CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: **Information Technology**

AGENDA DATE: **April 26, 2011**

CONTACT PERSON/PHONE: **Miguel Gamino –Assistant Director, IT (915) 541-4288**
Bruce D. Collins – Purchasing Manager (915) 541-4313

DISTRICT(S) AFFECTED: **All**

SUBJECT:

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue a purchase order to Sigma Solutions Inc., a State Department of Information Resources (DIR) contractor under DIR State Contract No. DIR-SDD-1385, in the total amount of $976,573.87 for Cisco network infrastructure consisting of hardware, software, and implementation services both within the POD and to connect the POD network with the Momsen-Dunnegan-Ryan (MDR) disaster recovery datacenter network, which will provide for automated failover in the event of a POD datacenter failure.

BACKGROUND / DISCUSSION:

As part of the project to modernize the server infrastructure and migrate server data to the new HP server system, a main datacenter is being established at the Municipal Service Center, located at 7968 San Pablo Drive. This location will serve as the City/County Primary Datacenter while the Momsen-Dunnegan-Ryan (MDR) datacenter, approved by City Council on October 12, 2010, will serve as the Disaster Recovery Datacenter. To finish the project, the Cisco Network infrastructure consisting of hardware and software and implementation services is required both within the Performance Optimized Datacenter (POD) and to connect the POD network to the MDR network. Once these services are provided, the migration of information and may begin. Under DIR Contract DIR-SDD-1385, Section 4, Pricing, customers may negotiate more advantageous pricing and, as such, the City and County negotiated additional discounts from the DIR Contract that totaled up to 48% from the Manufactures' Suggested Retail Price (MSRP) that resulted in additional savings from this Contract.

PRIOR COUNCIL ACTION:

Yes, 2011-039 approved by City Council 10/12/10.

AMOUNT AND SOURCE OF FUNDING:

Department:	Information Technology
Amount:	$976,573.87
Funds Available:	14400200 - 508010 - 27269 - PCP10IT02A
Funds Source:	IT Capital Acquisitions

BOARD / COMMISSION ACTION:

N/A.

**********AUTHORIZATION**********

DEPARTMENT HEAD: _____

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S

To: Bruce D. Collins, Purchasing Manager

From: Miguel Gamino, Assistant IT Director

Date: March 29, 2011

Re: Texas Department of Information Resources, Contract DIR-SDD-1385.

The Information Technology Department recommends purchasing Cisco Network Infrastructure equipment and services needed both within the POD and to connect the POD network with the MDR disaster recovery datacenter network, which will provide for automated failover in the event of a POD datacenter failure.

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*
   Yes, due to recurring power failures, the City needs to expedite moving equipment and systems from the basement to a location that will handle larger computer loads.

2. *Does the purchase through the Program promote the standardization of equipment?*
   Yes, we are upgrading Cisco Network Infrastructure equipment to modernize and bridge the networking links between the City and County.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*
   The vendor does not have a local presence. The recommended equipment interfaces with various system upgrades purchased recently to correct equipment/system failures and it isn't certain that the same interfaces can be replicated by a local vendor.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*
   The City has worked with the vendor in question for several years.

5. *Is the price reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

   Yes, price reasonableness has been established because the cooperative purchasing agency used a competitive purchasing process in the awarding of this contract.

The participation by the City of El Paso in the Department of Information Resources (DIR) Cooperative Contracts Program was approved by the Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program was approved City Council on June 24, 2008.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

City Hall – Information Technology - 2 Civic Center Plaza, El Paso, Texas 79901
Phone: (915) 541-4288 Fax: (915) 541-4017

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EC America, Inc. dba immixGroup, Inc.

URL Vendor Website
Vendor ID 15220858938
HUB Type Non HUB
E-Rate Qualified

DIR Contract Number DIR-SDD-1385
Contract Term End Date 6/7/2011
Contract Exp Date 6/7/2014

EC America, Inc. dba immixGroup, Inc.
Contact Jennie Fraker
Phone (703) 752-0598
Fax (703) 752-0611

DIR
Contact Lisa Maldonado
Phone (512) 463-5662
Fax (512) 475-4759

How to Order

1. For product and pricing information, visit the EC America, Inc. dba immixGroup, Inc. website or contact Jennie Fraker at (703) 752-0598.
2. Generate a purchase order, made payable to EC America, Inc. dba immixGroup, Inc.. You must reference the DIR Contract Number **DIR-SDD-1385** on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated vendor sales representative.

Contract Overview

Get Adobe Reader

Contract: DIR-SDD-1385

Standard Terms and Conditions PDF - 247 KB
This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 362 KB | Updated 12/20/2010
The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing PDF - 25 KB | Updated 06/10/2010
Pricing for available products and/or services under this contract are limited to those identified in the appendix.

Available Brands

Cisco
Ironport

Available Products & Services

Network
Networking Equipment
Networking Products and Services
Tele - Network Services

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Additional Contract Information

There are no additional documents associated with this contract

Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Direct Packet, Inc. dba OneVision Solutions	1201005886100	Non HUB	Ben Hall	Phone: (972) 714-0540 x5845 Fax: (972) 580-8435	909 Lake Carolyn Parkway, Suite 1800 Irving, TX 75039
Sigma Solutions, Inc.	1742893658100	Non HUB	Greg O'Loughlin	Phone: (512) 422-2222 Fax: 210-348-9124	422 E Ramsey San Antonio, TX 78216
Sology LLC	1262044766900	Black/Female	Ed Christmas	Phone: (972) 792-9300 Fax: (972) 792-9301	1701 N. Greenville Ave Suite 308 Richardson, TX 75081
Synetra Inc	1752021538900	Woman Owned	Dale Wesley	Phone: (432) 561-7244 Fax: 432-561-7201	8180 Lakeview Center Odesa, TX 79765
Varay Systems LLC	16114498328	Non HUB	Patrick Holland	Phone: (915) 496-8555 Fax: (915) 496-8585	201 E. Main Ste 700 El Paso, TX 79901