

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Information Technology

AGENDA DATE: April 26, 2011

CONTACT PERSON/PHONE: Miguel Gamino –Assistant Director, IT (915) 541-4288
Bruce D. Collins – Purchasing Manager (915) 541-4313

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue a Purchase Order to Hewlett-Packard Company, a contractor under Department of Information Resources (DIR) Contract #DIR-SDD-1364 in the amount of \$2,307,550.00 to purchase a Performance Optimized Datacenter (POD), power supply and chiller unit as part of the project to modernize and move the City's server infrastructure out of the City Hall basement and into a more secure site located at the Municipal Service Center, 7968 San Paulo Drive. This location will become the City of El Paso's Primary Datacenter.

BACKGROUND / DISCUSSION:

Due to power failures in the basement of City Hall and the failures of aging equipment, IT requested to move equipment and service to a more secure location with the power supply to handle larger computer equipment loads. Information Technology is requesting the purchase of a Hewlett-Packard POD that will become the City's and County's Primary Datacenter as part of the project to modernize and standardize the server infrastructure. Under the DIR Contract No. DIR-SDD-1364, Section 4 Pricing, C. 2) Customers purchasing products and services under this Contract may negotiate more advantageous pricing or participate in special promotional offers. As such, the City and County negotiated and were granted special discounts (28 %) off the DIR Contract schedule that resulted in lower prices and include special terms that allow the City and County to customize how the solution is built in the factory, the ordering and delivering of products, and the payment terms of this arrangement.

PRIOR COUNCIL ACTION:

No

AMOUNT AND SOURCE OF FUNDING:

Amount: \$2,307,550.00; 2010 Certificates of Obligation; 508010-27269-14400200-PCP10 IT02A

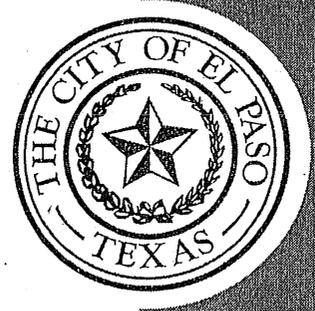
BOARD / COMMISSION ACTION: N/A

*****AUTHORIZATION*****

DEPARTMENT HEAD: _____

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



To: Bruce D. Collins, Purchasing Manager

From: Peter Cooper, Interim IT Director

Date: March 29, 2011

Re: Texas Department of Information Resources, Contract DIR-SDD-1364.

The Information Technology Department recommends the purchase of an HP POD and power supply and chiller unit as part of the project to modernize the server infrastructure of the City and County and begin the migration of server data to centralize operations in an effort to economize and reduce costs of these systems.

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

Yes, due to recurring power failures, the City needs to migrate server data to new modernized servers at a location that can handle larger computer loads.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes, the City and County are requesting to purchase customized HP equipment that will modernize the server infrastructure and ensure operating compatibility of the City/County IT systems and services.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

The vendor does not have a local presence. The recommended equipment will interface and operate uniformly with the City/County IT systems.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes, the City has purchased supplies and some equipment from HP in the past as well as the County.

5. *Is the price reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes, price reasonableness has been established because the cooperative purchasing agency used a competitive purchasing process in the awarding of this contract.

The participation by the City of El Paso in the Texas Department of Information Resources was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved City Council on June 24, 2008.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

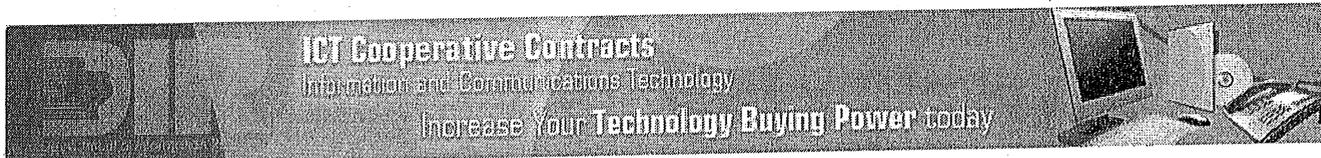
District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

All

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Hewlett-Packard Company

URL [Vendor Website](#)
 Vendor ID 1941081436211
 HUB Type Non HUB

DIR Contract Number DIR-SDD-1364
 Contract Term End Date 5/5/2011
 Contract Exp Date 5/5/2014

Hewlett-Packard Company

Contact [Joe Perugini](#)
 Phone (936) 689-0598
 Fax (512) 532-0959

DIR

Contact [Alko Morales](#)
 Phone (512) 475-0515
 Fax (512) 475-4759

Contract Overview

[Get Adobe Reader](#)

Contract: [DIR-SDD-1364](#)

Standard Terms and Conditions PDF - 243 KB

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 373 KB | Updated 10/13/2010

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing PDF - 266 KB | Updated 01/02/2011

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

How to Order

1. For product and pricing information, visit the [Hewlett-Packard Company website](#) or contact [Joe Perugini](#) at (936) 689-0598. Reseller Vendors are also available through this Contract. Select from any Reseller Vendor contacts listed below to also obtain product and pricing information.
2. Generate a purchase order, made payable to Hewlett-Packard Company or any Reseller Vendor listed below. You must reference Contract Number **DIR-SDD-1364** on your purchase order.
3. Email or fax your purchase order and quote form to Hewlett-Packard Company at (832) 442-5921 or any Reseller Vendor listed below.
4. Orders submitted directly to Hewlett-Packard (HP) - Customers may submit orders directly to HP for processing and invoicing. A Customer may use any of HP's authorized dealers in conjunction with HP's Agent Program. If doing so, the Customer must reference the dealer's company name and address on the purchase order that the Customer submits directly to HP. For more information on program contact HP contact above.

Available Brands

Hewlett-Packard
 Microsoft

Available Products & Services

- Computer Peripherals
- Computer, Thin Clients, and Terminals
- Computers
- Computers - Desktop
- Computers - Laptops
- Computers - Portable

Additional Contract Information

- [Appendix D - Customer Agreement for Vendor Software Licensing and Software and Hardware Support \(172 KB\)](#)
- [Appendix E, Master Lease Agreement \(251 KB\)](#)
- [Amendment 1 \(50 KB\)](#)
- [Amendment 2 \(81 KB\)](#)
- [Amendment 3 \(50 KB\)](#)

Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Abacus Computers, Inc.	1751844304300	Asian/Male	Mark Singh	Phone: (432) 687-5424 Fax: (432) 682-7741	6 Desta Drive, Suite 1350 Midland, TX 79705