2,733.00	\$9.57	\$2,871.00	\$10.78	\$3,234.00
2A.	300	GAL.	MILITARY SPECS 3% FOAM 300 BULK CONTAINER	\$11.00	\$3,300.00	\$10.37	\$3,111.00	\$10.77	\$3,231.00	\$13.49	\$4,047.00
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.											
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: A 3RD YEAR				YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
PAYMENT TERMS:				NET - 30 DAY		2% -10 DAYS NET - 30 DAY		NET - 30 DAY		NET - 30 DAY	
BIDDER'S PROMISED DELIVERY:				14 CONSECUTIVE DAYS		10 CONSECUTIVE DAYS		10 CONSECUTIVE DAYS		10 - 30 CONSECUTIVE DAYS	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.											

APPROVED BY: 

DATE: 4-2005

(REVISED COPY)

CITY OF EL PASO BID TABULATION

BID ITEM: FIREFIGHTING CHEMICALS								BID # 2005-171					
BID DATE: MARCH 23, 2005								DEPARTMENT: FIRE DEPARTMENT					
				FIRST IN, INC EL PASO, TX		HAGEMeyer NORTH AMERICA, INC EL PASO, TX		VERDE ENVIRONMENTAL, INC. HOUSTON, TX					
ITEM NR	QTY.	UNIT	DESCRIPTION	PRICE/GAL	TOTAL	PRICE/GAL	TOTAL	PRICE/GAL	TOTAL	PRICE/GAL	TOTAL		
1	500	GAL.	CLASS A FOAM 5 GAL. CONTAINERS	\$7.71	\$3,855.00	\$9.26	\$4,630.00	\$23.85	\$11,925.00				
2	660	GAL.	ALCOHOL RESISTANT 3/6% FOAM 55 GAL. DRUMS	\$9.04	\$5,966.40	\$9.78	\$6,454.80	\$27.85	\$18,381.00				
3	300	GAL.	ALCOHOL RESISTANT 3/6% FOAM 5 GAL. CONTAINERS	\$9.04	\$2,712.00	\$9.78	\$2,934.00	\$27.85	\$8,355.00				
4	440	GAL.	MILITARY SPECS 3% FOAM 55 GAL. DRUMS	\$11.59	\$5,099.60	\$11.27	\$4,958.80	\$25.85	\$11,374.00				
5	300	GAL.	MICRO BLAZE SPILL CONTROL FOAM 5 GAL. DRUMS	NO BID	NO BID	NO BID	NO BID	\$23.85	\$7,155.00				
6	220	GAL.	HIGH EXPANSION FOAM 55 GAL. DRUMS	\$11.49	\$2,527.80	\$9.14	\$2,010.80	NO BID	NO BID				
7	1000	GAL.	TRAINING FOAM 5 GAL. CONTAINER	\$5.50	\$5,500.00	\$6.47	\$6,470.00	\$8.00	\$8,000.00				
8	1000	GAL.	TRAINING FOAM 55 GAL. CONTAINER	\$5.50	\$5,500.00	\$6.47	\$6,470.00	\$8.00	\$8,000.00				
9	100	EACH	1% AFF FOAM 5 GAL. CONTAINER	\$23.40	\$2,340.00	\$23.91	\$2,391.00	\$25.85	\$2,585.00				
OPTIONS:													
1A.	300	GAL.	ALCOHOL RESISTANT 3/6% FOAM 300 BULK CONTAINER	\$9.40	\$2,820.00	\$9.78	\$2,934.00	\$27.85	\$8,355.00				
2A.	300	GAL.	MILITARY SPECS 3% FOAM 300 BULK CONTAINER	\$11.59	\$3,477.00	\$11.27	\$3,381.00	\$25.85	\$7,755.00				
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.													
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: A 3RD YEAR				YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/>	NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>		
PAYMENT TERMS:				NET - 30 DAYS		NET - 30 DAYS		2% - 10 DAYS / 1% - 20 DAYS NET - 30 DAYS					
BIDDER'S PROMISED DELIVERY:				10 CONSECUTIVE DAYS		10 CONSECUTIVE DAYS		10 CONSECUTIVE DAYS					
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.													
BIDS SOLICITED: 17				BIDS RECEIVED: 7				LOCAL BIDS: 2		NO BIDS: 0			

APPROVED BY: 
 DATE: 04-20-05
 (REVISED COPY)

VERDE ENVIROMENTAL INC.
P.O. BOX 8706
HOUSTON, TEXAS 77009

FIREMASTER
2684 LACY STREET
LOS ANGELES, CA 90031

DACO FIRE EQUIPMENT
201 AVE R
P.O. BOX 5024
LUBBOCK, TEXAS 79408

U S FOAM INC
701 S. SANTA FE
PAULS VALLEY, OK 73075

CHEMGUARD INC.
204 S. 6TH ST
MANSFIELD, TEXAS 76063

FIRST-IN
21442 N. CENTRAL AVE
PHOENIX, AZ 85024

NOVA SAFETY PRODUCTS INC.
6024 AZTEC RD
EL PASO, TEXAS 79925

ANSUL INC.
1240 IROQUIS DR. STE 102
NAPERVILLE, IL 60563-8537

ATTN: CHRIS SCHALLER
COMADE
17915 SKY PARK CIRCLE, SUITE
IRVINE, CA 92614

ATTN: RON DAVIS
ARTESIA FIRE EQUIPMENT
P. O. BOX 1367
ARTESIA, NM 88210

ATTN: BRIAN BUCHANAN
U. S. CAVALRY
2855 CENTENNIAL AVENUE
RADCLIFF, KY 40160

SAFETY SUPPLY SOUTH
ATTN: SMOKE MATTHEWS
P O BOX 1013
IRMO, SC 29063

NOVA SAFETY PRODUCTS, INC.
ATTN: CHARLIE INTEBI
2112 WYOMING AVE
EL PASO, TX 79903

ATTN: DAVID RONSEN, PRESIDENT
ORBIT ONE COMMUNICATIONS, INC.
105 COMMERCIAL DRIVE
BOZEMAN, MT 59715

WS DARLEY
2000 ANSON DRIVE
MELROSE PARK, IL 60160

PRIME VENDOR INC.
LAURIE MELNICK
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

KIDDE FIRE FIGHTING
150 GORDON DIVE
EXTON, PA 19341
ATTN: LA TOYA BRICKUS
INSIDE SALES CORDINATOR

BID INFORMATION SERVICE
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER
PO BOX 5600
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE
2829 MONTANA AVE, B-100
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER
CLASSIFIED/LEGAL SECTION
PO BOX 20
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER
4791 N. MESA
EL PASO, TX 79902

SAM'S CLUB
7970 NORTH MESA
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION
PO BOX 3512
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY
2626 NORTHEAST #103
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901