

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: General Services Department

AGENDA DATE: TBD by Financial Services , May 1, 2007

CONTACT PERSON/PHONE: Jeff Belles, 621-6821, Terrence Freiburg, 541-4313

DISTRICT (S) AFFECTED: All

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Award contract 2007-117 for Hendrickson Suspension Parts and Service to Stanley Spring and Suspension of El Paso Texas. Estimated annual expenditures are \$150,000.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

See attached bid tabulations. Stanley was the lowest responsive bidder and offered the lowest hourly labor rate based on the sample jobs. Prompt payment discounts offered by other vendors do not lower the price below what Stanley offered.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

45202-37370510-503121 and 45202-37370510-503125, General Services Department, Fleet Services Internal Service Fund

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: Jeffrey A Belles, March 9, 2007



(Example: if RCA is initiated by Purchasing, client department should sign also)
5Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

PROJECT FORM

DATE: April 18, 2007

PROJECT: Hendrickson Suspension Parts & Service
NO:2007-117

DEPARTMENT: General Services-Fleet

BUDGET NO:37370510-503121-503125-45202

FUNDING SOURCE: General Services-Fleet Division Internal Service Fund

REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: 1) Vendor: Stanley Spring & Suspension
El Paso, Texas
Item(s): Part A, #1, Part B, #1a, 1b, 1c, #2a, 2b. 2c
Annual Estimated Amount: \$ 150,000.00

This is a requirements type contract with an initial term of thirty six (36) months.

The Departments of Financial Services and General Services-Fleet Division recommend award as indicated to the lowest responsive, responsible bidder.

Vendor offers the City the option to extend the term of the contract at the same unit prices for two (2) additional years if the option is exercised within two (2) years from the date of the award.

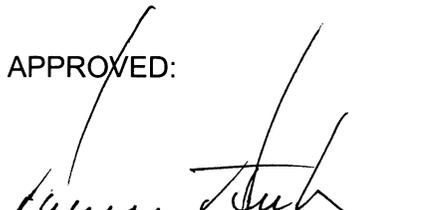
BIDS SOLICITED- 08 (08 local)
BIDS RECEIVED- 04
"NO BID" RECEIVED 00

TOTAL ESTIMATED RECOMMENDED AWARD: \$ 450,000.00

COUNCIL APPROVED REJECTED MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: May 1, 2007


Terrence Freiburg
Purchasing Manager
Financial Services Department

CITY OF EL PASO BID TABULATION

BID ITEM: HENDRICKSON SUSPENSION PARTS & SERVICE BID DATE: FEBRUARY 28, 2007		BID # 2007-117 DEPARTMENT: GENERAL SERVICES		
	MHC FORD/KENWORTH EL PASO, TX	RUSH TRUCK CENTERS OF TEXAS dba RUSH TRUCK CENTER OF EL PASO EL PASO, TX	STANLEY SPRING & SUSPENSION EL PASO, TX	TRUCK ENTERPRISES, INC. EL PASO, TX
PRICE ADJUSTMENT FACTOR				
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
PART A. NEW HENDRICKSON PROPRIETARY PARTS ITEM 1: PARTS	NET <input type="checkbox"/> - ____% DISCOUNT <input type="checkbox"/> + ____ MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - ____% DISCOUNT <input type="checkbox"/> + 20% MARKUP <input checked="" type="checkbox"/>	NET <input type="checkbox"/> - ____% DISCOUNT <input type="checkbox"/> + 30% MARKUP <input checked="" type="checkbox"/>	NET <input type="checkbox"/> - 25% DISCOUNT <input type="checkbox"/> + 10% MARKUP <input type="checkbox"/>
Discount/Mark-up proposed from the _____ Price List (OR Catalog) (Manufacturer or Brand Name)	_____	PACCAR PARTS ONLINE	HENDRICKSON/ TRIANGLE/FLAGG	DAYTON
List Number _____ Dated _____ as supplemented, for any quantity as needed:	_____	INTERNET VERSION 01/01/07	FSP-0506 / TG-05061 MAY 2006	_____
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input checked="" type="checkbox"/> RETAILER <input type="checkbox"/> OTHER _____ <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

APPROVED BY: Jesus M. Juarez
 DATE: 3/7/07

CITY OF EL PASO BID TABULATION

BID ITEM: HENDRICKSON SUSPENSION PARTS & SERVICE
BID DATE: FEBRUARY 28, 2007

BID # 2007-117
DEPARTMENT: GENERAL SERVICES

		MHC FORD/KENWORTH EL PASO, TX		RUSH TRUCK CENTERS OF TEXAS dba RUSH TRUCK CENTER OF EL PASO EL PASO, TX		STANLEY SPRING & SUSPENSION EL PASO, TX		TRUCK ENTERPRISES, INC. EL PASO, TX	
PART B. LABOR		BILLABLE HOURS	ESTIMATED YEARLY TOTAL	BILLABLE HOURS	ESTIMATED YEARLY TOTAL	BILLABLE HOURS	ESTIMATED YEARLY TOTAL	BILLABLE HOUR	ESTIMATED YEARLY TOTAL
ITEM 1.	HAULMAX 520 SERIES								
a.	Billable Hours to re-bush beam Assembly (only). Estimated 100 hours per year.	14	\$7,900.00	10	\$7,000.00	10.7	\$4,000.00	8	\$8,000.00
			\$79.00 Cost Per Hour		\$70.00 Cost Per Hour		\$40.00 Cost Per Hour		\$80.00 Cost Per Hour
b.	Billable Hours to R & R Bolster Spring Estimated 100 hours per year.	4.5	\$7,900.00	10	\$7,000.00	5	\$4,000.00	8	\$8,000.00
			\$79.00 Cost Per Hour		\$70.00 Cost Per Hour		\$40.00 Cost Per Hour		\$80.00 Cost Per Hour
c.	Billable Hours to R & R Torque Rod Bushings Estimated 100 hours per year.	5.0	\$7,900.00	1.5	\$7,000.00	9	\$4,000.00	4	\$4,000.00
			\$79.00 Cost Per Hour		\$70.00 Cost Per Hour		\$40.00 Cost Per Hour		\$80.00 Cost Per Hour
ITEM 2.	HAULMAX HN SERIES								
a.	Billable Hours to re-bush walking beams (only). Estimated 100 hours per year.	3 EA.	\$7,900.00	10	\$7,000.00	10.7	\$4,000.00	8	\$8,000.00
			\$79.00 Cost Per Hour		\$70.00 Cost Per Hour		\$40.00 Cost Per Hour		\$80.00 Cost Per Hour
b.	Billable Hours to R & R Bolster Spring Estimated 100 hours per year.	4.5	\$7,900.00	10	\$7,000.00	5	\$4,000.00	8	\$8,000.00
			\$79.00 Cost Per Hour		\$70.00 Cost Per Hour		\$40.00 Cost Per Hour		\$80.00 Cost Per Hour
c.	Billable Hours to R & R Torque Rod Bushings Estimated 100 hours per year.	5.0	\$7,900.00	1.5	\$7,000.00	9	\$4,000.00	4	\$8,000.00
			\$79.00 Cost Per Hour		\$70.00 Cost Per Hour		\$40.00 Cost Per Hour		\$80.00 Cost Per Hour
MANUFACTURER'S PRICE LIST IDENTIFICATION:									
1.	MANUFACTURER	ALL HENDRICKSON PARTS		PACCAR PARTS ONLINE		HENDRICKSON/TRIANGLI		DAYTON	
	PRICE LIST FORM NUMBER	25% OFF FROM LIST		INTERNET		TG-0506D		001	
	AND/OR DATE			01/01/07		MAY 2006		1/1/07	
2.	MANUFACTURER					KENDRICKSON/FLAGG		KENDRICKSON	
	PRICE LIST FORM NUMBER					FSP-0506		002	
	AND/OR DATE					MAY 2006		1/1/07	
3.	MANUFACTURER								
	PRICE LIST FORM NUMBER								
	AND/OR DATE								
4.	MANUFACTURER								
	PRICE LIST FORM NUMBER								
	AND/OR DATE								
5.	MANUFACTURER								
	PRICE LIST FORM NUMBER								
	AND/OR DATE								

APPROVED BY: 
 DATE: 3/7/07

CITY OF EL PASO BID TABULATION

BID ITEM: HENDRICKSON SUSPENSION PARTS & SERVICE BID DATE: FEBRUARY 28, 2007	BID # 2007-117 DEPARTMENT: GENERAL SERVICES			
	MHC FORD/KENWORTH EL PASO, TX	RUSH TRUCK CENTERS OF TEXAS dba RUSH TRUCK CENTER OF EL PASO EL PASO, TX	STANLEY SPRING & SUSPENSION EL PASO, TX	TRUCK ENTERPRISES, INC. EL PASO, TX
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE AN OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING TERM OF THE CONTRACT FOR: ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: A. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT. B. THREE YEARS FROM DATE OF AWARD OF THE CONTRACT. C. NO OPTION OFFERED.	<input checked="" type="checkbox"/> <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	<input checked="" type="checkbox"/> <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	NET - 10 DAYS	NET - 30 DAYS	NET - 30 DAYS	3% - 10 DAYS
PARTS: BIDDER'S PROMISED DELIVERY:	4 CONSECUTIVE HOURS	24 CONSECUTIVE HOURS	24 CONSECUTIVE HOURS	1 CONSECUTIVE HOUR
PRICE: BIDDER'S PROMISED TURN AROUND REPAIR TIME:	36 HOURS	36	36 HOURS	8 HOURS
BIDS SOLICITED: 8	BIDS RECEIVED: 4		BIDS LOCAL: 8	NO BIDS: 0

APPROVED BY: Jesus M. Juarez
 DATE: 3/7/07

EVALUATION OF SAMPLE PRICING FOR PARTS-HENDRICKSON SUSPENSION PARTS

MHC/FORD/KENSWORTH		RUSH TRUCK CENTER		STANLEY SPRING & SUSPENSION		TRUCK ENTERPRISES	
PART # \$107.83 34013-088L		PART # \$114.78 34013-88L		PART # \$129.40 BP 87		PART# \$117.45 34013-88L	
PART # \$97.20 65743-000		PART # \$103.47 65743-000		PART # \$160.31 HS 98		PART # \$106.03 67543-003	
PART # \$82.39 60314-000		PART # \$87.70 60314-000		PART # \$129.49 HS 99		PART # \$92.05 60314-000	
PART # \$45.88 60680-004		PART # \$48.84 60680-004		PART # \$61.67 F65507		PART # \$50.03 60680-004	
PART # \$101.71 60215-000		PART # \$108.27 60215-000		PART # \$134.16 UR610+UR981		PART # \$110.94 60215-000	
Total Parts	\$435.01		\$466.06		\$615.03		\$476.50
Total Labor	\$2,844.00		\$3,010.00		\$1,976.00		\$3,200.00
Total Parts & Labor	\$3,279.00		\$3,476.06		\$2,591.03		\$3,676.50

EVALUATION OF SAMPLE PRICING FOR LABOR FOR HENDRICKSON SUSPENSION SERVICES

MHC/FORD/KENSWORTH	RUSH TRUCK CENTERS	STANLEY SPRING & SUSPEN	TRUCK ENTERPRISES
HAULMAX 520 SERIES Billable Hours 14 hr @ 7 \$79.00 hr=\$1106.00 Re-bush Beam Assembly (only)	Billable Hours 10 hr @ \$70.00=\$700.00 Re-bush Beam Assembly(only)	Billable Hours 10.7 hr @ \$40.00=\$428.00 Re-bush Beam Assembly(only)	Billable Hours 8 hr @ \$80.00=\$640.00 Re-bush Beam Assembly (only)
Billable Hours 4.5 hr @ \$79.00 hr= \$355.50 R & R Bolster Spring	Billable Hours 10 hr @ \$70.00=\$700.00 R & R Bolster Spring	Billable Hours 5 hr @ \$40.00=\$200.00 R & R Bolster Spring	Billable Hours 8 hr @ \$80.00=\$640.00 R & R Bolster Spring
Billable Hours 5.0 hr @ \$79.00 hr=\$395.00 R & R Torque Rod Bushings	Billable Hours 1.5 hr @ \$70.00=\$105.00 R & R Torque Rod Bushings	Billable Hours 9 hr @ \$40.00=\$360.00 R & R Torque Rod Bushings	Billable Hours 4 hr @ \$80.00=\$320.00 R & R Torque Rod Bushings
HAULMAX HN SERIES Billable Hours 3 hr @ \$79.00= \$237.00 Re-bush Walking Beams (only)	Billable Hours 10 hr @ \$70.00=\$700.00 Re-bush Walking Beams (only)	Billable Hours 10.7 hr @ \$40.00=\$428.00 Re-bush Walking Beams (only)	Billable Hours 8 hr @ \$80.00=\$640.00 Re-bush Walking Beams (only)
Billable Hours 4.5 hr @ \$79.00= \$355.50 R & R Bolster Spring	Billable Hours 10 hr @ \$70.00=\$700.00 R & R Bolster Spring	Billable Hours 5 hr @ \$40.00=\$200.00 R & R Bolster Spring	Billable Hours 8 hr @ \$80.00=\$640.00 R & R Bolster Spring
Billable Hours 5.0 hr @ \$79.00= \$395.00 R & R Torque Rod Bushings	Billable Hours 1.5 hr @ \$70.00=\$105.00 R & R Torque Rod Bushings	Billable Hours 9 hr @ \$40.00=\$360.00 R & R Torque Rod Bushings	Billable Hours 4 hr @ \$80.00=\$320.00 R & R Torque Rod Bushings
Total \$2,844.00	\$3,010.00	\$1,976.00	\$3,200.00
Labor			

BORDER INTERNATIONAL TRUCKS
12283 ROJAS DR
EL PASO , TEXAS 79936

TRUCK ENTERPRISES INC.
13675 GATEWAY WEST
EL PASO, TEXAS 79926

STANLEY SPRING & SUSPENSION
8800 CASTNER DR.
EL PASO, TEXAS 79907

INDUSTRIAL BRAKE & FASTNER
11179 ROJAS DR.
EL PASO, TEXAS 79935

U JOINTS INC.
11213 ROJAS DR.
EL PASO, TEXAS 79935

RUSH TRUCK CENTER
12253 GATEWAY WEST
EL PASO, TEXAS 79936

SOUTHWEST TRUCK SALES
10901 GATEWAY WEST
EL PASO, TEXAS 79935

INDUSTRIAL BRAKE
ATTN: SAM GUIDO
11179 ROJAS DR.
EL PASO, TEXAS 79935