

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Financial Services Department-Purchasing Division

AGENDA DATE: May 8, 2007

CONTACT PERSON/PHONE: Enrique Acosta, C.P.M.- Procurement Analyst, 541-4321

DISTRICT(S) AFFECTED: 3 Terrence Freiburg, 541-4313

SUBJECT:

Award RFP 2007-141R "Point of Sale Software & Hardware (Furnish & Install) for the Butterfield Trail Golf Club at the El Paso International Airport to Integrated Business Systems, Inc.

This is a fixed-price, one-time purchase to furnish and install a point of sale system for the Butterfield Trail Golf Club Pro Shop and Restaurant.

This system will provide the following:

- Ability to ring up all products and services purchased from the pro shop and the restaurant to allow one point of payment for the customer.
- Full integration with the Butterfield Trail Golf Club website for tee times and event bookings.
- Reporting functionality to include labor and inventory reports.

BACKGROUND / DISCUSSION:

The Financial Services Department – Purchasing Divisions received three (3) proposals. The proposals were evaluated by a committee of three (3) members.

Integrated Business Systems, Inc. received the highest rating. The Departments of Financial Services-Purchasing Division and Aviation concur with the recommendation.

The Committee Evaluation Sheet is included in the agenda backup.

PRIOR COUNCIL ACTION:

N/A.

AMOUNT AND SOURCE OF FUNDING:

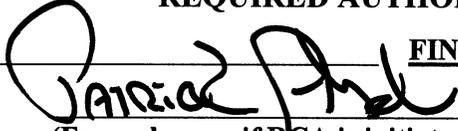
\$40,535.64 - 62620026-508027-41063-PAP0023 – EPIA Enterprise Funds

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD:  _____
(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

PROJECT FORM

DATE: April 26, 2007

PROJECT: Point Of Sale Software & Hardware (Furnish & Install)
BID NO: 2007-141R DEPARTMENT: Department of Aviation
BUDGET NO: 62620026-508027-41063-PAP0023
FUNDING SOURCE: EPIA Enterprise Funds
REPRESENTATIVE DISTRICT(S): 3

RECOMMENDATION: VENDOR: Integrated Business Systems, Inc.
Richmond, VA
ITEM(S): All
AMOUNT: \$40,535.64

The Review Committee recommends award as indicated. Integrated Business Systems, Inc. submitted the highest ranked and best proposal to meet the needs of the City.

BIDS SOLICITED- 04
BIDS RECEIVED- 04
"NO BID" RECEIVED - 00

TOTAL RECOMMENDED AWARD: \$40,535.64

COUNCIL APPROVED REJECTED MUNICIPAL CLERK _____

APPROVED:

COUNCIL:
MEETING DATE-May 8, 2007


Terrence Freiburg
Purchasing Manager



El Paso International Airport

MEMORANDUM

TO: Terrence Freiburg
Purchasing Manager

FROM: Patrick T. Abeln, A.A.E. 

DATE: April 25, 2007

SUBJECT: Solicitation No. 2007-141R – Point of Sale Software & Hardware (Furnish & Install)

The Department of Aviation concurs with the recommendation of the Evaluation Committee to award the above-referenced solicitation to Integrated Business Systems, Inc. They received the highest score from the Evaluation Committee.

The Department of Aviation recommends award of this contract to Integrated Business Systems, Inc.

If you should have any questions, please do not hesitate to contact me at 780-4736. Thank you.

RFP Criteria Committee Score Sheet

RFP Number: 2007-141R

	US eDirect	Pro-Shopteaper, Inc. BSA Club Prophet Systems	Integrated Business Systems, Inc.		
Price 90 Points Max	90	77.4	79.9		
Technical Approach–Quality of Package Provided 60 Points Max	34	38	48		
Organization, Personnel and Experience 75 Points Max	39	47	63		
General Quality and Adequacy of Response 60 Points Max	30	33	45		
Timetable - 15 Points Max	3	15	11		
GRAND TOTAL POINTS 300 Points max	196	210.4	246.9		

**SPS GOLF MANAGEMENT
SOLUTIONS'**
7905 MALCOLM ROAD, SUITE 200
CLINTON, MD 20735

**INTEGRATED BUSINESS
SYSTEMS**
12201 GAYTON RD STE 100
RICHMOND, VA , 23233-3219

INFOGENESIS POS
1351 HOLIDAY HILL ROAD
SANTA BARBARA, CA 93117

MICROS SYSTEMS, INC.
7031 COLUMBIA GATEWAY DRIVE
COLUMBIA, MD 21046-2289