

DATE: April 25, 2005  
TO: Municipal Clerk  
FROM: Byron E. Johnson, C.P.M.  
Director of Purchasing x 4313  
THRU: Aurora Wells  
Bid Clerk ext. 4038



Please place the following item on the **CONSENT** agenda for the Council Meeting of **MAY 3, 2005**.

Item should read as follows:

Solicitation No: 2005-189 Citywide HVAC Replacement  
Award to: Expert Investments/dba Expert Refrigeration  
El Paso, Texas  
Item (s): All  
Amount: \$25,580.60  
  
Department: Fleet Services  
Funds available: 508027-27123-31135001-P504545  
Funding source: CO98A Projects  
Total award: \$25,580.60  
District (s): All

The Fleet Services, and Purchasing Departments recommend award as indicated to Bidder offering the Best Value Bid.

This is a fixed-price, single (one-time) purchase, to replace heating and air conditioning units at various City facilities. There is an option to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within sixty (60) days from the date of award of the contract. No prompt payment discount was offered.

Contact person: Barbara Crumley, Procurement Analyst at 541-4315.

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AGENDA FOR: **MAY 3, 2005**  
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PROJECT FORM

DATE: April 25, 2005

PROJECT: Citywide HVAC Replacement
SOLICITATION NO: 2005-189 DEPARTMENT: FLEET SERVICES
BUDGET NO: 508027-27123-31135001-P504545
FUNDING SOURCE: CO98A Projects
REPRESENTATIVE DISTRICT(S): 3, 4, 7 and 8

RECOMMENDATION: Vendor : Expert Investments / DBA Expert Refrigeration
El Paso, Texas
Item(s): All
Amount: \$25,580.60

The Fleet Services, and Purchasing Departments recommend award as indicated to Bidder offering the Best Value Bid. The bid also offered the lowest price.

This is a fixed-price, single (one-time) purchase, to replace heating and air conditioning units at various City facilities. There is an option to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within sixty (60) days from the date of award of the contract. No prompt payment discount was offered.

BIDS SOLICITED 34 (30 local)
BIDS RECEIVED 05
'NO BID' RECEIVED 01
CURRENT TAXES PAID XX
OUT-OF-TOWN-

TOTAL RECOMMENDED AWARD: \$25,580.60

COUNCIL APPROVED [ ] REJECTED [ ] MUNICIPAL CLERK \_\_\_\_\_

APPROVED:

COUNCIL MEETING DATE: May 3, 2005

Signature of Byron E. Johnson, C.P.M.
Byron E. Johnson, C.P.M.
Director of Purchasing

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Fleet Services

**AGENDA DATE:** TBD by Purchasing

**CONTACT PERSON/PHONE:** Jeff Belles, 621-6821

**DISTRICT (S) AFFECTED:** All

**SUBJECT:**

**APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.**

Award bid 2005-189, Citywide HVAC Replacements, to Expert Investments / DBA Expert Refrigeration of El Paso. They were the lowest responsive bidder offering the best value to the City. Total bid award is of \$25,580.60.

**BACKGROUND / DISCUSSION:**

**Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?**

This is for the replacement of various heating and cooling units at various City facilities.

**PRIOR COUNCIL ACTION:**

**Has the Council previously considered this item or a closely related one?**

Council has awarded bids for this type of service in the past.

**AMOUNT AND SOURCE OF FUNDING:**

**How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?**

27123-31135001-508027.

**BOARD / COMMISSION ACTION:**

**Enter appropriate comments or N/A**

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) NA

**FINANCE:** (if required) NA

**DEPARTMENT HEAD:** Jeffrey A Belles \_\_\_\_\_  
(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

# CITY OF EL PASO BID TABULATION

BID ITEM: CITY WIDE HVAC REPLACEMENT		BID #: 2005-189			
BID DATE: APRIL 13, 2005		DEPARTMENT: FLEET SERVICE			
DESCRIPTION OF ITEMS		AIRWORKS SERVICE CO. EL PASO, TEXAS	DOMINGUEZ SHEET METAL WORKS, INC EL PASO, TEXAS	EXPERT INVESTMENTS/ DBA EXPERT REFRIGERATION EL PASO, TEXAS	STARTECH HEATING AND AIR CONDITIONING EL PASO, TEXAS
ITEM	DESCRIPTION		PRICE	PRICE	PRICE
1.	FLEET SERVICE MAINTENANCE FACILITY AT 910 RAYNOR. PH: 565-3056 REPLACE THREE MASTER COOL AIR CONDITIONERS ON WEST END OF BUILDING WITH THREE ULTRA COOL AS50. 3/4 HP 2 SPEED 115 VOLT.	\$5,612.56	\$4,638.00	\$3,049.80	\$3,171.65
2.	FIRE STATION #23 AT 5315 THREADGILL. PH: 755-0737. REPLACE THREE CHAMPION UNITS ON ROOF WITH THREE ULTRA COLL AS70 1 HP 2SP 115V. REPLACE 125.000 BTU UP FLOW FURNACE WITH YORK OR RHEEM UNITS	\$7,620.32	\$6,112.00	\$3,915.75	\$4,600.00
3.	FIRE STATION #17 AT 8803 ALAMEDA. PH: 858-8285 INSTALL ONE ULTRA COOL AD70 1 HP 2SP 115V IN PUMPER BAY.	\$2,232.88	\$2,137.00	\$1,138.50	\$1,250.00
4.	TIRE STATION #10 AT 1801 MONTANA. PH: 496-0181. REPLACE THREE MASTER COOL UNITS AROUND STATION WITH THREE ULTRA COOL AS50 3/4 HP 2SP 115V	\$5,624.80	\$4,826.00	\$2,132.10	\$3,171.65
5.	FIRE STATION #16 AT 3828 HERCULES PH: 587-3427. INSTALL ONE ULTRA COOL AS 70 1HP 2SP 115V IN BAY AREA. REPLACE TWO 100,000 BTU SUSPENDED HEATERS IN BAY WITH TQO 100,000 BTU REZNOR SUSPENDED HEATERS	\$5,073.84	\$5,762.00	\$3,245.30	\$3,450.00
6.	MUNICIPAL SERVICE CENTER BLDG 1, PARKS & RECREATION SECTION LOCATED AT 7969 SAN PAULO. PH: 621-6750. REPLACE ONE CHAMPION AIR CONDITIONER WITH ONE ULTRA COOL AS70 1HP 1SP 480V 3 PHASE 115V PUMP.	\$2,155.20	\$1,687.00	\$1,242.00	\$1,355.00

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: Barbara Crumley  
DATE: 4-18-05

2005-189 CITY WIDE HVAC REPLACEMENT - FLEET SERVICE







# CITY OF EL PASO BID TABULATION

<b>BID ITEM: CITY WIDE HVAC REPLACEMENT</b>		<b>BID #: 2005-189</b>			
<b>BID DATE: APRIL 13, 2005</b>		<b>DEPARTMENT: FLEET SERVICE</b>			
DESCRIPTION OF ITEMS		<b>SUN CITY AIR CONDITIONING CO., EL PASO, TEXAS</b>			
7.	<b>FIRE STATION #4 AT 1218 RANDOLPH. PH: 496-0173. REPLACE ONE 100,000 BTY SUSPENDE HEATER IN BAY AREA WITH ONE 100,000 BTY REZNOR UNIT. REPLACE TWO WALL HEATERS, ONE IN LIVING ROOM AND ONE IN LOCKER ROOM WITH COPARABLE UNITS.</b>	<b>\$3,100.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
8.	<b>FIRE PREVENTION LOGISTIC LOCATED AT 8600 MONTANA. PH: 771-1000. REPLACE SEVEN CHAMPION AIR CONDITIONERS ON ROOF WITH SEVEN ULTRA COOL AS70 1HP 2SP 115V.</b>	<b>\$10,900.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>TOTAL PRICE FOR ALL LOCATIONS.</b>		<b>\$33,770.00</b>	<b>#REF!</b>	<b>#REF!</b>	<b>#REF!</b>
<b>OPTIONAL ITEM</b>	<b>DESCRIPTION</b>	<b>PRICE</b>	<b>PRICE</b>	<b>PRICE</b>	<b>PRICE</b>
	<b>ALL WARRANTIES TO COVER ALL REPAIRS, LABOR, AND PARTS.</b>				
1A	<b>EXTENDED WARRANTY. ONE ADDITIONAL YEAR.</b>	<b>\$500.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
2A	<b>EXTENDED WARRANTY. TWO ADDITIONAL YEARS.</b>	<b>\$750.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
3A	<b>EXTENDED WARRANTY. THREE ADDITIONAL YEARS.</b>	<b>\$1,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
4A	<b>EXTENDED WARRANTY. FOUR ADDITIONAL YEARS.</b>	<b>\$2,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: *BC*  
 DATE: *4/13/05*

# CITY OF EL PASO BID TABULATION

<b>BID ITEM: CITY WIDE HVAC REPLACEMENT</b> <b>BID DATE: APRIL 13, 2005</b>		<b>BID #: 2005-189</b> <b>DEPARTMENT: FLEET SERVICE</b>		
	<b>SUN CITY AIR CONDITIONING CO., EL PASO, TEXAS</b>			
<p>THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE AGREEMENT, UNDER THE SAME TERMS AND CONDITIONS, IF THE OPTION IS EXERCISED WITHIN:</p>				
<b>A. SIXTY (60) DAYS FROM DATE OF AWARD OF THE CONTRACT.</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
<b>B. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
<b>C. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF CONTRACT.</b>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
<b>D. NO OPTIONS OFFERED</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET -30 DAYS</b>			
<b>BIDDER'S PROMISED DELIVERY:</b>	<b>ONE</b>			
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE OFFER				
<b>BIDS SOLICITED: 34</b>		<b>BIDS RECEIVED: 5</b>		<b>BIDS LOCAL: 30</b>
				<b>NO BID: 1</b>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY:   
 DATE: 4/13/05

	AIRWORKS SERVICE CO.	DOMINGUEZ SHEET METAL WORKS, INC.	EXPERT INVESTMENTS/ DBA EXPERT REFRIGERATION	STARTECH HEATING AND AIR CONDITIONING	SUN CITY AIR CONDITIONING CO.
<b>PURCHASE PRICE (70 points max)</b> * Price includes prompt payment discount, where applicable	\$45,544.10 * 39.32	\$40,061.97 * 44.70	\$25,580.60 70.00	\$28,748.30 62.29	\$33,770.00 53.02
<b>Quality and experience of Vendor and manufacturer's goods and services (15 points max)</b>	12.00	14.00	13.00	10.00	14.00
<b>Extent to which goods and services meet the City's needs (20 points max)</b>	10.00	10.00	10.00	15.00	10.00
<b>TOTAL POINTS</b>	<b>61.32</b>	<b>68.70</b>	<b>93.00</b>	<b>87.29</b>	<b>77.02</b>

A-AMERICAN REFRIGERATION  
5408 DAILEY  
EL PASO, TX 79905

ALLIED PLUMBING, HEATING & AC  
7771 ALAMEDA AVE  
EL PASO, TX 79915 *NSA*

BARRETT HEATING & COOLING  
2417 WYOMING  
EL PASO, TX 79903 *FTE*

KINGS AIRE  
1035 KESSLER DIRVE  
EL PASO, TX 79907

GARICK ELECTRICAL & MECHANICAL  
6138 YAQUE WAY SUITE C  
EL PASO, TX 79925

ARCTIC BREEZE  
P O BOX 627  
CANUTILLO, TX 79835

GRAY HEATING & COOLING  
211 N COTTON ST  
EL PASO, TX 79901

SUN CITY AC & REFRIGERATION  
7250 COPPER QUEEN DR  
EL PASO, TX 79915

DOMINGUEZ SHEET METAL  
WORKS  
3128 ALAMEDA  
EL PASO, TX 79905

TRANE COMMERCIAL SYSTEMS GROUP  
9401 CARNEGIE  
EL PASO, TX 79925

CARRIER COMMERCIAL SERVICE  
1731 MYRTLE AVE  
EL PASO, TX 79901 *No bid 2/10/05*

DYNAMIC AIR MECHANICAL  
11511 REBEL CT  
EL PASO TX. 79936

EXPERT REFRIGERATION INC.  
3631 WOOSTER LN  
EL PASO TX 79936

YARK INTERNATIONAL CORP  
1500 BASSET  
EL PASO TX. 79901

FUNK & CO. MECHANICAL  
2000 MYRTLE AV.  
EL PASO TX. 79901

SUN VALLEY MECHANICAL SERVICE  
3465 LEE BLVD SUITE 214  
EL PASO TX. 79936

GATEWAY AIR CONDITONING  
3117 ROSA AVE  
EL PASO TX 79905

SHARP PLUMBING AND COOLING  
2969 DOUG FORD  
EL PASO TX 79935

TIMES REFRIGERATION INC.  
1200 LOMALAND  
EL PASO TX. 79907

AIRWORKS SERVICE  
9701 CARNIGIE  
EL PASO TX. 79925

PEPE'S REFRIDERATION  
3409 ALAMEDA  
EL PASO TX. 79905

ROGER'S HEATING & AIR CONDITION  
5221 EL PASO DR.  
EL PASO TX. 79905

PRONTO PLUMBING  
1120 E. YANDELL DR.  
EL PASO TX 79902

STARTECH HEATING & AIR  
CONDITIONING  
11060 DYER ST. SUITE D-9  
EL PASO TX. 79934

SERNA HEATING & AIR  
CONDITIONING  
7842 NORTH LOOP DR.  
EL PASO TX 79915

WESTERN WHOLESALE SUPPLY, INC.  
1345 GERONIMO DR  
P O BOX 26307  
EL PASO, TX 79926

AIRWORKS SERVICE CO  
10060 RAILROAD DR.  
EL PASO, TX 79924

SUNSHINE HEATING & COOLING  
ATTN: JOE RODRIGUEZ  
P O BOX 31187  
EL PASO, TX 79931-0187

YORK INTERNATIONAL  
ATTN: DANIEL MANCHA  
1500 BASSETT ST  
EL PASO, TX 79901

FERGUSON  
ATTN: ART P. TELLEZ, III  
6914 INDUSTRIAL BOULEVARD  
EL PASO, TX 79915-1108

SOUTHWEST CHIMNEY & STOVES & AIR DUCT  
CLEANING  
ATTN: SALLY KENNEDY  
1421 N LEE TREVINO, STE. D-7  
EL PASO, TX 79936

**BID INFORMATION SERVICE**  
**(ALL BIDS ARE ADVERTISED)**

BID NET PROCESSING CENTER  
PO BOX 5600  
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE  
2829 MONTANA AVE, B-100  
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER  
CLASSIFIED/LEGAL SECTION  
PO BOX 20  
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER  
4791 N. MESA  
EL PASO, TX 79902

SAM'S CLUB  
7970 NORTH MESA  
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION  
PO BOX 3612  
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY  
2626 NORTHEAST #103  
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901