

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Fire/Office of Emergency Management

AGENDA DATE: April 27, 2010

CONTACT PERSON NAME AND PHONE NUMBER: EA
Chief Ralph Johnson, Emergency Management Coordinator/ 838-3263

Carmen Arrieta-Candelaria, CEO, 541-4293
DISTRICT(S) AFFECTED: All

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

That the Purchasing Manager be authorized to issue a Purchase Order (s) utilizing HGAC Contract # RA01-08, Amendment # 2, for \$884,564.80 to Motorola Western Division for the purchase of radio communications equipment for regional emergency response entities to help ensure interoperable communications capability among those entities. Funding for this purchase will come from Homeland Security Grant Program UASI 08 and 09 funds: P-25 Communications Project.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The purchase of this communications equipment will help emergency response entities within the County to utilize the same equipment. This will help to ensure that communications can be established region wide during an emergency event. In this request, radios will be purchased for Horizon PD, Clint PD, Socorro PD, Anthony PD, Vinton PD, El Paso PD and El Paso FD. It is critical for these entities to be able to have interoperable communications during a regional event.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

No prior action on this item.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Amount: \$884564.80 Dept ID: 22150024; Project: G220907; Fund: 07189; Account 508035

Funding Source: HSGP UASI 2008 and 2009 Funds

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

PROJECT FORM

FINANCIAL SERVICES DEPARTMENT, PURCHASING DIVISION

DATE: April 14, 2010 *Ext*
TO: Municipal Clerk
FROM: Carmen Arrieta-Candelaria Michael W. Plum
CFO, ext. 4011 Procurement Analyst, *MRP* ext. 4113

Please place the following item on the **REGULAR** Agenda for the Council Meeting of Tuesday, **April 27, 2010**.

Item should read as follows:

Request that the Purchasing Manager of Financial Services, Purchasing Division, be authorized to issue a Purchase Order to Motorola Western Division under Houston-Galveston Area Council (HGAC) Contract # RA01-08, Amendment # 2, for the purchase of radio communications equipment and services. Total estimated expenditures are \$884,564.80.

The participation by the City of El Paso in the Houston-Galveston Area Council Cooperative Purchasing Program was approved by Mayor and City Council on May 8, 2007.

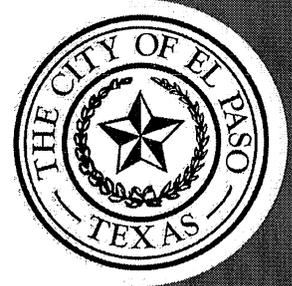
Department: Fire Department
Estimated Amount: \$884,564.80
Funds Source: HSGP UASI 2008 and 2009 Funds
District (s): All

Municipal Clerk's Use

ITEM NO. _____

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S



To: Terrence Freiburg, Purchasing Manager

From: Chief Ralph Johnson, Emergency Management Coordinator/ 838-3263

Date: April 7, 2010

Re: Houston/Galveston Area Contract (HGAC) RA01-08, for communications equipment purchase using UASI grant funds.

The Fire Department recommends utilizing HGAC Contract # RA01-08, Amendment #2 to issue a \$884,564.80 Purchase Order to Motorola Western Division for the purchase of radio communications equipment for regional emergency response entities to help ensure interoperable communications capability among those entities. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. Is there an urgent need for the product/service? In other words, is time of the essence?

Yes. The purchase of this communications equipment will help emergency response entities within the County to utilize the same equipment. This will help to ensure that communications can be established region wide during an emergency event. In this request radios will be purchased for Horizon PD, Clint PD, Socorro PD, Anthony PD, Vinton PD, El Paso PD and El Paso FD. It is critical for these entities to be able to have interoperable communications during a regional event.

2. Does the purchase through the Program promote the standardization of equipment?

Yes. The purchase of this communications equipment will ensure that response entities within the County are using the same equipment, thereby providing interoperability.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

No. This purchase is being requested directly through Motorola. For this purchase no distributor is being utilized by the Motorola Company. They do however use a local company (Radio Technologies and Communications-RTC) for the service related component of many of their projects.

4. Do the available vendors have prior work experience and/or familiarity with the City?

Yes. Motorola has an extensive work history with the city of El Paso. The radio system El Paso uses is Motorola equipped with local service from RTC Communications.

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Yes. The pricing is reasonable as compared to work performed for the City of El Paso in the past. Motorola has an extensive work history with the city of El Paso in maintaining the public safety radio system. The City of El Paso Fire Department has entertained other vendor quotes in which the quotes did not meet the product and warranty requirements for the emergency radio communication system.

The participation by the City of El Paso in the Houston-Galveston Area Council Cooperative Purchasing Program was approved by Mayor and City Council on May 8, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24, 2008.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susannah M. Byrd

District 3
Emma Acosta

District 4
Melina Castro

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson



GENERAL PURPOSE & EMERGENCY VEHICLES	COMMUNICATIONS EQUIPMENT & SERVICES	GROUPS FACILITIES & PARKS EQUIPMENT	PUBLIC WORKS EQUIPMENT	EMERGENCY EQUIPMENT & SUPPLIES	CONSULTING LEASING & STAFFING SERVICES	FLEET FUEL & FUEL CARD SERVICES
COOPERATIVE ENERGY PURCHASING						

You are here: Home > Radio Communication Equipment

COMMUNICATIONS EQUIPMENT & SERVICES

RADIO COMMUNICATION EQUIPMENT

Contract No.: RA01-08

Effective Date: Thru December 31, 2011

A wide variety of Radio Communication/Emergence Response & Mobile Interoperable Equipment is available thru the H-GAC Cooperative Purchasing Program. Please contact the appropriate supplier to discuss your needs, and to obtain a price quotation based on the H-GAC contract.

CONTRACTORS / PRODUCTS & SERVICES OFFERED

BearCom Operating L.L.C.

Icom: Land Mobile Radios, Portable & Mobile Radios, Base Stations, and Trunking systems. BearCom: QuickSite 1000, Mobile Command station. BearCom: Field Technician and Bench Technician services for installation, testing, training, obtaining certifications, repairs, etc.

Communications Applied Technology

C-AT First Responder Radio Intercom Systems (IS) - Wireless and Wired Configurations. Portable Radio Interoperability Interface (Portable Incident Commanders' Radio Interface (ICRI)). Mobile Radio Interoperability Interface with satellite and VoIP Capabilities (Rackmounted/Mobile Incident Commanders' Radio Interface (ICRI))

Dailey & Wells Communications

M/A-Com, Complete line of Wireless systems, Product and Services. Conventional, Trunked, Project 25, EDACS, ProVoice, Interop Systems.

Daniels Electronics

Daniels Electronics MT-3 and MT-4 series of Land Mobile Radio Systems are built up from the radio modules (e.g. transmitters and receivers) on the submitted price list which are custom configured to create radio base stations and repeaters based on the customer's requirements. Daniels supplies both analog and P25 digital systems. Bands supported: VHF Lowband, VHF Highband, VHF AM, UHF and T-Band.

EF Johnson

(Also available from A&B Communications)

Land Mobile Radios Analog and Digital; New 700/800 MHz Series; Base Stations Analog and Digital; Communication Control Console Systems; Portable Radios Analog and Digital; P25 Trunking Radio Systems ; Multi-Site Trunking; Voting Receivers; Network Interface Unit (NIU)

Icom America

(Also available thru Houston Communications and Tel-Com of Victoria.)

Icom, Portables F11/F21 - Analog 12.5/25kHz; F14/F24 - Analog 12.5/25kHz; F3021/F4021 - Analog 12.5/25kHz; F33G/F43G - Analog 12.5/25kHz; F43TR - Analog 12.5/25kHz; LTR trunking; Passport (2.0) trunking; F50/F60 - Analog 12.5/25kHz

JPS Communications

Interoperability Solutions: Scalable and field configurable systems that provide a true SIP-based gateway to digitally converge your existing radio systems with SIP telephones, networks, and devices. Advanced training for JPS products and services

Motorola

Mobile and Portble radios, Basestations, Trunking Systems, Dispatch Consoles, Mobile Data Systems, Mobile Data Subscribers, Mobile Computing Devices, Broadband Wireless Mesh Infrastructure and Subscribers, Video and Biometrics, Radio Infrastructure (Towers, Shelters, UPSs and, Generators) Trailers/Deployables, Generators, UPS's, Radio Equipment Project Management, System Engineering, System Technologist, Training

Relm Wireless

H-GAC CONTACTS

LaWanda James
(P): 713-993-4536
(F): 713-993-4548
lawanda.james@h-gac.com

VENDOR CONTACTS

A&B Communications
Patrick Russell
(P): 361-673-4550
[Click here for Email](#)

BearCom Operating LLC
Linda Bonner
(P): 281-476-4302
(F): 214-355-0783
[Click here for Email](#)

Communications-Applied
Technology
Josie Leyman Elias
(P): 800-229-3925
(F): 703-471-4428
[Click here for Email](#)

Dailey and Wells
Communications, Inc.
Dwight Stickle
(P): 800-728-4398
[Click here for Email](#)

Daniels Electronics Ltd.
Gary Ranson
(P): 800-664-4066
(F): 877-250-0004
[Click here for Email](#)

EF Johnson Co.
Larry Miller
(P): 800-328-3911
(F): 972-819-0639
[Click here for Email](#)

Houston
Communications
Joel Mills
(P): 281-491-1616
(F): 281-491-1727
[Click here for Email](#)

Icom America, Inc.
Etsi Tamura
(P): 800-306-1403
[Click here for Email](#)

JPS Communications,
Inc.
Marcia Gatlin
(P): 919-865-1216
[Click here for Email](#)

Motorola Inc.
George M. Ebel
(P): 281-802-2643
(F): 281-955-7801
[Click here for Email](#)

Relm Wireless
Corporation
Shari Sharp
(P): 800-648-0947
(F): 321-676-4403
[Click here for Email](#)

Science Applications
International (SAIC)

RELM / BK RADIO Land Mobiles, Portables, Base Station, Repeaters & Rapid Deployment Repeaters

Science Applications International (SAIC)

IPS - IC4U/AC3S Mobile Command Module Emergency Response Shelters, Orus - Situato Situation Mgmt. Software platform for security, safety and emergency services. SYS Technologies - Vigily Incident Management System. Skyport Global Communications, Inc. - Emergency satellite communications for voice, data and internet. SAIC - Integration services. Visiphor - Bryiante integration software. Hunter Research - Workflow documentation, web services, database integration and queries.

Yami Alfaro-Gunion
(P): 415-202-1839
[Click here for Email](#)

Tel-Com of Victoria
Paul Hereford
(P): 361-572-8101
(F): 361-576-4243
[Click here for Email](#)

[Back to top](#)

Copyright © 2009 H-GAC. All Rights Reserved.

Follow Us

