DATE: April 25, 2005

TO: Municipal Clerk

FROM: Byron E. Johnson, C.P.M.
Director of Purchasing x 4313

THRU: Aurora Wells
Bid Clerk ext. 4038

Please place the following item on the **CONSENT** agenda for the Council Meeting of **MAY 3, 2005**.

Item should read as follows:

Solicitation No: 2005-148	Speed Monitoring Trailers (Re-Bid)
Award to:	Decatur Electronics, Inc.
	Decatur, Illinois
Item (s):	Speed Monitoring Trailers, 5 each @ $11,695.00
Amount:	$58,475.00

Department:	Police
Funds available:	21150060-508007-16371-P50031
Funding source:	Federal Confiscated Drug Funds
Total award:	$58,475.00
District (s):	All

The Police and Purchasing Departments recommend award to Decatur Electronics, Inc., as indicated, as this vendor has provided the Best Value Bid. Five lower bids were received, but did not meet specifications as noted in the backup.

This is a best value single (one-time) purchase, to purchase Speed Monitoring Trailers as required by the El Paso Police Department. An option is offered to purchase up to one-hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within one-hundred and eighty (180) days from the date of award of the contract. No prompt payment discount is offered.

Contact person: Alfonso Guerrero, Procurement Analyst at 541-4654.

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AGENDA FOR: **MAY 3, 2005**

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CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Police

AGENDA DATE:

CONTACT PERSON/PHONE: Robert L. Adkinson 564-7333

DISTRICT(S) AFFECTED: All

SUBJECT:
APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include $ amount if applicable.

Bid for the purchase of 5 speed trailers for monitoring of speed limits.

BACKGROUND / DISCUSSION:
Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

This will allow citizens to be aware of their speed on various streets and take corrective action to stay within the posted limits.

PRIOR COUNCIL ACTION:
Has the Council previously considered this item or a closely related one?

Yes, previous bids were rejected due to all bids exceeding available funding on Council Agenda October 26, 2004..

AMOUNT AND SOURCE OF FUNDING:
How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Purchase will be from confiscated federal drug funds. The confiscated fund account is 21150060-F16371-508007.

BOARD / COMMISSION ACTION:
Enter appropriate comments or N/A

**********REQUIRED AUTHORIZATION**********

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: _____

(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____ **DATE:** _____

PROJECT FORM

DATE: April 25, 2005

PROJECT: Speed Monitoring Trailers (Re-Bid)
BID NO: 2005-148
DEPARTMENT: Police
BUDGET NO: 21150060-508007-16371-P500231
FUNDING SOURCE: Federal Confiscated Drug Funds
REPRESENTATIVE DISTRICT(S): All

****

AWARD RECOMMENDATION:

Vendor: Decatur Electronics, Inc.
Decatur, Illinois

Item: Speed Monitoring Trailers, 5 each @ $11,695.00

Total Award: $58,475.00

The Police and Purchasing Departments recommend award to Decatur Electronics, Inc., as indicated, as this vendor has provided the Best Value Bid. Five lower bids were received, but did not meet specifications as noted in the backup.

This is a best value single (one-time) purchase, to purchase Speed Monitoring Trailers as required by the El Paso Police Department. An option is offered to purchase up to one-hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within one-hundred and eighty (180) days from the date of award of the contract. No prompt payment discount is offered.

BIDS SOLICITED- 29 (3 local)
BIDS RECEIVED- 7
"NO BID" RECEIVED 1
CURRENT TAXES PAID- XX
OUT-OF-TOWN- XX

TOTAL RECOMMENDED AWARD: $58,475.00

****

COUNCIL APPROVED _____ REJECTED _____ CITY CLERK _____

****

APPROVED:

COUNCIL MEETING DATE: May 3, 2005

Byron E. Johnson, C.P.M.
Director of Purchasing

RICHARD D. WILES
Chief of Police

EL PASO POLICE DEPARTMENT
EST. 1884

911 N. Raynor
El Paso, Texas 79903
(915) 564-7000

April 25, 2005

Purchasing
ATTN: Al Guerrero

SUBJECT: Speed Monitoring Trailers (Re-bid)
Bid #2005-148

The Police Department has reviewed the bids for the above item. Seven bids received, but only two bids met specifications. The five bids that did not meet specifications as listed below.

K&K Systems Inc. – Alarm on the trailer does not have a motion sensitivity sensor making it more susceptible to theft. No brochure or information on the trailer was submitted with the bid to determine compliance to specifications.

Kustom Signals Inc. (Alternate Bid) – Did not meet the storage space requirement.

Ruz Systems Inc. – Does not meet specifications for power receptacles on the outside of the trailer, does not meet the storage space requirements, no DC power cable for use on the trailer, no AC to DC power cable for computer laptop use, and warranty does not include labor.

MPH Industries – Does not meet storage space requirement.

Intuitive Control Systems DBA All Traffic Solutions – Does not meet the storage space requirement.

Attached are the Best Value bid grading sheets for the two vendors that met specifications. We are recommending the vendor below as the bidder providing the Best Value bid, meeting specifications.

Vendor	**Item**	**Unit Price**	**Total Award**
Decatur Electronics. Inc.	1	$11,695.00	$58,475.00

Please let me know if you have any questions or need additional information. I can be reached at 564-7333.

Robert L. Adkinson
Financial Services

BEST VALUE GRADING SHEET

BEST VALUE PROCURMENT: SPEED MONITORING TRAILERS (RE-BID)

BID NO.: IFB2005-148 DEPT: EL PASO POLICE DEPARTMENT

BIDDER'S COMPANY NAME: Decatur Electronics, Inc.

EVALUATION CRITERIA	TOTAL POINTS AWARDED	MAXIMUM POINTS POSSIBLE	NOTES
1) Purchase price. (Low Bid / Your Bid) X (maximum points possible)	70	70	Price listed is over the amount in the budget.
2) Reputation of the vendor and the vendor's goods or services.	3	3	
3) Quality of the vendor's goods or services.	3	3	
4) The extent to which the goods or services meet the City's needs.	14	21	
5) Experience and reputation of the manufacturer.	2	3	
TOTAL	92.0	100	

REVIEWER NAME: Robert Atkinson Date: April 25, 2005

BEST VALUE GRADING SHEET

BEST VALUE PROCURMENT: SPEED MONITORING TRAILERS (RE-BID)

BID NO.: IFB2005-148 DEPT: EL PASO POLICE DEPARTMENT

BIDDER'S COMPANY NAME: Kustom Signals, Inc.

EVALUATION CRITERIA	TOTAL POINTS AWARDED	MAXIMUM POINTS POSSIBLE	NOTES
1) Purchase price. (Low Bid / Your Bid) X (maximum points possible)	60.9	70	Price listed is over the amount in the budget.
2) Reputation of the vendor and the vendor's goods or services.	3	3	
3) Quality of the vendor's goods or services.	3	3	
4) The extent to which the goods or services meet the City's needs.	21	21	
5) Experience and reputation of the manufacturer.	3	3	
TOTAL	90.9	100	

REVIEWER NAME: [illegible] Date: April 25, 2005

CITY OF EL PASO BID TABULATION

BID ITEM: SPEED MONITORING TRAILERS (RE-BID)
BID DATE: MARCH 30, 2005

BID # 2005-148
DEPARTMENT: POLICE

			DECATUR ELECTRONICS, INC. DECATUR, IL		INTUITIVE CONTROL SYSTEMS LLC dba ALL TRAFFIC SOLUTIONS STATE COLLEGE, PA		K & K SYSTEMS, INC. TUPELO, MS	
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	5 EACH	SPEED MONITORING TRAILERS (CURRENT MODEL YEAR IN PRODUCTION)	$11,695.00	$58,475.00	$10,879.00	$54,395.00	$6,800.00	$34,000.00
MANUFACTURER			DECATUR ELECTRONICS, INC.		INTUITIVE CONTROL SYSTEMS LLC dba ALL TRAFFIC SOLUTIONS		K & K SYSTEMS, INC.	
YEAR/MAKE			2005 SPEEDTRAK		2005 ATS TRAILER		2005 K & K	
MODEL NUMBER			SST RADAR TRAILER		4000173		2002R20	

THE CITY AT ITS SOLE DISCRETION MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.

BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: [signature]

DATE: 4-26-05

(CORRECTED COPY)

CITY OF EL PASO BID TABULATION

BID ITEM: SPEED MONITORING TRAILERS (RE-BID)
BID DATE: MARCH 30, 2005

BID # 2005-148
DEPARTMENT: POLICE

	DECATUR ELECTRONICS, INC. DECATUR, IL	INTUITIVE CONTROL SYSTEMS LLC dba ALL TRAFFIC SOLUTIONS STATE COLLEGE, PA	K & K SYSTEMS, INC. TUPELO, MS
A. SIXTY (60) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES ☐ NO ☐	YES ☒ NO ☐	YES ☐ NO ☐
B. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES ☐ NO ☐	YES ☒ NO ☐	YES ☐ NO ☐
C. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES ☒ NO ☐	YES ☒ NO ☐	YES ☒ NO ☐
D. NO OPTION OFFERED.	☐	☐	☐
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY:	90 CONSECUTIVE DAYS	30 CONSECUTIVE DAYS	45 CONSECUTIVE DAYS

IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE

APPROVED BY: _____

DATE: 4-26-05

(CORRECTED COPY)

CITY OF EL PASO BID TABULATION

BID ITEM: SPEED MONITORING TRAILERS (RE-BID) — BID # 2005-148
BID DATE: MARCH 30, 2005 — DEPARTMENT: POLICE

			KUSTOM SIGNALS, INC. LENEXA, KS		KUSTOM SIGNALS, INC. LENEXA, KS ALTERNATE BID		MPH INDUSTRIES OWENSBORO, KY	
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	5 EACH	SPEED MONITORING TRAILERS (CURRENT MODEL YEAR IN PRODUCTION)	$13,469.00	$67,345.00	$8,799.00	$43,995.00	$9,095.00	$45,475.00
MANUFACTURER			KUSTOM SIGNALS, INC		KUSTOM SIGNALS		MPH INDUSTRIES	
YEAR/MAKE			2005, SMART MODEL I		SMART LP		2005	
MODEL NUMBER			N/A		N/A		18" SPEED MONITOR TRAILER	

THE CITY AT ITS SOLE DISCRETION MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.

BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: _____

DATE: 4-26-05
(CORRECTED COPY)

CITY OF EL PASO BID TABULATION

BID ITEM: SPEED MONITORING TRAILERS (RE-BID)
BID DATE: MARCH 30, 2005

BID # 2005-148
DEPARTMENT: POLICE

	KUSTOM SIGNALS, INC LENEXA, KS	KUSTOM SIGNALS, INC LENEXA, KS ALTERNATE BID	MPH INDUSTRIES OWENSBORO, KY
A. SIXTY (60) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES ☐ NO ☐	YES ☐ NO ☐	YES ☒ NO ☐
B. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES ☐ NO ☐	YES ☐ NO ☐	YES ☒ NO ☐
C. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES ☒ NO ☐	YES ☐ NO ☐	YES ☒ NO ☐
D. NO OPTION OFFERED.	☐	☐	☐
PAYMENT TERMS:	NET - 30 DAYS		NET - 30 DAYS
BIDDER'S PROMISED DELIVERY:	90 CONSECUTIVE DAYS		30 CONSECUTIVE DAYS

IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: _____

DATE: 4-26-05
(CORRECTED COPY)

CITY OF EL PASO BID TABULATION

BID ITEM: SPEED MONITORING TRAILERS (RE-BID)								BID # 2005-148	
BID DATE: MARCH 30, 2005								DEPARTMENT: POLICE	
			RUZ SYSTEMS, INC APACHE JUNCTION, AZ						
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE					
1.	5 EACH	SPEED MONITORING TRAILERS (CURRENT MODEL YEAR IN PRODUCTION)	$8,810.00	$44,050.00					
MANUFACTURER			RUZ SYSTEMS, INC						
YEAR/MAKE			2005/RUZ SYSTEMS						
MODEL NUMBER			FAST - 800						
THE CITY AT ITS SOLE DISCRETION MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:									

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: _____

DATE: 4-26-05

(CORRECTED COPY)

CITY OF EL PASO BID TABULATION

BID ITEM: SPEED MONITORING TRAILERS (RE-BID) BID DATE: MARCH 30, 2005			BID # 2005-148 DEPARTMENT: POLICE
	RUZ SYSTEMS, INC APACHE JUNCTION, AZ		
A. SIXTY (60) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES ☐ NO ☐	YES ☐ NO ☐	YES ☐ NO ☐
B. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES ☐ NO ☐	YES ☐ NO ☐	YES ☐ NO ☐
C. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES ☒ NO ☐	YES ☐ NO ☐	YES ☐ NO ☐
D. NO OPTION OFFERED.	☐	☐	☐
PAYMENT TERMS:	2% - 10 DAYS NET - 30 DAYS		
BIDDER'S PROMISED DELIVERY:	45 CONSECUTIVE DAYS		
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.			
BIDS SOLICITED: 29	BIDS RECEIVED: 7	BIDS LOCAL: 3	NO BIDS: 1

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: _____

DATE: 4-26-05
(CORRECTED COPY)

Traffic Display Monitoring
3637 Marquis Dr. #117
Garland Tx. 75042

us traffic corporation
9603 JOHN STREET
SANTA FE SPRINGS, CA. 90670

KUSTOM SIGNALS INC.
9325 PFLUMM ROAD
LENEXA, KANSAS 66215-3347

MIGHTY MOVER TRAILERS
224 N. SHERMAN AVE.
CORONA CA. 92882

SHARP COMMUNICATIONS, INC.
3403 GOVERNORS DRIVE
HUNTSVILLE. AL 35805
No Bid

DECATUR ELECTRONICS, INC
715 BRIGHT STREET
DECATUR, IL 62522-1601

ENFORCEMENT PRODUCTS
927 EAST 67TH STREET
INDIANAOPLOIS, IN 46220-1197

INFORMATION DISPLAY COMP.
PO BOX 19640
PORTLAND, OR 97280

MOBILE-VISION
90 FANNY ROAD
BOONTON, NJ 07005

MPH INDUSTRIES, INC.
2580 SUNDERLAND DRIVE
MARTINSVILLE, IN 46151-8173

NES WORKSAFE
2522 BURLINGIME AVENUE, SW
WYOMING, MI 49509

ON PATROL VIDEO INTERNATIONAL
PO BOX 63
ONTARIO, OH 44862

STALKER RADAR & VIDEO
2609 TECHNOLOGY DRIVE
PLANO, TX. 75074

ALL TRAFFIC SOLUTIONS LLC
PO BOX 10085
STATE COLLEGE, PA 16805

INGRAM TECHNOLOGIES
6673 WEST, 4000 SOUTH
ROOSEVELT, UTAH 84066
AMK

CODE 3
10986 NORTH WARSON RD.
ST. LOUIS, MO 63114-2029

TRAFFIC PRODUCTS, INC.
PO BOX 361017
BIRMINGHAM, AL 35236-1017

MPH INDUSTRIES, INC.
316 EAST NINTH STREET
OWENSBORO, KY 42303

MCCOY'S LAWLINE
15 SOUTH HIGHLAND
CHANUTE, KS 66720

A-T COMMUNICATIONS
PO BOX 133
101 INDUSTRIAL DRIVE
JUNCTION, TX 76849

FRANKS SUPPLY CO. INC.
1211 BARRANCA DR.
EL PASO, TX 79935

APACHE BARRICADE & SIGN
11560 PELLICANO
EL PASO, TX 79936

TRAFFIC SIGNAL
PO BOX 30067
EDMOND OKLAHOMA 73003-0002

K & K SYSTEMS, INC.
687 PALMETTO ROAD
TUPELO MS 38801

PATHMARK TRAFFIC PRODUCTS
ATTN: TERESA RIVES
P O BOX 1066
SAN MARCOS, TX 78667

INTERNATIONAL ROAD DYNAMICS
702 43TH STREET E
SASKATOON,
SASKATCHEWAN, S7K3T9, CANADA

FLEET SAFETY EQUIPMENT
3012 CANAL
HOUSTON TX. 77003

ATTN: BLANCA TERRAZAS
A-1 WELDING
9278 McCOMBS
EL PASO, TX 79924

RU2 SYSTEMS, INC.
ATTN: KENNETH C. BROWN
PO BOX 4468
APACHE JUNCTION, AZ 85278

PRIME VENDOR INC.
LAURIE MELNICK
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

AMERICAN SIGNAL CO.
ATTN: VANDY VANDERFORD
2755 BANKERS INDUSTRIAL DR
ATLANTA, GA 30360

BID INFORMATION SERVICE
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER
PO BOX 5600
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE
2829 MONTANA AVE, B-100
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER
CLASSIFIED/LEGAL SECTION
PO BOX 20
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER
4791 N. MESA
EL PASO, TX 79902

SAM'S CLUB
7970 NORTH MESA
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION
PO BOX 3612
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY
2626 NORTHEAST #103
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901