CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: **Information Technology**

AGENDA DATE: **April 26, 2011**

CONTACT PERSON NAME/PHONE: **Miguel Gamino – Assistant Director, IT (915) 541-4288**
Bruce D. Collins – Purchasing Manager (915) 541-4313

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue a Purchase Order to Hewlett-Packard Company, a State Department of Information Resources (DIR) contractor under DIR State Contract DIR-SDD-1364 in the amount of $3,885,546.04 to purchase HP server equipment, software and support needed to equip the Performance Optimized Datacenter (POD) ($2.3M) and additional hardware, software, and implementation services needed for the Momsen-Dunnegan-Ryan Disaster Recovery Datacenter ($1,585,546.04) to complete the configuration replication between the two sites (POD @ MDR) and give the City and County automated failover in the event of a POD failure. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

BACKGROUND / DISCUSSION:

Information Technology is requesting the purchase of Hewlett-Packard servers, storage units (SANs), tape backup library systems, software and support for the Primary Datacenter and the Disaster Recovery Datacenter to complete the cluster replication at the two sites. This purchase also includes Hewlett-Packard's' 3-Year Proactive 24 Service support for all hardware and software. Under the DIR Contract No.DIR-SDD-1364, Section 4, Pricing, C. 2) Customers purchasing products and services under this Contract may negotiate more advantageous pricing or participate in special promotional offers. As such, the City and County negotiated and were granted special discounts (47 %) off the DIR Contract schedule that resulted in significantly lower prices and include special terms that allow the City and County to customize how the solution is built in the factory, the ordering and delivering of products, and the payment terms of this arrangement. The joint City/County effort to negotiate and purchase identical configured server systems is necessary to ensure operating compatibility of the City/County IT systems and services.

PRIOR COUNCIL ACTION:

Yes, on October 13th City Council approved the initial purchase (Phase 1) of hardware, software, networking and the build-out of the MDR to begin migration services from City Hall basement to the MDR datacenter. Ultimately, the end result of the MDR datacenter is to serve as the disaster recovery center for the City and County after completion of the Primary Datacenter (Phase 2). This phase requires expanding the capacity at the MDR to support a fully redundant solution that allows for the failover of the primary site to the MDR.

AMOUNT AND SOURCE OF FUNDING:

Amount: $3,885,546.04; 2010 Certificates of Obligation; 508010-27269-14400200-PCP10 IT02A

BOARD / COMMISSION ACTION: **N/A**

**********REQUIRED AUTHORIZATION**********

DEPARTMENT HEAD: _____

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS

To: Bruce D. Collins, Purchasing Manager

From: Peter Cooper, Interim IT Director

Date: March 29, 2011

Re: Texas Department of Information Resources, Contract DIR-SDD-1364.

The Information Technology Department recommends the purchase of HP hardware and software systems to modernize the server infrastructure between the City and County and begin the migration of server data to centralize operations in an effort to economize and reduce costs of these systems.

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*
   Yes, due to recurring power failures, the City needs to migrate server data to new modernized servers at a location that can handle larger computer loads.

2. *Does the purchase through the Program promote the standardization of equipment?*
   Yes, the City and County are requesting to purchase customized HP equipment that will modernize the server infrastructure and ensure operating compatibility of the City/County IT systems and services.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*
   The vendor does not have a local presence. The recommended equipment will interface and operate uniformly with the City/County IT systems.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*
   Yes, the City has purchased supplies and some equipment from HP in the past as well as the County.

5. *Is the price reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

   Yes, price reasonableness has been established because the cooperative purchasing agency used a competitive purchasing process in the awarding of this contract.

The participation by the City of El Paso in the Texas Department of Information Resources was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved City Council on June 24, 2008.

THE CITY OF EL PASO TEXAS

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

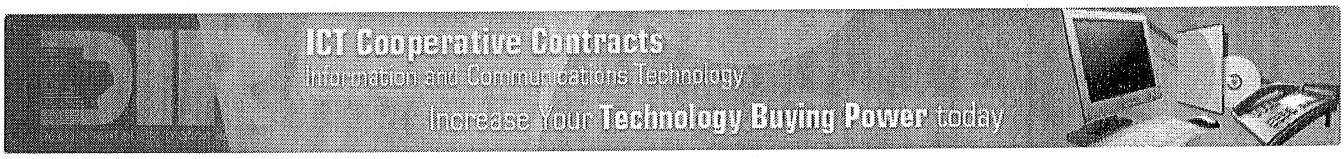
District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

City Hall – Information Technology - 2 Civic Center Plaza, El Paso, Texas 79901
Phone: (915) 541-4288 Fax: (915) 541-4017



Hewlett-Packard Company

URL Vendor Website
Vendor ID 1941081436211
HUB Type Non HUB

DIR Contract Number DIR-SDD-1364
Contract Term End Date 5/5/2011
Contract Exp Date 5/5/2014

Hewlett-Packard Company
Contact Joe Perugini
Phone (936) 689-0598
Fax (512) 532-0959

DIR
Contact Aiko Morales
Phone (512) 475-0515
Fax (512) 475-4759

Contract Overview

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Contract: DIR-SDD-1364

Standard Terms and Conditions PDF - 243 KB
This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 373 KB | Updated 10/13/2010
The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing PDF - 266 KB | Updated 01/02/2011
Pricing for available products and/or services under this contract are limited to those identified in the appendix.

How to Order

1. For product and pricing information, visit the Hewlett-Packard Company website or contact Joe Perugini at (936) 689-0598. **Reseller Vendors are also available through this Contract.** Select from any Reseller Vendor contacts listed below to also obtain product and pricing information.
2. Generate a purchase order, made payable to Hewlett-Packard Company or any Reseller Vendor listed below. You must reference Contract Number **DIR-SDD-1364** on your purchase order.
3. Email or fax your purchase order and quote form to Hewlett-Packard Company at (832) 442-5921 or any Reseller Vendor listed below.
4. Orders submitted directly to Hewlett-Packard (HP) - Customers may submit orders directly to HP for processing and invoicing. A Customer may use any of HP's authorized dealers in conjunction with **HP's Agent Program.** If doing so, the Customer must reference the dealer's company name and address on the purchase order that the Customer submits directly to HP. For more information on program contact HP contact above.

Available Brands

Hewlett-Packard
Microsoft

Available Products & Services

Computer Peripherals
Computer, Thin Clients, and Terminals
Computers
Computers - Desktop
Computers - Laptops
Computers - Portable

Additional Contract Information

Appendix D - Customer Agreement for Vendor Software Licensing and Software and Hardware Support (172 KB)
Appendix-E, Master Lease Agreement (251 KB)
Amendment 1 (50 KB)
Amendment 2 (81 KB)
Amendment 3 (50 KB)

Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Abacus Computers, Inc.	1751844304300	Asian/Male	Mark Singh	Phone: (432) 687-5424 Fax: (432) 682-7741	6 Desta Drive, Suite 1350 Midland, TX 79705