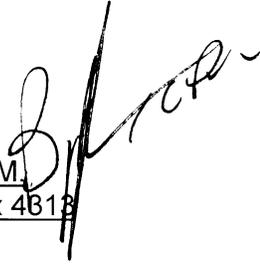


DATE: April 15, 2005  
TO: Municipal Clerk  
FROM: Byron E. Johnson, C.P.M.  
Director of Purchasing x 4818  
THRU: Aurora Wells  
Bid Clerk ext. 4038



Please place the following item on the **CONSENT** agenda for the Council Meeting of **APRIL 26, 2005**.

Item should read as follows:

Solicitation No. 2005-178 Trailer, Belly Dump, Tri-Axle  
Award to: Truck Enterprises, Inc.  
El Paso, TX  
Item (s): 1  
Amount: \$29,950.00

Department: Department of Aviation  
Funds available: 62620020-508029-41022-P500004  
Funding source: Airport Capital Funds  
Total award: \$29,950.00  
District (s): 3

The Department of Aviation and the Purchasing Department recommend award as indicated. They are the sole responsive offer that was received.

This is a fixed-price, single (one-time) purchase for "Trailer, Belly Dump, Tri-Axle", for the Department of Aviation.

Vendor did not offer the option of purchasing additional quantities. Vendor did not offer a prompt payment discount.

Contact person: Enrique Acosta Jr., Procurement Analyst at 541-4267.

\*\*\*\*\*  
AGENDA FOR: **APRIL 26, 2005**  
\*\*\*\*\*

CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)

DEPARTMENT: Purchasing Department

AGENDA DATE: April 26, 2005

CONTACT PERSON/PHONE: Enrique Acosta, A.P.P.– Procurement Analyst, 541-4321

DISTRICT(S) AFFECTED: 3

**SUBJECT:**

This item is to approve the award of Solicitation 2005-178, titled “Trailer, Belly Dump, Tri-Axle” for the Department of Aviation as follows:  
Truck Enterprises, Inc. – El Paso, TX: Item:1 (\$29,950.00).

**BACKGROUND / DISCUSSION:**

This purchase will meet a Department of Aviation need for a “Trailer, Belly Dump, Tri-Axle”. The Airport’s Field Maintenance Team will use this item in their grounds maintenance activities. This is a fixed-price, single (one-time) purchase.

**PRIOR COUNCIL ACTION:**

None.

**AMOUNT AND SOURCE OF FUNDING:**

The funding to be used for the purchases is Airport Capital Funds in the amount of \$29,950.00. Funding is available in 62620020-508029- 41022-P500004.

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** \_\_\_\_\_  
(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

PROJECT FORM

DATE: April 14, 2005

PROJECT: Trailer, Belly Dump, Tri-Axle
BID NO: 2005-178 DEPARTMENT: Department of Aviation
BUDGET NO: 62620020-508029- 41022-P500004
FUNDING SOURCE: Airport Capital Funds
REPRESENTATIVE DISTRICT(S): 3

RECOMMENDATION: VENDOR : Truck Enterprises, Inc.
El Paso, TX
ITEM(S): 1
AMOUNT: \$29,950.00

The Department of Aviation and the Purchasing Department recommend award as indicated. They are the sole responsive offer that was received.

This is a fixed-price, single (one-time) purchase for "Trailer, Belly Dump, Tri-Axle", for the Department of Aviation.

Vendor did not offer the option of purchasing additional quantities. Vendor did not offer a prompt payment discount.

BIDS SOLICITED- 13
BIDS RECEIVED- 01
"NO BID" RECEIVED- 02
CURRENT TAXED PAID-
OUT-OF-TOWN--

TOTAL RECOMMENDED AWARD: \$29,950.00

COUNCIL APPROVED [ ] REJECTED [ ] MUNICIPAL CLERK

APPROVED:

COUNCIL:
MEETING DATE-April 26, 2005

Handwritten signature of Byron E. Johnson, C.P.M.
Director of Purchasing

## MEMORANDUM

DATE: April 15, 2005  
TO: The Contract File  
PREPARED BY: Enrique Acosta, A.P.P.  
SUBJECT: Request Sole Bid Contract Award;  
Bid No. 2005-178 "Trailer, Belly Dump, Tri-Axle"

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### Summary

In accordance with State of Texas bidding requirements, formal bids were obtained for this requirement. The solicitation when awarded will establish a contract for a "Trailer, Belly Dump, Tri-Axle" for the El Paso International Airport. The sole bid submitted is being recommended for this contract.

### Background Information

In March 2005, formal bids were requested from thirteen companies/bidders in accordance with State of Texas bidding requirements. This solicitation was listed on the City's Internet web page and advertised in the El Paso Times (published March 15, 2005, and March 22, 2005). Bid packages were provided to a standard list of various contractor organizations, builder's exchanges and disadvantaged business organizations, for example, the Contract Opportunity Center and the Hispanic Chamber of Commerce.

One bid was received from Truck Enterprises, Inc. A random number of vendors that did not bid this requirement were contacted as to why they did not respond. In a telephone call to Border International Trucks, they stated that their firm would have submitted a bid since trailers are one of their product lines, however, they do not carry belly dump trailers, the subject matter of this particular bid. In a telephone call to Cartwright Trailer out of Amarillo, Texas, they stated they couldn't agree to Section C, the Contract Clauses. ASMAR Truck Equipment from El Paso, Texas does not deal in equipment solely of this size; they deal in smaller equipment and add-on equipment and therefore they did not submit a bid. Sierra Machinery submitted a letter which stated, "...we are unable to offer a competitive bid...". In a telephone call to Industrial Maintenance Specialists, they stated they have not acquired the required Trailer Dealers License and therefore they could not sell trailers anymore. Steco did not respond to telephone messages asking their respective sales personnel to contact the City of El Paso regarding this solicitation to provide an answer on why they did not submit a bid.

Airport staff has evaluated the sole bid submitted and recommends the sole bid. This sole bid is within the amount previously allocated by the Department of Aviation for this expense.

  
Respectfully submitted,  
Enrique Acosta, A.P.P.  
Procurement Analyst



# EL PASO INTERNATIONAL AIRPORT

TO: Enrique Acosta  
Purchasing Department

TO: Alan Jones *ASV*  
Assistant Director of Aviation  
Operations & Security

FROM: Joe Lugo *[Signature]*  
Airport Maintenance Superintendent

DATE: April 14, 2005

**SUBJECT: AWARD OF 2005-178, TRAILER, BELLY DUMP, TRI-AXLE**

## RECOMMENDATION

Award the purchase of "Trailer, Belly Dump, Tri-Axle" as follows:

Truck Enterprises, Inc. – El Paso, TX Item: 1 (\$29,950.00)

This is the only bid that was received.

Funding is available in 62620020-508029- 41022-P500004

*[Handwritten signature]*  
4/15/05





TRUCK ENTERPRISES INC  
ATTN: LANNY GOLUCKE  
13675 GATEWAY WEST  
EL PASO TX 79928

SIERRA MACHINERY (HUB)  
ATTN: MARIA TERAN  
939 HAWKINS BLVD  
EL PASO TX 79915

*No Bid*

LUBBOCK TRUCK SALES  
1801 EAST SLATON ROAD  
LUBBOCK TX 79404

J & B TRAILER SALES  
11112 W HIGHWAY 80 EAST  
ODESSA TX 79765

EL PASO FREIGHTLINER  
ATTN: LYNN WILLIAMS  
1377 N HORIZON BLVD  
EL PASO TX 79927

CARTWRIGHT TRAILER LP  
413 S LAKESIDE  
PO BOX 30054  
AMARILLO TX 79120

BORDER INTERNATIONAL TRUCKS  
1213 N ZARAGOSA RD  
EL PASO TX 79907

*ANK*

ASMAR TRUCK EQUIP (HUB)  
7713 ALAMEDA AVE  
EL PASO TX 79915

STECO  
ATTN: BRIAN HINRICHS  
22155 VAN BUREN  
ENID, OK 73701

BORDER INTERNATIONAL TRUCKS  
ATTN: VICTOR RAMIREZ  
12283 ROJAS DR.  
EL PASO, TX 79936



INDUSTRIAL MAINTENANCE  
SPECIALISTS  
11410 CEDAR OAK  
EL PASO, TEXAS 79936

INDUSTRIAL MAINTENANCE  
SPECIALISTS  
ATTN: RALPH MORENO  
11410 CEDAR OAK  
EL PASO, TX 79936

*No Bid*

TRANSPORTATION EQUIPMENT  
ATTN: RICARDO ZESATI  
8536 GATEWAY EAST  
EL PASO, TX 79907

BID INFORMATION SERVICE  
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER  
PO BOX 5600  
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE  
2829 MONTANA AVE, B-100  
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER  
CLASSIFIED/LEGAL SECTION  
PO BOX 20  
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER  
4791 N. MESA  
EL PASO, TX 79902

SAM'S CLUB  
7970 NORTH MESA  
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION  
PO BOX 3612  
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY  
2626 NORTHEAST #103  
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901