

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Information Technology

AGENDA DATE: April 26, 2011

CONTACT PERSON NAME/PHONE: Miguel Gamino, Assistant IT Director, 541-4288
Bruce D. Collins, Purchasing Manager, 541-4308

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue a Purchase Order to Hewlett-Packard Company, a State Department of Information Resources (DIR) contractor under DIR State Contract #DIR-SDD-1074 for testing, start-up services, and commissioning the Performance Optimized Datacenter (POD) in the amount of \$159,709.00 and under DIR-SDD-1364 for a Custom 3 year Response Support for all hardware and software, one year at a time, in the amount of \$86,108.67, for a 1st year total of \$245,817.67. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

BACKGROUND / DISCUSSION:

This purchase is for the Deployment, Testing, Start-up Services and Commissioning of the Datacenter (POD) from Hewlett-Packard through Contract DIR-SDD-1074 and also includes a Custom three (3) year, 8-5 Next Business-Day response Support, one year at a time, through Contract DIR-SDD-1364 that includes all purchased equipment, hardware and software. Price reasonableness has been established because the cooperative purchasing agency used a competitive purchasing process in the awarding of these contracts.

PRIOR COUNCIL ACTION:

No

AMOUNT AND SOURCE OF FUNDING:

Amount: \$245,817.67; 2010 Certificates of Obligation; 508010-27269-14400200-PCP10 IT02A

BOARD / COMMISSION ACTION: N/A

*****REQUIRED AUTHORIZATION*****

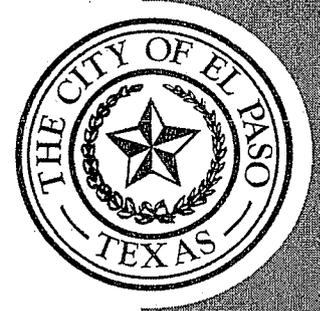
DEPARTMENT HEAD:

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



To: Bruce D. Collins, Purchasing Manager

From: Miguel Gamino, Interim IT Director

Date: April 26, 2011

Re: Texas Department of Information Resources, Contract DIR-SDD-1364 & 1074

This is the purchase of deployment, testing, start-up and commissioning services for the POD under DIR contract #1074 and the purchase of a 3 year support services contract for HP hardware and software under DIR contract #1364.

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

Yes, due to recurring power failures, the City needs to migrate server data to new modernized servers at a location that can handle larger computer loads.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes, the City and County are requesting to purchase customized HP equipment that will modernize the server infrastructure and ensure operating compatibility of the City/County IT systems and services.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

The vendor does not have a local presence. The recommended equipment will interface and operate uniformly with the City/County IT systems.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes, the City has purchased supplies and some equipment from HP in the past as well as the County.

5. *Is the price reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes, price reasonableness has been established because the cooperative purchasing agency used a competitive purchasing process in the awarding of this contract.

The participation by the City of El Paso in the Department of Information Resources (DIR) Cooperative Contracts Program was approved by the Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved City Council on June 24, 2008.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holgum Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson



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Hewlett-Packard Company

URL [Vendor Website](#)
 Vendor ID 1941081436211
 HUB Type Non HUB

DIR Contract Number DIR-SDD-1364
 Contract Term End Date 5/5/2011
 Contract Exp Date 5/5/2014

Hewlett-Packard Company

Contact [Joe Perugini](#)
 Phone (936) 689-0598
 Fax (832) 442-5921

DIR
 Contact [Aiko Morales](#)
 Phone (512) 475-0515
 Fax (512) 475-4759

Contract Overview

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Contract: [DIR-SDD-1364](#)

Standard Terms and Conditions PDF - 243 KB

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 373 KB | Updated 10/13/2010

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing PDF - 266 KB | Updated 01/02/2011

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

How to Order

1. For product and pricing information, visit the [Hewlett-Packard Company website](#) or contact [Joe Perugini](#) at (936) 689-0598. Reseller Vendors are also available through this Contract. Select from any Reseller Vendor contacts listed below to also obtain product and pricing information.
2. Generate a purchase order, made payable to Hewlett-Packard Company or any Reseller Vendor listed below. You must reference Contract Number DIR-SDD-1364 on your purchase order.
3. Email or fax your purchase order and quote form to Hewlett-Packard Company at (832) 442-5921 or any Reseller Vendor listed below.
4. Orders submitted directly to Hewlett-Packard (HP) - Customers may submit orders directly to HP for processing and invoicing. A Customer may use any of HP's authorized dealers in conjunction with HP's Agent Program. If doing so, the Customer must reference the dealer's company name and address on the purchase order that the Customer submits directly to HP. For more information on program contact HP contact above.

Available Brands

Hewlett-Packard

Available Products & Services

- Computer Peripherals
- Computer, Thin Clients, and Terminals
- Computers
- Computers - Desktop
- Computers - Laptops
- Computers - Portable

Additional Contract Information

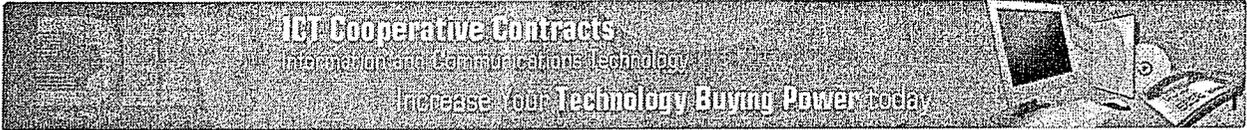
- [Appendix D - Customer Agreement for Vendor Software Licensing and Software and Hardware Support \(172 KB\)](#)
- [Appendix E - Master Lease Agreement \(251 KB\)](#)
- [Amendment 1 \(50 KB\)](#)
- [Amendment 2 \(81 KB\)](#)
- [Amendment 3 \(50 KB\)](#)

Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Abacus Computers, Inc.	1751844304300	Asian/Male	Mark Singh	Phone: (432) 687-5424 Fax: (432) 682-7741	6 Desta Drive, Suite 1350 Midland, TX 79705
AGILYSYS INC.	1340907152203	Non HUB	Scott Nobel	Phone: (440) 519-7750	103 Inverness Dr Trophy

All

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Hewlett-Packard Company

URL [Vendor Website](#)
Vendor ID 1941081436211
HUB Type Non HUB

DIR Contract Number DIR-SDD-1074
Contract Term End Date 8/13/2011
Contract Exp Date Not Available

Hewlett-Packard Company

Contact [Kate Connolly](#)
Phone (512) 828-9034
Fax (512) 532-0959

DIR

Contact [Delia Arellano](#)
Phone (512) 463-2615
Fax (512) 475-4759

How to Order

1. For product and pricing information, visit the Hewlett-Packard Company website or contact Kate Connolly at (512) 828-9034.
2. Generate a purchase order, made payable to Hewlett-Packard Company. You must reference the DIR Contract Number DIR-SDD-1074 on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated vendor sales representative.

Contract Overview

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Contract: [DIR-SDD-1074](#)

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HUB Subcontracting Plan (HSP) PDF - 324 KB | Updated 08/13/2010

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing: Pricing Appendix

Pricing for available products and/or services are limited to those identified in the pricing section of the main contract document listed above.

[No thanks, return to search](#)

Available Brands

There are no brands associated with this contract

Available Products & Services

- DBITS - Application Development
- DBITS - Application Maintenance and Support
- DBITS - Business Intelligence/Data Warehouse
- DBITS - Enterprise Resource Planning (ERP)
- DBITS - IT Assessments/Planning
- DBITS - Project Management

Additional Contract Information

[Appendix C, Statement of Work \(55 KB\)](#)

Reseller Vendor Contacts

There are no resellers associated with this contract

[Capitol Complex Directory](#)
[Statewide Search](#)
[Sponsored Sites](#)
[Planned Procurement Schedule](#)

[Document Library](#)
[SAO Fraud Reporting](#)
[Homeland Security](#)
[Sunset Review Notification](#)

[FAQs](#)
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Dept. of Information Resources
300 W. 15th St. Ste. 1300
Austin, TX 78701 MAP
(512) 475-4700

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Department of Information Resources 2010